# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): October 24, 2024

# **FLUSHING FINANCIAL CORPORATION**

(Exact name of registrant as specified in its charter)

#### 001-33013

(Commission File Number)

### **Delaware**

(State or Other Jurisdiction of Incorporation)

### 11-3209278

(I.R.S. Employer Identification No.)

### 220 RXR Plaza, Uniondale, NY 11556

(Address of principal executive offices)

#### (718) 961-5400

(Registrant's telephone number, including area code)

	the appropriate box below if the Form 8-K ant under any of the following provisions:	filing is intended to simulta	neously satisfy the filing obligation of the
	Written communications pursuant to Rule	2 425 under the Securities Ac	et (17 CFR 230.425)
	Soliciting material pursuant to Rule 14a-	12 under the Exchange Act (	17 CFR 240.14a-12)
	Pre-commencement communications pur	suant to Rule 14d-2(b) under	r the Exchange Act (17 CFR 240.14d-2(b))
	Pre-commencement communications pur	suant to Rule 13e-4(c) under	r the Exchange Act (17 CFR 240.13e-4(c))
Securit	ties registered pursuant to Section 12(b) of	the Act:	
	Title of each class	Trading Symbol(s)	Name of each exchange on which registered
	Common Stock, \$0.01 par value	FFIC	The Nasdaq Stock Market LLC
	e by check mark whether the registrant is a §230.405 of this chapter) or Rule 12b-2 of		y as defined in Rule 405 of the Securities Act of tof 1934 (§240.12b-2 of this chapter).
Emerg	ing growth company □		
		•	elected not to use the extended transition period ed pursuant to Section 13(a) of the Exchange Act.

# Item 2.02. Results of Operations and Financial Condition.

On October 24, 2024, the Registrant issued a press release, a copy of which is attached hereto as Exhibit 99.1 and is incorporated herein by reference.

# Item 9.01. Financial Statements and Exhibits.

Exhibit 99.1 Press release dated October 24, 2024

104 Cover Page Interactive Data File (embedded within the Inline XBRL document)

### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

FLUSHING FINANCIAL CORPORATION

Date: October 24, 2024 By: /s/ SUSAN K. CULLEN

Susan K. Cullen

Senior Executive Vice President, Treasurer and Chief Financial

Officer



# John R. Buran, President and **CEO Commentary**

# Flushing Financial Corporation Reports 3Q24 GAAP and Core EPS of \$0.30 and \$0.26, Respectively; **Net Interest Income and NIM Increased QoQ**

"Our third quarter had several positive trends that demonstrate our commitment to improve profitability over the long term. GAAP and Core EPS were \$0.30 and \$0.26, respectively, the best quarter in the past seven, including non-recurring items. GAAP and Core NIM increased by 5 and 4 bps QoQ to 2.10% and 2.07%, respectively, as the cost of funds peaked in July decreasing in August and September. As a result, NIM bottomed in July then increased in August and September. Credit quality remains solid with a sequential decline in NPAs and criticized and classified assets. Our underwriting remains very strong with a weighted average DCR of 1.9x for our multifamily and CRE portfolios and only 0.5% of exposure to Manhattan office buildings. The Company has \$3.9 billion of unused lines of credit available as of September 30, 2024. Average total deposits increased 9% YoY and 4% QoQ. The Company and the Bank remain well capitalized under regulatory standards. Year to date, GAAP and Core noninterest expense growth was approximately 6%, which includes investments in the business including new employees and branches that should enhance our long term profitability over time. While there is more work to do, we are pleased with the direction and execution on our areas of focus."

#### - John R. Buran, President and CEO

UNIONDALE, N.Y., October 24, 2024 - Period End Loans and Average Total Deposits Increase QoQ. Third quarter 2024 GAAP and Core EPS were \$0.30 and \$0.26, compared to \$0.26, and \$0.25, respectively, a year ago. Insurance recoveries, discrete income tax items, and other events added \$0.05 per share to 3Q24 EPS, while net interest recoveries on delinquent loans added another \$0.03 per share. 3Q24 GAAP and Core NIM were 2.10% and 2.07%, up 5 bps and 4 bps QoQ, respectively. Average total deposits increased 9.4% YoY and 3.7% QoQ, while period end net loans increased 0.6% QoQ, but declined 1.2% YoY. This was the first QoQ increase in net loans since 4Q23 (0.1%).

Strong Credit Quality: Capital Remains Solid. Credit quality metrics were at favorable levels with criticized and classified loans to gross loans of 100 bps (down 13 bps QoQ), nonperforming assets to total assets of 59 bps (down 2 bps QoQ), and year to date net chargeoffs of 6 bps. Capital continues to be sound with TCE/TA1 of 7.00% at 3Q24.

#### **Key Financial Metrics<sup>2</sup>**

	3Q24	<b>2Q24</b>	1Q24	4Q23	3Q23	9M24	9M23
GAAP:							
EPS	\$0.30	\$0.18	\$0.12	\$0.27	\$0.26	\$0.60	\$0.69
ROAA (%)	0.39	0.24	0.17	0.38	0.37	0.27	0.32
ROAE (%)	5.30	3.19	2.20	4.84	4.64	3.57	4.05
NIM FTE <sup>3</sup> (%)	2.10	2.05	2.06	2.29	2.22	2.07	2.22
Core:							
EPS	\$0.26	\$0.18	\$0.14	\$0.25	\$0.25	\$0.59	\$0.58
ROAA (%)	0.34	0.25	0.20	0.35	0.36	0.26	0.27
ROAE (%)	4.59	3.27	2.58	4.51	4.49	3.48	3.42
Core NIM FTE (%)	2.07	2.03	2.06	2.31	2.13	2.05	2.18
Credit Quality:							
NPAs/Loans & OREO (%)	0.81	0.82	0.68	0.67	0.56	0.81	0.56
ACLs/Loans (%)	0.59	0.61	0.60	0.58	0.57	0.59	0.57
ACLs/NPLs (%)	117.75	120.58	164.13	159.55	225.38	117.75	225.38
NCOs/Avg Loans (%)	0.18	(0.01)	-	-	-	0.06	0.21
Balance Sheet:							
Avg Loans (\$B)	\$6.7	\$6.7	\$6.8	\$6.9	\$6.8	\$6.8	\$6.8
Avg Dep (\$B)	\$7.5	\$7.2	\$7.1	\$6.9	\$6.8	\$7.2	\$6.8
Book Value/Share	\$22.94	\$22.89	\$23.04	\$23.21	\$23.06	\$22.94	\$23.06
Tangible BV/Share	\$22.29	\$22.24	\$22.39	\$22.54	\$22.39	\$22.29	\$22.39
TCE/TA (%)	7.00	7.12	7.40	7.64	7.56	7.00	7.56

Note: In certain circumstances, reclassifications have been made to prior periods to conform to the current presentation.

¹ Tangible Common Equity ("TCE")/Total Assets ("TA"). ² See "Reconciliation of GAAP Earnings and Core Earnings", "Reconciliation of GAAP Revenue and Pre-Provision Pre-Tax Net Revenue", and "Reconciliation of GAAP Net Interest Margin to Core Net Interest Income and Net Interest Margin." ³ Net Interest Margin ("NIM") Fully Taxable Equivalent ("FTE").



## **3Q24 Highlights**

- Net interest margin FTE decreased 12 bps YoY and increased 5 bps QoQ to 2.10%; Core net interest margin FTE decreased 6 bps YoY, but increased 4 bps QoQ to 2.07%; Net reversals and recovered interest from delinquent loans totaled \$1.1 million and added 5 bps to the GAAP and Core NIM in 3Q24; After bottoming in July, the NIM expanded in both August and September
- Average total deposits increased 9.4% YoY and 3.7% QoQ to \$7.5 billion; Average noninterest bearing deposits declined 0.7% YoY but increased 2.7% QoQ and totaled 11.3% of total average deposits compared to 12.5% in 3Q23 and 11.4% in 2Q24. Average CDs were \$2.9 billion, up 25.9% YoY and 18.1% QoQ
- Period end net loans decreased 1.2% YoY, but increased 0.6% QoQ to \$6.8 billion; Loan closings were \$217.1 million, down 10.1% YoY, but up 72.3% QoQ; The yields on closings increased 3 bps YoY, but decreased 26 bps QoQ to 7.51%; Back-to-back swap loan originations were \$38.5 million compared to \$27.4 million in 2Q24 and generated \$0.6 million and \$0.5 million of noninterest income, respectively; Loan pipeline decreased 19.4% YoY and 10.6% QoQ to \$293.0 million; Approximately 20% of the loan pipeline consists of back-to-back swap loans
- NPAs totaled \$54.9 million (59 bps of assets) in 3Q24 compared to \$38.4 million (45 bps) a year ago and \$55.8 million (61 bps) in the prior quarter
- Year to date noninterest expense growth was 6.3%, while core noninterest expense growth was 5.9%; The Company remains on target to have core noninterest expense growth of mid-single digits for 2024
- Provision for credit losses was \$1.7 million in 3Q24 compared to \$0.6 million in 3Q23 and \$0.8 million in 2Q24; Net charge-offs (recoveries) were \$3.0 million in 3Q24 compared to \$(42,000) in 3Q23 and \$(92,000) in 2Q24
- Tangible Common Equity to Tangible Assets was 7.00% at September 30, 2024, compared to 7.12% at June 30, 2024; Tangible book value per share was \$22.29 compared to \$22.39 a year ago

	Areas of Focus
Increase NIM and Reduce Volatility	<ul> <li>GAAP and Core NIM increased by 5 bps and 4 bps QoQ, respectively, in 3Q24; Net reversals and recovered interest from delinquent loans added 5 bps to the GAAP and Core NIM in 3Q24</li> <li>Approximately 26% of the loan portfolio consists of floating rate loans (including hedges)</li> <li>Average noninterest bearing deposits increased 2.7% QoQ and accounted for 11.3% of average total deposits</li> </ul>
Maintain Credit Discipline	<ul> <li>Approximately 90% of the loan portfolio is collateralized by real estate with an average loan to value of less than 36%</li> <li>Weighted average debt service coverage ratio is approximately 1.9x for multifamily and investor commercial real estate loans</li> <li>Criticized and classified loans are 1.00% of gross loans</li> <li>Manhattan office buildings exposure is minimal at 0.5% of gross loans</li> </ul>
Preserve Strong Liquidity and Capital	<ul> <li>Maintaining ample liquidity with \$3.9 billion of undrawn lines and resources as of September 30, 2024</li> <li>Uninsured and uncollateralized deposits were 15% of total deposits, while uninsured deposits were 31% of total deposits</li> <li>Total average deposits increased 9.4% YoY and 3.7% QoQ</li> <li>Tangible Common Equity to Tangible Assets was 7.00% at September 30, 2024, down 12 bps QoQ; Leverage ratio was 7.91% at September 30, 2024, compared to 8.18% at June 30, 2024</li> </ul>
Bend the Expense Curve	<ul> <li>GAAP noninterest expense to average assets was 1.68% in 3Q24 compared to 1.71% in 3Q23 and 1.77% in 2Q24</li> <li>GAAP and Core noninterest expense growth was 6.3% and 6.4% YoY in 3Q24, respectively, and 6.3% and 5.9% year to date, as investments were made to improve long term profitability</li> </ul>



# **Income Statement Highlights**

(\$000s, except EPS)	3Q24	2024	1Q24	4Q23	3Q23	YoY Change	QoQ Change
Net Interest Income	\$45,603	\$42,776	\$42,397	\$46,085	\$44,427	2.6 %	6.6 %
Provision for Credit Losses	1,727	809	592	998	596	189.8	113.5
Noninterest Income	6,277	4,216	3,084	7,402	3,309	89.7	48.9
Noninterest Expense	38,696	39,047	39,892	40,735	36,388	6.3	(0.9)
Income Before Income Taxes	11,457	7,136	4,997	11,754	10,752	6.6	60.6
Provision for Income Taxes	2,551	1,814	1,313	3,655	2,917	(12.5)	40.6
Net Income	\$8,906	\$5,322	\$3,684	\$8,099	\$7,835	13.7	67.3
Diluted EPS	\$0.30	\$0.18	\$0.12	\$0.27	\$0.26	15.4	66.7
Avg. Diluted Shares (000s)	29,742	29,789	29,742	29,650	29,703	0.1	(0.2)
Core Net Income <sup>1</sup>	\$7,723	\$5,456	\$4,312	\$7,546	\$7,571	2.0	41.6
Core EPS <sup>1</sup>	\$0.26	\$0.18	\$0.14	\$0.25	\$0.25	4.0	44.4

<sup>&</sup>lt;sup>1</sup> See Reconciliation of GAAP Earnings and Core Earnings

#### Net interest income increased YoY and QoQ.

- Net Interest Margin FTE of 2.10% decreased 12 bps YoY, but increased 5 bps QoQ
- Prepayment penalty income, customer swap termination fees, net reversals and recoveries of interest from delinquent loans, net gains and losses from fair value adjustments on qualifying hedges, and purchase accounting accretion totaled \$2.4 million (11 bps to NIM) in 3Q24, compared to \$0.7 million (3 bps to NIM) in 2Q24, \$1.0 million (5 bps to NIM) in 1Q24, \$3.0 million (15 bps to NIM) in 4Q23, and \$2.6 million (13 bps to NIM) in 3Q23
- Excluding the items in the previous bullet, the net interest margin was 1.99% in 3Q24, compared to 2.02% in 2Q24, 2.01% in 1Q24, 2.14% in 4Q23, and 2.09% in 3Q23

#### The provision for credit losses increased YoY and QoQ.

• Net charge-offs (recoveries) were \$3.0 million (18 bps of average loans) in 3Q24 compared to \$(92,000) ((1) bp of average loans) in 2Q24, \$4,000 (less than 1 bp of average loans) in 1Q24, \$60,000 in 4Q23 (less than 1 bp of average loans), and \$(42,000) in 3Q23 (less than (1) bp of average loans)

## Noninterest income increased YoY and QoQ.

- Back-to-back swap loan closings of \$38.5 million in 3Q24 (compared to \$120.5 million in 3Q23 and \$27.4 million in 2Q24) generated \$0.6 million of fee income (compared to \$1.6 million of fee income in 3Q23 and \$0.5 million in 2Q24)
- Net gains (losses) from fair value adjustments were \$1.0 million (\$0.03 per share, net of tax) in 3Q24, \$0.1 million in 2Q24 (less than \$0.01 per share, net of tax), \$(0.8) million in 1Q24 (\$(0.02) per share, net of tax), \$0.9 million in 4Q23 (\$0.02 per share, net of tax), and \$(1.2) million in 3Q23 (\$(0.03) per share, net of tax)
- Gain on life insurance proceeds were \$1,000 in 3Q24 (less than \$0.01 per share), \$0.7 million in 4Q23 (\$0.02 per share) and \$23,000 in 3Q23 (less than \$0.01 per share)
- Absent the items in the previous two bullets and other immaterial adjustments, core noninterest income was \$5.3 million in 3Q24, up 17.0% YoY and 27.5% QoQ, and includes approximately \$0.8 million of insurance recoveries and other items that are not expected to recur (included in other income)

#### Noninterest expense increased YoY but declined QoQ.

- Excluding the effects of immaterial adjustments, core noninterest expenses were \$38.6 million in 3Q24, up 6.4% YoY and 0.4% QoQ; YoY increases primarily relate to business investments in staff and branches and deposit insurance premiums
- GAAP noninterest expense to average assets was 1.68% in 3Q24, 1.77% in 2Q24, 1.83% in 1Q24, 1.90% in 4Q23, and 1.71% in 3Q23

### Provision for income taxes decreased YoY but increased QoQ.

- The effective tax rate was 22.3% in 3Q24, 25.4% in 2Q24, 26.3% in 1Q24, 31.1% in 4Q23, and 27.1% in 3Q23
- The effective tax rate in 3Q24 includes approximately \$0.5 million of discrete tax benefits that are not expected to repeat



# **Balance Sheet, Credit Quality, and Capital Highlights**

						YoY	$Q_0Q$
	3Q24	2Q24	1Q24	4Q23	3Q23	Change	Change
Averages (\$MM)							
Loans	\$6,737	\$6,748	\$6,804	\$6,868	\$6,813	(1.1)%	(0.2)%
Total Deposits	7,464	7,196	7,081	6,884	6,819	9.5	3.7
Credit Quality (\$000s)							
Nonperforming Loans	\$34,261	\$34,540	\$24,829	\$25,172	\$17,405	96.8 %	(0.8)%
Nonperforming Assets	54,888	55,832	46,254	46,153	38,386	43.0	(1.7)
Criticized and Classified Loans	68,338	76,485	59,021	76,719	74,169	(7.9)	(10.7)
Criticized and Classified Assets	88,965	97,777	80,446	97,700	95,150	(6.5)	(9.0)
Allowance for Credit Losses/Loans (%)	0.59	0.61	0.60	0.58	0.57	2 bps	(2)bp
Capital							
Book Value/Share	\$22.94	\$22.89	\$23.04	\$23.21	\$23.06	(0.5)%	0.2 %
Tangible Book Value/Share	22.29	22.24	22.39	22.54	22.39	(0.4)	0.2
Tang. Common Equity/Tang. Assets (%)	7.00	7.12	7.40	7.64	7.56	(56)bps	(12)bps
Leverage Ratio (%)	7.91	8.18	8.32	8.47	8.51	(60)	(27)

#### Average loans decreased slightly YoY and QoQ.

- Period end net loans totaled \$6.8 billion, down 1.2% YoY, but up 0.6% QoQ
- Total loan closings were \$217.1 million in 3Q24, \$126.0 million in 2Q24, \$130.0 million in 1Q24, \$244.3 million in 4Q23, and \$241.5 million in 3Q23; the loan pipeline was \$293.0 million at September 30, 2024, down 19.4% YoY and 10.6% QoQ
- The diversified loan portfolio is approximately 90% collateralized by real estate with an average loan-to-value ratio of <36%</li>
- Manhattan office buildings exposure is minimal at 0.5% of gross loans

#### Average total deposits increased YoY and QoQ.

- Average noninterest bearing deposits decreased 0.7% YoY, but increased 2.7% QoQ and comprised 11.3% of average total deposits in 3Q24 compared to 12.5% a year ago
- Average CDs totaled \$2.9 billion, up 25.9% YoY and 18.1% QoQ; approximately \$647.2 million of retail CDs are due to mature at an average rate of 4.96% in 4Q24

#### Credit Quality: Nonperforming loans increased YoY but decreased QoQ.

- Nonperforming loans were 50 bps of loans in 3Q24 compared to 25 bps in 3Q23 and 51 bps in 2Q24
- Criticized and classified loans were 100 bps of gross loans at 3Q24 compared to 113 bps at 2Q24, 87 bps at 1Q24, 111 bps at 4Q23, and 108 bps at 3Q23
- Allowance for credit losses were 117.7% of nonperforming loans at 3Q24 compared to 225.4% at 3Q23 and 120.6% at 2Q24

Capital: Book value per common share and tangible book value per common share, a non-GAAP measure, decreased 0.5% and 0.4% YoY to \$22.94 and \$22.29, respectively.

- The Company paid a dividend of \$0.22 per share in 3Q24; 807,964 shares remaining subject to repurchase under the authorized stock repurchase program, which has no expiration or maximum dollar limit
- Tangible common equity to tangible assets was 7.00% at September 30, 2024 compared to 7.56% at September 30, 2023, and 7.12% at June 30, 2024



#### **Conference Call Information**

#### **Conference Call Information:**

- John R. Buran, President and Chief Executive Officer, and Susan K. Cullen, Senior Executive Vice President and Chief Financial
  Officer and Treasurer, will host a conference call on Friday, October 25, 2024, at 11:00 AM (ET) to discuss the Company's third
  quarter results and strategy.
- Dial-in for Live Call: 1-877-509-5836; Canada 855-669-9657
- Webcast: https://event.choruscall.com/mediaframe/webcast.html?webcastid=DyENTTHR
- Dial-in for Replay: 1-877-344-7529; Canada 855-669-9658
- Replay Access Code: 3119962
- The conference call will be simultaneously webcast and archived

#### Fourth Quarter and Full Year 2024 Earnings Release Date:

The Company plans to release Fourth Quarter and Full Year 2024 financial results after the market close on January 28, 2025, followed by a conference call at 9:30 AM (ET) on January 29, 2025.

A detailed announcement will be issued prior to the fourth quarter's close confirming the date and the time of the earning release.

#### **About Flushing Financial Corporation**

Flushing Financial Corporation (Nasdaq: FFIC) is the holding company for Flushing Bank®, an FDIC insured, New York State—chartered commercial bank that operates banking offices in Queens, Brooklyn, Manhattan, and on Long Island. The Bank has been building relationships with families, business owners, and communities since 1929. Today, it offers the products, services, and conveniences associated with large commercial banks, including a full complement of deposit, loan, equipment finance, and cash management services. Rewarding customers with personalized attention and bankers that can communicate in the languages prevalent within these multicultural markets is what makes the Bank uniquely different. As an Equal Housing Lender and leader in real estate lending, the Bank's experienced lending teams create mortgage solutions for real estate owners and property managers both within and outside the New York City metropolitan area. The Bank also fosters relationships with consumers nationwide through its online banking division with the iGObanking® and BankPurely® brands.

Additional information on Flushing Bank and Flushing Financial Corporation may be obtained by visiting the Company's website at FlushingBank.com. Flushing Financial Corporation's earnings release and presentation slides will be available prior to the conference call at www.FlushingBank.com under Investor Relations.

"Safe Harbor" Statement under the Private Securities Litigation Reform Act of 1995: Statements in this Press Release relating to plans, strategies, economic performance and trends, projections of results of specific activities or investments and other statements that are not descriptions of historical facts may be forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking information is inherently subject to risks and uncertainties, and actual results could differ materially from those currently anticipated due to a number of factors, which include, but are not limited to, risk factors discussed in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2023 and in other documents filed by the Company with the Securities and Exchange Commission from time to time. Forward-looking statements may be identified by terms such as "may", "will", "should", "could", "expects", "plans", "intends", "anticipates", "believes", "estimates", "predicts", "forecasts", "goals", "potential" or "continue" or similar terms or the negative of these terms. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance, or achievements. The Company has no obligation to update these forward-looking statements.

#FF - Statistical Tables Follow -



# FINANCIAL HIGHLIGHTS

(Unaudited)

( <u>Dollars in thousands, except per share data)</u> Performance Ratios (1) Return on average assets	S	eptember 30, 2024	June 30,	or t	he three month March 31,		nded December 31,	S	September 30,		At or for the ni			
Performance Ratios (1) Return on average assets	S				March 31,	I	December 31	S	entember 30	C	-t120	C		
Performance Ratios (1) Return on average assets	_	2024					becember 51,		reptember 50,	Sel	otember 30,	Se	ptember 30,	
Return on average assets		2024	2024		2024		2023		2023		2024		2023	
		0.39 %	0.24 %		0.17 %		0.38 %		0.37 %		0.27 %	6	0.32	
Return on average equity		5.30	3.19		2.20		4.84		4.64		3.57		4.05	
Yield on average interest-earning assets (2)		5.63	5.43		5.32		5.39		5.19		5.46		4.88	
Cost of average interest-bearing liabilities		4.10	3.95		3.83		3.68		3.52		3.96		3.16	
Cost of funds		3.69	3.54		3.42		3.26		3.13		3.55		2.80	
Net interest rate spread during period (2)		1.53	1.48		1.49		1.71		1.67		1.50		1.72	
Net interest margin (2)		2.10	2.05		2.06		2.29		2.22		2.07		2.22	
Noninterest expense to average assets		1.68	1.77		1.83		1.90		1.71		1.76		1.74	
Efficiency ratio (3)		77.20	82.57		86.07		76.69		76.76		81.81		76.73	
		77.20	82.37		80.07		/0.09		/0./0		81.81		/0./3	
Average interest-earning assets to														
average interest-bearing liabilities		1.16 X	1.17 X		1.17 X		1.19 X		1.18 X		1.17 X	(	1.19	
Average Balances														
Total loans, net	\$	6,737,261	\$ 6,748,140	\$	6,804,117	\$	6,867,927	\$	6,813,019	\$	6,763,078	\$	6,837,740	
Total interest-earning assets		8,709,671	8,354,994		8,235,160		8,076,991		8,023,237		8,434,283		8,005,866	
Total assets		9,203,884	8,830,665		8,707,505		8,569,002		8,505,346		8,915,076		8,478,837	
Total deposits		7,463,783	7,195,940		7,081,498		6,884,037		6,819,397		7,247,863		6,843,200	
Total interest-bearing liabilities		7,504,517	7,140,068		7,014,927		6,813,909		6,771,860		7,220,876		6,744,342	
Stockholders' equity		672,762	667,557		669,185		669,819		675,041		669,845		676,949	
nockholders equity		072,702	007,557		007,103		007,017		075,041		007,043		070,747	
Per Share Data Book value per common share (4)	\$	22.94	\$ 22.89	\$	23.04	\$	23.21	\$	23.06	¢	22.94	\$	23.06	
										Ф				
Tangible book value per common share (5)	\$	22.29	\$ 22.24	\$	22.39	\$	22.54	\$	22.39	\$	22.29	\$	22.39	
Stockholders' Equity														
Stockholders' equity	\$	666,891	\$	\$	669,827	\$	669,837	\$	666,521	\$	666,891	\$	666,521	
Tangible stockholders' equity		648,035	646,364		650,763		650,664		647,234		648,035		647,234	
Consolidated Regulatory Capital Ratios														
Fier 1 capital	\$	735,984	\$ 733,308	\$	734,192	\$	737,732	\$	736,744	\$	735,984	\$	736,744	
Common equity Tier 1 capital		689,902	 686,630	Ť	687,458		691,754		690,294	*	689,902		690,294	
Total risk-based capital		967,242	965,819		965,796		967,627		965,532		967,242		965,532	
Risk Weighted Assets		6,790,253	6,718,568		6,664,496		6,750,301		6,804,478		6,790,253		6,804,478	
Tier 1 leverage capital (well capitalized = 5%)		7.91 %	8.18 %		8.32 %		8.47 %		8.51 %		7.91 %	,	8.51	
0 1 1		7.91 %	8.18 %		8.32 %		8.47 %		8.51 %		7.91 %	0	8.51	
Common equity Tier 1 risk-based capital														
well capitalized = 6.5%)		10.16	10.22		10.32		10.25		10.14		10.16		10.14	
Fier 1 risk-based capital														
well capitalized = 8.0%)		10.84	10.91		11.02		10.93		10.83		10.84		10.83	
Total risk-based capital		10.01	10.71		11.02		10.75		10.05		10.01		10.03	
well capitalized = 10.0%)		14.24	14.38		14.49		14.33		14.19		14.24		14.19	
•		1 7.47	1 1.50		1 7.77		1 7.33		1 617		17.4		17.17	
Capital Ratios		7.21.0/	7.5(.0/		7.00.00		7.03.07		7.04.0/		7.51.0	,	7.00	
Average equity to average assets		7.31 %	7.56 %		7.69 %		7.82 %		7.94 %		7.51 %	0	7.98	
Equity to total assets		7.19	7.31		7.61		7.85		7.77		7.19		7.77	
Tangible common equity to tangible assets (6)		7.00	7.12		7.40		7.64		7.56		7.00		7.56	
Asset Quality														
Nonaccrual loans	\$	34,261	\$ 34,540	\$	24,829	\$	23,709	\$	17,405	\$	34,261	\$	17,405	
Nonperforming loans		34,261	34,540		24,829		25,172		17,405		34,261		17,405	
Nonperforming assets		54,888	55,832		46,254		46,153		38,386		54,888		38,386	
Net charge-offs (recoveries)		3,036	(92)		4		60		(42)		2,948		8,903	
Asset Quality Ratios														
Nonperforming loans to gross loans		0.50 %	0.51 %		0.36 %		0.36 %		0.25 %		0.50 %	6	0.25	
Nonperforming assets to total assets		0.59	0.61		0.53		0.54		0.45		0.59		0.25	
Allowance for credit losses to gross loans		0.59	0.61		0.60		0.58		0.57		0.59		0.57	
Allowance for credit losses to		<b>#</b> C - *	<b>=</b> / **		00.10		05.05		100 10					
nonperforming assets		73.50	74.60		88.10		87.02		102.19		73.50		102.19	
Allowance for credit losses to										1				
nonperforming loans		117.75	120.58		164.13		159.55		225.38		117.75		225.38	
Net charge-offs (recoveries) to average loans		0.18	(0.01)		_		_		_		0.06		0.17	
Eull america austanian fa 192		20	27		27		27		27		20		27	
Full-service customer facilities		28	27		27		27		27		28		27	

(footnotes on next page)



Ratios are presented on an annualized basis, where appropriate.

- (2)
- (3)

Ratios are presented on an annualized basis, where appropriate.

Yields are calculated on the tax equivalent basis using the statutory federal income tax rate of 21% for the periods presented.

Efficiency ratio, a non-GAAP measure, was calculated by dividing core noninterest expense (excluding OREO expense and the net gain/loss from the sale of OREO) by the total of core net interest income and core noninterest income.

Calculated by dividing stockholders' equity by shares outstanding.

Calculated by dividing tangible stockholders' common equity, a non-GAAP measure, by shares outstanding. Tangible stockholders' common equity is stockholders' equity less intangible assets. See "Calculation of Tangible Stockholders' Common Equity to Tangible Assets".

See "Calculation of Tangible Stockholders' Common Equity to Tangible Assets".

Investor Contact: Susan K. Cullen, SEVP, CFO and Treasurer, 718-961-5400

7



# CONSOLIDATED STATEMENTS OF INCOME

(Unaudited)

Sepanding					For t	he t	hree months er	nded	I			For the nine			months ended	
Interest and Dividend Lemon		Sept						D		Se		Sep		Sep		
Interest and fees on loams			2024	_	2024	_	2024	_	2023		2023	1	2024		2023	
Interest   Section   Sec			0.5.500	d	00.500		02.050	Ф	0.5.61.6	Ф	01.466		201.465		250 522	
Interest   24,215   18,209   12,541   10,803   10,383   54,965   26,795     Dividends   33   33   34   33   39   9   9     Other interest income   22,565   2,260   3,966   2,310   2,154   8,791   6,095     Total interest and dividend income   122,593   113,230   109,0499   108,763   104,036   345,322   292,714     Interest Expense		\$	95,780	\$	92,728	\$	92,959	\$	95,616	\$	91,466	\$	281,467	\$	259,732	
Dividendes   33   33   33   34   33   39   90   90     Dividentes income   2,565   2,260   3,966   2,310   2,114   8,791   6,095     Total interest and dividend income   122,593   113,230   109,499   108,763   104,036   345,322   292,714     Interest Expense			24.215		10.200		10.541		10.002		10.202		54.065		26.705	
Description   Company																
Total interest and dividend income   122,593   113,230   109,499   108,763   104,036   345,322   292,714     Interest Expense																
Deposits   66.150   60.893   57.865   53.284   50.066   184.908   135.371     Total interest expense   10.840   9.561   9.237   9.394   9.534   29.638   24.276     Total interest expense   76.990   70.454   67.102   62.678   59.609   214.546   159.647     Not interest texpense   1.727   809   592   998   596   31.28   9.520     Not interest income   4.5.603   42.776   42.397   40.085   44.427   130.776   133.067     Not interest income After Provision for credit loses   1.727   809   592   998   596   31.28   9.520     Not interest Income After Provision for Credit Loses   43.876   41.967   41.805   45.087   43.831   127.648   123.547     Noninterest Income   1.790   1.583   1.394   2.824   2.636   4.767   5.827     Not gain on allo of loins   137   2.6   110   -												1				
Deposits   66,150   60,893   57,865   53,284   50,066   184,098   135,371   Total interest expense   10,840   9,561   9,237   9,394   9,543   29,638   24,276   Total interest expense   76,990   70,454   67,102   62,678   59,609   214,546   159,647   Net Interest Income   45,603   42,776   42,397   46,085   44,427   130,776   133,067   70   70   70   70   70   70   70	Total interest and dividend income		122,593		113,230		109,499		108,763		104,036		345,322		292,/14	
Other interest expense   10,840   9,561   9,237   9,394   9,543   29,638   24,276   10,000	Interest Expense															
Total interest expense   76,990   70,454   67,102   62,678   59,609   214,546   159,647	Deposits		66,150		60,893		57,865		53,284		50,066		184,908		135,371	
Net Interest Income	Other interest expense		10,840		9,561		9,237		9,394		9,543	1	29,638		24,276	
Provision for credit Losses	Total interest expense		76,990		70,454		67,102		62,678		59,609		214,546		159,647	
Provision for credit Losses	Net Interest Income		45 603		42.776		42 397		46 085		44 427		130 776		133 067	
Notinterest Income After Provision for Credit Losses																
Noninterest Income			1,727		007		0,2		,,,,		270	1	5,120		>,020	
Banking services fee income			43,876		41,967		41,805		45,087		43,831		127,648		123,547	
Banking services fee income		,														
Net gain (osa) from fair value adjustments	Noninterest Income															
Net gain (loss) from fair value adjustments   974   57   (834)   906   (1,246)   197   1,667	Banking services fee income		1,790		1,583		1,394		2,824		2,636		4,767		5,827	
Federal Home Loan Bank of New York   Stock dividends   G24   G69   743   G58   G24   2,036   1,855   Life insurance proceeds   1       697   23   1   584   S84									_		_					
Life insurance proceeds			974		57		(834)		906		(1,246)		197		1,667	
Bank owned life insurance         1,260         1,223         1,200         1,173         1,157         3,683         3,400           Other income         1,491         658         471         1,144         115         2,620         1,745           Total noninterest income         6,277         4,216         3,084         7,402         3,309         13,577         15,186           Noninterest Expense         2         2         2         2         2         2         2         2         2         2         2         2         2         3,309         20,346         66,052         62,598         2         0,508         3,371         11,237         10,698         11,217         10,698         10,798         10,798         10,798         10,794         11,237         10,698         10,791         10,798         10,798         10,794         10,798         10,792         2,523         2,494         8,330         7,046         11,237         11,048         11,237         11,048         11,237         11,048         11,237         11,048         11,237         11,048         11,237         11,048         11,237         11,048         11,237         11,048         11,237         11,048         11,249	stock dividends		624		669		743		658		624		2,036		1,855	
Other income         1,491         658         471         1,144         115         2,620         1,745           Total noninterest income         6,277         4,216         3,084         7,402         3,309         13,577         15,186           Noninterest Expense           Salaries and employee benefits         22,216         21,723         22,113         23,359         20,346         66,052         62,598           Occupancy and equipment         3,745         3,713         3,779         3,698         3,371         11,237         10,698           Professional services         2,752         2,786         2,792         2,523         2,494         8,330         7,046           FDIC deposit insurance         1,318         1,322         1,652         1,162         912         4,292         2,832           Data processing         1,681         1,785         1,727         1,646         1,422         5,193         4,330           Other real estate owned/foreclosure expense         135         125         145         1,497         1,491         1,482         4,318         4,474           Other operating expenses         5,587         6,168         6,227         6,751         6,176         17,9	Life insurance proceeds		1		_		_		697		23		1		584	
Total noninterest income	Bank owned life insurance		1,260		1,223		1,200		1,173		1,157		3,683		3,400	
Noninterest Expense   Salaries and employee benefits   22,216   21,723   22,113   23,359   20,346   66,052   62,598	Other income														1,745	
Salaries and employee benefits         22,216         21,723         22,113         23,359         20,346         66,052         62,598           Occupancy and equipment         3,745         3,713         3,779         3,698         3,371         11,237         10,698           Professional services         2,752         2,786         2,792         2,553         2,494         8,330         7,046           FDIC deposit insurance         1,318         1,322         1,652         1,162         912         4,292         2,832           Data processing         1,681         1,785         1,727         1,646         1,422         5,193         4,330           Depreciation and amortization         1,436         1,425         1,457         1,491         1,482         4,318         4,474           Other real estate owned/foreclosure expense         135         125         145         105         185         405         500           Gain on sale of other real estate owned         (174)         —         —         —         —         (174)         —         —         (174)         —         —         (174)         —         —         (174)         —         —         (174)         —         —	Total noninterest income		6,277		4,216		3,084		7,402		3,309		13,577		15,186	
Salaries and employee benefits         22,216         21,723         22,113         23,359         20,346         66,052         62,598           Occupancy and equipment         3,745         3,713         3,779         3,698         3,371         11,237         10,698           Professional services         2,752         2,786         2,792         2,553         2,494         8,330         7,046           FDIC deposit insurance         1,318         1,322         1,652         1,162         912         4,292         2,832           Data processing         1,681         1,785         1,727         1,646         1,422         5,193         4,330           Depreciation and amortization         1,436         1,425         1,457         1,491         1,482         4,318         4,474           Other real estate owned/foreclosure expense         135         125         145         105         185         405         500           Gain on sale of other real estate owned         (174)         —         —         —         —         (174)         —         —         (174)         —         —         (174)         —         —         (174)         —         —         (174)         —         —	Nonintenset Frances															
Occupancy and equipment         3,745         3,713         3,779         3,698         3,371         11,237         10,698           Professional services         2,752         2,786         2,792         2,523         2,494         8,330         7,046           FDIC deposit insurance         1,318         1,322         1,652         1,162         912         4,292         2,832           Data processing         1,681         1,785         1,727         1,646         1,422         5,193         4,330           Depreciation and amortization         1,436         1,425         1,457         1,491         1,482         4,318         4,474           Other real estate owned/foreclosure expense         135         125         145         105         185         405         500           Gain on sale of other real estate owned         (174)         —         —         —         —         —         (174)         —           Other operating expenses         5,587         6,168         6,227         6,751         6,176         17,982         18,176           Total noninterest expense         38,696         39,047         39,892         40,735         36,388         117,635         110,654           Inco			22.216		21 722		22 112		22 250		20.246		66.052		62 509	
Professional services         2,752         2,786         2,792         2,523         2,494         8,330         7,046           FDIC deposit insurance         1,318         1,322         1,652         1,162         912         4,292         2,832           Data processing         1,681         1,785         1,727         1,646         1,422         5,193         4,330           Depreciation and amortization         1,436         1,425         1,457         1,491         1,482         4,318         4,474           Other real estate owned/foreclosure expense         135         125         145         105         185         405         500           Gain on sale of other real estate owned         (174)         —         —         —         —         —         (174)         —           Other operating expenses         5,587         6,168         6,227         6,751         6,176         17,982         18,176           Total noninterest expense         38,696         39,047         39,892         40,735         36,388         117,635         110,654           Income Before Provision for Income Taxes         11,457         7,136         4,997         11,754         10,752         23,590         28,079      <																
FDIC deposit insurance         1,318         1,322         1,652         1,162         912         4,292         2,832           Data processing         1,681         1,785         1,727         1,646         1,422         5,193         4,330           Depreciation and amortization         1,436         1,425         1,457         1,491         1,482         4,318         4,470           Other real estate owned/foreclosure expense         135         125         145         105         185         405         500           Gain on sale of other real estate owned         (174)         —         —         —         —         (174)         —           Other operating expenses         5,587         6,168         6,227         6,751         6,176         17,982         18,176           Total noninterest expense         38,696         39,047         39,892         40,735         36,388         117,635         110,654           Income Before Provision for Income Taxes         11,457         7,136         4,997         11,754         10,752         23,590         28,079           Provision for income taxes         2,551         1,814         1,313         3,655         2,917         5,678         7,514 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>																
Data processing																
Depreciation and amortization																
Other real estate owned/foreclosure expense         135         125         145         105         185         405         500           Gain on sale of other real estate owned         (174)         —         —         —         —         (174)         —           Other operating expenses         5,587         6,168         6,227         6,751         6,176         17,982         18,176           Total noninterest expense         38,696         39,047         39,892         40,735         36,388         117,635         110,654           Income Before Provision for Income Taxes         11,457         7,136         4,997         11,754         10,752         23,590         28,079           Provision for income taxes         2,551         1,814         1,313         3,655         2,917         5,678         7,514           Net Income         \$ 8,906         5,322         3,684         8,099         \$ 7,835         \$ 17,912         20,565           Basic earnings per common share         \$ 0,30         \$ 0.18         \$ 0.12         \$ 0.27         \$ 0.26         \$ 0.60         \$ 0.69           Diluted earnings per common share         \$ 0.30         \$ 0.18         \$ 0.12         \$ 0.27         \$ 0.26         \$ 0.60         \$ 0.69 <td></td>																
Gain on sale of other real estate owned         (174)         —         —         —         —         —         (174)         —         —         —         (174)         —         —         —         —         —         (174)         —         —         —         —         —         (174)         —         17,982         18,176         18,176																
Total noninterest expense         38,696         39,047         39,892         40,735         36,388         117,635         110,654           Income Before Provision for Income Taxes         11,457         7,136         4,997         11,754         10,752         23,590         28,079           Provision for income taxes         2,551         1,814         1,313         3,655         2,917         5,678         7,514           Net Income         \$ 8,906         \$ 5,322         \$ 3,684         \$ 8,099         \$ 7,835         \$ 17,912         \$ 20,565           Basic earnings per common share         \$ 0.30         \$ 0.18         \$ 0.12         \$ 0.27         \$ 0.26         \$ 0.60         \$ 0.69           Dividends per common share         \$ 0.30         \$ 0.18         \$ 0.12         \$ 0.27         \$ 0.26         \$ 0.60         \$ 0.69           Dividends per common share         \$ 0.30         \$ 0.18         \$ 0.12         \$ 0.27         \$ 0.26         \$ 0.60         \$ 0.69           Basic average shares         29,742         29,789         29,742         29,650         29,703         29,758         30,017							_						(174)		_	
Total noninterest expense         38,696         39,047         39,892         40,735         36,388         117,635         110,654           Income Before Provision for Income Taxes         11,457         7,136         4,997         11,754         10,752         23,590         28,079           Provision for income taxes         2,551         1,814         1,313         3,655         2,917         5,678         7,514           Net Income         \$ 8,906         \$ 5,322         \$ 3,684         \$ 8,099         \$ 7,835         \$ 17,912         \$ 20,565           Basic earnings per common share         \$ 0.30         \$ 0.18         \$ 0.12         \$ 0.27         \$ 0.26         \$ 0.60         \$ 0.69           Dividends per common share         \$ 0.30         \$ 0.18         \$ 0.12         \$ 0.27         \$ 0.26         \$ 0.60         \$ 0.69           Dividends per common share         \$ 0.30         \$ 0.18         \$ 0.12         \$ 0.27         \$ 0.26         \$ 0.60         \$ 0.69           Basic average shares         29,742         29,789         29,742         29,650         29,703         29,758         30,017					6,168		6,227		6,751		6,176				18,176	
Provision for income taxes         2,551         1,814         1,313         3,655         2,917         5,678         7,514           Net Income         \$ 8,906         \$ 5,322         \$ 3,684         \$ 8,099         \$ 7,835         \$ 17,912         \$ 20,565           Basic earnings per common share         \$ 0.30         \$ 0.18         \$ 0.12         \$ 0.27         \$ 0.26         \$ 0.60         \$ 0.69           Dividends per common share         \$ 0.30         \$ 0.18         \$ 0.12         \$ 0.27         \$ 0.26         \$ 0.60         \$ 0.69           Dividends per common share         \$ 0.22         \$ 0.22         \$ 0.22         \$ 0.22         \$ 0.22         \$ 0.22         \$ 0.22         \$ 0.60         \$ 0.69           Basic average shares         29,742         29,789         29,742         29,650         29,703         29,758         30,017					39,047		39,892		40,735		36,388		117,635		110,654	
Net Income         \$ 8,906         \$ 5,322         \$ 3,684         \$ 8,099         \$ 7,835         \$ 17,912         \$ 20,565           Basic earnings per common share         \$ 0.30         \$ 0.18         \$ 0.12         \$ 0.27         \$ 0.26         \$ 0.60         \$ 0.69           Diluted earnings per common share         \$ 0.30         \$ 0.18         \$ 0.12         \$ 0.27         \$ 0.26         \$ 0.60         \$ 0.69           Dividends per common share         \$ 0.22         \$ 0.22         \$ 0.22         \$ 0.22         \$ 0.22         \$ 0.22         \$ 0.66         \$ 0.66           Basic average shares         29,742         29,789         29,742         29,650         29,703         29,758         30,017	Income Before Provision for Income Taxes		11,457		7,136		4,997		11,754		10,752		23,590		28,079	
Net Income         \$ 8,906         \$ 5,322         \$ 3,684         \$ 8,099         \$ 7,835         \$ 17,912         \$ 20,565           Basic earnings per common share         \$ 0.30         \$ 0.18         \$ 0.12         \$ 0.27         \$ 0.26         \$ 0.60         \$ 0.69           Diluted earnings per common share         \$ 0.30         \$ 0.18         \$ 0.12         \$ 0.27         \$ 0.26         \$ 0.60         \$ 0.69           Dividends per common share         \$ 0.22         \$ 0.22         \$ 0.22         \$ 0.22         \$ 0.22         \$ 0.22         \$ 0.66         \$ 0.66           Basic average shares         29,742         29,789         29,742         29,650         29,703         29,758         30,017	Provision for income taxes		2 551		1 014		1 212		2 655		2.017		5 670		7 514	
Basic earnings per common share \$ 0.30 \$ 0.18 \$ 0.12 \$ 0.27 \$ 0.26 \$ 0.60 \$ 0.69 Diluted earnings per common share \$ 0.30 \$ 0.18 \$ 0.12 \$ 0.27 \$ 0.26 \$ 0.60 \$ 0.69 Dividends per common share \$ 0.22 \$ 0.22 \$ 0.22 \$ 0.22 \$ 0.22 \$ 0.22 \$ 0.60 \$ 0.66	Provision for income taxes		2,331		1,814		1,313		3,033		2,917		3,078		/,314	
Diluted earnings per common share       \$ 0.30       \$ 0.18       \$ 0.12       \$ 0.27       \$ 0.26       \$ 0.60       \$ 0.69         Dividends per common share       \$ 0.22       \$ 0.22       \$ 0.22       \$ 0.22       \$ 0.22       \$ 0.66       \$ 0.66       \$ 0.66       \$ 0.66       \$ 0.66       \$ 0.66       \$ 0.60       \$ 0.66       \$ 0.66       \$ 0.66       \$ 0.60       \$ 0.66	Net Income	\$	8,906	\$	5,322	\$	3,684	\$	8,099	\$	7,835	\$	17,912	\$	20,565	
Diluted earnings per common share       \$ 0.30       \$ 0.18       \$ 0.12       \$ 0.27       \$ 0.26       \$ 0.60       \$ 0.69         Dividends per common share       \$ 0.22       \$ 0.22       \$ 0.22       \$ 0.22       \$ 0.22       \$ 0.66       \$ 0.66       \$ 0.66       \$ 0.66       \$ 0.66       \$ 0.66       \$ 0.60       \$ 0.66       \$ 0.66       \$ 0.66       \$ 0.60       \$ 0.66	Basic earnings per common share	S	0.30	\$	0.18	\$	0,12	\$	0.27	\$	0.26	S	0.60	\$	0.69	
Dividends per common share         \$ 0.22 \$         0.22 \$         0.22 \$         0.22 \$         0.22 \$         0.22 \$         0.66 \$         0.66 \$           Basic average shares         29,742         29,789         29,742         29,650         29,703         29,758         30,017																
Diluted average shares 29,742 29,789 29,742 29,650 29,703 29,758 30,017									. ,							
	Diluted average shares		29,742		29,789		29,742		29,650		29,703		29,758		30,017	



# FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

(Unaudited)

(Dollars in thousands)	Sep	otember 30, 2024		June 30, 2024		March 31, 2024	D	ecember 31, 2023	September 30, 2023		
ASSETS				_				_			
Cash and due from banks	\$	267,643	\$	156,913	S	210,723	\$	172,157	\$	200,926	
Securities held-to-maturity:				,		-,-					
Mortgage-backed securities		7,841		7,846		7,850		7,855		7,860	
Other securities, net		63,859		64,166		64,612		65,068		65,271	
Securities available for sale:		00,000		0.,		0 1,0 -=		02,000		00,270	
Mortgage-backed securities		926,731		869,494		509,527		354,344		337,879	
Other securities		687,518		679,117		667,156		520,409		505,784	
Loans		6,818,328		6,777,026		6,821,943		6,906,950		6,896,074	
Allowance for credit losses		(40,342)		(41,648)		(40,752)		(40,161)		(39,228)	
Net loans		6,777,986		6,735,378		6,781,191		6,866,789		6,856,846	
Interest and dividends receivable		64,369		62,752		61,449		59,018		55,660	
Bank premises and equipment, net		18,544		19,426		20,102		21,273		21,302	
Federal Home Loan Bank of New York stock		32,745		46,331		24,845		31,066		43,821	
Bank owned life insurance		217,200		215,940		214,718		213,518		214,321	
Goodwill		17,636		17,636		17,636		17,636		17,636	
Core deposit intangibles		1,220		1,322		1,428		1,537		1,651	
Right of use asset		44,787		46,636		37,631		39,557		41,404	
Other assets		152,807		174,283		188,457		167,009		209,014	
	Φ.		\$		s		\$		S		
Total assets	2	9,280,886	2	9,097,240	2	8,807,325	\$	8,537,236	\$	8,579,375	
LIABILITIES											
Total deposits	\$	7,572,395	\$	6,906,863	\$	7,253,207	\$	6,815,261	\$	6,681,509	
Borrowed funds		846,123		1,316,565		671,474		841,281		1,001,010	
Operating lease liability		45,437		47,485		38,674		40,822		43,067	
Other liabilities		150,040		161,005		174,143		170,035		187,268	
Total liabilities		8,613,995		8,431,918		8,137,498		7,867,399		7,912,854	
STOCKHOLDERS' EQUITY											
Preferred stock (5,000,000 shares authorized;											
none issued)		_		_		_		_		_	
Common stock (\$0.01 par value; 100,000,000											
shares authorized)		341		341		341		341		341	
Additional paid-in capital		261,274		260,585		260,413		264,534		264,486	
Treasury stock		(101,633)		(101,633)		(101,641)		(106,070)		(105,433)	
Retained earnings		547,708		545,345		546,530		549,683		548,058	
Accumulated other comprehensive loss, net of		347,700		343,343		340,330		349,003		340,030	
taxes		(40,799)		(39,316)		(35,816)		(38,651)		(40,931)	
Total stockholders' equity	_	666,891		665,322	-	669,827		669,837		666,521	
Total liabilities and stockholders' equity	\$	9,280,886	\$	9,097,240	\$	8,807,325	\$	8,537,236	\$	8,579,375	
(In thousands)											
Issued shares		34,088		34,088		34,088		34,088		34,088	
Outstanding shares		29,069		29,069		29,069		28,866		28,905	
Outstanding snares											



# FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES AVERAGE BALANCE SHEETS

(Unaudited)

		For the three months ended											For the nine months ended				
	Se	ptember 30,		June 30,		March 31,	De	ecember 31,	Se	ptember 30,	September 30,		September 30,				
(In thousands)		2024		2024		2024		2023		2023		2024		2023			
Interest-earning Assets:																	
Mortgage loans, net	\$	5,337,170	\$	5,338,614	\$	5,353,606	\$	5,356,112	\$	5,314,215	\$	5,343,108	\$	5,318,616			
Commercial Business loans, net		1,400,091		1,409,526		1,450,511		1,511,815		1,498,804		1,419,970		1,519,124			
Total loans, net		6,737,261		6,748,140		6,804,117		6,867,927		6,813,019		6,763,078		6,837,740			
Taxable securities:																	
Mortgage-backed securities		984,383		691,802		462,934		426,612		436,181		714,030		447,491			
Other securities, net		714,161		663,975		590,204		527,316		528,091		656,325		470,898			
Total taxable securities		1,698,544		1,355,777		1,053,138		953,928		964,272		1,370,355		918,389			
Tax-exempt securities:																	
Other securities		65,070		65,451		65,939		66,242		66,438		65,485		66,631			
Total tax-exempt securities		65,070		65,451		65,939		66,242		66,438		65,485		66,631			
Interest-earning deposits and																	
federal funds sold		208,796		185,626		311,966		188,894		179,508		235,365		183,106			
Total interest-earning assets		8,709,671		8,354,994		8,235,160		8,076,991		8,023,237		8,434,283		8,005,866			
Other assets		494,213		475,671		472,345		492,011		482,109		480,793		472,971			
Total assets	\$	9,203,884	\$	8,830,665	\$	8,707,505	\$	8,569,002	\$	8,505,346	\$	8,915,076	\$	8,478,837			
Interest-bearing Liabilities:																	
Deposits:																	
Savings accounts	S	102,196	\$	103,335	\$	106,212	\$	110,316	\$	115,437	S	103,908	\$	124,736			
NOW accounts	Ψ	1,886,387	Ψ	2,017,085	Ψ	1,935,250	Ψ	1,848,285	Ψ	1,907,781	Ψ	1,946,022	Ψ	1,968,199			
Money market accounts		1,673,499		1,714,085		1,725,714		1,625,453		1,584,308		1,704,320		1,797,398			
Certificate of deposit accounts		2,884,280		2,443,047		2,406,283		2,340,115		2,290,669		2,578,988		2,007,954			
Total due to depositors	_	6,546,362		6,277,552		6,173,459		5,924,169		5,898,195	-	6,333,238	-	5,898,287			
Mortgagors' escrow accounts		71,965		95,532		73,822		86,592		69,525		80,408		79,136			
Total interest-bearing deposits	_	6,618,327		6,373,084	_	6,247,281		6,010,761		5,967,720		6,413,646		5,977,423			
Borrowings		886,190		766,984		767,646		803,148		804,140		807,230		766,919			
Total interest-bearing liabilities	_	7,504,517		7,140,068	_	7,014,927		6,813,909		6,771,860		7,220,876		6,744,342			
Noninterest-bearing demand deposits		845,456		822,856		834,217		873,276		851,677		834,217		865,777			
Other liabilities		181,149		200,184		189,176		211,998		206,768		190,138		191,769			
Total liabilities		8,531,122		8,163,108	_	8,038,320		7,899,183		7,830,305		8,245,231		7,801,888			
Equity		672,762		667,557		669,185		669,819		675,041		669,845		676,949			
Total liabilities and equity	\$	9,203,884	\$	8,830,665	\$	8,707,505	\$	8,569,002	\$	8,505,346	\$	8,915,076	\$	8,478,837			
Net interest-earning assets	\$	1,205,154	\$	1,214,926	\$	1,220,233	\$	1,263,082	\$	1,251,377	\$	1,213,407	\$	1,261,524			



# FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES NET INTEREST INCOME AND NET INTEREST MARGIN

(Unaudited)

			For the nine months ended											
	Sen	tember 30,		June 30.		ree months en March 31,		ecember 31,	Ser	otember 30,	Sei	otember 30,		ptember 30,
(Dollars in thousands)	зер	2024		2024	1	2024	D	2023	SCL	2023	SCI	2024	50	2023
Interest Income:		2024	_	2024		2024		2023	_	2023		2024	_	2023
Mortgage loans, net	\$	74,645	\$	71,968	S	71,572	S	72,505	S	68,931	\$	218,185	\$	194,673
Commercial Business loans, net		21,135		20,760		21,387	Ť	23,111	Ť	22,535		63,282	Ť	65,059
Total loans, net		95,780		92,728		92,959		95,616		91,466		281,467		259,732
Taxable securities:								,						
Mortgage-backed securities		12,443		7,462		3,696		3,217		3,031		23,601		8,288
Other securities		11,431		10,408		8,504		7,239		7,003		30,343		17,461
Total taxable securities		23,874		17,870		12,200		10,456		10,034		53,944		25,749
Tax-exempt securities:														
Other securities		474		470		474		482		484		1,418		1,441
Total tax-exempt securities		474		470		474		482		484		1,418		1,441
Interest-earning deposits and						<u>.</u>		<u> </u>		<del></del>				
federal funds sold		2,565		2,260		3,966		2,310		2,154		8,791		6,095
Total interest-earning assets		122,693		113,328		109,599		108,864		104,138		345,620		293,017
Interest Expense:														
Deposits:														
Savings accounts	\$	122	\$	115	\$	122	\$	124	\$	130	\$	359	\$	396
NOW accounts		18,795		20,007		18,491		17,411		16,843		57,293		46,780
Money market accounts		17,485		17,326		17,272		15,785		14,386		52,083		43,113
Certificate of deposit accounts		29,676	_	23,383		21,918	_	19,917		18,639	٠	74,977		44,927
Total due to depositors		66,078		60,831		57,803		53,237		49,998		184,712		135,216
Mortgagors' escrow accounts		72		62		62		52 204		68	4	196		155
Total interest-bearing deposits		66,150		60,893		57,865		53,284		50,066		184,908		135,371
Borrowings		10,840	_	9,561	_	9,237	_	9,394		9,543	<b> </b>	29,638		24,276
Total interest-bearing liabilities		76,990		70,454		67,102		62,678		59,609		214,546		159,647
Net interest income- tax equivalent	\$	45,703	\$	42,874	\$	42,497	\$	46,186	\$	44,529	\$	131,074	\$	133,370
Included in net interest income								<u> </u>						
above:														
Prepayment penalty income, net														
reversals and recovered interest														
from nonaccrual and delinquent loans,														
and customer swap terminations fees	\$	1,647	\$	369	\$	928	\$	3,416	\$	857	\$	2,944	\$	1,852
Net gains/(losses) from fair value														
adjustments on qualifying hedges														
included in net interest income		554		177		(187)		(872)		1,348		544		1,243
Purchase accounting adjustments		155		182		271		461		347		608		993
Interest-earning Assets Yields:		5.50.0/		5.20.0/		5.25.0/		7 41 0/		7.10.0/		5.44.0/		4.00.0/
Mortgage loans, net		5.59 %		5.39 %		5.35 %		5.41 %		5.19 %	4	5.44 %		4.88 %
Commercial Business loans, net	_	6.04	_	5.89		5.90		6.11		6.01	_	5.94		5.71
Total loans, net		5.69		5.50		5.46		5.57		5.37	<b> </b>	5.55		5.06
Taxable securities:		5.06		4.21		2.10		2.02		2.70		4.41		2.47
Mortgage-backed securities		5.06		4.31		3.19		3.02		2.78	4	4.41		2.47
Other securities	_	6.40	_	6.27		5.76		5.49		5.30	_	6.16		4.94
Total taxable securities		5.62		5.27		4.63		4.38		4.16	<b> </b>	5.25		3.74
Tax-exempt securities: (1)		201		2.05		2.00		2.01		2.01		2.00		2.00
Other securities		2.91		2.87		2.88		2.91		2.91	1	2.89		2.88
Total tax-exempt securities		2.91		2.87		2.88		2.91		2.91	_	2.89		2.88
Interest-earning deposits and		4.01		4.07		5.00		4.00		4.00		4.00		4.44
federal funds sold		4.91		4.87		5.09		4.89		4.80	_	4.98		4.44
Total interest-earning assets (1)		5.63 %		5.43 %		5.32 %		5.39 %		5.19 %		5.46 %		4.88 %
Interest-bearing Liabilities Yields:											4			
Deposits:		0.49.0/		0.45.0/		0.46.07		0.45.0/		0.45.0/		0.46.0/		0.42.0/
Savings accounts		0.48 %		0.45 %		0.46 %		0.45 %		0.45 %	4	0.46 %		0.42 %
NOW accounts  Money market accounts		3.99 4.18		3.97 4.04		3.82 4.00		3.77 3.88		3.53 3.63		3.93 4.07		3.17 3.20
		4.18		3.83		3.64		3.40						2.98
Certificate of deposit accounts	_	4.12		3.88		3.75		3.59		3.25	_	3.88		3.06
Total due to depositors											4			
Mortgagors' escrow accounts Total interest-bearing deposits		4.00		0.26 3.82		3.70		3.55	_	3.36		0.33 3.84		3.02
Borrowings		4.89		4.99	_	4.81 2.82 0/	_	4.68		4.75		4.90	_	4.22
Total interest-bearing liabilities		4.10 %		3.95 %		3.83 %		3.68 %		3.52 %	4	3.96 %		3.16 %
Not interest rate appeal														
Net interest rate spread (tax equivalent) (1)		1.53 %		1.48 %		1.49 %		1.71 %		1.67 %		1.50 %		1.72 %
· 1														
Net interest margin (tax equivalent) (1)		2.10 %	_	2.05 %	_	2.06 %	_	2.29 %	_	2.22 %		2.07 %	_	2.22 %
Ratio of interest-earning assets to interest-bearing liabilities		1 16 V		1 17 V		1 17 V		1 10 V		1 10 V		1 17 V		1.19 X
merest-ocaring naointies		1.16 X		1.17 X		1.17 X		1.19 X		1.18 X	1	1.17 X		1.19 A

<sup>(1)</sup> Yields are calculated on the tax equivalent basis using the statutory federal income tax rate of 21% for the periods presented.



# FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES DEPOSIT and LOAN COMPOSITION

(Unaudited)

### **Deposit Composition**

(Dollars in thousands)	September 30, 2024		June 30, 2024		2024		December 31, 2023		ptember 30, 2023	3Q24 vs. 2Q24 % Change		3Q24 vs. 3Q23 6 Change
Noninterest bearing	\$	860,930	\$	825,327	\$ 815,937	\$	847,416	\$	874,420		4.3 %	(1.5)%
Interest bearing:												
Certificate of deposit accounts		2,875,486		2,435,894	2,529,095		2,311,290		2,321,369		18.0	23.9
Savings accounts		100,279		103,296	105,147		108,605		112,730		(2.9)	(11.0)
Money market accounts		1,659,027		1,710,376	1,717,298		1,726,404		1,551,176		(3.0)	7.0
NOW accounts		2,003,301		1,774,268	2,003,649		1,771,164		1,749,802		12.9	14.5
Total interest-bearing deposits		6,638,093		6,023,834	6,355,189		5,917,463		5,735,077		10.2	15.7
Total due to depositors		7,499,023		6,849,161	7,171,126		6,764,879		6,609,497		9.5	13.5
Mortgagors' escrow deposits		73,372		57,702	82,081		50,382		72,012		27.2	 1.9
Total deposits	\$	7,572,395	\$	6,906,863	\$ 7,253,207	\$	6,815,261	\$	6,681,509		9.6 %	13.3 %

# **Loan Composition**

(Dollars in thousands)	Sep	otember 30, 2024	June 30, 2024	March 31, 2024	D	ecember 31, 2023	Se	ptember 30, 2023	20	24 vs. Q24 hange	3Q24 vs 3Q23 % Chang	
Multifamily residential	\$	2,638,863	\$ 2,631,751	\$ 2,622,737	\$	2,658,205	\$	2,614,219		0.3 %		0.9 %
Commercial real estate		1,929,093	1,894,509	1,925,312		1,958,252		1,953,243		1.8	(1	1.2)
One-to-four family — mixed use property		515,511	518,510	516,198		530,243		537,744		(0.6)	(4	1.1)
One-to-four family — residential		252,293	261,716	267,156		220,213		222,874		(3.6)	13	3.2
Construction		63,674	65,161	60,568		58,673		59,903		(2.3)	6	5.3
Mortgage loans		5,399,434	5,371,647	5,391,971		5,425,586		5,387,983		0.5	0	).2
Small Business Administration		19,368	13,957	16,244		20,205		21,896		38.8	(11	1.5)
Commercial business and other		1,387,965	 1,389,711	 1,411,725		1,452,518		1,487,775		(0.1)	(6	5.7)
Commercial Business loans		1,407,333	1,403,668	1,427,969		1,472,723		1,509,671		0.3	(6	5.8)
Gross loans		6,806,767	6,775,315	6,819,940		6,898,309		6,897,654		0.5	(1	1.3)
Net unamortized (premiums) and unearned												
loan (cost) fees (1)		11,561	1,711	2,003		8,641		(1,580)		575.7	(831	1.7)
Allowance for credit losses		(40,342)	(41,648)	 (40,752)		(40,161)		(39,228)		(3.1)	2	2.8
Net loans	\$	6,777,986	\$ 6,735,378	\$ 6,781,191	\$	6,866,789	\$	6,856,846		0.6 %	(1	1.2 <u>)</u> %

<sup>(1)</sup> Includes \$3.1 million, \$3.4 million, \$3.6 million, \$3.9 million, and \$4.4 million of purchase accounting unamortized discount resulting from the acquisition of Empire Bancorp at September 30, 2024, June 30, 2024, March 31, 2024, December 31, 2023, and September 30, 2023, respectively.



# LOAN CLOSINGS and RATES

(Unaudited)

# **Loan Closings**

			F	or the th	ree months e	nded				I	For the nine m	onths	ended
<i>-</i>	Septemb		June 30,	N	March 31,	Dec	ember 31,	Sept	ember 30,		tember 30,	Sep	tember 30,
(In thousands)	202		2024		2024		2023		2023		2024		2023
Multifamily residential		50,528	\$ 27,966	\$	11,805	\$	82,995	\$	75,655	\$	90,299	\$	149,720
Commercial real estate	5	56,713	20,573		10,040		60,092		70,197		87,326		124,290
One-to-four family – mixed													
use property		5,709	3,980		750		3,319		6,028		10,439		16,778
One-to-four family – residential		1,705	689		52,539		1,454		1,070		54,933		5,429
Construction		5,063	4,594		1,895		8,007		6,971		11,552		26,374
Mortgage loans	11	19,718	57,802		77,029		155,867		159,921		254,549		322,591
Small Business Administration		5,930	_		_		1,162		_		5,930		1,138
Commercial business and other	ç	91,447	68,162		52,955		87,255		81,549		212,564		250,067
Commercial Business loans	- 9	97,377	68,162		52,955		88,417		81,549		218,494		251,205
Total Closings	\$ 21	17,095	\$ 125,964	\$	129,984	\$	244,284	\$	241,470	\$	473,043	\$	573,796

# Weighted Average Rate on Loan Closings

	For the three months ended											
	September 30,	June 30,	March 31,	December 31,	September 30,							
Loan type	2024	2024	2024	2023	2023							
Mortgage loans	7.31 %	7.58 %	6.36 %	7.55 %	7.22 %							
Commercial Business loans	7.75	7.94	8.29	7.93	8.00							
Total loans	7.51 %	7.77 %	7.13 %	7.69 %	7.48 %							

Investor Contact: Susan K. Cullen, SEVP, CFO and Treasurer, 718-961-5400

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# FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES ASSET QUALITY

(Unaudited)

# **Allowance for Credit Losses**

	For the three months ended										For the nine months ended						
	Se	ptember 30,		June 30,		March 31,	D	ecember 31,	Se	ptember 30,	Sej	ptember 30,	Se	eptember 30,			
(Dollars in thousands)		2024		2024		2024		2023		2023		2024	_	2023			
Allowance for credit losses - loans																	
Beginning balances	\$	41,648	\$	40,752	\$	40,161	\$	39,228	\$	38,593	\$	40,161	\$	40,442			
Net loan charge-off (recoveries):																	
Multifamily residential		_		(1)		_		(1)		_		(1)		(1)			
Commercial real estate		_		_		_		_		_		_		8			
One-to-four family – mixed-use property		_		(2)		_		(1)		_		(2)		_			
One-to-four family – residential		(58)		(2)		13		9		(6)		(47)		(38)			
Small Business Administration		(1)		(91)		(5)		(29)		(48)		(97)		(212)			
Commercial business and other		3,095		4		(4)		82		12		3,095		10,995			
Total net loan charge-offs (recoveries)		3,036		(92)		4		60		(42)		2,948		10,752			
Provision (benefit) for loan losses		1,730		804		595		993		593		3,129		9,538			
Ending balance	\$	40,342	\$	41,648	\$	40,752	\$	40,161	\$	39,228	\$	40,342	\$	39,228			
					_												
Gross charge-offs	\$	3,110	\$	11	\$	58	\$	107	\$	21	\$	3,179	\$	11,050			
Gross recoveries		74		103		54		47		63		231		298			
Allowance for credit losses - loans to gross loans		0.59 %		0.61 %		0.60 %		0.58 %		0.57 %		0.59 %		0.57 %			
Net loan charge-offs (recoveries) to average loans		0.18		(0.01)		_		_		_		0.06		0.21			

### **Nonperforming Assets**

(D. H	Se	ptember 30,		June 30,	March 31,	D	ecember 31,	September 30,		
(Dollars in thousands)		2024		2024	 2024		2023		2023	
Loans 90 Days or More Past Due and Still Accruing:								Φ.		
Multifamily residential	\$		\$		\$ 	\$	1,463	\$		
Total Loans 90 Days or more past due and still										
accruing		<u> </u>		<u> </u>	 <u> </u>		1,463		<u> </u>	
Nonaccrual Loans:										
Multifamily residential		9,478		13,774	4,669		3,206		3,206	
Commercial real estate		6,705		´—	´—		´ —		´—	
One-to-four family - mixed-use property		369		909	911		981		1,075	
One-to-four family - residential		1,493		3,633	3,768		5,181		4,161	
Small Business Administration		2,445		2,552	2,552		2,552		1,255	
Commercial business and other		13,771		13,672	12,929		11,789		7,708	
Total Nonaccrual loans		34,261		34,540	 24,829		23,709		17,405	
Total Nonperforming Loans (NPLs)		34,261		34,540	 24,829		25,172		17,405	
Other Nonperforming Assets:										
Real estate acquired through foreclosure		_		665	665		_		_	
Total Other nonperforming assets				665	665					
Total Nonaccrual HTM Securities		20,627	_	20,627	 20,760	_	20,981	_	20,981	
Total Nonacciual III ni occurres	_	20,027		20,027	 20,700		20,761		20,701	
Total Nonperforming Assets	\$	54,888	\$	55,832	\$ 46,254	\$	46,153	\$	38,386	
Nonperforming Assets to Total Assets		0.59 %		0.61 %	0.53 %		0.54 %		0.45 %	
Allowance for Credit Losses to NPLs		117.7 %		120.6 %	164.1 %		159.5 %		225.4 %	



# FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES RECONCILIATION OF GAAP EARNINGS and CORE EARNINGS

#### Non-cash Fair Value Adjustments to GAAP Earnings

The variance in GAAP and core earnings is partly driven by the impact of non-cash net gains and losses from fair value adjustments. These fair value adjustments relate primarily to borrowings carried at fair value under the fair value option.

Core Net Income, Core Diluted EPS, Core ROAE, Core ROAA, Pre-provision Pre-tax Net Revenue, Core Net Interest Income FTE, Core Net Interest Margin FTE, Core Interest Income and Yield on Total Loans, Core Noninterest Income, Core Noninterest Expense and Tangible Book Value per common share are each non-GAAP measures used in this release. A reconciliation to the most directly comparable GAAP financial measures appears below in tabular form. The Company believes that these measures are useful for both investors and management to understand the effects of certain interest and noninterest items and provide an alternative view of the Company's performance over time and in comparison, to the Company's competitors. These measures should not be viewed as a substitute for net income. The Company believes that tangible book value per common share is useful for both investors and management as this measure is commonly used by financial institutions, regulators, and investors to measure the capital adequacy of financial institutions. The Company believes these measures facilitate comparison of the quality and composition of the Company's capital over time and in comparison, to its competitors. These measures should not be viewed as a substitute for total shareholders' equity.

These non-GAAP measures have inherent limitations, are not required to be uniformly applied and are not audited. They should not be considered in isolation or as a substitute for analysis of results reported under GAAP. These non-GAAP measures may not be comparable to similarly titled measures reported by other companies.

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# FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES RECONCILIATION OF GAAP EARNINGS and CORE EARNINGS

(Unaudited)

				the	three months						For the nine		
(Dollars in thousands, except per share data)	Se	ptember 30, 2024	 June 30, 2024		March 31, 2024	D	ecember 31, 2023	Se	ptember 30, 2023	Se	eptember 30, 2024	Sej	ptember 30, 2023
GAAP income before income taxes	\$	11,457	\$ 7,136	\$	4,997	\$	11,754	\$	10,752	\$	23,590	\$	28,079
Net (gain) loss from fair value adjustments (Noninterest income (loss))		(974)	(57)		834		(906)		1,246		(197)		(1,667)
Life insurance proceeds (Noninterest income (loss))		(1)	_		_		(697)		(23)		(1)		(584)
Net (gain) loss from fair value adjustments on qualifying hedges (Net interest income)		(554)	(177)		187		872		(1,348)		(544)		(1,243)
Net amortization of purchase accounting adjustments and intangibles (Various)		(62)	(85)		(169)		(355)		(237)		(316)		(652)
Miscellaneous expense (Professional services)		10	494		_		526		_		504		
Core income before taxes		9,876	7,311		5,849	_	11,194		10,390		23,036	_	22.022
		Í	,		Í		Í		· ·		Í		23,933
Provision for core income taxes		2,153	1,855		1,537		3,648		2,819		5,545		6,561
Core net income	\$	7,723	\$ 5,456	\$	4,312	\$	7,546	\$	7,571	\$	17,491	\$	17,372
GAAP diluted earnings per common share Net (gain) loss from fair value adjustments,	\$	0.30	\$ 0.18	\$	0.12	\$	0.27	\$	0.26	\$	0.60	\$	0.69
net of tax Life insurance proceeds		(0.03)	(0.01)		0.02		(0.02) (0.02)		0.03		(0.01)		(0.04) (0.02)
Net (gain) loss from fair value adjustments on qualifying hedges, net of tax Net amortization of purchase accounting		(0.01)	_		_		0.02		(0.03)		(0.01)		(0.03)
adjustments, net of tax Miscellaneous expense, net of tax			0.01		_		(0.01) 0.01		(0.01)		(0.01) 0.01		(0.02)
whise maneous expense, net of tax													
Core diluted earnings per common share(1)	\$	0.26	\$ 0.18	\$	0.14	\$	0.25	\$	0.25	\$	0.59	\$	0.58
Core net income, as calculated above	\$	7,723	\$ 5,456	\$	4,312	\$	7,546	\$	7,571	\$	17,491	\$	17,372
Average assets	9	0,203,884	8,830,665		8,707,505	8	3,569,002		3,505,346	8	8,915,076	8	8,478,837
Average equity  Core return on average assets(2)		672,762 0.34 %	667,557 0.25 %		669,185 0.20 %		669,819 0.35 %		675,041 0.36 %		669,845 0.26 %		676,949 0.27 %
Core return on average equity <sup>(2)</sup>		4.59 %	3.27 %		2.58 %		4.51 %		4.49 %		3.48 %		3.42 %

Core diluted earnings per common share may not foot due to rounding.
 Ratios are calculated on an annualized basis.



# FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES RECONCILIATION OF GAAP REVENUE and PRE-PROVISION PRE-TAX NET REVENUE

(Unaudited)

	For the three months ended										For the nine months ended				
(2) (1)	Sept	ember 30,		June 30,	N	farch 31,	Dec	cember 31,	Sep	tember 30,	Sep	tember 30,	September 30,		
(Dollars in thousands)		2024	_	2024	_	2024	_	2023		2023	_	2024	_	2023	
GAAP Net interest income	\$	45,603	\$	42,776	\$	42,397	\$	46,085	\$	44,427	\$	130,776	\$	133,067	
Net (gain) loss from fair value adjustments on qualifying hedges Net amortization of purchase		(554)		(177)		187		872		(1,348)		(544)		(1,243)	
accounting adjustments		(155)		(182)		(271)		(461)		(347)		(608)		(993)	
Core Net interest income	\$	44,894	\$	42,417	\$	42,313	\$	46,496	\$	42,732	\$	129,624	\$	130,831	
GAAP Noninterest income Net (gain) loss from fair value	\$	6,277	\$	4,216	\$	3,084	\$	7,402	\$	3,309	\$	13,577	\$	15,186	
adjustments		(974)		(57)		834		(906)		1,246		(197)		(1,667)	
Life insurance proceeds		(1)						(697)		(23)		(1)		(584)	
Core Noninterest income	\$	5,302	\$	4,159	\$	3,918	\$	5,799	\$	4,532	\$	13,379	\$	12,935	
CAADN	ф	20.606	Ф	20.045	Ф	20.002	Φ.	40.525	Ф	26.200	Φ.	115.625	Ф	110.654	
GAAP Noninterest expense Net amortization of purchase	\$	38,696	\$	39,047	\$	39,892	\$	40,735	\$	36,388	\$	117,635	\$	110,654	
accounting adjustments		(93)		(97)		(102)		(106)		(110)		(292)		(341)	
Miscellaneous expense		(10)		(494)		(102)		(526)		_		(504)		(5.1)	
Core Noninterest expense	\$	38,593	\$	38,456	\$	39,790	\$	40,103	\$	36,278	\$	116,839	\$	110,313	
•	-														
Net interest income	\$	45,603	\$	42,776	\$	42,397	\$	46,085	\$	44,427	\$	130,776	\$	133,067	
Noninterest income		6,277		4,216		3,084		7,402		3,309		13,577		15,186	
Noninterest expense		(38,696)	_	(39,047)	_	(39,892)	_	(40,735)		(36,388)	_	(117,635)	_	(110,654)	
Pre-provision pre-tax net revenue	\$	13,184	\$	7,945	\$	5,589	\$	12,752	\$	11,348	\$	26,718	\$	37,599	
Core: Net interest income	\$	44,894	\$	42,417	\$	42,313	\$	46,496	\$	42,732	\$	129,624	\$	130,831	
Noninterest income	Ф	5,302	Ф	42,417	Э	3,918	Ф	5,799	Þ	4,532	Þ	13,379	Э	12,935	
Noninterest expense		(38,593)		(38,456)		(39,790)		(40,103)		(36,278)		(116,839)		(110,313)	
Pre-provision pre-tax net revenue	\$	11,603	\$	8,120	\$	6,441	\$	12,192	\$	10,986	\$	26,164	\$	33,453	
Efficiency Ratio	<del>-</del>	77.2 %	, <del>-</del>	82.6 %	, <del>-</del>	86.1 %	, <del>-</del>	76.7 %	, <del></del>	76.8 %	l	81.8 %	÷	76.7 %	
,															



# FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES RECONCILIATION OF GAAP NET INTEREST INCOME and NET INTEREST MARGIN to CORE NET INTEREST INCOME

(Unaudited)

	For the three months ended										For the nine months ended						
(Dollars in thousands)	S	September 30, 2024		June 30, 2024		March 31, 2024		December 31, 2023	S	September 30, 2023	Se	ptember 30, 2024	Se	ptember 30, 2023			
GAAP net interest income	\$	45,603	\$	42,776	\$	42,397	\$	46,085	\$	44,427	\$	130,776	\$	133,067			
Net (gain) loss from fair value	Ψ	45,005	Ψ	42,770	Ψ	72,377	Ψ	40,003	Ψ	77,727	Ψ	150,770	Ψ	133,007			
adjustments on qualifying hedges		(554)		(177)		187		872		(1,348)		(544)		(1,243)			
Net amortization of purchase																	
accounting adjustments		(155)		(182)		(271)		(461)		(347)		(608)		(993)			
Tax equivalent adjustment		100		98		100		101		102		298		303			
Core net interest income FTE	\$	44,994	\$	42,515	\$	42,413	\$	46,597	\$	42,834	\$	129,922	\$	131,134			
Prepayment penalty income, net						,				,							
reversals and recovered interest																	
from nonaccrual and delinquent																	
loans, and customer swap																	
terminations fees		(1,647)		(369)		(928)		(3,416)		(857)		(2,944)		(1,852)			
Net interest income FTE excluding	3 0	42.247	e	12.146	ф	41 405	ф	42 101	ф	41.077	e e	126.070	e.	120.202			
episodic items	\$	43,347	\$	42,146	\$	41,485	\$	43,181	\$	41,977	\$	126,978	\$	129,282			
Total average interest-earning											١.						
assets (1)	\$	8,712,443	\$	8,358,006	\$	8,238,395	\$	8,080,550	\$	8,027,201	\$	8,437,288	\$	8,010,154			
Core net interest margin FTE		2.07 %		2.03 %		2.06 %		2.31 %		2.13 %		2.05 %	)	2.18 %			
Net interest margin FTE excluding	5	1.00.0/		2.02.0/		2.01.0/		0.14.0/		2.00.0/		2.01.0		2.15.0/			
episodic items		1.99 %		2.02 %		2.01 %		2.14 %		2.09 %		2.01 %	)	2.15 %			
CAAD interest in come on total																	
GAAP interest income on total loans, net	\$	95,780	\$	92,728	\$	92,959	\$	95,616	\$	91,466	\$	281,467	\$	259,732			
Net (gain) loss from fair value	Φ	93,780	Φ	92,720	Φ	72,737	Ф	93,010	Φ	91,400	φ	201,407	Ф	239,132			
adjustments on qualifying hedges																	
loans	_	(364)		(137)		123		978		(1,379)		(378)		(1,323)			
Net amortization of purchase		(304)		(137)		123		270		(1,377)		(376)		(1,323)			
accounting adjustments		(168)		(198)		(295)		(484)		(358)		(661)		(1,019)			
Core interest income on total	_	(100)	_	(170)	_	(2)0)	_	(.0.)	_	(220)		(001)	_	(1,01)			
loans, net	\$	95,248	\$	92,393	\$	92,787	\$	96,110	\$	89,729	\$	280,428	\$	257,390			
,	_	<del></del> _	_	<del></del> _	_	<del></del>	Ė		_	<del></del> _	Ħ		_	<u> </u>			
Average total loans, net (1)	\$	6,740,579	\$	6,751,715	\$	6,807,944	\$	6,872,115	\$	6,817,642	\$	6,766,650	\$	6,842,712			
Core yield on total loans		5.65 %		5.47 %		5.45 %		5.59 %		5.26 %		5.53 %		5.02 %			

<sup>(1)</sup> Excludes purchase accounting average balances for all periods presented.



# FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES CALCULATION OF TANGIBLE STOCKHOLDERS' COMMON EQUITY to TANGIBLE ASSETS

(Unaudited)

(Dollars in thousands)	S	September 30, 2024		June 30, 2024	March 31, 2024	December 31, 2023	:	September 30, 2023
Total Equity	\$	666,891	\$	665,322	\$ 669,827	\$ 669,837	\$	666,521
Less:								
Goodwill		(17,636)		(17,636)	(17,636)	(17,636)		(17,636)
Core deposit intangibles		(1,220)		(1,322)	(1,428)	 (1,537)		(1,651)
Tangible Stockholders' Common Equity	\$	648,035	\$	646,364	\$ 650,763	\$ 650,664	\$	647,234
Total Assets	\$	9.280.886	\$	9.097.240	\$ 8,807,325	\$ 8,537,236	\$	8,579,375
Less:		.,,		.,,	- , ,-	-,,		- / /
Goodwill		(17,636)		(17,636)	(17,636)	(17,636)		(17,636)
Core deposit intangibles		(1,220)		(1,322)	(1,428)	(1,537)		(1,651)
Tangible Assets	\$	9,262,030	\$	9,078,282	\$ 8,788,261	\$ 8,518,063	\$	8,560,088
Tangible Stockholders' Common Equity to Tangible Assets		7.00 %	_	7.12 %	7.40 %	7.64 %		<u>7.56</u> %

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