# UNITED STATES 

## SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549

## FORM 10-Q

## QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2016
Commission file number 001-33013
FLUSHING FINANCIAL CORPORATION
(Exact name of registrant as specified in its charter)
Delaware
(State or other jurisdiction of incorporation or organization)

## 11-3209278

(I.R.S. Employer Identification No.)

## 220 RXR Plaza, Uniondale, New York 11556

(Address of principal executive offices)
(718) 961-5400
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. X Yes $\qquad$ No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). $\underline{\mathrm{X} \quad \text { Yes }}$ $\qquad$ No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

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Large accelerated filer __ Accelerated filer X
Non-accelerated filer
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Accelerated filer X
Smaller reporting company

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Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). \(\qquad\) Yes \(\qquad\) No

The number of shares of the registrant's Common Stock outstanding as of October 31, 2016 was 28,618,493.

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\section*{PART I - FINANCIAL INFORMATION}

\section*{FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES \\ Consolidated Statements of Financial Condition}
(Unaudited)

\section*{Item 1. Financial Statements}

\begin{tabular}{|c|c|c|c|c|}
\hline 2015, respectively) & \multicolumn{2}{|r|}{\((53,373)\)} & & \multirow[t]{2}{*}{\[
\begin{aligned}
& (48,868) \\
& 316,530
\end{aligned}
\]} \\
\hline Retained earnings & & 351,942 & & \\
\hline Accumulated other comprehensive income (loss), net of taxes & & 249 & & \((5,562)\) \\
\hline Total stockholders' equity & & 512,621 & & 473,067 \\
\hline & & & & \\
\hline Total liabilities and stockholders' equity & \$ & 5,999,255 & \$ & 5,704,634 \\
\hline
\end{tabular}

The accompanying notes are an integral part of these consolidated financial statements .

\section*{PART I - FINANCIAL INFORMATION}

\section*{FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES \\ Consolidated Statements of Income}
(Unaudited)
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{(Dollars in thousands, except per share data)} & \multicolumn{4}{|c|}{For the three months ended September 30,} & \multicolumn{4}{|c|}{For the nine months ended September 30,} \\
\hline & \multicolumn{2}{|c|}{2016} & \multicolumn{2}{|c|}{2015} & \multicolumn{2}{|c|}{2016} & \multicolumn{2}{|c|}{2015} \\
\hline \multicolumn{9}{|l|}{Interest and dividend income} \\
\hline Interest and fees on loans & \$ & 49,181 & \$ & 45,243 & \$ & 145,152 & \$ & 132,861 \\
\hline \multicolumn{9}{|l|}{Interest and dividends on securities:} \\
\hline Interest & & 6,173 & & 6,508 & & 19,275 & & 18,366 \\
\hline Dividends & & 121 & & 119 & & 360 & & 355 \\
\hline Other interest income & & 49 & & 43 & & 191 & & 96 \\
\hline Total interest and dividend income & & 55,524 & & 51,913 & & 164,978 & & 151,678 \\
\hline & & & & & & & & \\
\hline \multicolumn{9}{|l|}{Interest expense} \\
\hline Deposits & & 8,520 & & 7,701 & & 24,590 & & 22,596 \\
\hline Other interest expense & & 5,291 & & 4,902 & & 15,653 & & 14,078 \\
\hline Total interest expense & & 13,811 & & 12,603 & & 40,243 & & 36,674 \\
\hline & & & & & & & & \\
\hline Net interest income & & 41,713 & & 39,310 & & 124,735 & & 115,004 \\
\hline Benefit for loan losses & & - & & (370) & & - & & \((1,620)\) \\
\hline Net interest income after benefit for loan losses & & 41,713 & & 39,680 & & 124,735 & & 116,624 \\
\hline & & & & & & & & \\
\hline \multicolumn{9}{|l|}{Non-interest income} \\
\hline Banking services fee income & & 826 & & 778 & & 2,775 & & 2,560 \\
\hline Net gain on sale of securities & & - & & 103 & & 2,363 & & 167 \\
\hline Net gain on sale of loans & & 240 & & 306 & & 584 & & 355 \\
\hline Net gain on sale of buildings & & - & & - & & 33,814 & & 6,537 \\
\hline Net loss from fair value adjustments & & (823) & & \((1,094)\) & & \((2,925)\) & & (921) \\
\hline Federal Home Loan Bank of New York stock dividends & & 665 & & 480 & & 1,870 & & 1,455 \\
\hline Gain from life insurance proceeds & & 47 & & - & & 458 & & - \\
\hline Bank owned life insurance & & 707 & & 725 & & 2,096 & & 2,157 \\
\hline Other income & & 191 & & 399 & & 1,075 & & 1,264 \\
\hline Total non-interest income & & 1,853 & & 1,697 & & 42,110 & & 13,574 \\
\hline & & & & & & & & \\
\hline \multicolumn{9}{|l|}{Non-interest expense} \\
\hline Salaries and employee benefits & & 14,795 & & 12,648 & & 45,024 & & 40,471 \\
\hline Occupancy and equipment & & 2,576 & & 2,443 & & 7,298 & & 7,791 \\
\hline Professional services & & 1,730 & & 1,907 & & 5,907 & & 5,036 \\
\hline FDIC deposit insurance & & 536 & & 817 & & 2,380 & & 2,377 \\
\hline Data processing & & 939 & & 1,178 & & 3,229 & & 3,425 \\
\hline Depreciation and amortization & & 1,169 & & 993 & & 3,263 & & 2,528 \\
\hline Other real estate owned/foreclosure expense & & 273 & & 110 & & 831 & & 717 \\
\hline Prepayment penalty on borrowings & & - & & - & & 2,082 & & - \\
\hline Other operating expenses & & 4,259 & & 3,612 & & 13,214 & & 11,550 \\
\hline Total non-interest expense & & 26,277 & & 23,708 & & 83,228 & & 73,895 \\
\hline & & & & & & & & \\
\hline Income before income taxes & & 17,289 & & 17,669 & & 83,617 & & 56,303 \\
\hline & & & & & & & & \\
\hline \multicolumn{9}{|l|}{Provision for income taxes} \\
\hline Federal & & 5,568 & & 5,375 & & 25,518 & & 16,782 \\
\hline State and local & & 1,087 & & 1,286 & & 7,469 & & 4,946 \\
\hline Total taxes & & 6,655 & & 6,661 & & 32,987 & & 21,728 \\
\hline & & & & & & & & \\
\hline Net income & \$ & 10,634 & \$ & 11,008 & \$ & 50,630 & \$ & 34,575 \\
\hline \multicolumn{9}{|l|}{} \\
\hline & & & & & & & & \\
\hline Basic earnings per common share & \$ & 0.37 & \$ & 0.38 & \$ & 1.75 & \$ & 1.18 \\
\hline Diluted earnings per common share & \$ & 0.37 & \$ & 0.38 & \$ & 1.75 & \$ & 1.18 \\
\hline Dividends per common share & \$ & 0.17 & \$ & 0.16 & \$ & 0.51 & \$ & 0.48 \\
\hline
\end{tabular}

The accompanying notes are an integral part of these consolidated financial statements.

\section*{PART I - FINANCIAL INFORMATION}

\section*{FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES}

\section*{Consolidated Statements of Comprehensive Income}
(Unaudited)
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{(In thousands)} & \multicolumn{4}{|c|}{For the three months ended September 30,} & \multicolumn{4}{|c|}{For the nine months ended September 30,} \\
\hline & \multicolumn{2}{|c|}{2016} & \multicolumn{2}{|c|}{2015} & \multicolumn{2}{|c|}{2016} & \multicolumn{2}{|c|}{2015} \\
\hline Net income & \$ & 10,634 & \$ & 11,008 & \$ & 50,630 & \$ & 34,575 \\
\hline \multicolumn{9}{|l|}{Other comprehensive income (loss), net of tax:} \\
\hline Amortization of actuarial losses, net of taxes of (\$82) and (\$134) for the three months ended September 30, 2016 and 2015, respectively and of (\$247) and (\$402) for the nine months ended September 30, 2016 and 2015, respectively. & & 110 & & 173 & & 329 & & 518 \\
\hline Amortization of prior service credits, net of taxes of \(\$ 4\) and \(\$ 5\) for the three months ended September 30, 2016 and 2015, respectively and of \(\$ 14\) and \(\$ 15\) for the nine months ended September 30, 2016 and 2015, respectively. & & (7) & & (6) & & (20) & & (19) \\
\hline Reclassificaton adjustment for net gains included in income, net of taxes of \(\$ 45\) for the three months ended September 30, 2015 and of \(\$ 1,013\) and \(\$ 73\) for the nine months ended September 30, 2016 and 2015, respectively. & & - & & (58) & & \((1,350)\) & & (94) \\
\hline Net unrealized gains (losses) on securities, net of taxes of \(\$ 2,177\) and \((\$ 3,063)\) for the three months ended September 30, 2016 and 2015, respectively and of \((\$ 5,103)\) and \((\$ 2,230)\) for the nine months ended September 30, 2016 and 2015, respectively. & & \((2,942)\) & & 3,943 & & 6,852 & & 2,798 \\
\hline Total other comprehensive income (loss), net of tax & & \((2,839)\) & & 4,052 & & 5,811 & & 3,203 \\
\hline Comprehensive income & \$ & 7,795 & \$ & 15,060 & \$ & 56,441 & \$ & 37,778 \\
\hline
\end{tabular}

The accompanying notes are an integral part of these consolidated financial statements .

\section*{PART I - FINANCIAL INFORMATION}

\section*{FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES \\ Consolidated Statements of Cash Flows \\ (Unaudited)}
\begin{tabular}{|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{(Dollars in thousands)} & \multicolumn{4}{|c|}{September 30,} \\
\hline & \multicolumn{2}{|c|}{2016} & \multicolumn{2}{|c|}{2015} \\
\hline \multicolumn{5}{|l|}{CASH FLOWS FROM OPERATING ACTIVITIES} \\
\hline Net income & \$ & 50,630 & \$ & 34,575 \\
\hline \multicolumn{5}{|l|}{Adjustments to reconcile net income to net cash provided by operating activities:} \\
\hline Benefit for loan losses & & - & & \((1,620)\) \\
\hline Depreciation and amortization of bank premises and equipment & & 3,263 & & 2,528 \\
\hline Amortization of premium, net of accretion of discount & & 6,344 & & 6,804 \\
\hline Net (gain) loss from fair value adjustments & & 2,925 & & 921 \\
\hline Net gain from sale of loans & & (584) & & (355) \\
\hline Net gain from sale of securities & & \((2,363)\) & & (167) \\
\hline Net gain from sale of buildings & & \((33,814)\) & & \((6,537)\) \\
\hline Income from bank owned life insurance & & \((2,096)\) & & \((2,157)\) \\
\hline Gain from life insurance proceeds & & (458) & & - \\
\hline Stock-based compensation expense & & 4,169 & & 4,222 \\
\hline Deferred compensation & & \((3,140)\) & & \((2,768)\) \\
\hline Excess tax benefit from stock-based payment arrangements & & (470) & & (467) \\
\hline Deferred income tax benefit & & \((1,228)\) & & \((5,024)\) \\
\hline Increase in other liabilities & & 7,680 & & 2,432 \\
\hline Decrease in other assets & & 6,549 & & 2,065 \\
\hline Net cash provided by operating activities & & 37,407 & & 34,452 \\
\hline
\end{tabular}

\section*{CASH FLOWS FROM INVESTING ACTIVITIES}
\begin{tabular}{|c|c|c|c|c|}
\hline Purchases of bank premises and equipment & & \((4,159)\) & & \((9,933)\) \\
\hline Net purchases of Federal Home Loan Bank of New York shares & & \((9,119)\) & & \((6,467)\) \\
\hline Purchases of securities held-to-maturity & & \((35,705)\) & & \((3,100)\) \\
\hline Proceeds from maturities of securities held-to-maturity & & 8,475 & & 1,390 \\
\hline Purchases of securities available for sale & & \((59,678)\) & & \((294,453)\) \\
\hline Proceeds from sales and calls of securities & & 66,996 & & 163,158 \\
\hline Proceeds from maturities and prepayments of securities & & 85,829 & & 92,733 \\
\hline Proceeds from bank owned life insurance & & 2,236 & & - \\
\hline Proceeds from sale of buildings & & 34,332 & & 20,209 \\
\hline Net originations of loans & & \((210,506)\) & & \((163,037)\) \\
\hline Purchases of loans & & \((137,994)\) & & \((216,333)\) \\
\hline Proceeds from sale of real estate owned & & 853 & & 2,185 \\
\hline Proceeds from sale of loans & & 11,499 & & 10,363 \\
\hline Net cash used in investing activities & & \((246,941)\) & & \((403,285)\) \\
\hline & & & & \\
\hline CASH FLOWS FROM FINANCING ACTIVITIES & & & & \\
\hline Net increase in non-interest bearing deposits & & 50,591 & & 1,362 \\
\hline Net increase in interest-bearing deposits & & 85,616 & & 207,653 \\
\hline Net increase in mortgagors' escrow deposits & & 12,432 & & 9,021 \\
\hline Net proceeds from short-term borrowed funds & & 150,000 & & 45,000 \\
\hline Proceeds from long-term borrowings & & 200,000 & & 225,000 \\
\hline Repayment of long-term borrowings & & \((260,301)\) & & \((90,000)\) \\
\hline Purchases of treasury stock & & \((9,102)\) & & \((15,604)\) \\
\hline Excess tax benefit from stock-based payment arrangements & & 470 & & 467 \\
\hline Proceeds from issuance of common stock upon exercise of stock options & & 132 & & 142 \\
\hline Cash dividends paid & & \((14,787)\) & & \((13,999)\) \\
\hline Net cash provided by financing activities & & 215,051 & & 369,042 \\
\hline & & & & \\
\hline Net increase in cash and cash equivalents & & 5,517 & & 209 \\
\hline Cash and cash equivalents, beginning of period & & 42,363 & & 34,265 \\
\hline Cash and cash equivalents, end of period & \$ & 47,880 & \$ & 34,474 \\
\hline & & & & \\
\hline SUPPLEMENTAL CASHFLOW DISCLOSURE & & & & \\
\hline Interest paid & \$ & 39,792 & \$ & 35,838 \\
\hline Income taxes paid & & 28,610 & & 26,518 \\
\hline Taxes paid if excess tax benefits were not tax deductible & & 29,080 & & 26,985 \\
\hline
\end{tabular}

Taxes paid if excess tax benefits were not tax deductible
29,080
26,985
Non-cash activities:
\begin{tabular}{l|c} 
Securities purchased not yet settled & 2,000 \\
\hline Securities transferred from available for sale to held-to-maturity & - \\
\hline Loans transferred to Other Real Estate Owned & 486 \\
\hline Loans provided for the sale of Other Real Estate Owned & - \\
\hline Loans held for investment transferred to loans held for sale & - \\
\hline
\end{tabular}

The accompanying notes are an integral part of these consolidated financial statements.

\section*{PART I - FINANCIAL INFORMATION}

\section*{FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES}

\section*{Consolidated Statements of Changes in Stockholders' Equity}

For the nine months ended September 30, 2016 and 2015
(Unaudited)
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline (Dollars in thousands, except per share data) & \multicolumn{2}{|r|}{Total} & \multicolumn{2}{|l|}{Common Stock} & \multicolumn{2}{|l|}{Additional Paid-in Capital} & \multicolumn{2}{|r|}{Retained Earnings} & \multicolumn{2}{|l|}{Treasury Stock} & \multicolumn{2}{|l|}{Accumulated Other Comprehensive Income (Loss)} \\
\hline Balance at December 31, 2015 & \$ & 473,067 & \$ & 315 & \$ & 210,652 & \$ & 316,530 & \$ & \((48,868)\) & \$ & \((5,562)\) \\
\hline Net Income & & 50,630 & & - & & - & & 50,630 & & - & & - \\
\hline Award of common shares released from Employee Benefit Trust ( 138,519 shares) & & 1,984 & & - & & 1,984 & & - & & - & & - \\
\hline Vesting of restricted stock unit awards ( 245,311 shares) & & - & & - & & \((4,049)\) & & (397) & & 4,446 & & - \\
\hline Exercise of stock options (41,670 shares) & & 132 & & - & & 15 & & (34) & & 151 & & \\
\hline Stock-based compensation expense & & 4,416 & & & & 4,416 & & - & & - & & - \\
\hline Stock-based income tax benefit & & 470 & & & & 470 & & - & & - & & - \\
\hline Purchase of treasury shares ( 378,695 shares) & & \((7,492)\) & & - & & - & & - & & \((7,492)\) & & - \\
\hline Repurchase of shares to satisfy tax obligation (77,994 shares) & & \((1,610)\) & & - & & - & & - & & \((1,610)\) & & \\
\hline Dividends on common stock (\$0.51 per share) & & \((14,787)\) & & - & & - & & \((14,787)\) & & - & & - \\
\hline Other comprehensive income & & 5,811 & & - & & - & & - & & - & & 5,811 \\
\hline Balance at September 30, 2016 & \$ & 512,621 & \$ & 315 & \$ & 213,488 & \$ & 351,942 & \$ & \((53,373)\) & \$ & 249 \\
\hline & & & & & & & & & & & & \\
\hline Balance at December 31, 2014 & \$ & 456,247 & \$ & 315 & \$ & 206,437 & S & 289,623 & \$ & \((37,221)\) & \$ & \((2,907)\) \\
\hline Net Income & & 34,575 & & - & & - & & 34,575 & & - & & - \\
\hline Award of common shares released from Employee Benefit Trust ( 143,809 shares) & & 2,031 & & - & & 2,031 & & - & & - & & - \\
\hline Vesting of restricted stock unit awards (204,310 shares) & & - & & - & & \((3,076)\) & & (504) & & 3,580 & & - \\
\hline Exercise of stock options ( 45,125 shares) & & 142 & & - & & (51) & & (179) & & 372 & & - \\
\hline Stock-based compensation expense & & 4,128 & & - & & 4,128 & & - & & - & & - \\
\hline Stock-based income tax benefit & & 467 & & - & & 467 & & - & & - & & - \\
\hline Purchase of treasury shares ( 735,599 shares) & & \((14,351)\) & & - & & - & & - & & \((14,351)\) & & - \\
\hline Repurchase of shares to satisfy tax obligation ( 65,637 shares) & & \((1,253)\) & & - & & - & & - & & \((1,253)\) & & - \\
\hline Dividends on common stock (\$0.48 per share) & & \((13,999)\) & & - & & - & & \((13,999)\) & & - & & - \\
\hline Other comprehensive income & & 3,203 & & - & & - & & - & & - & & 3,203 \\
\hline Balance at September 30, 2015 & \$ & 471,190 & \$ & 315 & \$ & 209,936 & \$ & 309,516 & \$ & \((48,873)\) & \$ & 296 \\
\hline
\end{tabular}

The accompanying notes are an integral part of these consolidated financial statements .

\section*{PART I - FINANCIAL INFORMATION}

\section*{FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES}

\section*{Notes to Consolidated Financial Statements}
(Unaudited)

\section*{1. Basis of Presentation}

The primary business of Flushing Financial Corporation (the "Holding Company"), a Delaware corporation, is the operation of its wholly-owned subsidiary, Flushing Bank (the "Bank").

The unaudited consolidated financial statements presented in this Quarterly Report on Form 10-Q ("Quarterly Report") include the collective results of the Holding Company and its direct and indirect wholly-owned subsidiaries, including the Bank, Flushing Preferred Funding Corporation, Flushing Service Corporation, and FSB Properties Inc., which are collectively herein referred to as "we," "us," "our" and the "Company."

The Holding Company also owns Flushing Financial Capital Trust II, Flushing Financial Capital Trust III, and Flushing Financial Capital Trust IV (the "Trusts"), which are special purpose business trusts. The Trusts are not included in the Company's consolidated financial statements as the Company would not absorb the losses of the Trusts if any losses were to occur.

The accompanying unaudited consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") and general practices within the banking industry. The information furnished in these interim statements reflects all adjustments which are, in the opinion of management, necessary for a fair statement of the results for such presented periods of the Company. Such adjustments are of a normal recurring nature, unless otherwise disclosed in this Quarterly Report. All inter-company balances and transactions have been eliminated in consolidation. The results of operations in the interim statements are not necessarily indicative of the results that may be expected for the full year.

The accompanying unaudited consolidated financial statements have been prepared in conformity with the instructions to Quarterly Report on Form 10-Q and Article 10, Rule 10-01 of Regulation S-X for interim financial statements. Accordingly, certain information and footnote disclosures normally included in financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC"). The unaudited consolidated interim financial information should be read in conjunction with the Company's Annual Report on Form 10-K for the year ended December 31, 2015.

\section*{2. Use of Estimates}

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities at the date of the financial statements, and reported amounts of revenue and expenses during the reporting period. Estimates that are particularly susceptible to change in the near term are used in connection with the determination of the allowance for loan losses ("ALL"), the evaluation of goodwill for impairment, the review of the need for a valuation allowance of the Company's deferred tax assets, the fair value of financial instruments including the evaluation of other-than-temporary impairment ("OTTI") on securities. Actual results could differ from these estimates.

\section*{3. Earnings Per Share}

Basic earnings per common share is computed by dividing net income available to common shareholders by the total weighted average number of common shares outstanding, which includes unvested participating securities. Unvested share-based payment awards that contain nonforfeitable rights to dividends or dividend equivalents (whether paid or unpaid) are participating securities and as such are included in the calculation of earnings per share. The Company's unvested restricted stock unit awards are considered participating securities. Therefore, weighted average common shares outstanding used for computing basic earnings per common share includes common shares outstanding plus unvested restricted stock unit awards. The computation of diluted earnings per share includes the additional dilutive effect of stock options outstanding and other common stock equivalents during the period. Common stock equivalents that are anti-dilutive are not included in the computation of diluted earnings per common share. The numerator for calculating basic and diluted earnings per common share is net income available to common shareholders. The shares held in the Company's Employee Benefit Trust are not included in shares outstanding for purposes of calculating earnings per common share.

\section*{PART I - FINANCIAL INFORMATION}

\section*{FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES}

\section*{Notes to Consolidated Financial Statements}
(Unaudited)
Earnings per common share have been computed based on the following:
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow[t]{3}{*}{} & \multicolumn{4}{|c|}{For the three months ended September 30,} & \multicolumn{4}{|c|}{For the nine months ended September 30,} \\
\hline & \multicolumn{2}{|c|}{2016} & \multicolumn{2}{|c|}{2015} & \multicolumn{2}{|c|}{2016} & \multicolumn{2}{|c|}{2015} \\
\hline & \multicolumn{8}{|c|}{(In thousands, except per share data)} \\
\hline Net income, as reported & \$ & 10,634 & \$ & 11,008 & \$ & 50,630 & \$ & 34,575 \\
\hline \multicolumn{9}{|l|}{Divided by:} \\
\hline Weighted average common shares outstanding & & 28,861 & & 28,927 & & 28,993 & & 29,188 \\
\hline Weighted average common stock equivalents & & 14 & & 19 & & 13 & & 21 \\
\hline Total weighted average common shares outstanding and common stock equivalents & & 28,875 & & 28,946 & & 29,006 & & 29,209 \\
\hline & & & & & & & & \\
\hline Basic earnings per common share & \$ & 0.37 & \$ & 0.38 & \$ & 1.75 & \$ & 1.18 \\
\hline Diluted earnings per common share \({ }^{(1)}\) & \$ & 0.37 & \$ & 0.38 & \$ & 1.75 & \$ & 1.18 \\
\hline Dividend payout ratio & & 45.9\% & & 42.1\% & & 29.1\% & & 40.7\% \\
\hline
\end{tabular}
(1) For the three and nine months ended September 30, 2016 and 2015, there were no stock options that were anti-dilutive.

\section*{4. Debt and Equity Securities}

The Company's investments in equity securities that have readily determinable fair values and all investments in debt securities are classified in one of the following three categories and accounted for accordingly: (1) trading securities, (2) securities available for sale and (3) securities held-to-maturity.

The Company did not hold any trading securities at September 30, 2016 and December 31, 2015. Securities available for sale are recorded at fair value. Securities held-to-maturity are recorded at amortized cost.

The following table summarizes the Company's portfolio of securities held-to-maturity at September 30, 2016:
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline & \multicolumn{2}{|c|}{Amortized Cost} & \multicolumn{2}{|c|}{Fair Value} & \multicolumn{2}{|c|}{Gross Unrealized Gains} & \multicolumn{2}{|c|}{Gross Unrealized Losses} \\
\hline & \multicolumn{8}{|c|}{(In thousands)} \\
\hline \multicolumn{9}{|l|}{Securites held-to-maturity:} \\
\hline Municipals & \$ & 33,274 & \$ & 33,410 & \$ & 136 & \$ & - \\
\hline & & & & & & & & \\
\hline Total & \$ & 33,274 & \$ & 33,410 & \$ & 136 & \$ & - \\
\hline
\end{tabular}

The following table summarizes the Company's portfolio of securities held-to-maturity at December 31, 2015:


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The following table summarizes the Company's portfolio of securities available for sale at September 30, 2016:
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{} & \multicolumn{2}{|c|}{Amortized Cost} & \multicolumn{2}{|r|}{Fair Value} & \multicolumn{2}{|c|}{Gross Unrealized Gains} & \multicolumn{2}{|c|}{\begin{tabular}{l}
Gross \\
Unrealized Losses
\end{tabular}} \\
\hline & \multicolumn{6}{|c|}{(In thousands)} & & \\
\hline Corporate & \$ & 110,000 & \$ & 104,011 & \$ & 191 & \$ & 6,180 \\
\hline Municipals & & 125,667 & & 130,380 & & 4,713 & & - \\
\hline Mutual funds & & 21,658 & & 21,658 & & - & & - \\
\hline Collateralized loan obligations & & 101,660 & & 102,572 & & 920 & & 8 \\
\hline Other & & 7,193 & & 7,191 & & - & & 2 \\
\hline Total other securities & & 366,178 & & 365,812 & & 5,824 & & 6,190 \\
\hline REMIC and CMO & & 383,912 & & 389,426 & & 6,144 & & 630 \\
\hline GNMA & & 7,520 & & 7,700 & & 180 & & - \\
\hline FNMA & & 129,791 & & 132,831 & & 3,085 & & 45 \\
\hline FHLMC & & 14,802 & & 15,110 & & 308 & & - \\
\hline Total mortgage-backed securities & & 536,025 & & 545,067 & & 9,717 & & 675 \\
\hline Total securities available for sale & \$ & 902,203 & \$ & 910,879 & \$ & 15,541 & \$ & 6,865 \\
\hline
\end{tabular}

Mortgage-backed securities shown in the table above include one private issue collateralized mortgage obligation ("CMO") that is collateralized by commercial real estate mortgages with an amortized cost and market value of \(\$ 0.4\) million at September 30, 2016.

The following table summarizes the Company's portfolio of securities available for sale at December 31, 2015:
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline & \multicolumn{2}{|c|}{Amortized Cost} & \multicolumn{2}{|r|}{Fair Value} & \multicolumn{2}{|c|}{\begin{tabular}{l}
Gross \\
Unrealized Gains
\end{tabular}} & \multicolumn{2}{|c|}{\begin{tabular}{l}
Gross \\
Unrealized \\
Losses
\end{tabular}} \\
\hline & \multicolumn{6}{|c|}{(In thousands)} & & \\
\hline Corporate & \$ & 115,976 & \$ & 111,674 & \$ & 134 & \$ & 4,436 \\
\hline Municipals & & 127,696 & & 131,583 & & 3,887 & & - \\
\hline Mutual funds & & 21,290 & & 21,290 & & - & & - \\
\hline Collateralized loan obligations & & 53,225 & & 52,898 & & - & & 327 \\
\hline Other & & 7,214 & & 7,212 & & - & & 2 \\
\hline Total other securities & & 325,401 & & 324,657 & & 4,021 & & 4,765 \\
\hline REMIC and CMO & & 469,987 & & 469,936 & & 3,096 & & 3,147 \\
\hline GNMA & & 11,635 & & 11,798 & & 302 & & 139 \\
\hline FNMA & & 170,327 & & 170,057 & & 1,492 & & 1,762 \\
\hline FHLMC & & 16,961 & & 16,949 & & 87 & & 99 \\
\hline Total mortgage-backed securities & & 668,910 & & 668,740 & & 4,977 & & 5,147 \\
\hline Total securities available for sale & \$ & 994,311 & \$ & 993,397 & \$ & 8,998 & \$ & 9,912 \\
\hline
\end{tabular}

Mortgage-backed securities shown in the table above include one private issue CMO that is collateralized by commercial real estate mortgages with an amortized cost and market value of \(\$ 7.7\) million at December 31, 2015.

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The following table details the amortized cost and fair value of the Company's securities classified as held-to-maturity at September 30, 2016, by contractual maturity. Expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.
\begin{tabular}{|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{} & \multicolumn{2}{|c|}{Amortized
Cost} & \multicolumn{2}{|c|}{Fair Value} \\
\hline & \multicolumn{4}{|c|}{(In thousands)} \\
\hline Due in one year or less & \$ & 11,370 & \$ & 11,370 \\
\hline Due after one year through five years & & 40 & & 40 \\
\hline Due after ten years & & 21,864 & & 22,000 \\
\hline Total securities held-to-maturity & \$ & 33,274 & \$ & 33,410 \\
\hline
\end{tabular}

The amortized cost and fair value of the Company's securities, classified as available for sale at September 30, 2016, by contractual maturity, are shown below. Expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.
\begin{tabular}{|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{} & \multicolumn{2}{|c|}{Amortized
Cost} & \multicolumn{2}{|r|}{Fair Value} \\
\hline & \multicolumn{4}{|c|}{(In thousands)} \\
\hline Due in one year or less & \$ & - & \$ & - \\
\hline Due after one year through five years & & 1,795 & & 1,821 \\
\hline Due after five years through ten years & & 118,691 & & 117,707 \\
\hline Due after ten years & & 224,034 & & 224,626 \\
\hline & & & & \\
\hline Total other securities & & 344,520 & & 344,154 \\
\hline Mutual funds & & 21,658 & & 21,658 \\
\hline Mortgage-backed securities & & 536,025 & & 545,067 \\
\hline & & & & \\
\hline Total securities available for sale & \$ & 902,203 & \$ & 910,879 \\
\hline
\end{tabular}

The following table shows the Company's available for sale securities with gross unrealized losses and their fair value, aggregated by category and length of time that individual securities have been in a continuous unrealized loss position, at September 30, 2016:
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[t]{3}{*}{} & \multirow[b]{2}{*}{Count} & \multicolumn{3}{|c|}{Total} & \multicolumn{4}{|r|}{Less than 12 months} & \multicolumn{3}{|l|}{12 months or more} \\
\hline & & Fair Value & \multicolumn{2}{|l|}{Unrealized Losses} & \multicolumn{2}{|l|}{Fair Value} & \multicolumn{2}{|l|}{Unrealized Losses} & Fair Value & \multicolumn{2}{|l|}{Unrealized Losses} \\
\hline & \multicolumn{11}{|c|}{(Dollars in thousands)} \\
\hline Corporate & 13 & \$ 93,820 & \$ & 6,180 & \$ & 19,294 & \$ & 706 & \$ 74,526 & \$ & 5,474 \\
\hline Collateralized loan obligations & 1 & 7,474 & & 8 & & - & & - & 7,474 & & 8 \\
\hline Other & 1 & 299 & & 2 & & - & & - & 299 & & 2 \\
\hline Total other securities & 15 & 101,593 & & 6,190 & & 19,294 & & 706 & 82,299 & & 5,484 \\
\hline & & & & & & & & & & & \\
\hline REMIC and CMO & 11 & 55,603 & & 630 & & 19,707 & & 131 & 35,896 & & 499 \\
\hline FNMA & 1 & 6,694 & & 45 & & - & & - & 6,694 & & 45 \\
\hline Total mortgage-backed securities & 12 & 62,297 & & 675 & & 19,707 & & 131 & 42,590 & & 544 \\
\hline Total securities available for sale & 27 & \$163,890 & \$ & 6,865 & \$ & 39,001 & \$ & 837 & \$124,889 & \$ & 6,028 \\
\hline
\end{tabular}

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The following table shows the Company's available for sale securities with gross unrealized losses and their fair value, aggregated by category and length of time that individual securities have been in a continuous unrealized loss position, at December 31, 2015:
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[t]{3}{*}{} & \multirow[b]{2}{*}{Count} & \multicolumn{3}{|c|}{Total} & \multicolumn{3}{|l|}{Less than 12 months} & \multicolumn{4}{|r|}{12 months or more} \\
\hline & & Fair Value & \multicolumn{2}{|l|}{Unrealized Losses} & Fair Value & \multicolumn{2}{|l|}{Unrealized Losses} & \multicolumn{2}{|l|}{Fair Value} & \multicolumn{2}{|l|}{Unrealized Losses} \\
\hline & \multicolumn{11}{|c|}{(Dollars in thousands)} \\
\hline Corporate & 12 & \$ 85,563 & \$ & 4,436 & \$ 76,218 & \$ & 3,782 & \$ & 9,345 & \$ & 654 \\
\hline Collateralized loan obligations & 7 & 52,898 & & 327 & 52,898 & & 327 & & - & & - \\
\hline Other & 1 & 298 & & 2 & - & & - & & 298 & & 2 \\
\hline Total other securities & 20 & 138,759 & & 4,765 & 129,116 & & 4,109 & & 9,643 & & 656 \\
\hline & & & & & & & & & & & \\
\hline REMIC and CMO & 33 & 238,132 & & 3,147 & 182,010 & & 1,642 & & 56,122 & & 1,505 \\
\hline GNMA & 1 & 6,977 & & 139 & 6,977 & & 139 & & - & & - \\
\hline FNMA & 20 & 102,225 & & 1,762 & 75,769 & & 1,043 & & 26,456 & & 719 \\
\hline FHLMC & 3 & 14,715 & & 99 & 14,715 & & 99 & & - & & - \\
\hline Total mortgage-backed securities & 57 & 362,049 & & 5,147 & 279,471 & & 2,923 & & 82,578 & & 2,224 \\
\hline Total securities available for sale & 77 & \$ 500,808 & \$ & 9,912 & \$408,587 & \$ & 7,032 & \$ & 92,221 & \$ & 2,880 \\
\hline
\end{tabular}

OTTI losses on impaired securities must be fully recognized in earnings if an investor has the intent to sell the debt security or if it is more likely than not that the investor will be required to sell the debt security before recovery of its amortized cost. However, even if an investor does not expect to sell a debt security, the investor must evaluate the expected cash flows to be received and determine if a credit loss has occurred. In the event that a credit loss has occurred, only the amount of impairment associated with the credit loss is recognized in earnings in the Consolidated Statements of Income. Amounts relating to factors other than credit losses are recorded in accumulated other comprehensive income ("AOCI") within Stockholders' Equity.

The Company reviewed each investment that had an unrealized loss at September 30, 2016 and December 31, 2015. An unrealized loss exists when the current fair value of an investment is less than its amortized cost basis. Unrealized losses on available for sale securities, that are deemed to be temporary, are recorded in AOCI, net of tax.

The unrealized losses in total securities available for sale at September 30, 2016 and December 31, 2015 were caused by movements in interest rates. It is not anticipated that these securities would be settled at a price that is less than the amortized cost of the Company's investment. Each of these securities is performing according to its terms and, in the opinion of management, will continue to perform according to its terms. The Company does not have the intent to sell these securities and it is more likely than not the Company will not be required to sell the securities before recovery of the securities' amortized cost basis. This conclusion is based upon considering the Company's cash and working capital requirements and contractual and regulatory obligations, none of which the Company believes would cause the sale of the securities. Therefore, the Company did not consider these investments to be other-than-temporarily impaired at September 30, 2016 and December 31, 2015.

The Company sold available for sale securities with book values at the time of sale totaling \(\$ 64.6\) million and \(\$ 163.0\) million during the nine months ended September 30, 2016 and 2015, respectively. The Company did not sell any available for sale securities during the three months ended September 30, 2016. The Company sold available for sale securities with book values at the time of sale totaling \(\$ 138.0\) million during the three months ended September 30, 2015.

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The following table represents the gross gains and gross losses realized from the sale of securities available for sale for the periods indicated:
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[t]{3}{*}{} & \multicolumn{5}{|c|}{For the three months ended September 30,} & \multicolumn{4}{|c|}{For the nine months ended September 30,} \\
\hline & \multicolumn{3}{|c|}{2016} & \multicolumn{2}{|c|}{2015} & \multicolumn{2}{|c|}{2016} & \multicolumn{2}{|c|}{2015} \\
\hline & \multicolumn{9}{|c|}{(In thousands)} \\
\hline Gross gains from the sale of securities & \$ & & - & \$ & 2,666 & \$ & 2,370 & \$ & 2,899 \\
\hline Gross losses from the sale of securities & & & - & & \((2,563)\) & & (7) & & \((2,732)\) \\
\hline Net gains from the sale of securities & \$ & & - & \$ & 103 & \$ & 2,363 & \$ & 167 \\
\hline
\end{tabular}

\section*{5. Loans}

Loans are reported at their outstanding principal balance net of any unearned income, charge-offs, deferred loan fees and costs on originated loans and unamortized premiums or discounts on purchased loans. Interest on loans is recognized on the accrual basis. The accrual of income on loans is generally discontinued when certain factors, such as contractual delinquency of 90 days or more, indicate reasonable doubt as to the timely collectability of such income. Uncollected interest previously recognized on non-accrual loans is reversed from interest income at the time the loan is placed on non-accrual status. A non-accrual loan can be returned to accrual status when contractual delinquency returns to less than 90 days delinquent. Payments received on non-accrual loans that do not bring the loan to less than 90 days delinquent are recorded on a cash basis. Payments can also be applied first as a reduction of principal until all principal is recovered and then subsequently to interest, if in management's opinion, it is evident that recovery of all principal due is likely to occur. Loan fees and certain loan origination costs are deferred. Net loan origination costs and premiums or discounts on loans purchased are amortized into interest income over the contractual life of the loans using the level-yield method. Prepayment penalties received on loans which pay in full prior to their scheduled maturity are included in interest income in the period they are collected.

The Company maintains an allowance for loan losses at an amount, which, in management's judgment, is adequate to absorb probable estimated losses inherent in the loan portfolio. Management's judgment in determining the adequacy of the allowance is based on evaluations of the collectability of loans. This evaluation is inherently subjective, as it requires estimates that are susceptible to significant revisions as more information becomes available. An unallocated component is maintained to cover uncertainties that could affect management's estimate of probable losses. The unallocated component of the allowance reflects the margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating specific and general losses in the portfolio. The allowance is established through charges to earnings in the form of a provision for loan losses based on management's evaluation of the risk inherent in the various components of the loan portfolio and other factors, including historical loan loss experience (which is updated quarterly), current economic conditions, delinquency and nonaccrual trends, classified loan levels, risk in the portfolio and volumes and trends in loan types, recent trends in charge-offs, changes in underwriting standards, experience, ability and depth of the Company's lenders, collection policies and experience, internal loan review function and other external factors. Increases and decreases in the allowance other than charge-offs and recoveries are included in the provision for loan losses. When a loan or a portion of a loan is determined to be uncollectible, the portion deemed uncollectible is charged against the allowance, and subsequent recoveries, if any, are credited to the allowance.

The determination of the amount of the allowance for loan losses includes estimates that are susceptible to significant changes due to changes in appraisal values of collateral, national and local economic conditions and other factors. We review our loan portfolio by separate categories with similar risk and collateral characteristics. Impaired loans are segregated and reviewed separately.

The Company segregated its loans into two portfolios based on year of origination. One portfolio was reviewed for loans originated after December 31, 2009 and a second portfolio for loans originated prior to January 1, 2010. Our decision to segregate the portfolio based upon origination dates was based on changes made in our underwriting standards during 2009. By the end of 2009, all loans were being underwritten based on revised and tightened underwriting standards. Loans originated prior to 2010 have a higher delinquency rate and loss history. Each of the years in the portfolio for loans originated prior to 2010 has a similar delinquency rate. The Company's Board of Directors reviews and approves management's evaluation of the adequacy of the allowance for loan losses on a quarterly basis.

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}

The Company recognizes a loan as non-performing when the borrower has demonstrated the inability to bring the loan current, or due to other circumstances which, in management's opinion, indicate the borrower will be unable to bring the loan current within a reasonable time. All loans classified as non-performing, which includes all loans past due 90 days or more, are classified as non-accrual unless there is, in our opinion, compelling evidence the borrower will bring the loan current in the immediate future. Prior to a loan becoming 90 days delinquent an updated appraisal is ordered and/or an internal evaluation is prepared. The loan balances of collateral dependent impaired loans are compared to the property's updated fair value. The Company considers fair value of collateral dependent loans to be \(85 \%\) of the appraised or internally estimated value of the property. The balance which exceeds fair value is generally charged-off, except for taxi medallion loans. The fair value of the underlying collateral of taxi medallion loans is the value of the underlying medallion based upon the most recently reported arm's length transaction. When there is no recent sale activity, the fair value is calculated using capitalization rates. In addition, taxi medallion loans with a loan-to-value greater than \(100 \%\) are classified as impaired and allocated a portion of the ALL in the amount of the excess of the loan-to-value over the loan's principal balance. The \(85 \%\) is based on the actual net proceeds the Bank has received from the sale of other real estate owned ("OREO") as a percentage of OREO's appraised value.

A loan is considered impaired when, based upon current information, the Company believes it is probable that it will be unable to collect all amounts due, both principal and interest, in accordance with the original terms of the loan. Impaired loans are measured based on the present value of the expected future cash flows discounted at the loan's effective interest rate or at the loan's observable market price or, as a practical expedient, the fair value of the collateral if the loan is collateral dependent. All non-accrual loans are considered impaired. Interest income on impaired loans is recorded on the cash basis.

The Company reviews each impaired loan on an individual basis to determine if either a charge-off or a valuation allowance needs to be allocated to the loan. The Company does not charge-off or allocate a valuation allowance to loans for which management has concluded the current value of the underlying collateral will allow for recovery of the loan balance either through the sale of the loan or by foreclosure and sale of the property.

The Company evaluates the underlying collateral through a third party appraisal, or when a third party appraisal is not available, the Company will use an internal evaluation. The internal evaluations are prepared using an income approach or a sales approach. The income approach is used for income producing properties and uses current revenues less operating expenses to determine the net cash flow of the property. Once the net cash flow is determined, the value of the property is calculated using an appropriate capitalization rate for the property. The sales approach uses comparable sales prices in the market. When an internal evaluation is used, we place greater reliance on the income approach to value the collateral.

In preparing internal evaluations of property values, the Company seeks to obtain current data on the subject property from various sources, including: (1) the borrower; (2) copies of existing leases; (3) local real estate brokers and appraisers; (4) public records (such as for real estate taxes and water and sewer charges); (5) comparable sales and rental data in the market; (6) an inspection of the property and (7) interviews with tenants. These internal evaluations primarily focus on the income approach and comparable sales data to value the property.

As of September 30, 2016, we utilized recent third party appraisals of the collateral to measure impairment for \(\$ 45.3\) million, or \(88.2 \%\), of collateral dependent impaired loans, and used internal evaluations of the property's value for \(\$ 6.1\) million, or \(11.8 \%\), of collateral dependent impaired loans.

The Company may restructure a loan to enable a borrower experiencing financial difficulties to continue making payments when it is deemed to be in the Company's best long-term interest. This restructure may include reducing the interest rate or amount of the monthly payment for a specified period of time, after which the interest rate and repayment terms revert to the original terms of the loan. We classify these loans as Troubled Debt Restructured ("TDR").

These restructurings have not included a reduction of principal balance. The Company believes that restructuring these loans in this manner will allow certain borrowers to become and remain current on their loans. All loans classified as TDR are considered impaired, however TDR loans which have been current for six consecutive months at the time they are restructured as TDR remain on accrual status and are not included as part of non-performing loans. Loans which were delinquent at the time they are restructured as a TDR are placed on non-accrual status and reported as non-performing loans until they have made timely payments for six consecutive months.

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The allocation of a portion of the allowance for loan losses for a performing TDR loan is based upon the present value of the future expected cash flows discounted at the loan's original effective rate, or for a non-performing TDR which is collateral dependent, the fair value of the collateral. At September 30, 2016, there were no commitments to lend additional funds to borrowers whose loans were modified to a TDR. The modification of loans to a TDR did not have a significant effect on our operating results, nor did it require a significant allocation of the allowance for loan losses.

The following table shows loans modified and classified as TDR during the period indicated:

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline One-to-four family residential & 2 & \$ & 263 & Received a below market interest rate and the loan amortizations were extended. & - & \$ & - & \\
\hline Commercial business and other & 2 & & 739 & One received an amortization extension and one received a below market interest rate and an amortization extension. & - & & - & \\
\hline Small Business Administration & - & & - & & 1 & & 41 & Received a below market interest rate and the loan amortization was extended. \\
\hline Total & 4 & \$ & 1,002 & & 1 & \$ & 41 & \\
\hline
\end{tabular}

The recorded investment of the loans modified and classified as TDR presented in the table above, were unchanged as there was no principal forgiven in this modification.

The Company did not modify and classify any loans as TDR during the three months ended September 30, 2016 or 2015.
The following table shows our recorded investment for loans classified as TDR that are performing according to their restructured terms at the periods indicated:
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline & \multicolumn{3}{|c|}{September 30, 2016} & \multicolumn{3}{|c|}{December 31, 2015} \\
\hline (Dollars in thousands) & Number
of contracts & & Recorded investment & Number
of contracts & & Recorded investment \\
\hline Multi-family residential & 9 & \$ & 2,586 & 9 & \$ & 2,626 \\
\hline Commercial real estate & 2 & & 2,074 & 3 & & 2,371 \\
\hline One-to-four family - mixed-use property & 5 & & 1,809 & 6 & & 2,052 \\
\hline One-to-four family - residential & 3 & & 596 & 1 & & 343 \\
\hline Small business administration & - & & - & 1 & & 34 \\
\hline Commercial business and other & 3 & & 1,139 & 4 & & 2,083 \\
\hline & & & & & & \\
\hline Total performing troubled debt restructured & 22 & \$ & 8,204 & 24 & \$ & 9,509 \\
\hline
\end{tabular}

During the three months ended September 30, 2016 and 2015 and the nine months ended September 30, 2016, there were no TDR loans transferred to nonperforming status. During the nine months ended September 30, 2015, one TDR loan of \(\$ 0.4\) million was transferred to non-performing status, which resulted in this loan being included in non-performing loans.

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The following table shows our recorded investment for loans classified as TDR that are not performing according to their restructured terms at the periods indicated:
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline & \multicolumn{3}{|c|}{September 30, 2016} & \multicolumn{3}{|c|}{December 31, 2015} \\
\hline (Dollars in thousands) & Number of contracts & & Recorded investment & Number of contracts & & Recorded investment \\
\hline Multi-family residential & 1 & \$ & 392 & 1 & \$ & 391 \\
\hline Total troubled debt restructurings that subsequently defaulted & 1 & \$ & 392 & 1 & \$ & 391 \\
\hline
\end{tabular}

The following table shows our non-performing loans at the periods indicated:
\begin{tabular}{|c|c|c|c|c|}
\hline (In thousands) & \multicolumn{2}{|r|}{\[
\begin{gathered}
\text { September 30, } \\
2016
\end{gathered}
\]} & \multicolumn{2}{|r|}{\[
\begin{gathered}
\text { December 31, } \\
2015
\end{gathered}
\]} \\
\hline \multicolumn{5}{|l|}{Loans ninety days or more past due and still accruing:} \\
\hline Multi-family residential & \$ & - & \$ & 233 \\
\hline Commercial real estate & & 1,183 & & 1,183 \\
\hline One-to-four family - mixed-use property & & 470 & & 611 \\
\hline One-to-four family - residential & & - & & 13 \\
\hline Construction & & - & & 1,000 \\
\hline Commercial Business and other & & - & & 220 \\
\hline Total & & 1,653 & & 3,260 \\
\hline & & & & \\
\hline \multicolumn{5}{|l|}{Non-accrual mortgage loans:} \\
\hline Multi-family residential & & 1,649 & & 3,561 \\
\hline Commercial real estate & & 1,157 & & 2,398 \\
\hline One-to-four family - mixed-use property & & 4,534 & & 5,952 \\
\hline One-to-four family - residential & & 8,340 & & 10,120 \\
\hline Total & & 15,680 & & 22,031 \\
\hline & & & & \\
\hline \multicolumn{5}{|l|}{Non-accrual non-mortgage loans:} \\
\hline Small business administration & & 2,132 & & 218 \\
\hline Taxi medallion & & 3,971 & & - \\
\hline Commercial business and other & & 99 & & 568 \\
\hline Total & & 6,202 & & 786 \\
\hline & & & & \\
\hline Total non-accrual loans & & 21,882 & & 22,817 \\
\hline & & & & \\
\hline Total non-accrual loans and loans ninety days or more past due and still accruing & \$ & 23,535 & \$ & 26,077 \\
\hline
\end{tabular}

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The following is a summary of interest foregone on non-accrual loans and loans classified as TDR for the periods indicated:
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow[t]{3}{*}{} & \multicolumn{4}{|c|}{For the three months ended September 30,} & \multicolumn{4}{|c|}{For the nine months ended September 30,} \\
\hline & \multicolumn{2}{|c|}{2016} & \multicolumn{2}{|c|}{2015} & \multicolumn{2}{|c|}{2016} & \multicolumn{2}{|c|}{2015} \\
\hline & \multicolumn{4}{|c|}{(In thousands)} & & & & \\
\hline Interest income that would have been recognized had the loans performed in accordance with their original terms & \$ & 468 & \$ & 627 & \$ & 1,405 & \$ & 1,879 \\
\hline Less: Interest income included in the results of operations & & 99 & & 153 & & 391 & & 540 \\
\hline Total foregone interest & \$ & 369 & \$ & 474 & \$ & 1,014 & \$ & 1,339 \\
\hline
\end{tabular}

The following tables show an age analysis of our recorded investment in loans, including loans past maturity, at the periods indicated:

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{(In thousands)} & \multicolumn{12}{|c|}{December 31, 2015} \\
\hline & \multicolumn{2}{|r|}{\[
\begin{gathered}
30-59 \text { Days } \\
\text { Past Due } \\
\hline
\end{gathered}
\]} & \multicolumn{2}{|r|}{\[
\begin{gathered}
60-89 \text { Days } \\
\text { Past Due } \\
\hline
\end{gathered}
\]} & \multicolumn{2}{|r|}{Greater than 90 Days} & \multicolumn{2}{|r|}{Total Past Due} & \multicolumn{2}{|r|}{Current} & \multicolumn{2}{|r|}{Total Loans} \\
\hline & & & & & & & & & & & & \\
\hline Multi-family residential & \$ & 9,421 & \$ & 804 & \$ & 3,794 & \$ & 14,019 & \$ & 2,041,209 & \$ & 2,055,228 \\
\hline Commercial real estate & & 2,820 & & 153 & & 3,580 & & 6,553 & & 994,683 & & 1,001,236 \\
\hline One-to-four family - mixed-use property & & 8,630 & & 1,258 & & 6,563 & & 16,451 & & 556,592 & & 573,043 \\
\hline One-to-four family - residential & & 4,261 & & 154 & & 10,134 & & 14,549 & & 173,289 & & 187,838 \\
\hline Co-operative apartments & & - & & - & & - & & - & & 8,285 & & 8,285 \\
\hline Construction loans & & - & & - & & 1,000 & & 1,000 & & 6,284 & & 7,284 \\
\hline Small Business Administration & & 42 & & - & & 218 & & 260 & & 11,934 & & 12,194 \\
\hline Taxi medallion & & - & & - & & - & & - & & 20,881 & & 20,881 \\
\hline Commercial business and other & & - & & 2 & & 228 & & 230 & & 506,392 & & 506,622 \\
\hline Total & \$ & 25,174 & \$ & 2,371 & \$ & 25,517 & \$ & 53,062 & \$ & 4,319,549 & \$ & 4,372,611 \\
\hline
\end{tabular}

\section*{PART I - FINANCIAL INFORMATION}

\section*{FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES}

Notes to Consolidated Financial Statements
(Unaudited)

The following tables show the activity in the allowance for loan losses for the three month periods indicated:
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{19}{|c|}{September 30, 2016} \\
\hline (In thousands) & \multicolumn{2}{|l|}{\begin{tabular}{l}
Multi- \\
family residential
\end{tabular}} & \multicolumn{2}{|l|}{Commercial real estate} & One-tofour family -mixeduse property & \multicolumn{2}{|l|}{\[
\begin{gathered}
\text { One-to- } \\
\text { four } \\
\text { family - } \\
\text { residential } \\
\hline
\end{gathered}
\]} & \multicolumn{2}{|l|}{Construction
loans} & \multicolumn{2}{|l|}{\begin{tabular}{l}
Small \\
Business \\
Administration
\end{tabular}} & \multicolumn{2}{|l|}{Taxi medallion} & \multicolumn{2}{|l|}{Commercial business and other} & \multicolumn{2}{|l|}{Unallocated} & Total \\
\hline Allowance for credit losses: & & & & & & & & & & & & & & & & & & \\
\hline Beginning balance & \$ & 6,177 & \$ & 4,445 & \$ 3,326 & \$ & 1,044 & \$ & 75 & \$ & 574 & \$ & 1,042 & \$ & 4,669 & \$ & 846 & \$22,198 \\
\hline Charge-off's & & (90) & & & (71) & & & & - & & (361) & & & & (19) & & & (541) \\
\hline Recoveries & & 11 & & 11 & 47 & & - & & - & & 44 & & - & & 25 & & - & 138 \\
\hline Provision (Benefit) & & (103) & & 60 & (234) & & (27) & & 15 & & 151 & & 1,290 & & (477) & & (675) & - \\
\hline Ending balance & \$ & 5,995 & \$ & 4,516 & \$ 3,068 & \$ & 1,017 & \$ & 90 & \$ & 408 & \$ & 2,332 & \$ & 4,198 & \$ & 171 & \$21,795 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{17}{|c|}{September 30, 2015} \\
\hline (In thousands) & \multicolumn{2}{|l|}{\begin{tabular}{l}
Multi- \\
family residential
\end{tabular}} & \multicolumn{2}{|l|}{Commercial real estate} & One-tofour family -mixeduse property & \multicolumn{2}{|l|}{One-tofour family residential} & \multicolumn{2}{|l|}{\[
\begin{gathered}
\text { Construction } \\
\text { loans } \\
\hline
\end{gathered}
\]} & \multicolumn{2}{|l|}{\begin{tabular}{l}
Small \\
Business \\
Administration
\end{tabular}} & \multicolumn{2}{|l|}{Taxi medallion} & \multicolumn{2}{|l|}{Commercial business and other} & Total \\
\hline \multicolumn{17}{|l|}{Allowance for credit losses:} \\
\hline Beginning balance & \$ & 8,300 & \$ & 3,726 & \$ 5,180 & \$ & 1,433 & \$ & 29 & \$ & 291 & \$ & 11 & \$ & 4,114 & \$23,084 \\
\hline Charge-off's & & (58) & & - & (99) & & - & & - & & (9) & & - & & (10) & (176) \\
\hline Recoveries & & 4 & & 100 & 26 & & 300 & & - & & 5 & & - & & - & 435 \\
\hline Provision (Benefit) & & (596) & & 331 & (233) & & (371) & & 16 & & (42) & & 231 & & 294 & (370) \\
\hline Ending balance & \$ & 7,650 & \$ & 4,157 & \$ 4,874 & \$ & 1,362 & \$ & 45 & \$ & 245 & \$ & 242 & \$ & 4,398 & \$22,973 \\
\hline
\end{tabular}

\section*{PART I - FINANCIAL INFORMATION}

\section*{FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES}

Notes to Consolidated Financial Statements
(Unaudited)

The following tables show the activity in the allowance for loan losses for the nine month periods indicated:

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{17}{|c|}{September 30, 2015} \\
\hline (In thousands) & \multicolumn{2}{|l|}{Multifamily residential} & \multicolumn{2}{|l|}{Commercial real estate} & One-tofour family -mixeduse property & \multicolumn{2}{|l|}{One-tofour family residential} & \multicolumn{2}{|l|}{Construction loans} & \multicolumn{2}{|l|}{\begin{tabular}{l}
Small \\
Business \\
Administration
\end{tabular}} & \multicolumn{2}{|l|}{Taxi medallion} & \multicolumn{2}{|l|}{Commercial business and other} & Total \\
\hline \multicolumn{17}{|l|}{Allowance for credit losses:} \\
\hline Beginning balance & \$ & 8,827 & \$ & 4,202 & \$ 5,840 & \$ & 1,690 & \$ & 42 & \$ & 279 & \$ & 11 & \$ & 4,205 & \$25,096 \\
\hline Charge-off's & & (458) & & (32) & (571) & & (244) & & - & & (9) & & - & & (62) & \((1,376)\) \\
\hline Recoveries & & 218 & & 168 & 73 & & 374 & & - & & 32 & & - & & 8 & 873 \\
\hline Provision (Benefit) & & (937) & & (181) & (468) & & (458) & & 3 & & (57) & & 231 & & 247 & \((1,620)\) \\
\hline Ending balance & \$ & 7,650 & \$ & 4,157 & \$ 4,874 & \$ & 1,362 & \$ & 45 & \$ & 245 & \$ & 242 & \$ & 4,398 & \$22,973 \\
\hline
\end{tabular}

\section*{PART I - FINANCIAL INFORMATION}

\section*{FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES}

\section*{Notes to Consolidated Financial Statements}
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The following tables show the manner in which loans were evaluated for impairment at the periods indicated:
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline & \multicolumn{18}{|c|}{September 30, 2016} \\
\hline (In thousands) & Multifamily residential & Commercial real estate & One-tofour family -mixeduse property & One-tofour familyresidential & \multicolumn{2}{|l|}{Cooperative apartments} & \multicolumn{2}{|l|}{Construction
loans} & \multicolumn{2}{|l|}{\begin{tabular}{l}
Small \\
Business \\
Administration
\end{tabular}} & \multicolumn{2}{|l|}{\begin{tabular}{l}
Taxi \\
Medallion
\end{tabular}} & \multicolumn{2}{|l|}{Commercial business and other} & \multicolumn{2}{|l|}{Unallocated} & \multicolumn{2}{|r|}{Total} \\
\hline \multicolumn{19}{|l|}{Financing Receivables:} \\
\hline Ending Balance & \$2,171,289 & \$ 1,195,266 & \$555,691 & \$183,993 & \$ & 7,494 & \$ & 11,250 & \$ & 14,339 & \$ & 20,536 & \$ & 564,972 & \$ & - & & 4,830 \\
\hline Ending balance: individually evaluated for impairment & \$ 5,820 & \$ 6,443 & \$ 9,997 & \$ 10,507 & \$ & - & \$ & - & \$ & 664 & \$ & 16,659 & \$ & 2,608 & \$ & - & \$ & 52,698 \\
\hline Ending balance: collectively evaluated for impairment & \$2,165,469 & \$1,188,823 & \$545,694 & \$173,486 & \$ & 7,494 & \$ & 11,250 & \$ & 13,675 & \$ & 3,877 & \$ & 562,364 & \$ & - & & 672,132 \\
\hline Allowance for credit losses: & & & & & & & & & & & & & & & & & & \\
\hline Ending balance: individually evaluated for impairment & \$ 237 & \$ 190 & \$ 449 & \$ 62 & \$ & - & \$ & - & \$ & 47 & \$ & 2,330 & \$ & 13 & \$ & - & \$ & 3,328 \\
\hline Ending balance: collectively evaluated for impairment & \$ 5,758 & \$ 4,326 & \$ 2,619 & \$ 955 & \$ & - & \$ & 90 & \$ & 361 & \$ & 2 & \$ & 4,185 & \$ & 171 & \$ & 18,467 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline & \multicolumn{18}{|c|}{December 31, 2015} \\
\hline (In thousands) & \begin{tabular}{l}
Multi- \\
family residential
\end{tabular} & Commercial real estate & One-tofour family -mixeduse property & One-tofour familyresidential & \multicolumn{2}{|l|}{Cooperative apartments} & \multicolumn{2}{|l|}{Construction loans} & \multicolumn{2}{|l|}{\begin{tabular}{l}
Small \\
Business \\
Administration
\end{tabular}} & \multicolumn{2}{|l|}{\begin{tabular}{l}
Taxi \\
Medallion
\end{tabular}} & \multicolumn{2}{|l|}{Commercial business and other} & \multicolumn{2}{|l|}{Unallocated} & \multicolumn{2}{|r|}{Total} \\
\hline Financing Receivables & & & & & & & & & & & & & & & & & & \\
\hline Ending Balance & \$2,055,228 & \$1,001,236 & \$573,043 & \$ 187,838 & \$ & 8,285 & \$ & 7,284 & \$ & 12,194 & \$ & 20,881 & \$ & 506,622 & \$ & - & & 72,611 \\
\hline Ending balance: individually evaluated for impairment & \$ 8,047 & \$ 6,183 & \$ 12,828 & \$ 12,598 & \$ & - & \$ & 1,000 & \$ & 310 & \$ & 2,118 & \$ & 4,716 & \$ & - & \$ & 47,800 \\
\hline Ending balance: collectively evaluated for impairment & \$2,047,181 & \$ 995,053 & \$560,215 & \$ 175,240 & \$ & 8,285 & \$ & 6,284 & \$ & 11,884 & \$ & 18,763 & \$ & 501,906 & \$ & - & & 324,811 \\
\hline Allowance for credit losses: & & & & & & & & & & & & & & & & & & \\
\hline Ending balance: individually evaluated for impairment & \$ 252 & \$ 180 & \$ 502 & \$ 51 & \$ & - & \$ & - & \$ & - & \$ & 333 & \$ & 112 & \$ & - & \$ & 1,430 \\
\hline Ending balance: collectively evaluated for impairment & \$ 6,466 & \$ 4,059 & \$ 3,725 & \$ 1,176 & \$ & - & \$ & 50 & \$ & 262 & \$ & 10 & \$ & 4,357 & \$ & & \$ & 20,105 \\
\hline
\end{tabular}

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\section*{FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES}

\section*{Notes to Consolidated Financial Statements}
(Unaudited)

The following table shows our recorded investment, unpaid principal balance and allocated allowance for loan losses for impaired loans at the periods indicated:


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The following table shows our average recorded investment and interest income recognized for impaired loans for the three months ended September 30, 2016 and 2015:


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\section*{Notes to Consolidated Financial Statements}
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The following table shows our average recorded investment and interest income recognized for impaired loans for the nine months ended September 30, 2016 and 2015:
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow[t]{3}{*}{} & \multicolumn{4}{|c|}{September 30, 2016} & \multicolumn{4}{|c|}{September 30, 2015} \\
\hline & \multicolumn{2}{|r|}{Average Recorded Investment} & \multicolumn{2}{|c|}{Interest Income Recognized} & \multicolumn{2}{|r|}{Average Recorded Investment} & \multicolumn{2}{|c|}{\begin{tabular}{l}
Interest \\
Income \\
Recognized
\end{tabular}} \\
\hline & \multicolumn{8}{|c|}{(In thousands)} \\
\hline \multicolumn{9}{|l|}{With no related allowance recorded:} \\
\hline \multicolumn{9}{|l|}{Mortgage loans:} \\
\hline Multi-family residential & \$ & 5,129 & \$ & 69 & \$ & 9,470 & \$ & 46 \\
\hline Commercial real estate & & 4,841 & & 162 & & 5,748 & & 107 \\
\hline One-to-four family mixed-use property & & 8,407 & & 119 & & 10,781 & & 133 \\
\hline One-to-four family residential & & 10,457 & & 69 & & 13,125 & & 101 \\
\hline Co-operative apartments & & - & & - & & 153 & & - \\
\hline Construction & & 380 & & - & & - & & - \\
\hline \multicolumn{9}{|l|}{Non-mortgage loans:} \\
\hline Small Business Administration & & 353 & & 38 & & 230 & & 18 \\
\hline Taxi Medallion & & 3,369 & & 155 & & - & & - \\
\hline Commercial Business and other & & 2,265 & & 136 & & 3,937 & & 170 \\
\hline & & & & & & & & \\
\hline Total loans with no related allowance recorded & & 35,201 & & 748 & & 43,444 & & 575 \\
\hline & & & & & & & & \\
\hline \multicolumn{9}{|l|}{With an allowance recorded:} \\
\hline \multicolumn{9}{|l|}{Mortgage loans:} \\
\hline Multi-family residential & & 2,284 & & 87 & & 2,461 & & 89 \\
\hline Commercial real estate & & 2,173 & & 73 & & 998 & & 22 \\
\hline One-to-four family mixed-use property & & 2,622 & & 107 & & 3,069 & & 126 \\
\hline One-to-four family residential & & 403 & & 10 & & 350 & & 10 \\
\hline Co-operative apartments & & - & & - & & - & & - \\
\hline Construction & & - & & - & & - & & - \\
\hline \multicolumn{9}{|l|}{Non-mortgage loans:} \\
\hline Small Business Administration & & 315 & & 4 & & 29 & & 1 \\
\hline Taxi Medallion & & 5,009 & & 91 & & 532 & & 49 \\
\hline Commercial Business and other & & 962 & & 20 & & 2,862 & & 120 \\
\hline & & & & & & & & \\
\hline Total loans with an allowance recorded & & 13,768 & & 392 & & 10,301 & & 417 \\
\hline & & & & & & & & \\
\hline \multicolumn{9}{|l|}{Total Impaired Loans:} \\
\hline Total mortgage loans & \$ & 36,696 & \$ & 696 & \$ & 46,155 & \$ & 634 \\
\hline & & & & & & & & \\
\hline Total non-mortgage loans & \$ & 12,273 & \$ & 444 & \$ & 7,590 & \$ & 358 \\
\hline
\end{tabular}

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\section*{Notes to Consolidated Financial Statements}
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In accordance with our policy and the current regulatory guidelines, we designate loans as "Special Mention," which are considered "Criticized Loans," and "Substandard," "Doubtful," or "Loss," which are considered "Classified Loans". If a loan does not fall within one of the previous mentioned categories then the loan would be considered "Pass." Loans that are non-accrual are designated as Substandard, Doubtful or Loss. These loan designations are updated quarterly. We designate a loan as Substandard when a well-defined weakness is identified that jeopardizes the orderly liquidation of the debt. We designate a loan Doubtful when it displays the inherent weakness of a Substandard loan with the added provision that collection of the debt in full, on the basis of existing facts, is highly improbable. We designate a loan as Loss if it is deemed the debtor is incapable of repayment. The Company does not hold any loans designated as Loss, as loans that are designated as Loss are charged to the Allowance for Loan Losses. We designate a loan as Special Mention if the asset does not warrant classification within one of the other classifications, but does contain a potential weakness that deserves closer attention.

The following table sets forth the recorded investment in loans designated as Criticized or Classified at the periods indicated:
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{(In thousands)} & \multicolumn{10}{|c|}{September 30, 2016} \\
\hline & \multicolumn{2}{|r|}{Special Mention} & \multicolumn{2}{|r|}{Substandard} & \multicolumn{2}{|c|}{Doubtful} & \multicolumn{2}{|c|}{Loss} & \multicolumn{2}{|c|}{Total} \\
\hline Multi-family residential & \$ & 7,700 & \$ & 3,234 & \$ & - & \$ & - & \$ & 10,934 \\
\hline Commercial real estate & & 3,332 & & 4,369 & & - & & - & & 7,701 \\
\hline One-to-four family - mixed-use property & & 3,732 & & 8,188 & & - & & - & & 11,920 \\
\hline One-to-four family - residential & & 1,109 & & 10,171 & & - & & - & & 11,280 \\
\hline Co-operative apartments & & - & & - & & - & & - & & - \\
\hline Construction loans & & - & & - & & - & & - & & - \\
\hline Small Business Administration & & 702 & & 607 & & - & & - & & 1,309 \\
\hline Taxi Medallion & & - & & 16,659 & & - & & - & & 16,659 \\
\hline Commercial business and other & & 1,030 & & 2,607 & & - & & - & & 3,637 \\
\hline Total loans & \$ & 17,605 & \$ & 45,835 & \$ & - & \$ & - & \$ & 63,440 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{(In thousands)} & \multicolumn{10}{|c|}{December 31, 2015} \\
\hline & \multicolumn{2}{|r|}{Special Mention} & \multicolumn{2}{|r|}{Substandard} & \multicolumn{2}{|c|}{Doubtful} & \multicolumn{2}{|c|}{Loss} & \multicolumn{2}{|c|}{Total} \\
\hline Multi-family residential & \$ & 4,361 & \$ & 5,421 & \$ & - & \$ & - & \$ & 9,782 \\
\hline Commercial real estate & & 1,821 & & 3,812 & & - & & - & & 5,633 \\
\hline One-to-four family - mixed-use property & & 3,087 & & 10,990 & & - & & - & & 14,077 \\
\hline One-to-four family - residential & & 1,437 & & 12,255 & & - & & - & & 13,692 \\
\hline Co-operative apartments & & - & & - & & - & & - & & - \\
\hline Construction loans & & - & & 1,000 & & - & & - & & 1,000 \\
\hline Small Business Administration & & 229 & & 224 & & - & & - & & 453 \\
\hline Taxi Medallion & & - & & 2,118 & & - & & - & & 2,118 \\
\hline Commercial business and other & & - & & 3,123 & & - & & - & & 3,123 \\
\hline Total loans & \$ & 10,935 & \$ & 38,943 & \$ & - & \$ & - & \$ & 49,878 \\
\hline
\end{tabular}

Commitments to extend credit (principally real estate mortgage loans) and lines of credit (principally home equity lines of credit and business lines of credit) amounted to \(\$ 87.2\) million and \(\$ 231.8\) million, respectively, at September 30, 2016.

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\section*{FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES}

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\section*{6. Loans held for sale}

Loans held for sale are carried at the lower of cost or estimated fair value. At September 30, 2016 and December 31, 2015, the Bank did not have any loans held for sale.

The Company has implemented a strategy of selling certain delinquent and non-performing loans. Once the Company has decided to sell a loan, the sale usually closes in a short period of time, generally within the same quarter. Loans designated held for sale are reclassified from loans held for investment to loans held for sale. Terms of sale include cash due upon the closing of the sale, no contingencies or recourse to the Company and servicing is released to the buyer.

The following table shows delinquent and non-performing loans sold during the period indicated:
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{(Dollars in thousands)} & \multicolumn{7}{|c|}{\begin{tabular}{l}
For the three months ended \\
September 30, 2016
\end{tabular}} \\
\hline & \multirow[t]{2}{*}{Loans sold} & \multicolumn{2}{|c|}{\multirow[t]{2}{*}{Proceeds}} & \multicolumn{2}{|c|}{\multirow[t]{2}{*}{Net (charge-offs) recoveries}} & \multicolumn{2}{|c|}{\multirow[t]{2}{*}{Net gain}} \\
\hline & & & & & & & \\
\hline Multi-family residential & 3 & \$ & 632 & \$ & - & \$ & 1 \\
\hline One-to-four family - mixed-use property & 8 & & 2,507 & & - & & 239 \\
\hline Total & 11 & \$ & 3,139 & \$ & - & \$ & 240 \\
\hline
\end{tabular}

The following table shows delinquent and non-performing loans sold during the period indicated:
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{(Dollars in thousands)} & \multicolumn{7}{|c|}{For the three months ended September 30, 2015} \\
\hline & Loans sold & \multicolumn{2}{|r|}{Proceeds} & \multicolumn{2}{|c|}{Net (charge-offs)
recoveries} & \multicolumn{2}{|c|}{Net gain} \\
\hline & & & & & & & \\
\hline Multi-family residential & 4 & \$ & 1,539 & \$ & (3) & \$ & 1 \\
\hline Commercial real estate & 2 & & 741 & & - & & 13 \\
\hline & & & & & & & \\
\hline Total \({ }^{(1)}\) & 6 & \$ & 2,280 & \$ & (3) & \$ & 14 \\
\hline
\end{tabular}
(1) The above table does not include one performing commercial real estate loan for \(\$ 3.0\) million, which sold for a net gain of \(\$ 30,000\), and four performing SBA loans totaling \(\$ 3.8\) million, which sold for a net gain of \(\$ 0.3\) million, during the three months ended September 30, 2015.

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The following table shows delinquent and non-performing loans sold during the period indicated:
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{(Dollars in thousands)} & \multicolumn{7}{|c|}{For the nine months ended September 30, 2016} \\
\hline & Loans sold & \multicolumn{2}{|r|}{Proceeds} & \multicolumn{2}{|c|}{Net (charge-offs) recoveries} & \multicolumn{2}{|c|}{Net gain} \\
\hline & & & & & & & \\
\hline Multi-family residential & 9 & \$ & 2,680 & \$ & (8) & \$ & 3 \\
\hline Commercial real estate & 2 & & 192 & & - & & - \\
\hline One-to-four family - mixed-use property & 15 & & 5,093 & & - & & 262 \\
\hline & & & & & & & \\
\hline Total \({ }^{(1)}\) & 26 & \$ & 7,965 & \$ & (8) & \$ & 265 \\
\hline
\end{tabular}
(1) The above table does not include the sale of six performing small business administration loans for proceeds totaling \(\$ 3.5\) million during the nine months ended September 30, 2016. These loans were sold for a net gain of \(\$ 0.3\) million.

The following table shows delinquent and non-performing loans sold during the period indicated:
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{(Dollars in thousands)} & \multicolumn{7}{|c|}{For the nine months ended September 30, 2015} \\
\hline & Loans sold & \multicolumn{2}{|c|}{Proceeds} & \multicolumn{2}{|r|}{Net (charge-offs) recoveries} & \multicolumn{2}{|c|}{Net gain (loss)} \\
\hline & & & & & & & \\
\hline Multi-family residential & 8 & \$ & 3,420 & \$ & 134 & \$ & (1) \\
\hline Commercial real estate & 3 & & 2,051 & & - & & 13 \\
\hline One-to-four family - mixed-use property & 7 & & 1,836 & & - & & 51 \\
\hline & & & & & & & \\
\hline Total \({ }^{(1)}\) & 18 & \$ & 7,307 & \$ & 134 & \$ & 63 \\
\hline
\end{tabular}
(1) The above table does not include one performing commercial real estate loan for \(\$ 3.0\) million, which sold for a net gain of \(\$ 30,000\), and four performing SBA loans totaling \(\$ 3.8\) million, which sold for a net gain of \(\$ 0.3\) million, during the nine months ended September 30, 2015.

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\section*{7. Other Real Estate Owned}

The following are changes in OREO during the periods indicated:
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow[t]{3}{*}{} & \multicolumn{4}{|c|}{For the three months ended September 30,} & \multicolumn{4}{|c|}{For the nine months ended September 30,} \\
\hline & \multicolumn{2}{|c|}{2016} & \multicolumn{2}{|c|}{2015} & \multicolumn{2}{|c|}{2016} & \multicolumn{2}{|c|}{2015} \\
\hline & \multicolumn{8}{|c|}{(In thousands)} \\
\hline Balance at beginning of period & \$ & 3,668 & \$ & 4,255 & \$ & 4,932 & \$ & 6,326 \\
\hline Acquisitions & & - & & 816 & & 486 & & 1,588 \\
\hline Write-down of carrying value & & (829) & & - & & \((1,763)\) & & (896) \\
\hline Sales & & - & & (216) & & (816) & & \((2,163)\) \\
\hline & & & & & & & & \\
\hline Balance at end of period \({ }^{(1)}\) & \$ & 2,839 & \$ & 4,855 & \$ & 2,839 & \$ & 4,855 \\
\hline
\end{tabular}
(1) OREO are included in other assets on the Company's Consolidated Statements of Financial Condition.

The following table shows the gross gains, gross losses and write-downs of OREO reported in the Consolidated Statements of Income during the periods indicated:
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow[t]{3}{*}{} & \multicolumn{4}{|c|}{For the three months ended September 30,} & \multicolumn{4}{|c|}{For the nine months ended September 30,} \\
\hline & \multicolumn{2}{|c|}{2016} & \multicolumn{2}{|c|}{2015} & \multicolumn{2}{|c|}{2016} & \multicolumn{2}{|c|}{2015} \\
\hline & \multicolumn{8}{|c|}{(In thousands)} \\
\hline Gross gains & \$ & - & \$ & 4 & \$ & 37 & \$ & 306 \\
\hline Gross losses & & - & & - & & - & & (6) \\
\hline Write-down of carrying value & & (829) & & - & & \((1,763)\) & & (896) \\
\hline Total net loss & \$ & (829) & \$ & 4 & \$ & \((1,726)\) & \$ & (596) \\
\hline
\end{tabular}

We may obtain physical possession of residential real estate collateralizing a consumer mortgage loan via foreclosure or an in-substance repossession. During the three and nine months ended September 30, 2016, we did not foreclose on any consumer mortgages through in-substance repossession. At September 30, 2016, we held two foreclosed residential real estate properties totaling \(\$ 0.6\) million and at December 31,2015 , we held one foreclosed residential real estate property for \(\$ 0.1\) million. Included within net loans as of September 30, 2016 and December 31, 2015 was a recorded investment of \(\$ 12.9\) million and \(\$ 15.2\) million, respectively, of consumer mortgage loans secured by residential real estate properties for which formal foreclosure proceedings were in process according to local requirements of the applicable jurisdiction.

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\section*{8. Repurchase Agreements}

As part of the Company's strategy to finance investment opportunities and manage its cost of funds, the Company enters into repurchase agreements with brokerdealers and the Federal Home Loan Bank of New York ("FHLB-NY"). These agreements are recorded as financing transactions and the obligations to repurchase are reflected as a liability in the consolidated financial statements. The securities underlying the agreements are delivered to the broker-dealers or the FHLB-NY who arrange the transaction. The securities remain registered in the name of the Company and are returned upon the maturity of the agreement. The Company retains the right of substitution of collateral throughout the terms of the agreements. As a condition of the repurchase agreements the Company is required to provide sufficient collateral. If the fair value of the collateral were to fall below the required level, the Company is obligated to pledge additional collateral. All the repurchase agreements are collateralized by mortgage-backed securities.

The following tables show the type of securities pledged and remaining maturity of repurchase agreements held at the periods indicated:


The fair value of the collateral pledged for the repurchase agreements above was \(\$ 44.1\) million and \(\$ 131.4\) million at September 30, 2016 and December 31, 2015, respectively.

During the nine months ended September 30, 2016, \(\$ 38.0\) million in repurchase agreements, at an average cost of \(4.16 \%\), which were scheduled to mature in late 2017, were pre-paid. A \(\$ 2.1\) million prepayment penalty was incurred as part of this transaction.

\section*{9. Stock-Based Compensation}

For the three months ended September 30, 2016 and 2015, the Company's net income, as reported, includes \(\$ 1.1\) million and \(\$ 0.5\) million, respectively, of stockbased compensation costs and \(\$ 0.4\) million and \(\$ 0.2\) million, respectively, of income tax benefits related to the stock-based compensation plans in each of the periods. For the nine months ended September 30, 2016 and 2015, the Company's net income, as reported, includes \(\$ 4.7\) million and \(\$ 4.2\) million of stock-based compensation costs and \(\$ 1.8\) million and \(\$ 1.6\) million of income tax benefits related to the stock-based compensation plans. The Company did not issue any restricted stock units during the three months ended September 30, 2016 and 2015. During the nine months ended September 30, 2016 and 2015, the Company granted 337,175 and 318,120 restricted stock units, respectively. The Company has not granted any stock options since 2009.

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The Company estimated the fair value of stock options using the Black-Scholes valuation model. Key assumptions used to estimate the fair value of stock options included the exercise price of the award, the expected option term, the expected volatility of the Company's stock price, the risk-free interest rate over the options' expected term and the annual dividend yield. The Company uses the fair value of the common stock on the date of award to measure compensation cost for restricted stock unit awards. Compensation cost is recognized over the vesting period of the award using the straight line method.

The following table summarizes the Company's restricted stock unit ("RSU") awards under the 2014 Omnibus Plan and the Prior Plans in the aggregate at or for the nine months ended September 30, 2016:
\begin{tabular}{|c|c|c|c|}
\hline & Shares & \multicolumn{2}{|r|}{Weighted-Average Grant-Date Fair Value} \\
\hline Non-vested at December 31, 2015 & 415,909 & \$ & 18.10 \\
\hline Granted & 337,175 & & 19.85 \\
\hline Vested & \((235,535)\) & & 18.70 \\
\hline Forfeited & \((17,010)\) & & 18.50 \\
\hline Non-vested at September 30, 2016 & 500,539 & \$ & 18.98 \\
\hline & & & \\
\hline Vested but unissued at September 30, 2016 & 280,450 & \$ & 19.28 \\
\hline
\end{tabular}

As of September 30, 2016, there was \(\$ 7.4\) million of total unrecognized compensation cost related to non-vested full value awards granted under the 2014 Omnibus Plan and the Prior Plans. That cost is expected to be recognized over a weighted-average period of 3.3 years. The total fair value of awards vested for the three months ended September 30, 2016 and 2015 were \(\$ 4,000\) and \(\$ 39,000\), respectively. The total fair value of awards vested for the nine months ended September 30 , 2016 and 2015 was \(\$ 4.8\) million and \(\$ 4.9\) million, respectively. The vested but unissued RSU awards consist of awards made to employees and directors who are eligible for retirement. According to the terms of these awards, which provide for vesting upon retirement, these employees and directors have no risk of forfeiture. These shares will be issued at the original contractual vesting and settlement dates.

The following table summarizes certain information regarding the stock option awards under the 2014 Omnibus Plan and the Prior Plans in the aggregate at or for the nine months ended September 30, 2016:

* The intrinsic value of a stock option is the difference between the market value of the underlying stock and the exercise price of the option.

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Cash proceeds, fair value received, tax benefits, and intrinsic value related to stock options exercised, and the weighted average grant date fair value for options granted, during the three and nine months ended September 30, 2016 and 2015 are provided in the following table:


Phantom Stock Plan: The Company maintains a non-qualified phantom stock plan as a supplement to its profit sharing plan for officers who have achieved the designated level and completed one year of service. The Company adjusts its liability under this plan to the fair value of the shares at the end of each period.

The following table summarizes the Phantom Stock Plan at or for the nine months ended September 30, 2016:
\begin{tabular}{|c|c|c|c|}
\hline Phantom Stock Plan & Shares & \multicolumn{2}{|c|}{Fair Value} \\
\hline Outstanding at December 31, 2015 & 79,440 & \$ & 21.64 \\
\hline Granted & 11,543 & & 20.09 \\
\hline Forfeited & - & & - \\
\hline Distributions & \((1,364)\) & & 20.28 \\
\hline Outstanding at September 30, 2016 & 89,619 & \$ & 23.72 \\
\hline Vested at September 30, 2016 & 89,435 & \$ & 23.72 \\
\hline
\end{tabular}

The Company recorded stock-based compensation expense for the Phantom Stock Plan of \(\$ 0.4\) million and \(\$ 0.1\) million for the three months ended September 30 , 2016 and 2015, respectively. There were no distributions for the three months ended September 30, 2016 and 2015.

For the nine months ended September 30, 2016 and 2015, the Company recorded stock-based compensation expense for the Phantom Stock Plan of \(\$ 0.2\) million and \(\$ 29,000\), respectively. The total fair value of the distributions from the Phantom Stock Plan during the nine months ended September 30, 2016 and 2015 was \(\$ 28,000\) and \(\$ 9,000\), respectively.

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\section*{10. Pension and Other Postretirement Benefit Plans}

The following table sets forth information regarding the components of net expense for the pension and other postretirement benefit plans.
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{(In thousands)} & \multicolumn{4}{|c|}{Three months ended September 30,} & \multicolumn{4}{|c|}{Nine months ended September 30,} \\
\hline & \multicolumn{2}{|c|}{2016} & \multicolumn{2}{|c|}{2015} & \multicolumn{2}{|c|}{2016} & \multicolumn{2}{|c|}{2015} \\
\hline & & & & & & & & \\
\hline \multicolumn{9}{|l|}{Employee Pension Plan:} \\
\hline Interest cost & \$ & 226 & \$ & 221 & \$ & 678 & \$ & 663 \\
\hline Amortization of unrecognized loss & & 201 & & 291 & & 604 & & 872 \\
\hline Expected return on plan assets & & (348) & & (350) & & \((1,044)\) & & \((1,050)\) \\
\hline Net employee pension expense & \$ & 79 & \$ & 162 & \$ & 238 & \$ & 485 \\
\hline & & & & & & & & \\
\hline \multicolumn{9}{|l|}{Outside Director Pension Plan:} \\
\hline Service cost & \$ & 11 & S & 11 & \$ & 33 & \$ & 33 \\
\hline Interest cost & & 24 & & 24 & & 72 & & 72 \\
\hline Amortization of unrecognized gain & & (21) & & (14) & & (65) & & (42) \\
\hline Amortization of past service liability & & 9 & & 10 & & 30 & & 30 \\
\hline Net outside director pension expense & \$ & 23 & \$ & 31 & \$ & 70 & \$ & 93 \\
\hline & & & & & & & & \\
\hline \multicolumn{9}{|l|}{Other Postretirement Benefit Plans:} \\
\hline Service cost & \$ & 90 & \$ & 95 & S & 270 & \$ & 285 \\
\hline Interest cost & & 80 & & 75 & & 240 & & 225 \\
\hline Amortization of unrecognized loss & & 12 & & 30 & & 36 & & 90 \\
\hline Amortization of past service credit & & (22) & & (21) & & (64) & & (64) \\
\hline Net other postretirement expense & \$ & 160 & \$ & 179 & \$ & 482 & \$ & 536 \\
\hline
\end{tabular}

The Company previously disclosed in its Consolidated Financial Statements for the year ended December 31, 2015 that it expects to contribute \(\$ 0.3\) million and \(\$ 0.2\) million to the Outside Director Pension Plan (the "Outside Director Pension Plan") and the other postretirement benefit plans (the "Other Postretirement Benefit Plans"), respectively, during the year ending December 31, 2016. The Company does not expect to make a contribution to the Employee Pension Plan (the "Employee Pension Plan"). As of September 30, 2016, the Company has contributed \(\$ 108,000\) to the Outside Director Pension Plan and \(\$ 48,000\) to the Other Postretirement Benefit Plans. As of September 30, 2016, the Company has not revised its expected contributions for the year ending December 31, 2016.

\section*{11. Fair Value of Financial Instruments}

The Company carries certain financial assets and financial liabilities at fair value in accordance with GAAP which defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, establishes a framework for measuring fair value and expands disclosures about fair value measurements. GAAP permits entities to choose to measure many financial instruments and certain other items at fair value. At September 30, 2016, the Company carried financial assets and financial liabilities under the fair value option with fair values of \(\$ 30.7\) million and \(\$ 27.8\) million, respectively. At December 31, 2015, the Company carried financial assets and financial liabilities under the fair value option with fair values of \(\$ 30.7\) million and \(\$ 29.0\) million, respectively. The Company did not elect to carry any additional financial assets or financial liabilities under the fair value option during the three and nine months ended September 30, 2016.

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The following table presents the financial assets and financial liabilities reported at fair value under the fair value option, and the changes in fair value included in the Consolidated Statement of Income - Net gain (loss) from fair value adjustments, at or for the periods ended as indicated:
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{(Dollars in thousands)} & \multicolumn{2}{|l|}{\multirow[t]{3}{*}{Fair Value Measurements at September 30 ,}} & \multicolumn{2}{|l|}{\multirow[t]{3}{*}{Fair Value Measurements at December 31, 2015}} & \multicolumn{8}{|c|}{Changes in Fair Values For Items Measured at Fair Value Pursuant to Election of the Fair Value Option} \\
\hline & & & & & \multicolumn{4}{|c|}{Three Months Ended} & \multicolumn{4}{|c|}{Nine Months Ended} \\
\hline & & & & & \multicolumn{2}{|l|}{\[
\begin{gathered}
\hline \text { September } 30, \\
2016 \\
\hline
\end{gathered}
\]} & \multicolumn{2}{|l|}{\[
\begin{gathered}
\hline \text { September 30, } \\
2015 \\
\hline
\end{gathered}
\]} & \multicolumn{2}{|l|}{\[
\begin{gathered}
\hline \text { September } 30, \\
2016 \\
\hline
\end{gathered}
\]} & \multicolumn{2}{|r|}{\[
\begin{gathered}
\hline \text { September 30, } \\
2015 \\
\hline
\end{gathered}
\]} \\
\hline Mortgage-backed securities & \$ & 2,166 & \$ & 2,527 & \$ & (6) & \$ & - & \$ & (4) & \$ & (36) \\
\hline Other securities & & 28,551 & & 28,205 & & (30) & & 59 & & 156 & & 148 \\
\hline Borrowed funds & & 27,791 & & 29,018 & & (296) & & 987 & & 1,250 & & 282 \\
\hline Net gain (loss) from fair value adjustments \({ }^{(1)(2)}\) & & & & & \$ & (332) & \$ & 1,046 & \$ & 1,402 & \$ & 394 \\
\hline
\end{tabular}
(1) The net gain (loss) from fair value adjustments presented in the above table does not include net losses of \(\$ 0.5\) million and \(\$ 2.1\) million for the three months ended September 30, 2016 and 2015, respectively, from the change in the fair value of interest rate swaps.
(2) The net gain (loss) from fair value adjustments presented in the above table does not include net losses of \(\$ 4.3\) million and \(\$ 1.3\) million for the nine months ended September 30, 2016 and 2015, respectively, from the change in the fair value of interest rate swaps.

Included in the fair value of the financial assets and financial liabilities selected for the fair value option is the accrued interest receivable or payable for the related instrument. The Company reports as interest income or interest expense in the Consolidated Statement of Income, the interest receivable or payable on the financial instruments selected for the fair value option at their respective contractual rates.

The borrowed funds had a contractual principal amount of \(\$ 61.9\) million at both September 30, 2016 and December 31, 2015. The fair value of borrowed funds includes accrued interest payable of \(\$ 0.1\) million at both September 30, 2016 and December 31, 2015.

The Company generally holds its earning assets, other than securities available for sale, to maturity and settles its liabilities at maturity. However, fair value estimates are made at a specific point in time and are based on relevant market information. These estimates do not reflect any premium or discount that could result from offering for sale at one time the Company's entire holdings of a particular instrument. Accordingly, as assumptions change, such as interest rates and prepayments, fair value estimates change and these amounts may not necessarily be realized in an immediate sale.

Disclosure of fair value does not require fair value information for items that do not meet the definition of a financial instrument or certain other financial instruments specifically excluded from its requirements. These items include core deposit intangibles and other customer relationships, premises and equipment, leases, income taxes and equity.

Further, fair value disclosure does not attempt to value future income or business. These items may be material and accordingly, the fair value information presented does not purport to represent, nor should it be construed to represent, the underlying "market" or franchise value of the Company.

Financial assets and financial liabilities reported at fair value are required to be measured based on either: (1) quoted prices in active markets for identical financial instruments (Level 1); (2) significant other observable inputs (Level 2); or (3) significant unobservable inputs (Level 3).

A description of the methods and significant assumptions utilized in estimating the fair value of the Company's assets and liabilities that are carried at fair value on a recurring basis are as follows:

Level 1 - where quoted market prices are available in an active market. The Company did not value any of its assets or liabilities that are carried at fair value on a recurring basis as Level 1 at September 30, 2016 and December 31, 2015.

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Level 2 - when quoted market prices are not available, fair value is estimated using quoted market prices for similar financial instruments and adjusted for differences between the quoted instrument and the instrument being valued. Fair value can also be estimated by using pricing models, or discounted cash flows. Pricing models primarily use market-based or independently sourced market parameters as inputs, including, but not limited to, yield curves, interest rates, equity or debt prices and credit spreads. In addition to observable market information, models also incorporate maturity and cash flow assumptions. At September 30, 2016 and December 31, 2015, Level 2 included mortgage related securities, corporate debt, municipals and interest rate swaps.

Level 3 - when there is limited activity or less transparency around inputs to the valuation, financial instruments are classified as Level 3. At September 30, 2016 and December 31, 2015, Level 3 included trust preferred securities owned and junior subordinated debentures issued by the Company and a single issuer trust preferred security.

The methods described above may produce fair values that may not be indicative of net realizable value or reflective of future fair values. While the Company believes its valuation methods are appropriate and consistent with those of other market participants, the use of different methodologies, assumptions and models to determine fair value of certain financial instruments could produce different estimates of fair value at the reporting date.

The following table sets forth the assets and liabilities that are carried at fair value on a recurring basis and the method that was used to determine their fair value, at September 30, 2016 and December 31, 2015:
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \multicolumn{8}{|c|}{Quoted Prices} \\
\hline \multicolumn{2}{|l|}{\multirow[t]{2}{*}{in Active Markets for Identical Assets (Level 1)}} & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{Significant Other Observable Inputs (Level 2)}} & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{Significant Other Unobservable Inputs (Level 3)}} & \multicolumn{2}{|l|}{\multirow[b]{2}{*}{Total carried at fair value on a recurring basis}} \\
\hline & & & & & & & \\
\hline 2016 & 2015 & 2016 & 2015 & 2016 & 2015 & 2016 & 2015 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{17}{|l|}{Assets:} \\
\hline Mortgage-backed Securities & \$ & - & \$ & - & \$ & 545,067 & \$ & 668,740 & \$ & - & \$ & - & \$ & 545,067 & \$ & 668,740 \\
\hline Other securities & & - & & - & & 358,621 & & 317,445 & & 7,191 & & 7,212 & & 365,812 & & 324,657 \\
\hline Interest rate swaps & & - & & - & & - & & 48 & & - & & - & & - & & 48 \\
\hline Total assets & \$ & - & \$ & - & \$ & 903,688 & \$ & 986,233 & \$ & 7,191 & \$ & 7,212 & \$ & 910,879 & \$ & 993,445 \\
\hline \multicolumn{17}{|l|}{Liabilities:} \\
\hline Borrowings & \$ & - & \$ & - & \$ & - & \$ & - & \$ & 27,791 & \$ & 29,018 & \$ & 27,791 & \$ & 29,018 \\
\hline Interest rate swaps & & - & & - & & 15,426 & & 4,314 & & - & & - & & 15,426 & & 4,314 \\
\hline Total liabilities & \$ & - & \$ & - & \$ & 15,426 & \$ & 4,314 & \$ & 27,791 & \$ & 29,018 & \$ & 43,217 & \$ & 33,332 \\
\hline
\end{tabular}

The following table sets forth the Company's assets and liabilities that are carried at fair value on a recurring basis, classified within Level 3 of the valuation hierarchy for the period indicated:
\begin{tabular}{|c|c|c|c|c|}
\hline \multirow[t]{3}{*}{} & \multicolumn{4}{|c|}{For the three months ended September 30, 2016} \\
\hline & \multicolumn{2}{|r|}{Trust preferred securities} & \multicolumn{2}{|r|}{Junior subordinated debentures} \\
\hline & \multicolumn{4}{|c|}{(In thousands)} \\
\hline Beginning balance & \$ & 7,167 & \$ & 27,485 \\
\hline Net gain from fair value adjustment of financial assets \({ }^{(1)}\) & & 23 & & \\
\hline Net loss from fair value adjustment of financial liabilities \({ }^{(1)}\) & & - & & 296 \\
\hline Increase in accrued interest payable & & - & & 10 \\
\hline Change in unrealized gains (losses) included in other comprehensive income & & 1 & & - \\
\hline Ending balance & \$ & 7,191 & \$ & 27,791 \\
\hline & & & & \\
\hline Changes in unrealized gains (losses) held at period end & \$ & 1 & \$ & \\
\hline
\end{tabular}
(1) These totals in the table above are presented in the Consolidated Statement of Income under net gains (losses) from fair value adjustments.

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The following table sets forth the Company's assets and liabilities that are carried at fair value on a recurring basis, classified within Level 3 of the valuation hierarchy for the period indicated:
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[t]{3}{*}{} & \multicolumn{6}{|c|}{For the three months ended September 30, 2015} \\
\hline & \multicolumn{2}{|c|}{Municipals} & \multicolumn{2}{|c|}{Trust preferred securities} & \multicolumn{2}{|r|}{Junior subordinated debentures} \\
\hline & \multicolumn{6}{|c|}{(In thousands)} \\
\hline Beginning balance & \$ & 7,899 & \$ & 7,226 & \$ & 29,476 \\
\hline Transfer to held-to-maturity & & - & & & & - \\
\hline Principal repayments & & \((7,899)\) & & - & & - \\
\hline Maturities & & - & & - & & - \\
\hline Net loss from fair value adjustment of financial assets included in earnings \({ }^{(1)}\) & & - & & (44) & & - \\
\hline Net gain from fair value adjustment of financial liabilities included in earnings \({ }^{(1)}\) & & - & & - & & (988) \\
\hline Increase in accrued interest payable & & - & & - & & 3 \\
\hline Change in unrealized gains (losses) included in other comprehensive income & & - & & (1) & & - \\
\hline Ending balance & \$ & - & \$ & 7,181 & \$ & 28,491 \\
\hline & & & & & & \\
\hline Changes in unrealized gains (losses) held at period end & \$ & - & \$ & (1) & \$ & - \\
\hline
\end{tabular}
(1) These totals in the table above are presented in the Consolidated Statement of Income under net gains (losses) from fair value adjustments.

The following table sets forth the Company's assets and liabilities that are carried at fair value on a recurring basis, classified within Level 3 of the valuation hierarchy for the period indicated:
\begin{tabular}{|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{} & \multicolumn{4}{|c|}{For the nine months ended September 30, 2016} \\
\hline & \multicolumn{2}{|r|}{Trust preferred securities} & \multicolumn{2}{|r|}{Junior subordinated debentures} \\
\hline Beginning balance & \$ & 7,212 & \$ & 29,018 \\
\hline Net loss from fair value adjustment of financial assets included in earnings \({ }^{(1)}\) & & (23) & & \\
\hline Net gain from fair value adjustment of financial liabilities included in earnings (1) & & - & & \((1,250)\) \\
\hline Increase in accrued interest payable & & 1 & & 23 \\
\hline Change in unrealized gains (losses) included in other comprehensive income & & 1 & & - \\
\hline Ending balance & \$ & 7,191 & \$ & 27,791 \\
\hline & & & & \\
\hline Changes in unrealized gains (losses) held at period end & \$ & 1 & \$ & - \\
\hline
\end{tabular}
(1) These totals in the table above are presented in the Consolidated Statement of Income under net gains (losses) from fair value adjustments.

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The following table sets forth the Company's assets and liabilities that are carried at fair value on a recurring basis, classified within Level 3 of the valuation hierarchy for the period indicated:
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[t]{3}{*}{} & \multicolumn{6}{|c|}{For the nine months ended September 30, 2015} \\
\hline & \multicolumn{2}{|c|}{Municipals} & \multicolumn{2}{|r|}{Trust preferred securities} & \multicolumn{2}{|r|}{Junior subordinated debentures} \\
\hline & \multicolumn{6}{|c|}{(In thousands)} \\
\hline Beginning balance & \$ & 15,519 & \$ & 7,090 & \$ & 28,771 \\
\hline Transfer to held-to-maturity & & \((4,510)\) & & - & & - \\
\hline Purchases & & 1,000 & & - & & - \\
\hline Principal repayments & & \((8,009)\) & & - & & - \\
\hline Maturities & & \((4,000)\) & & - & & - \\
\hline Net gain from fair value adjustment of financial assets included in earnings \({ }^{(1)}\) & & - & & 86 & & - \\
\hline Net gain from fair value adjustment of financial liabilities included in earnings \({ }^{(1)}\) & & - & & - & & (283) \\
\hline Increase in accrued interest payable & & - & & - & & 3 \\
\hline Change in unrealized gains (losses) included in other comprehensive income & & - & & 5 & & - \\
\hline Ending balance & \$ & - & \$ & 7,181 & \$ & 28,491 \\
\hline & & & & & & \\
\hline Changes in unrealized gains (losses) held at period end & \$ & - & \$ & 5 & \$ & - \\
\hline
\end{tabular}
(1) These totals in the table above are presented in the Consolidated Statement of Income under net gains (losses) from fair value adjustments.

During the three and nine months ended September 30, 2016 and 2015, there were no transfers between Levels 1, 2 and 3.

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The following tables present the quantitative information about recurring Level 3 fair value of financial instruments and the fair value measurements at the periods indicated:
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \multirow[t]{3}{*}{} & \multicolumn{7}{|c|}{September 30, 2016} \\
\hline & \multicolumn{2}{|r|}{Fair Value} & Valuation Technique & Unobservable Input & \multicolumn{2}{|c|}{Range} & Weighted Average \\
\hline & \multicolumn{7}{|c|}{(Dollars in thousands)} \\
\hline \multicolumn{8}{|l|}{Assets:} \\
\hline Trust preferred securities & \$ & 7,191 & Discounted cash flows & Discount rate & 7.0\% & 7.05\% & 7.0\% \\
\hline \multicolumn{8}{|l|}{Liabilities:} \\
\hline Junior subordinated debentures & \$ & 27,791 & Discounted cash flows & Discount rate & & \% & 7.0\% \\
\hline
\end{tabular}

December 31, 2015
\begin{tabular}{ccccc} 
Fair Value & Valuation Technique & Unobservable Input & Range & Weighted Average \\
\hline (Dollars in thousands) &
\end{tabular}

\section*{Assets:}
\begin{tabular}{lccccccc} 
Trust preferred securities & \(\$\) & 7,212 & Discounted cash flows & Discount rate & \(7.0 \%\) & \(-7.07 \%\) & \\
Liabilities: & & & & & \\
Junior subordinated debentures & \(\$\) & 29,018 & Discounted cash flows & Discount rate & \(7.0 \%\) & \(7.0 \%\)
\end{tabular}

The significant unobservable inputs used in the fair value measurement of the Company's trust preferred securities and junior subordinated debentures valued under Level 3 at September 30, 2016 and December 31, 2015, are the effective yields used in the cash flow models. Significant increases or decreases in the effective yield in isolation would result in a significantly lower or higher fair value measurement.

The following table sets forth the Company's assets and liabilities that are carried at fair value on a non-recurring basis and the method that was used to determine their fair value at September 30, 2016 and December 31, 2015:
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{4}{|c|}{Quoted Prices in Active Markets for Identical Assets (Level 1)} & \multicolumn{3}{|r|}{Significant Other Observable Inputs (Level 2)} & \multicolumn{4}{|r|}{Significant Other Unobservable Inputs (Level 3)} & \multicolumn{4}{|l|}{Total carried at fair value on a recurring basis} \\
\hline & & 2015 & & & & & & 2016 & & 2015 & & 2016 & & 2015 \\
\hline \multicolumn{15}{|c|}{(In thousands)} \\
\hline \multirow[t]{2}{*}{\$} & \$ & & - & \$ & & \$ & \$ & 12,144 & S & 15,360 & \$ & 12,144 & \$ & 15,360 \\
\hline & & & - & & & & & 2,839 & & 4,932 & & 2,839 & & 4,932 \\
\hline \$ & \$ & & - & \$ & & \$ & \$ & 14,983 & S & 20,292 & \$ & 14,983 & \$ & 20,292 \\
\hline
\end{tabular}

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\section*{FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES}

\section*{Notes to Consolidated Financial Statements}
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The following tables present the quantitative information about non-recurring Level 3 fair value of financial instruments and the fair value measurements at the periods indicated:

September 30, 2016
\begin{tabular}{lllll}
\multicolumn{4}{c}{ September 30, 2016 } \\
\hline Fair Value & Valuation Technique & Unobservable Input & Range & Weighted Average \\
\hline
\end{tabular}


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The Company did not have any liabilities that were carried at fair value on a non-recurring basis at September 30, 2016 and December 31, 2015.
The fair value of each material class of financial instruments at September 30, 2016 and December 31, 2015 and the related methods and assumptions used to estimate fair value are as follows:

\section*{Cash and Due from Banks, Overnight Interest-Earning Deposits and Federal Funds Sold:}

The fair values of financial instruments that are short-term or reprice frequently and have little or no risk are considered to have a fair value that approximates carrying value.

\section*{FHLB-NY stock:}

The fair value is based upon the par value of the stock which equals its carrying value.

\section*{Securities:}

The fair values of securities are contained in Note 4 of Notes to Consolidated Financial Statements. Fair value is based upon quoted market prices, where available. If a quoted market price is not available, fair value is estimated using quoted market prices for similar securities and adjusted for differences between the quoted instrument and the instrument being valued. When there is limited activity or less transparency around inputs to the valuation, securities are valued using discounted cash flows.

\section*{Loans:}

The fair value of loans is estimated by discounting the expected future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and remaining maturities.

For non-accruing loans, fair value is generally estimated by discounting management's estimate of future cash flows with a discount rate commensurate with the risk associated with such assets or for collateral dependent loans \(85 \%\) of the appraised or internally estimated value of the property, except for taxi medallion loans. The fair value of the underlying collateral of taxi medallion loans is the most recent reported arm's length transaction. When there is no recent sale activity, the fair value is calculated using capitalization rates.

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\section*{FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES}

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\section*{Other Real Estate Owned:}

OREO are carried at fair value less selling costs. The fair value is based on appraised value through a current appraisal, or sometimes through an internal review, additionally adjusted by the estimated costs to sell the property.

\section*{Accrued Interest Receivable:}

The carrying amount is a reasonable estimate of fair value due to its short-term nature.

\section*{Due to Depositors:}

The fair values of demand, passbook savings, NOW, money market deposits and escrow deposits are, by definition, equal to the amount payable on demand at the reporting dates (i.e. their carrying value). The fair value of certificates of deposits are estimated by discounting the expected future cash flows using the rates currently offered for deposits of similar remaining maturities.

\section*{Borrowings:}

The fair value of borrowings is estimated by discounting the contractual cash flows using interest rates in effect for borrowings with similar maturities and collateral requirements or using a market-standard model.

\section*{Accrued Interest Payable:}

The carrying amount is a reasonable estimate of fair value due to its short-term nature.

\section*{Interest Rate Swaps:}

The fair value of interest rate swaps is based upon broker quotes.

\section*{Other Financial Instruments:}

The fair values of commitments to sell, lend or borrow are estimated using the fees currently charged or paid to enter into similar agreements, taking into account the remaining terms of the agreements and the present creditworthiness of the counterparties or on the estimated cost to terminate them or otherwise settle with the counterparties at the reporting date. For fixed-rate loan commitments to sell, lend or borrow, fair values also consider the difference between current levels of interest rates and committed rates (where applicable). At September 30, 2016 and December 31, 2015, the fair values of the above financial instruments approximate the recorded amounts of the related fees and were not considered to be material.

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\section*{FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES}

\section*{Notes to Consolidated Financial Statements}
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The following tables set forth the carrying amounts and estimated fair values of selected financial instruments based on the assumptions described above used by the Company in estimating fair value at the periods indicated:
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[t]{3}{*}{} & \multicolumn{10}{|c|}{September 30, 2016} \\
\hline & \multicolumn{2}{|r|}{Carrying} & \multicolumn{2}{|r|}{Value} & \multicolumn{2}{|r|}{Level 1} & \multicolumn{2}{|r|}{Level 2} & \multicolumn{2}{|r|}{Level 3} \\
\hline & \multicolumn{10}{|c|}{(In thousands)} \\
\hline \multicolumn{11}{|l|}{Assets:} \\
\hline & & & & & & & & & & \\
\hline Cash and due from banks & \$ & 47,880 & \$ & 47,880 & \$ & 47,880 & \$ & - & \$ & - \\
\hline \multicolumn{11}{|l|}{Securities held-to-maturity} \\
\hline Other securities & & 33,274 & & 33,410 & & - & & - & & 33,410 \\
\hline \multicolumn{11}{|l|}{Securities available for sale} \\
\hline Mortgage-backed securities & & 545,067 & & 545,067 & & - & & 545,067 & & - \\
\hline Other securities & & 365,812 & & 365,812 & & - & & 358,621 & & 7,191 \\
\hline Loans & & 4,741,277 & & 4,780,500 & & - & & - & & 4,780,500 \\
\hline FHLB-NY stock & & 65,185 & & 65,185 & & - & & 65,185 & & - \\
\hline & & & & & & & & & & \\
\hline Total assets & \$ & 5,798,495 & \$ & 5,837,854 & \$ & 47,880 & \$ & 968,873 & \$ & 4,821,101 \\
\hline & & & & & & & & & & \\
\hline & & & & & & & & & & \\
\hline \multicolumn{11}{|l|}{Liabilities:} \\
\hline Deposits & \$ & 4,041,781 & \$ & 4,058,678 & \$ & 2,657,230 & \$ & 1,401,448 & \$ & - \\
\hline Borrowings & & 1,360,515 & & 1,370,749 & & - & & 1,342,958 & & 27,791 \\
\hline Interest rate swaps & & 15,426 & & 15,426 & & - & & 15,426 & & - \\
\hline & & & & & & & & & & \\
\hline Total liabilities & \$ & 5,417,722 & \$ & 5,444,853 & \$ & 2,657,230 & \$ & 2,759,832 & \$ & 27,791 \\
\hline
\end{tabular}

December 31, 2015


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Notes to Consolidated Financial Statements
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\section*{12. Derivative Financial Instruments}

At September 30, 2016 and December 31, 2015, the Company's derivative financial instruments consist of interest rate swaps. The Company's interest rate swaps are used for two purposes. The first purpose is to mitigate the Company's exposure to rising interest rates on a portion ( \(\$ 18.0\) million) of its floating rate junior subordinated debentures that have a contractual value of \(\$ 61.9\) million at both September 30, 2016 and December 31, 2015. The second purpose is to mitigate the Company's exposure to rising interest rates on certain fixed rate loans totaling \(\$ 208.1\) million and \(\$ 146.9\) million at September 30, 2016 and December 31, 2015, respectively.

At September 30, 2016 and December 31, 2015, derivatives with a combined notional amount of \(\$ 36.3\) million were not designated as hedges. At September 30, 2016 and December 31, 2015, derivatives with a combined notional amount of \(\$ 189.8\) million and \(\$ 128.5\) million were designated as fair value hedges. Changes in the fair value of interest rate swaps not designated as hedges are reflected in "Net gain (loss) from fair value adjustments" in the Consolidated Statements of Income.

The following table sets forth information regarding the Company's derivative financial instruments at the periods indicated:
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{} & \multicolumn{4}{|c|}{September 30, 2016} & \multicolumn{4}{|c|}{December 31, 2015} \\
\hline & \multicolumn{2}{|r|}{Notional Amount} & \multicolumn{2}{|r|}{\[
\begin{gathered}
\hline \text { Net Carrying } \\
\text { Value }^{(1)}
\end{gathered}
\]} & \multicolumn{2}{|r|}{\begin{tabular}{l}
Notional \\
Amount
\end{tabular}} & \multicolumn{2}{|r|}{\begin{tabular}{l}
Net Carrying \\
Value \({ }^{(1)}\)
\end{tabular}} \\
\hline Interest rate swaps (hedge) & \$ & - & \$ & - & \$ & 28,588 & \$ & 48 \\
\hline Interest rate swaps (hedge) & & 189,791 & & \((9,095)\) & & 99,955 & & \((1,515)\) \\
\hline Interest rate swaps (non-hedge) & & 36,321 & & \((6,331)\) & & 36,321 & & \((2,799)\) \\
\hline Total derivatives & \$ & 226,112 & \$ & \((15,426)\) & \$ & 164,864 & \$ & \((4,266)\) \\
\hline
\end{tabular}
(1) Derivatives in a net positive position are recorded as "Other assets" and derivatives in a net negative position are recorded as "Other liabilities" in the Consolidated Statements of Financial Condition. There were no unrealized losses at September 30, 2016 and December 31, 2015.

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The following table sets forth the effect of derivative instruments on the Consolidated Statements of Income for the periods indicated:
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{(In thousands)} & \multicolumn{4}{|c|}{For the three months ended September 30,} & \multicolumn{4}{|c|}{For the nine months ended September 30,
\(\qquad\)} \\
\hline & \multicolumn{2}{|c|}{2016} & \multicolumn{2}{|c|}{2015} & \multicolumn{2}{|c|}{2016} & \multicolumn{2}{|c|}{2015} \\
\hline & & & & & & & & \\
\hline \multicolumn{9}{|l|}{Financial Derivatives:} \\
\hline Interest rate swaps (non-hedge) & \$ & (111) & \$ & \((1,753)\) & \$ & \((3,532)\) & \$ & (882) \\
\hline Interest rate swaps (hedge) & & (380) & & (387) & & (795) & & (433) \\
\hline Net (loss) gain \({ }^{(1)}\) & \$ & (491) & \$ & \((2,140)\) & \$ & \((4,327)\) & \$ & \(\underline{(1,315)}\) \\
\hline
\end{tabular}
(1) Net gains and losses are recorded as part of "Net gain (losses) from fair value adjustments" in the Consolidated Statements of Income.

During the three months and nine months ended September 30, 2016 and 2015, the Company did not record any hedge ineffectiveness.
The Company's interest rate swaps are subject to master netting arrangements and are all with the same counterparty. The Company has not made a policy election to offset its derivative positions.

The Company did not have derivative assets presented in the Consolidated Statements of Condition at September 30, 2016.
The following tables present the effect of the master netting arrangements on the presentation of the derivative assets in the Consolidated Statements of Condition as of the dates indicated:
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{(In thousands)} & \multicolumn{6}{|c|}{December 31, 2015} \\
\hline & & & & \multicolumn{2}{|l|}{Gross Amounts Not Offset in the Consolidated Statement of Condition} & \\
\hline & Gross Amount of Recognized Assets & Gross Amount Offset in the Statement of Condition & Net Amount of Assets Presented in the Statement of Condition & Financial Instruments & Cash Collateral Received & Net Amount \\
\hline Interest rate swaps & 48 & \$ - & \$ 48 & 48 & \$ & \$ \\
\hline
\end{tabular}

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\section*{FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES}

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(Unaudited)
The following tables present the effect the master netting arrangements had on the presentation of the derivative liabilities in the Consolidated Statements of Condition as of the dates indicated:



\section*{13. Income Taxes}

Flushing Financial Corporation files consolidated Federal and combined New York State and New York City income tax returns with its subsidiaries, with the exception of the Company's trusts, which file separate Federal income tax returns as trusts, and Flushing Preferred Funding Corporation, which files a separate Federal income tax return as a real estate investment trust. Additionally, the Bank files New Jersey State tax returns.

Income tax provisions are summarized as follows:
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{(In thousands)} & \multicolumn{4}{|c|}{For the three months ended September 30,} & \multicolumn{4}{|c|}{For the nine months ended September 30,} \\
\hline & \multicolumn{2}{|c|}{2016} & \multicolumn{2}{|c|}{2015} & \multicolumn{2}{|r|}{2016} & \multicolumn{2}{|r|}{2015} \\
\hline \multicolumn{9}{|l|}{Federal:} \\
\hline Current & \$ & 6,474 & \$ & 6,195 & \$ & 26,362 & \$ & 20,262 \\
\hline Deferred & & (906) & & (820) & & (844) & & \((3,480)\) \\
\hline Total federal tax provision & & 5,568 & & 5,375 & & 25,518 & & 16,782 \\
\hline \multicolumn{9}{|l|}{State and Local:} \\
\hline Current & & 1,492 & & 1,635 & & 7,853 & & 6,490 \\
\hline Deferred & & (405) & & (349) & & (384) & & \((1,544)\) \\
\hline Total state and local tax provision & & 1,087 & & 1,286 & & 7,469 & & 4,946 \\
\hline & & & & & & & & \\
\hline Total income tax provision & \$ & 6,655 & \$ & 6,661 & \$ & 32,987 & \$ & 21,728 \\
\hline
\end{tabular}

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\section*{FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES}

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The effective tax rate was \(38.5 \%\) and \(37.7 \%\) for the three months ended September 30, 2016 and 2015, respectively, and \(39.5 \%\) and \(38.6 \%\) for the nine months ended September 30, 2016 and 2015, respectively. The increase in the effective tax rate reflects the reduced impact of preferential tax items, as a result of the gain on sale of one of our properties in Flushing, Queens recorded during the nine months ended September 30, 2016.

The effective rates differ from the statutory federal income tax rate as follows:
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{(dollars in thousands)} & \multicolumn{6}{|c|}{For the three months ended September 30,} & \multicolumn{6}{|c|}{For the nine months ended September 30,} \\
\hline & \multicolumn{3}{|c|}{2016} & \multicolumn{3}{|c|}{2015} & \multicolumn{3}{|c|}{2016} & \multicolumn{3}{|c|}{2015} \\
\hline Taxes at federal statutory rate & \$ & 6,051 & 35.0\% & \$ & 6,184 & 35.0\% & \$ & 29,266 & 35.0\% & \$ & 19,706 & 35.0\% \\
\hline \multicolumn{13}{|l|}{Increase (reduction) in taxes resulting from:} \\
\hline State and local income tax, net of Federal income tax benefit & & 707 & 4.1 & & 836 & 4.7 & & 4,855 & 5.8 & & 3,215 & 5.7 \\
\hline Other & & (103) & (0.6) & & (359) & (2.0) & & \((1,134)\) & (1.3) & & \((1,193)\) & (2.1) \\
\hline Taxes at effective rate & \$ & 6,655 & 38.5\% & \$ & 6,661 & 37.7\% & \$ & 32,987 & 39.5\% & \$ & 21,728 & 38.6\% \\
\hline
\end{tabular}

The Company has recorded a deferred tax asset of \(\$ 34.8\) million at September 30, 2016, which is included in "Other assets" in the Consolidated Statements of Financial Condition. This represents the net federal, state and local tax benefits expected to be realized in future years upon the utilization of the underlying tax attributes comprising this balance. The Company has reported taxable income for federal, state, and local tax purposes in each of the past three fiscal years. In management's opinion, in view of the Company's previous, current and projected future earnings trend, the probability that some of the Company's \(\$ 23.3\) million deferred tax liability can be used to offset a portion of the deferred tax asset, as well as certain tax planning strategies, it is more likely than not that the deferred tax asset will be fully realized. Accordingly, no valuation allowance was deemed necessary for the deferred tax asset at September 30, 2016.

\section*{14. Accumulated Other Comprehensive Income:}

The following table sets forth the changes in accumulated other comprehensive income by component for the three months ended September 30, 2016:


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The following table sets forth the changes in accumulated other comprehensive income by component for the three months ended September 30, 2015:


The following table sets forth the changes in accumulated other comprehensive income by component for the nine months ended September 30, 2016:
\begin{tabular}{llll} 
& \begin{tabular}{c} 
Unrealized Gains \\
and (Losses) on \\
Available for Sale \\
Securities
\end{tabular} & \begin{tabular}{c} 
Defined Benefit \\
Pension Items
\end{tabular} \\
\hline (In thousands)
\end{tabular}

The following table sets forth the changes in accumulated other comprehensive income by component for the nine months ended September 30, 2015:
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{} & \multicolumn{2}{|l|}{Unrealized Gains and (Losses) on Available for Sale Securities} & \multicolumn{2}{|r|}{Defined Benefit Pension Items} & \multicolumn{2}{|c|}{Total} \\
\hline & \multicolumn{6}{|c|}{(In thousands)} \\
\hline Beginning balance, net of tax & \$ & 3,392 & \$ & \((6,299)\) & \$ & \((2,907)\) \\
\hline Other comprehensive income before reclassifications, net of tax & & 2,798 & & - & & 2,798 \\
\hline & & & & & & \\
\hline Amounts reclassified from accumulated other comprehensive income, net of tax & & (94) & & 499 & & 405 \\
\hline & & & & & & \\
\hline Net current period other comprehensive income, net of tax & & 2,704 & & 499 & & 3,203 \\
\hline & & & & & & \\
\hline Ending balance, net of tax & \$ & 6,096 & \$ & \((5,800)\) & \$ & 296 \\
\hline
\end{tabular}

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(Unaudited)
The following tables set forth significant amounts reclassified from accumulated other comprehensive income by component for the periods indicated:
For the three months ended September 30, 2016
\begin{tabular}{|c|c|c|c|c|}
\hline Details about Accumulated Other Comprehensive Income Components & \multicolumn{2}{|r|}{Amounts Reclassified from Accumulated Other Comprehensive Income} & & Affected Line Item in the Statement Where Net Income is Presented \\
\hline & \multicolumn{2}{|c|}{(In thousands)} & & \\
\hline \multicolumn{5}{|l|}{Amortization of defined benefit pension items:} \\
\hline Net actuarial losses & \$ & (192) & (1) & Other expense \\
\hline Net prior service credits & & 11 & (1) & Other expense \\
\hline & & (181) & & Total before tax \\
\hline & & 78 & & Tax benefit \\
\hline & \$ & (103) & & Net of tax \\
\hline
\end{tabular}

For the three months ended September 30, 2015
\(\left.\begin{array}{llll} & \begin{array}{c}\text { Amounts Reclassified from } \\ \text { Accumulated Other } \\ \text { Comprehensive Income Components }\end{array} & & \begin{array}{c}\text { Affected Line Item in the Statement } \\ \text { Comprehensive Income }\end{array} \\ \text { Where Net Income is Presented }\end{array}\right]\)
(1) These accumulated other comprehensive income components are included in the computation of net periodic pension cost (See Note 10 of the Notes to Consolidated Financial Statements "Pension and Other Postretirement Benefit Plans".)

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\section*{FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES}

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The following tables set forth significant amounts reclassified from accumulated other comprehensive income by component for the periods indicated:
\begin{tabular}{|c|c|c|c|c|}
\hline \multicolumn{5}{|c|}{For the nine months ended September 30, 2016} \\
\hline Details about Accumulated Other Comprehensive Income Components & \multicolumn{2}{|r|}{Amounts Reclassified from Accumulated Other Comprehensive Income} & & \multirow[t]{2}{*}{Affected Line Item in the Statement Where Net Income is Presented} \\
\hline \multicolumn{4}{|c|}{(In thousands)} & \\
\hline Net unrealized gains on available for sale securities & \$ & 2,363 & & Net gain on sale of securities \\
\hline & & \((1,013)\) & & Tax expense \\
\hline & \$ & 1,350 & & Net of tax \\
\hline & & & & \\
\hline \multicolumn{5}{|l|}{Amortization of defined benefit pension items:} \\
\hline Net actuarial losses & \$ & (575) & (1) & Other expense \\
\hline Net prior service credits & & 33 & (1) & Other expense \\
\hline & & (542) & & Total before tax \\
\hline & & 233 & & Tax benefit \\
\hline & \$ & (309) & & Net of tax \\
\hline
\end{tabular}

For the nine months ended September 30, 2015

(1) These accumulated other comprehensive income components are included in the computation of net periodic pension cost (See Note 10 of the Notes to Consolidated Financial Statements "Pension and Other Postretirement Benefit Plans".)

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\section*{FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES}

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\section*{15. Regulatory Capital}

Under current capital regulations, the Bank is required to comply with four separate capital adequacy standards. As of September 30, 2016, the Bank continues to be categorized as "well-capitalized" under the prompt corrective action regulations and continues to exceed all regulatory capital requirements. In 2016, a Capital Conservation Buffer ("CCB") requirement became effective for banks. The CCB is designed to establish a capital range above minimum capital requirements and impose constraints on dividends, share buybacks and discretionary bonus payments when capital levels fall below prescribed levels. The minimum CCB in 2016 is \(0.625 \%\) and increases \(0.625 \%\) annually through 2019 to \(2.5 \%\). The CCB for the Bank at September 30, 2016 was \(4.96 \%\).

Set forth below is a summary of the Bank's compliance with banking regulatory capital standards.
\begin{tabular}{|c|c|c|c|}
\hline \multicolumn{2}{|l|}{September 30, 2016} & \multicolumn{2}{|l|}{December 31, 2015} \\
\hline Amount & Percent of Assets & Amount & Percent of Assets \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multicolumn{7}{|l|}{Tier I (leverage) capital:} \\
\hline Capital level & \$ & 528,168 & 8.88\% & \$ & 494,690 & 8.89\% \\
\hline Requirement to be well capitalized & & 297,261 & 5.00 & & 278,175 & 5.00 \\
\hline Excess & & 230,907 & 3.88 & & 216,515 & 3.89 \\
\hline & & & & & & \\
\hline \multicolumn{7}{|l|}{Common Equity Tier I risk-based capital:} \\
\hline Capital level & \$ & 528,168 & 12.44\% & \$ & 494,690 & 12.62 \\
\hline Requirement to be well capitalized & & 275,911 & 6.50 & & 254,768 & 6.50 \\
\hline Excess & & 252,257 & 5.94 & & 239,922 & 6.12 \\
\hline & & & & & & \\
\hline \multicolumn{7}{|l|}{Tier 1 risk-based capital:} \\
\hline Capital level & \$ & 528,168 & 12.44\% & \$ & 494,690 & 12.62\% \\
\hline Requirement to be well capitalized & & 339,583 & 8.00 & & 313,560 & 8.00 \\
\hline Excess & & 188,585 & 4.44 & & 181,130 & 4.62 \\
\hline & & & & & & \\
\hline \multicolumn{7}{|l|}{Total risk-based capital:} \\
\hline Capital level & \$ & 549,963 & 12.96\% & \$ & 516,226 & 13.17\% \\
\hline Requirement to be well capitalized & & 424,479 & 10.00 & & 391,950 & 10.00 \\
\hline Excess & & 125,484 & 2.96 & & 124,276 & 3.17 \\
\hline
\end{tabular}

The Holding Company is subject to the same regulatory capital requirements as the Bank. As of September 30, 2016, the Holding Company continues to be categorized as "well-capitalized" under the prompt corrective action regulations and continues to exceed all regulatory capital requirements. The CCB for the Holding Company at September 30, 2016 was \(4.87 \%\).

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Set forth below is a summary of the Holding Company's compliance with banking regulatory capital standards.
\begin{tabular}{cccc}
\multicolumn{2}{c}{ September 30, 2016 } & & \multicolumn{2}{c}{ December 31, 2015 } \\
Amount & Percent of & & Percent of \\
Assets & Amount & Assets \\
\hline \multicolumn{4}{c}{ (Dollars in thousands) }
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multicolumn{7}{|l|}{Tier I (leverage) capital:} \\
\hline Capital level & \$ & 523,428 & 8.80\% & \$ & 490,919 & 8.84\% \\
\hline Requirement to be well capitalized & & 297,458 & 5.00 & & 277,611 & 5.00 \\
\hline Excess & & 225,970 & 3.80 & & 213,308 & 3.84 \\
\hline & & & & & & \\
\hline \multicolumn{7}{|l|}{Common Equity Tier I risk-based capital:} \\
\hline Capital level & \$ & 496,605 & 11.72\% & \$ & 462,883 & 11.83 \\
\hline Requirement to be well capitalized & & 275,404 & 6.50 & & 254,335 & 6.50 \\
\hline Excess & & 221,201 & 5.22 & & 208,548 & 5.33 \\
\hline & & & & & & \\
\hline \multicolumn{7}{|l|}{Tier 1 risk-based capital:} \\
\hline Capital level & \$ & 523,428 & 12.35\% & \$ & 490,919 & 12.55\% \\
\hline Requirement to be well capitalized & & 338,958 & 8.00 & & 313,028 & 8.00 \\
\hline Excess & & 184,470 & 4.35 & & 177,891 & 4.55 \\
\hline & & & & & & \\
\hline \multicolumn{7}{|l|}{Total risk-based capital:} \\
\hline Capital level & \$ & 545,223 & 12.87\% & \$ & 512,454 & 13.10\% \\
\hline Requirement to be well capitalized & & 423,698 & 10.00 & & 391,285 & 10.00 \\
\hline Excess & & 121,525 & 2.87 & & 121,169 & 3.10 \\
\hline
\end{tabular}

\section*{16. New Authoritative Accounting Pronouncements}

In August 2016, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2016-15 "Classification of Certain Cash Receipts and Cash Payments", to clarify how certain cash receipts and cash payments are presented and classified in the statements of cash flows. The amendments are intended to reduce diversity in practice by clarifying whether the following items should be categorized as operating, investing or financing in the statement of cash flows: (i) debt prepayments and extinguishment costs, (ii) settlement of zero-coupon debt, (iii) settlement of contingent consideration, (iv) insurance proceeds, (v) settlement of corporate-owned life insurance (COLI) and bank-owned life insurance (BOLI) policies, (vi) distributions from equity method investees, (vii) beneficial interests in securitization transactions, and (viii) receipts and payments with aspects of more than one class of cash flows. The ASU will be effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2017. Early adoption is permitted. If an entity early adopts the amendments in an interim period, any adjustments should be reflected as of the beginning of the fiscal year that includes that interim period. An entity that elects early adoption must adopt all of the amendments in the same period. The Company does not expect adoption of this ASU will have a material affect on its consolidated financial statements.

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\section*{Notes to Consolidated Financial Statements}
(Unaudited)
In June 2016, the FASB issued ASU No. 2016-13, "Financial Instruments - Credit Losses" which sets forth a "current expected credit loss" ("CECL") model which requires the Company to measure all expected credit losses for financial instruments held at the reporting date based on historical experience, current conditions and reasonable supportable forecasts. This replaces the existing incurred loss model and will apply to the measurement of credit losses on financial assets measured at amortized cost and to some off-balance sheet credit exposures. This ASU will be effective for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. The Company is currently assessing the impact of the adoption of this ASU on its consolidated financial statements.

In March 2016, the FASB issued ASU No. 2016-09, "Compensation - Stock Compensation", which introduces targeted amendments intended to simplify the accounting for stock compensation. Specifically, the ASU requires all excess tax benefits and tax deficiencies (including tax benefits of dividends on share-based payment awards) to be recognized as income tax expense or benefit in the income statement. The tax effects of exercised or vested awards should be treated as discrete items in the reporting period in which they occur. An entity also should recognize excess tax benefits, and assess the need for a valuation allowance, regardless of whether the benefit reduces taxes payable in the current period. That is, off balance sheet accounting for net operating losses stemming from excess tax benefits would no longer be required and instead such net operating losses would be recognized when they arise. Existing net operating losses that are currently tracked off balance sheet would be recognized, net of a valuation allowance if required, through an adjustment to opening retained earnings in the period of adoption. Entities will no longer need to maintain and track an additional paid in capital pool. The ASU also requires excess tax benefits to be classified along with other income tax cash flows as an operating activity in the statement of cash flows. In addition, the ASU elevates the statutory tax withholding threshold to qualify for equity classification up to the maximum statutory tax rates in the applicable jurisdiction(s). The ASU also clarifies that cash paid by an employer when directly withholding shares for tax withholding purposes should be classified as a financing activity. The ASU provides an optional accounting policy election (with limited exceptions), to be applied on an entity-wide basis, to either estimate the number of awards that are expected to vest (consistent with existing GAAP) or account for forfeitures when they occur. The amendments are effective for public business entities for annual periods beginning after December 15, 2016, and interim periods within those annual periods. Early adoption is permitted. We are currently evaluating the impact of adopting this new guidance on our consolidated results of operations and financial condition.

In February 2016, the FASB issued ASU No. 2016-02, "Leases". From the lessee's perspective, the new standard establishes a right-of-use ("ROU") model that requires a lessee to record a ROU asset and a lease liability on the balance sheet for all leases with terms longer than 12 months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the income statement for a lessee. From the lessor's perspective, the new standard requires a lessor to classify leases as either sales-type, finance or operating. A lease will be treated as a sale if it transfers all of the risks and rewards, as well as control of the underlying asset, to the lessee. If risks and rewards are conveyed without the transfer of control, the lease is treated as a financing. If the lessor doesn't convey risks and rewards or control, an operating lease results. The new standard is effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. A modified retrospective transition approach is required for lessees for capital and operating leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements, with certain practical expedients available. A modified retrospective transition approach is required for lessors for sales-type, direct financing, and operating leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements, with certain practical expedients available. We are currently evaluating the impact of adopting this new guidance on our consolidated results of operations and financial condition.

In January 2016, FASB issued ASU No. 2016-01 "Financial Instruments" which requires an entity to: (i) measure equity investments at fair value through net income, with certain exceptions; (ii) present in other comprehensive income the changes in instrument-specific credit risk for financial liabilities measured using the fair value option; (iii) present financial assets and financial liabilities by measurement category and form of financial asset; (iv) calculate the fair value of financial instruments for disclosure purposes based on an exit price and; (v) assess a valuation allowance on deferred tax assets related to unrealized losses of available for sale debt securities in combination with other deferred tax assets. The ASU provides an election to subsequently measure certain nonmarketable equity investments at cost less any impairment and adjusted for certain observable price changes. The ASU also requires a qualitative impairment assessment of such equity investments and amends certain fair value disclosure requirements. The amendments are effective for public business entities for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2017. Early adoption is not permitted for the changes that affect the Company. We are currently evaluating the impact of adopting this new guidance on our consolidated results of operations and financial condition.

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}

\section*{ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS}

This Quarterly Report should be read in conjunction with the more detailed and comprehensive disclosures included in our Annual Report on Form 10-K for the year ended December 31, 2015. In addition, please read this section in conjunction with our Consolidated Financial Statements and Notes to Consolidated Financial Statements contained herein.
As used in this Quarterly Report, the words "we," "us," "our" and the "Company" are used to refer to Flushing Financial Corporation and its direct and indirect wholly owned subsidiaries, Flushing Bank (the "Bank"), Flushing Preferred Funding Corporation, Flushing Service Corporation, and FSB Properties Inc.

Statements contained in this Quarterly Report relating to plans, strategies, objectives, economic performance and trends, projections of results of specific activities or investments and other statements that are not descriptions of historical facts may be forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking information is inherently subject to risks and uncertainties and actual results could differ materially from those currently anticipated due to a number of factors, which include, but are not limited to, factors discussed elsewhere in this Quarterly Report and in other documents filed by us with the Securities and Exchange Commission from time to time, including, without limitation, our Annual Report on Form 10-K for the year ended December 31, 2015. Forward-looking statements may be identified by terms such as "may," "will," "should," "could," "expects," "plans," "intends," "anticipates," "believes," "estimates," "predicts," "forecasts," "potential" or "continue" or similar terms or the negative of these terms. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance or achievements. We have no obligation to update these forward-looking statements.

\section*{Executive Summary}

We are a Delaware corporation organized in May 1994. The Bank was organized in 1929 as a New York State-chartered mutual savings bank. The Bank converted from a federally chartered mutual savings bank to a federally chartered stock savings bank on November 21, 1995, at which time Flushing Financial Corporation acquired all of the stock of the Bank. In 2013, the Bank's charter was changed to a full-service New York State chartered commercial bank, and its name was changed to Flushing Bank. As a result of the Bank's change in charter to a full-service New York State chartered commercial bank, the Bank's primary regulator became the New York State Department of Financial Services, and its primary federal regulator became the Federal Deposit Insurance Corporation ("FDIC"). Deposits are insured to the maximum allowable amount by the FDIC. Additionally, the Bank is a member of the Federal Home Loan Bank system. The primary business of Flushing Financial Corporation has been the operation of the Bank. The Bank owns three subsidiaries: Flushing Preferred Funding Corporation, Flushing Service Corporation, and FSB Properties Inc. The Bank also operates an internet branch, iGObanking.com \({ }^{\circledR}\). The activities of Flushing Financial Corporation are primarily funded by dividends, if any, received from the Bank, issuances of junior subordinated debt, and issuances of equity securities. Flushing Financial Corporation's common stock is traded on the NASDAQ Global Select Market under the symbol "FFIC."

Our principal business is attracting retail deposits from the general public and investing those deposits together with funds generated from ongoing operations and borrowings, primarily in (1) originations and purchases of multi-family residential loans, commercial business loans, commercial real estate mortgage loans and, to a lesser extent, one-to-four family loans (focusing on mixed-use properties, which are properties that contain both residential dwelling units and commercial units); (2) Small Business Administration ("SBA") loans and other small business loans; (3) construction loans, primarily for residential properties; (4) mortgage loan surrogates such as mortgage-backed securities; and (5) U.S. government securities, corporate fixed-income securities and other marketable securities. We also originate certain other consumer loans including overdraft lines of credit. Our results of operations depend primarily on net interest income, which is the difference between the income earned on its interest-earning assets and the cost of our interest-bearing liabilities. Net interest income is the result of our interest rate margin, which is the difference between the average yield earned on interest-earning assets and the average cost of interest-bearing liabilities, adjusted for the difference in the average balance of interest-earning assets as compared to the average balance of interest-bearing liabilities. We also generate non-interest income from loan fees, service charges on deposit accounts, mortgage servicing fees, and other fees, income earned on Bank Owned Life Insurance ("BOLI"), dividends on Federal Home Loan Bank of New York stock and net gains and losses on sales of securities and loans. Our operating expenses consist principally of employee compensation and benefits, occupancy and equipment costs, other general and administrative expenses and income tax expense. Our results of operations also can be significantly affected by changes in the fair value of financial assets and financial liabilities for which changes in value are recorded through earnings, our periodic provision for loan losses and specific provision for losses on real estate owned

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Our strategy is to continue our focus on being an institution serving consumers, businesses, and governmental units in our local markets. In furtherance of this objective, we intend to:
- continue our emphasis on the origination of multi-family residential mortgage loans, commercial business loans and commercial real estate mortgage loans;
- increase our commitment to the multi-cultural marketplace, with a particular focus on the Asian community in Queens;
- maintain asset quality;
- manage deposit growth and maintain a low cost of funds through
- business banking deposits,
- personal accounts,
- municipal deposits through government banking, and
- new customer relationships via iGObanking.com \({ }^{\circledR}\);
- building relationships with our lending and deposit customers;
- take advantage of market disruptions to attract talent and customers from competitors;
- manage interest rate risk and capital; and
- manage enterprise-wide risk.

There can be no assurance that we will be able to effectively implement this strategy. Our strategy is subject to change by the Board of Directors.

Our investment policy, which is approved by the Board of Directors, is designed primarily to manage the interest rate sensitivity of our overall assets and liabilities, to generate a favorable return without incurring undue interest rate risk and credit risk, to complement our lending activities and to provide and maintain liquidity. In establishing our investment strategies, we consider our business and growth strategies, the economic environment, our interest rate risk exposure, our interest rate sensitivity "gap" position, the types of securities to be held and other factors. We classify our investment securities as available for sale or held-to-maturity.

We carry a portion of our financial assets and financial liabilities at fair value and record changes in their fair value through earnings in non-interest income on our Consolidated Statements of Income and Comprehensive Income. A description of the financial assets and financial liabilities that are carried at fair value through earnings can be found in Note 11 of the Notes to the Consolidated Financial Statements.

Our net interest margin for the third quarter of 2016 was \(2.94 \%\), a decrease of five basis points from the trailing quarter. Included in net interest income are prepayment penalties on loans and securities and interest recovered from non-accrual loans. Absent prepayment penalty income and recovered interest, the net interest margin would have decreased by six basis points to \(2.81 \%\) for the third quarter of 2016 from \(2.87 \%\) for the second quarter of 2016 .

The trend of improving credit quality continued during the three months ended September 30, 2016, as we continued to see improvements in classified assets. Classified assets were \(\$ 48.7\) million at September 30, 2016, which was an increase of \(\$ 3.9\) million, or \(8.7 \%\), from June 30, 2016, while non-accrual loans increased \(\$ 1.5\) million, or \(7.4 \%\), during the third quarter to \(\$ 21.9\) million. Net charge-offs for the three months ended September 30,2016 were \(\$ 0.4\) million. Our strong underwriting standards coupled with our practice of obtaining updated appraisals and recording charge-offs, when necessary, has resulted in a \(54.5 \%\) average loan-to-value ratio on our collateral dependent loans reviewed for impairment at September 30, 2016.

Net loans increased \(\$ 45.4\) million, or \(1.0 \%\), during the third quarter of 2016 . Loan originations for the three months ended September 30 , 2016 totaled \(\$ 233.2\) million. During the three months ended September 30, 2016, originations were primarily multi-family real estate, commercial real estate and commercial business loans as originations of these loan types accounted for \(92.1 \%\) of the quarter's originations. The weighted average yield on loan originations and purchases was \(3.74 \%\) for the third quarter of 2016 compared to \(3.71 \%\) and \(3.56 \%\) for the quarters ended June 30, 2016 and September 30, 2015, respectively. Loan applications in process were \(\$ 289.3\) million at September 30, 2016 compared to \(\$ 329.8\) million at June 30 , 2016. We have begun to execute on the strategy change to increase net interest income through increasing rates as opposed to increasing volume. The interest rates on our mortgage loan pipeline increased 11 basis points to \(4.05 \%\) from \(3.94 \%\) at June 30 , 2016. This strategy shift positions the Company to reap the benefits of an increase in rates.

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The Bank and Company are subject to the same regulatory capital requirements. At September 30, 2016, the Bank and Company were considered to be wellcapitalized under all regulatory requirements. At September 30, 2016, the Bank's capital ratios for Tier 1 leverage, Common Equity Tier 1, Tier 1 Risk-based, and Total Risk-based capital were \(8.88 \%, 12.44 \%, 12.44 \%\) and \(12.96 \%\), respectively. At September 30, 2016, the Company's capital ratios for Tier 1 leverage, Common Equity Tier 1, Tier 1 Risk-based, and Total Risk-based capital were \(8.80 \%, 11.72 \%, 12.35 \%\) and \(12.87 \%\), respectively.

\section*{COMPARISON OF OPERATING RESULTS FOR THE THREE MONTHS ENDED SEPTEMBER 30,2016 AND 2015}

General. Net income for the three months ended September 30, 2016 was \(\$ 10.6\) million, a decrease of \(\$ 0.4\) million, or \(3.4 \%\), compared to \(\$ 11.0\) million for the three months ended September 30, 2015. Diluted earnings per common share were \(\$ 0.37\) for the three months ended September 30 , 2016 , a decrease of \(\$ 0.01\), or \(2.6 \%\), from \(\$ 0.38\) for the three months ended September 30, 2015.

Return on average equity was \(8.4 \%\) for the three months ended September 30, 2016 compared to \(9.5 \%\) for the three months ended September 30 , 2015 . Return on average assets was \(0.7 \%\) for the three months ended September 30,2016 compared to \(0.8 \%\) for the three months ended September \(30,2015\).

Interest Income. Interest and dividend income increased \(\$ 3.6\) million, or \(7.0 \%\), to \(\$ 55.5\) million for the three months ended September 30 , 2016 from \(\$ 51.9\) million for the three months ended September 30, 2015. The increase in interest income was primarily attributable to an increase of \(\$ 533.4\) million in the average balance of interest-earning assets to \(\$ 5,684.4\) million for the three months ended September 30, 2016 from \(\$ 5,151.0\) million for the comparable prior year period, partially offset by a decrease of 12 basis points in the yield on interest-earning assets to \(3.91 \%\) for the three months ended September 30 , 2016 from \(4.03 \%\) in the comparable prior year period. The decline in the yield on interest-earning assets of 12 basis points was primarily due to a 25 basis point reduction in the yield on total loans, net to \(4.20 \%\) for the three months ended September 30,2016 from \(4.45 \%\) for the three months ended September 30, 2015. The yield on interest-earning assets was positively impacted by an increase of \(\$ 616.9\) million in the average balance of higher yielding total loans, net to \(\$ 4,686.6\) million for the three months ended September 30, 2016 from \(\$ 4,069.7\) million for the comparable prior year period. Additionally, the yield on the securities portfolio increased two basis points to \(2.66 \%\) for the three months ended September 30, 2016, from \(2.64 \%\) for the comparable prior year period. The 25 basis point decrease in the yield on the total loans, net was primarily due to the decline in the rates earned on new loan originations and purchases, as compared to the existing portfolio, loans modifying to lower rates, and higher yielding loans prepaying. Excluding prepayment penalty income and recovered interest from loans, the yield on total loans, net, would have decreased 16 basis points to \(4.05 \%\) for the three months ended September 30,2016 from \(4.21 \%\) for the three months ended September \(30,2015\).

Interest Expense. Interest expense increased \(\$ 1.2\) million, or \(9.6 \%\), to \(\$ 13.8\) million for the three months ended September 30 , 2016 from \(\$ 12.6\) million for the three months ended September 30, 2015. The increase in interest expense was primarily due to increases of \(\$ 416.5\) million in the average balance of interest-bearing liabilities to \(\$ 5,059.6\) million for the three months ended September 30, 2016, from \(\$ 4,643.2\) million for the comparable prior year period and four basis points in the cost of total deposits to \(0.92 \%\) for the three months ended September 30, 2016 from \(0.88 \%\) for the comparable prior year period. This increase in interest expense was partially offset by a decrease of 16 basis points in the cost of borrowed funds to \(1.58 \%\) for the three months ended September 30 , 2016 from \(1.74 \%\) for the comparable prior year period. The increase in the cost of total deposits was primarily due to increases of 23 basis points, 10 basis points and two basis points in the cost of money market, NOW and savings accounts, respectively. The cost of money market accounts increased primarily due to our shifting Government NOW deposits to a money market product which does not require us to provide collateral, allowing us to invest these funds in higher yielding assets. The cost of NOW and savings accounts both increased primarily due to an increase in the rate we pay on some of our products to attract additional deposits. These increases were partially offset by a decrease of six basis points in the cost of certificates of deposit, primarily resulting from maturing issuances being replaced at lower rates. The decrease in the cost of borrowed funds was primarily due to maturing and new borrowings being replaced and obtained at lower rates.

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Net Interest Income. For the three months ended September 30, 2016, net interest income was \(\$ 41.7\) million, an increase of \(\$ 2.4\) million, or \(6.1 \%\), from \(\$ 39.3\) million for the three months ended September 30, 2015. The increase in net interest income was primarily due to an increase of \(\$ 533.4\) million in the average balance of interest-earning assets to \(\$ 5,684.4\) million for the three months ended September 30, 2016 from \(\$ 5,151.0\) million for the comparable prior year period. The yield earned on interest-earning assets decreased 12 basis points to \(3.91 \%\) for the quarter ended September 30, 2016 from \(4.03 \%\) for the comparable prior year period. The cost of interest-bearing liabilities was \(1.09 \%\) for the three months ended September 30, 2016 and 2015. The effects of the above on both the net interest spread and net interest margin were decreases of 12 basis points to \(2.82 \%\) and 11 basis points to \(2.94 \%\), respectively, for the quarter ended September 30, 2016, compared to the quarter ended September 30, 2015. Included in net interest income was prepayment penalty income from loans and securities for the three months ended September 30, 2016 and 2015 totaling \(\$ 1.5\) million and \(\$ 2.2\) million, respectively, along with recovered interest from non-accrual loans totaling \(\$ 0.3\) million and \(\$ 0.4\) million, respectively. Excluding prepayment penalty income and recovered interest, the net interest margin for the three months ended September 30, 2016 would have been \(2.81 \%\), a decrease of four basis points, as compared to \(2.85 \%\) for the three months ended September 30, 2015.

Benefit for Loan Losses. During the three months ended September 30, 2016, no provision for loan losses was recorded, compared to a benefit of \(\$ 0.4\) million recorded during the comparable prior year period. No provision was recorded during the three months ended September 30, 2016 due to the quarterly analysis of the adequacy of the allowance for loan losses indicating that the reserve was at an appropriate level. During the three months ended September 30, 2016, the Bank recorded net charge-offs totaling \(\$ 0.4\) million and non-accrual loans increased \(\$ 1.5\) million to \(\$ 21.9\) million from \(\$ 20.4\) million at June 30 , 2016. The current average loan-to-value ratio for our non-performing loans collateralized by real estate was \(40.3 \%\) at September 30, 2016. The Bank continues to maintain conservative underwriting standards. We anticipate that we will continue to see low loss content in our loan portfolio. See Note 5 of the Notes to the Consolidated Financial Statements "Loans" and "-ALLOWANCE FOR LOAN LOSSES."

Non-Interest Income. Non-interest income for the three months ended September 30, 2016 was \(\$ 1.9\) million, an increase of \(\$ 0.2\) million, or \(9.2 \%\), from \(\$ 1.7\) million for the three months ended September 30, 2015. The increase in non-interest income was primarily due to a decrease of \(\$ 0.3\) million in net losses from fair value adjustments as compared to the prior year comparable period.

Non-Interest Expense. Non-interest expense was \(\$ 26.3\) million for the three months ended September 30, 2016, an increase of \(\$ 2.6\) million, or \(10.8 \%\), from \(\$ 23.7\) million for the three months ended September 30, 2015. The increase in non-interest expense was primarily due to an increase of \(\$ 2.1\) million in salaries and benefits primarily due to annual salary increases and additions in staffing in retail, audit and compliance departments. The three months ended September 30, 2016 also included an \(\$ 0.8\) million write-down on one OREO. The efficiency ratio was \(57.4 \%\) for the three months ended September 30, 2016 compared to \(56.2 \%\) for the three months ended September 30, 2015.

Income before Income Taxes. Income before the provision for income taxes decreased \(\$ 0.4\) million, or \(2.2 \%\), to \(\$ 17.3\) million for the three months ended September 30, 2016 from \(\$ 17.7\) million for the three months ended September 30, 2015 for the reasons discussed above.

Provision for Income Taxes. The provision for income taxes was \(\$ 6.7\) million for the three months ended September 30, 2016 and 2015. The effective tax rate increased to \(38.5 \%\) for the three months ended September 30, 2016 from \(37.7 \%\) in the comparable prior year period due to the reduced impact of preferential tax items.

\section*{COMPARISON OF OPERATING RESULTS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2016 AND 2015}

General. Net income for the nine months ended September 30, 2016 was \(\$ 50.6\) million, an increase of \(\$ 16.1\) million, or \(46.4 \%\), compared to \(\$ 34.6\) million for the nine months ended September 30, 2015. Diluted earnings per common share were \(\$ 1.75\) for the nine months ended September 30, 2016, an increase of \(\$ 0.57\), or \(48.3 \%\), from \(\$ 1.18\) for the nine months ended September 30, 2015.

Return on average equity increased to \(13.7 \%\) for the nine months ended September 30, 2016 from \(10.0 \%\) for the nine months ended September 30, 2015. Return on average assets increased to \(1.1 \%\) for the nine months ended September 30, 2016 from \(0.9 \%\) for the nine months ended September 30, 2015.

During the nine months ended September 30, 2016, the gain on sale of buildings increased \(\$ 27.3\) million to \(\$ 33.8\) million from \(\$ 6.5\) million for the comparable prior year period. Absent this increase from the gain on sale of buildings, the return on average equity and the return on average assets would have been \(9.3 \%\) and \(0.8 \%\), respectively, for the nine months ended September 30, 2016.

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Interest Income. Total interest and dividend income increased \(\$ 13.3\) million, or \(8.8 \%\), to \(\$ 165.0\) million for the nine months ended September 30, 2016 from \(\$ 151.7\) million for the nine months ended September 30, 2015. The increase in interest income was primarily attributable to an increase of \(\$ 579.8\) million in the average balance of interest-earning assets to \(\$ 5,596.3\) million for the nine months ended September 30,2016 from \(\$ 5,016.5\) million for the comparable prior year period, partially offset by a decrease of 10 basis points in the yield on interest-earning assets to \(3.93 \%\) for the nine months ended September 30, 2016 from \(4.03 \%\) in the comparable prior year period. The decline in the yield on interest-earning assets of 10 basis points was primarily due to a 21 basis point reduction in the yield on total loans, net to \(4.26 \%\) for the nine months ended September 30, 2016 from \(4.47 \%\) for the nine months ended September 30, 2015. The yield on interest-earning assets was positively impacted by an increase of \(\$ 580.9\) million in the average balance of higher yielding total loans, net to \(\$ 4,548.2\) million for the nine months ended September 30, 2016 from \(\$ 3,967.2\) million for the comparable prior year period. Additionally, the yield on the securities portfolio increased 13 basis points to \(2.65 \%\) for nine months ended September 30, 2016, from \(2.52 \%\) for the comparable prior year period. The 21 basis point decrease in the yield on total loans, net was primarily due to the decline in the rates earned on new loan originations and purchases, as compared to the existing portfolio, loans modifying to lower rates, and higher yielding loans prepaying. Excluding prepayment penalty income and recovered interest from loans, the yield on total loans, net, would have decreased 18 basis points to \(4.09 \%\) for the nine months ended September 30, 2016 from \(4.27 \%\) for the nine months ended September 30, 2015. The 13 basis point increase in the yield on the securities portfolio was primarily due to the current year including \(\$ 97.2\) million in purchases at an average yield on \(2.76 \%\).

Interest Expense. Interest expense increased \(\$ 3.6\) million, or \(9.7 \%\), to \(\$ 40.2\) million for the nine months ended September 30, 2016 from \(\$ 36.7\) million for the nine months ended September 30, 2015. The increase in interest expense was primarily due to an increase of \(\$ 495.7\) million in the average balance of interest-bearing liabilities to \(\$ 5,021.9\) million for the nine months ended September 30, 2016, from \(\$ 4,526.2\) million for the comparable prior year period. This increase in interest expense was partially offset by a decrease of six basis points in the cost of borrowed funds to \(1.69 \%\) for the nine months ended September 30,2016 from \(1.75 \%\) for the comparable prior year period. The cost of total deposits was \(0.87 \%\) for the nine months ended September 30, 2016 and 2015. During the nine months ended September 30, 2016, the cost of certificates of deposit decreased 12 basis points from the comparable prior period, resulting from maturing issuances being replaced at lower rates. This decrease was offset by increases of 21 basis points, six basis points and three basis points in the cost of money market, NOW and savings accounts, respectively, for the nine months ended September 30, 2016 from the comparable prior year period. The cost of money market accounts increased primarily due to our shifting Government NOW deposits to a money market product which does not require us to provide collateral, allowing us to invest these funds in higher yielding assets. The cost of NOW and savings accounts both increased primarily due to an increase in the rate we pay on some of our products to attract additional deposits. The decrease in the cost of borrowed funds was primarily due to maturing and new borrowings being replaced and obtained at lower rates.

Net Interest Income. For the nine months ended September 30, 2016, net interest income was \(\$ 124.7\) million, an increase of \(\$ 9.7\) million, or \(8.5 \%\), from \(\$ 115.0\) million for the nine months ended September 30, 2015. The increase in net interest income was primarily due to an increase of \(\$ 579.8\) million in the average balance of interest-earning assets to \(\$ 5,596.3\) million for the nine months ended September 30, 2016 from \(\$ 5,016.5\) million for the comparable prior year period. The yield earned on interest-earning assets decreased 10 basis points to \(3.93 \%\) for the nine months ended September 30, 2016 from \(4.03 \%\) for the comparable prior year period. The cost of interest-bearing liabilities decreased one basis point to \(1.07 \%\) for the nine months ended September 30, 2016 as compared to \(1.08 \%\) for the nine months ended September 30, 2015. The effects of the above on both the net interest spread and net interest margin were decreases of nine basis points to \(2.86 \%\) and \(2.97 \%\), respectively, for the nine months ended September 30, 2016, compared to the nine months ended September 30, 2015. Included in net interest income was prepayment penalty income from loans and securities for the nine months ended September 30, 2016 and 2015 totaling \(\$ 5.1\) million and \(\$ 4.9\) million, respectively, along with recovered interest from non-accrual loans totaling \(\$ 0.5\) million and \(\$ 1.2\) million, respectively. Excluding the prepayment penalty income and recovered interest, the net interest margin for the nine months ended September 30,2016 would have been \(2.84 \%\), a decrease of five basis points, as compared to \(2.89 \%\) for the nine months ended September 30, 2015.

Benefit for Loan Losses. During the nine months ended September 30, 2016, no provision for loan losses was recorded, compared to a benefit of \(\$ 1.6\) million recorded during the comparable prior year period. No provision was recorded during the nine months ended September 30, 2016 due to the quarterly analysis of the adequacy of the allowance for loan losses indicating that the reserve was at an appropriate level. During the nine months ended September 30, 2016, the Bank recorded net recoveries totaling \(\$ 0.3\) million and non-accrual loans decreased \(\$ 0.9\) million to \(\$ 21.9\) million from \(\$ 22.8\) million at December 31, 2015. The current average loan-to-value ratio for our non-performing loans collateralized by real estate was \(40.3 \%\) at September 30, 2016. The Bank continues to maintain conservative underwriting standards. We anticipate that we will continue to see low loss content in our loan portfolio. See Note 5 of the Notes to the Consolidated Financial Statements "Loans" and "-ALLOWANCE FOR LOAN LOSSES."

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Non-Interest Income. Non-interest income for the nine months ended September 30, 2016 was \(\$ 42.1\) million, an increase of \(\$ 28.5\) million, or \(210.2 \%\), from \(\$ 13.6\) million for the nine months ended September 30, 2015. The increase in non-interest income was primarily due to increases of \(\$ 27.3\) million in net gains on sale of buildings and \(\$ 2.2\) million in net gains on sale of securities, partially offset by an increase of \(\$ 2.0\) million in net losses from fair value adjustments as compared to the prior year comparable period.

Non-Interest Expense. Non-interest expense was \(\$ 83.2\) million for the nine months ended September 30, 2016, an increase of \(\$ 9.3\) million, or \(12.6 \%\), from \(\$ 73.9\) million for the nine months ended September 30, 2015. The increase in non-interest expense was primarily due to an increase of \(\$ 4.6\) million in salaries and benefits primarily due to annual salary increases and additions in staffing in retail, audit and compliance departments, as well as increases in production incentives and the cost of split dollar life insurance benefits. The nine months ended September 30, 2016 also included a penalty of \(\$ 2.1\) million on the prepayment of \(\$ 38.0\) million in repurchase agreements and \(\$ 1.6\) million write-down on one OREO. Additionally, the nine months ended September 30, 2016 included increases of \(\$ 0.9\) million in professional services expense from increased legal and consulting expenses, \(\$ 0.7\) million in depreciation and amortization expense, primarily due to the opening of two new branches along with the move to our new corporate headquarters both occurring in 2015 and \(\$ 0.5\) million in other operating expense due to the growth of the Bank. The efficiency ratio was \(59.6 \%\) for the nine months ended September 30, 2016 compared to \(59.5 \%\) for the nine months ended September 30, 2015.

Income before Income Taxes. Income before the provision for income taxes increased \(\$ 27.3\) million, or \(48.5 \%\), to \(\$ 83.6\) million for the nine months ended September 30, 2016 from \(\$ 56.3\) million for the nine months ended September 30, 2015 for the reasons discussed above.

Provision for Income Taxes. The provision for income taxes for the nine months ended September 30, 2016 was \(\$ 33.0\) million, an increase of \(\$ 11.3\) million, or \(51.8 \%\), from \(\$ 21.7\) million for the comparable prior year period. The increase was primarily due to an increase of \(\$ 27.3\) million in income before income taxes, and an increase in the effective tax rate to \(39.5 \%\) for the nine months ended September 30, 2016 from \(38.6 \%\) in the comparable prior year period. The increase in the effective tax rate reflects the reduced impact of preferential tax items as a result of the increase in the gain on sale of buildings.

\section*{FINANCIAL CONDITION}

Assets. Total assets at September 30, 2016 were \(\$ 5,999.3\) million, an increase of \(\$ 294.6\) million, or \(5.2 \%\), from \(\$ 5,704.6\) million at December 31 , 2015. Total loans, net increased \(\$ 353.0\) million, or \(8.1 \%\), during the nine months ended September 30, 2016 to \(\$ 4,719.5\) million from \(\$ 4,366.4\) million at December 31, 2015. Loan originations and purchases were \(\$ 850.3\) million for the nine months ended September 30, 2016, an increase of \(\$ 12.5\) million, or \(1.5 \%\), from \(\$ 837.9\) million for the nine months ended September 30, 2015. During the nine months ended September 30, 2016, we continued to focus on the origination of multi-family residential, commercial real estate and commercial business loans with a full relationship. The loan pipeline totaled \(\$ 289.3\) million at September 30, 2016 compared to \(\$ 330.5\) million at December 31, 2015.

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The following table shows loan originations and purchases for the periods indicated:
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{(In thousands)} & \multicolumn{4}{|c|}{For the three months ended September 30,} & \multicolumn{4}{|c|}{For the nine months ended September 30,} \\
\hline & \multicolumn{2}{|r|}{2016} & \multicolumn{2}{|r|}{2015} & \multicolumn{2}{|r|}{2016} & \multicolumn{2}{|r|}{2015} \\
\hline Multi-family residential \({ }^{(1)}\) & \$ & 61,378 & \$ & 91,306 & \$ & 293,385 & \$ & 268,481 \\
\hline Commercial real estate \({ }^{(2)}\) & & 68,970 & & 151,358 & & 245,114 & & 295,084 \\
\hline One-to-four family - mixed-use property & & 12,618 & & 20,008 & & 42,493 & & 44,905 \\
\hline One-to-four family - residential & & 3,362 & & 12,618 & & 17,050 & & 34,696 \\
\hline Co-operative apartments & & - & & 1,915 & & 470 & & 2,365 \\
\hline Construction & & 1,920 & & 1,999 & & 6,034 & & 3,386 \\
\hline Small Business Administration & & 470 & & 2,232 & & 6,785 & & 8,713 \\
\hline Commercial business and other \({ }^{(3)}\) & & 84,525 & & 53,028 & & 239,015 & & 180,239 \\
\hline Total & \$ & 233,243 & \$ & 334,464 & \$ & 850,346 & \$ & 837,869 \\
\hline
\end{tabular}
(1) Includes purchases of \(\$ 98.4\) million and \(\$ 119.9\) million for the nine months ended September 30, 2016 and 2015, respectively. There were no purchases during the three months ended September 30, 2016. Includes purchases of \(\$ 20.0\) million for the three months ended September 30, 2015.
(2) Includes purchases of \(\$ 25.9\) million and \(\$ 76.1\) million for the nine months ended September 30, 2016 and 2015, respectively. There were no purchases during the three months ended September 30, 2016. Includes purchases of \(\$ 65.1\) million for the three months ended September 30, 2015.
(3) Includes purchases of \(\$ 13.7\) million and \(\$ 20.4\) million for the nine months ended September 30, 2016 and 2015, respectively. There were no purchases during the three months ended September 30, 2016. Includes purchases of \(\$ 5.2\) million for the three months ended September 30, 2015.

The Bank maintains its conservative underwriting standards that include, among other things, a loan-to-value ratio of \(75 \%\) or less and a debt coverage ratio of at least \(125 \%\). Multi-family residential (excluding underlying co-operative mortgages), commercial real estate and one-to-four family mixed-use property mortgage loans originated during the third quarter of 2016 had an average loan-to-value ratio of \(41.9 \%\) and an average debt coverage ratio of \(204 \%\).

The Bank's non-performing assets totaled \(\$ 26.4\) million at September 30, 2016, a decrease of \(\$ 4.6\) million, or \(14.9 \%\), from \(\$ 31.0\) million at December 31 , 2015 . Total non-performing assets as a percentage of total assets were \(0.44 \%\) at September 30, 2016 compared to \(0.54 \%\) at December 31 , 2015. The ratio of allowance for loan losses to total non-performing loans was \(92.6 \%\) at September 30, 2016 and \(82.6 \%\) at December 31, 2015. Performing troubled debt restructured loans totaled \(\$ 8.2\) million at September 30, 2016, a decrease of \(\$ 1.3\) million, or \(13.7 \%\), from \(\$ 9.5\) million at December 31,2015 .

During the nine months ended September 30, 2016, mortgage-backed securities decreased \(\$ 123.7\) million, or \(18.5 \%\), to \(\$ 545.1\) million from \(\$ 668.7\) million at December 31, 2015. The decrease in mortgage-backed securities during the nine months ended September 30, 2016 was primarily due to sales of \(\$ 64.6\) million at an average yield on \(3.03 \%\) and principal repayments of \(\$ 79.8\) million, which were partially offset by purchases of \(\$ 13.1\) million at an average yield on \(2.65 \%\) and an increase of \(\$ 9.2\) million in the fair value of mortgage-backed securities.

During the nine months ended September 30, 2016, other securities held-to-maturity, increased \(\$ 27.1\) million, or \(438.4 \%\), to \(\$ 33.3\) million from \(\$ 6.2\) million at December 31, 2015. The increase in other securities held-to-maturity during the nine months ended September 30 , 2016 was primarily due to purchases of \(\$ 35.7\) million at an average yield on \(2.37 \%\), which was partially offset by maturities totaling \(\$ 8.5\) million. Other securities held-to-maturity primarily consist of municipal bonds.

During the nine months ended September 30, 2016, other securities available for sale, increased \(\$ 41.2\) million, or \(12.7 \%\), to \(\$ 365.8\) million from \(\$ 324.7\) million at December 31, 2015. The increase in other securities during the nine months ended September 30,2016 was primarily due to purchases of \(\$ 48.4\) million at an average yield on \(3.07 \%\) and an increase of \(\$ 0.5\) million in the fair value of other securities, which was partially offset by maturities totaling \(\$ 6.0\) million. Other securities available for sale primarily consist of securities issued by mutual or bond funds that invest in government and government agency securities, municipal bonds, collateralized loan obligations and corporate bonds.

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Liabilities. Total liabilities were \(\$ 5,486.6\) million at September 30, 2016, an increase of \(\$ 255.1\) million, or \(4.9 \%\), from \(\$ 5,231.6\) million at December 31, 2015. During the nine months ended September 30, 2016, due to depositors increased \(\$ 136.8\) million, or \(3.5 \%\), to \(\$ 3,992.5\) million, due to increases of \(\$ 155.6\) million in core deposits, partially offset by a decrease of \(\$ 18.8\) million in certificates of deposit. The increase in core deposits was due to increases of \(\$ 260.9\) million and \(\$ 50.6\) million in money market and demand accounts, respectively, partially offset by decreases of \(\$ 152.2\) million and \(\$ 3.7\) million in NOW and savings accounts, respectively. Borrowed funds increased \(\$ 88.8\) million during the nine months ended September 30, 2016. The increase in borrowed funds was primarily due to a net increase in short-term borrowings to replace the seasonal outflow of Government deposits which are expected to return during the quarter ended December 31, 2016.

Equity. Total stockholders' equity increased \(\$ 39.6\) million, or \(8.4 \%\), to \(\$ 512.6\) million at September 30, 2016 from \(\$ 473.1\) million at December 31,2015 . Stockholders' equity increased primarily due to net income of \(\$ 50.6\) million, an increase in other comprehensive income totaling \(\$ 5.8\) million, primarily due to an increase in the fair value of the securities portfolio and the net impact of \(\$ 5.4\) million from the vesting and exercising of shares of employee and director stock plans. These increases were partially offset by the declaration and payment of dividends on the Company's common stock of \(\$ 0.51\) per common share totaling \(\$ 14.8\) million and the purchase of 378,695 treasury shares, at an average price of \(\$ 19.78\) per share, for a total cost of \(\$ 7.5\) million. Book value per common share was \(\$ 17.90\) at September 30, 2016 compared to \(\$ 16.41\) at December 31, 2015.

Cash flow. During the nine months ended September 30, 2016, funds provided by the Company's operating activities amounted to \(\$ 37.4\) million. These funds combined with \(\$ 215.1\) million provided from financing activities were utilized to fund net investing activities of \(\$ 246.9\) million. The Company's primary business objective is the origination and purchase of multi-family residential loans, commercial business loans and commercial real estate mortgage loans and to a lesser extent one-to-four family (including mixed-use properties) and SBA loans. During the nine months ended September 30, 2016, the net total of loan originations and purchases less loan repayments and sales was \(\$ 348.5\) million. During the nine months ended September 30, 2016, the Company also funded purchases of \(\$ 59.7\) million in securities available for sale and \(\$ 35.7\) million in securities held-to-maturity. During the nine months ended September 30, 2016, funds were provided by net increases in short-term borrowing of \(\$ 150.0\) million and total deposits of \(\$ 148.6\) million. Additionally, funds were provided by \(\$ 152.8\) million in proceeds from maturities, sales, calls and prepayments of securities available for sale and the sale of buildings totaling \(\$ 34.3\) million. In addition to funding loan growth, these funds were used to repay \(\$ 60.3\) million in long-term borrowings. The Company also used funds of \(\$ 14.8\) million and \(\$ 9.1\) million for dividend payments and purchases of treasury stock, respectively, during the nine months ended September 30, 2016.

\section*{INTEREST RATE RISK}

The Consolidated Statements of Financial Position have been prepared in accordance with generally accepted accounting principles in the United States of America, which require the measurement of financial position and operating results in terms of historical dollars without considering the changes in fair value of certain investments due to changes in interest rates. Generally, the fair value of financial investments such as loans and securities fluctuates inversely with changes in interest rates. As a result, increases in interest rates could result in decreases in the fair value of the Company's interest-earning assets which could adversely affect the Company's results of operations if such assets were sold, or, in the case of securities classified as available-for-sale, decreases in the Company's stockholders' equity, if such securities were retained.

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The Company manages the mix of interest-earning assets and interest-bearing liabilities on a continuous basis to maximize return and adjust its exposure to interest rate risk. On a quarterly basis, management prepares the "Earnings and Economic Exposure to Changes in Interest Rate" report for review by the Asset Liability Committee of the Board of Directors, as summarized below. This report quantifies the potential changes in net interest income and net portfolio value should interest rates go up or down (shocked) 200 basis points, assuming the yield curves of the rate shocks will be parallel to each other. The Company's regulators currently place focus on the net portfolio value, focusing on a rate shock up or down of 200 basis points. Net portfolio value is defined as the market value of assets net of the market value of liabilities. The market value of assets and liabilities is determined using a discounted cash flow calculation. The net portfolio value ratio is the ratio of the net portfolio value to the market value of assets. All changes in income and value are measured as percentage changes from the projected net interest income and net portfolio value at the base interest rate scenario. The base interest rate scenario assumes interest rates at September 30, 2016. Various estimates regarding prepayment assumptions are made at each level of rate shock. However, prepayment penalty income is excluded from this analysis. Actual results could differ significantly from these estimates. At September 30, 2016, the Company was within the guidelines set forth by the Board of Directors for each interest rate level.

The following table presents the Company's interest rate shock as of September 30, 2016:
\begin{tabular}{|c|c|c|c|}
\hline \multirow[b]{2}{*}{Change in Interest Rate} & \multicolumn{2}{|l|}{Projected Percentage Change In} & \multirow[b]{2}{*}{Net Portfolio Value Ratio} \\
\hline & Net Interest Income & Net Portfolio Value & \\
\hline -200 Basis points & -1.45\% & 11.69\% & 10.87\% \\
\hline -100 Basis points & 0.30 & 7.25 & 10.62 \\
\hline Base interest rate & 0.00 & 0.00 & 10.19 \\
\hline +100 Basis points & -3.56 & -9.14 & 9.53 \\
\hline +200 Basis points & -7.66 & -20.60 & 8.60 \\
\hline
\end{tabular}

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\section*{AVERAGE BALANCES}

Net interest income represents the difference between income on interest-earning assets and expense on interest-bearing liabilities. Net interest income depends upon the relative amount of interest-earning assets and interest-bearing liabilities and the interest rate earned or paid on them. The following table sets forth certain information relating to the Company's Consolidated Statements of Financial Condition and Consolidated Statements of Income for the three months ended September 30, 2016 and 2015, and reflects the average yield on assets and average cost of liabilities for the periods indicated. Such yields and costs are derived by dividing income or expense by the average balance of assets or liabilities, respectively, for the periods shown. Average balances are derived from average daily balances. The yields include amortization of fees which are considered adjustments to yields.
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow[t]{3}{*}{} & \multicolumn{8}{|c|}{For the three months ended September 30,} \\
\hline & \multicolumn{4}{|c|}{2016} & \multicolumn{4}{|c|}{2015} \\
\hline & Average Balance & & Interest & Yield/ Cost & Average Balance & & Interest & Yield/ Cost \\
\hline Assets & \multicolumn{8}{|c|}{(Dollars in thousands)} \\
\hline \multicolumn{9}{|l|}{Interest-earning assets:} \\
\hline Mortgage loans, net & \$ 4,093,240 & \$ & 43,777 & 4.28\% & \$3,561,262 & \$ & 40,754 & 4.58\% \\
\hline Other loans, net & 593,353 & & 5,402 & 3.64 & 508,388 & & 4,489 & 3.53 \\
\hline Total loans, net \({ }^{(1)}\) & 4,686,593 & & 49,179 & 4.20 & 4,069,650 & & 45,243 & 4.45 \\
\hline \multicolumn{9}{|l|}{Taxable securities:} \\
\hline Mortgage-backed securities & 554,515 & & 3,350 & 2.42 & 692,777 & & 4,307 & 2.49 \\
\hline Other securities & 245,477 & & 2,162 & 3.52 & 176,072 & & 1,290 & 2.93 \\
\hline Total taxable securities & 799,992 & & 5,512 & 2.76 & 868,849 & & 5,597 & 2.58 \\
\hline \multicolumn{9}{|l|}{Tax-exempt securities: \({ }^{(2)(3)}\)} \\
\hline Other securities & 148,004 & & 784 & 2.12 & 136,043 & & 1,030 & 3.03 \\
\hline Total tax-exempt securities & 148,004 & & 784 & 2.12 & 136,043 & & 1,030 & 3.03 \\
\hline Interest-earning deposits and federal funds sold & 49,824 & & 49 & 0.39 & 76,473 & & 43 & 0.22 \\
\hline Total interest-earning assets & 5,684,413 & & 55,524 & 3.91 & 5,151,015 & & 51,913 & 4.03 \\
\hline Other assets & 292,312 & & & & 276,604 & & & \\
\hline Total assets & \$ 5,976,725 & & & & \$5,427,619 & & & \\
\hline
\end{tabular}

\section*{Liabilities and Equity}

Interest-bearing liabilities:
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{9}{|l|}{Deposits:} \\
\hline Savings accounts & \$ 258,884 & & 306 & 0.47 & \$ 262,535 & & 297 & 0.45 \\
\hline NOW accounts & 1,384,368 & & 1,979 & 0.57 & 1,398,358 & & 1,646 & 0.47 \\
\hline Money market accounts & 601,709 & & 990 & 0.66 & 420,860 & & 455 & 0.43 \\
\hline Certificate of deposit accounts & 1,428,770 & & 5,213 & 1.46 & 1,391,511 & & 5,276 & 1.52 \\
\hline Total due to depositors & 3,673,731 & & 8,488 & 0.92 & 3,473,264 & & 7,674 & 0.88 \\
\hline Mortgagors' escrow accounts & 48,840 & & 32 & 0.26 & 44,606 & & 27 & 0.24 \\
\hline Total deposits & 3,722,571 & & 8,520 & 0.92 & 3,517,870 & & 7,701 & 0.88 \\
\hline Borrowed funds & 1,337,049 & & 5,291 & 1.58 & 1,125,291 & & 4,902 & 1.74 \\
\hline Total interest-bearing liabilities & 5,059,620 & & 13,811 & 1.09 & 4,643,161 & & 12,603 & 1.09 \\
\hline Non interest-bearing deposits & 318,188 & & & & 254,435 & & & \\
\hline Other liabilities & 89,943 & & & & 65,843 & & & \\
\hline Total liabilities & 5,467,751 & & & & 4,963,439 & & & \\
\hline Equity & 508,974 & & & & 464,180 & & & \\
\hline Total liabilities and equity & \$ 5,976,725 & & & & \$5,427,619 & & & \\
\hline & & & & & & & & \\
\hline Net interest income /net interest rate spread & & \$ & 41,713 & 2.82\% & & \$ & 39,310 & 2.94\% \\
\hline & & & & & & & & \\
\hline Net interest-earning assets /net interest margin & \$ 624,793 & & & 2.94\% & \$ 507,854 & & & 3.05\% \\
\hline & & & & & & & & \\
\hline Ratio of interest-earning assets to interest-bearing liabilities & & & & 1.12X & & & & 1.11X \\
\hline
\end{tabular}

\footnotetext{
(1) Loan interest income includes loan fee income (which includes net amortization of deferred fees and costs, late charges, and prepayment penalties) of approximately \(\$ 0.9\) million and \(\$ 1.4\) million for the three months ended September 30, 2016 and 2015, respectively.
(2) Interest income on tax-exempt securities does not include the tax benefit of the tax-exempt securities.
(3) Includes prepayment penalty income of approximately \(\$ 26,000\) and \(\$ 0.2\) million for the three months ended September 30, 2016 and 2015, respectively.
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\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow[t]{3}{*}{} & \multicolumn{8}{|c|}{For the nine months ended September 30,} \\
\hline & \multicolumn{4}{|c|}{2016} & \multicolumn{4}{|c|}{2015} \\
\hline & Average Balance & & Interest & Yield/ Cost & Average Balance & & Interest & \[
\begin{gathered}
\hline \text { Yield/ } \\
\text { Cost }
\end{gathered}
\] \\
\hline Assets & \multicolumn{8}{|c|}{(Dollars in thousands)} \\
\hline \multicolumn{9}{|l|}{Interest-earning assets:} \\
\hline Mortgage loans, net & \$ 3,972,502 & \$ & 129,200 & 4.34\% & \$3,466,085 & \$ & 119,931 & 4.61\% \\
\hline Other loans, net & 575,652 & & 15,950 & 3.69 & 501,154 & & 12,930 & 3.44 \\
\hline Total loans, net \({ }^{(1)}\) & 4,548,154 & & 145,150 & 4.26 & 3,967,239 & & 132,861 & 4.47 \\
\hline \multicolumn{9}{|l|}{Taxable securities:} \\
\hline Mortgage-backed securities & 603,994 & & 11,231 & 2.48 & 700,563 & & 13,028 & 2.48 \\
\hline Other securities & 241,821 & & 6,040 & 3.33 & 151,589 & & 2,897 & 2.55 \\
\hline Total taxable securities & 845,815 & & 17,271 & 2.72 & 852,152 & & 15,925 & 2.49 \\
\hline \multicolumn{9}{|l|}{Tax-exempt securities: \({ }^{(2)(3)}\)} \\
\hline Other securities & 140,889 & & 2,366 & 2.24 & 137,093 & & 2,796 & 2.72 \\
\hline Total tax-exempt securities & 140,889 & & 2,366 & 2.24 & 137,093 & & 2,796 & 2.72 \\
\hline Interest-earning deposits and federal funds sold & 61,484 & & 191 & 0.41 & 60,028 & & 96 & 0.21 \\
\hline Total interest-earning assets & 5,596,342 & & 164,978 & 3.93 & 5,016,512 & & 151,678 & 4.03 \\
\hline Other assets & 287,111 & & & & 274,581 & & & \\
\hline Total assets & \$ 5,883,453 & & & & \$5,291,093 & & & \\
\hline & & & & & & & & \\
\hline \multicolumn{9}{|l|}{Liabilities and Equity} \\
\hline \multicolumn{9}{|l|}{Interest-bearing liabilities:} \\
\hline \multicolumn{9}{|l|}{Deposits:} \\
\hline Savings accounts & \$ 262,382 & & 910 & 0.46 & \$ 265,831 & & 852 & 0.43 \\
\hline NOW accounts & 1,539,050 & & 5,863 & 0.51 & 1,441,598 & & 4,847 & 0.45 \\
\hline Money market accounts & 514,626 & & 2,277 & 0.59 & 352,639 & & 1,015 & 0.38 \\
\hline Certificate of deposit accounts & 1,416,811 & & 15,455 & 1.45 & 1,343,588 & & 15,809 & 1.57 \\
\hline Total due to depositors & 3,732,869 & & 24,505 & 0.88 & 3,403,656 & & 22,523 & 0.88 \\
\hline Mortgagors' escrow accounts & 55,481 & & 85 & 0.20 & 51,772 & & 73 & 0.19 \\
\hline Total deposits & 3,788,350 & & 24,590 & 0.87 & 3,455,428 & & 22,596 & 0.87 \\
\hline Borrowed funds & 1,233,571 & & 15,653 & 1.69 & 1,070,801 & & 14,078 & 1.75 \\
\hline Total interest-bearing liabilities & 5,021,921 & & 40,243 & 1.07 & 4,526,229 & & 36,674 & 1.08 \\
\hline Non interest-bearing deposits & 296,321 & & & & 243,693 & & & \\
\hline Other liabilities & 73,594 & & & & 57,855 & & & \\
\hline Total liabilities & 5,391,836 & & & & 4,827,777 & & & \\
\hline Equity & 491,617 & & & & 463,316 & & & \\
\hline Total liabilities and equity & \$ 5,883,453 & & & & \$5,291,093 & & & \\
\hline \multicolumn{9}{|l|}{} \\
\hline Net interest income / net interest rate spread & & \$ & 124,735 & 2.86\% & & \$ & 115,004 & 2.95\% \\
\hline \multicolumn{9}{|l|}{} \\
\hline Net interest-earning assets / net interest margin & \$ 574,421 & & & 2.97\% & \$ 490,283 & & & 3.06\% \\
\hline \multicolumn{9}{|l|}{} \\
\hline Ratio of interest-earning assets to interest-bearing liabilities & & & & 1.11X & & & & 1.11X \\
\hline
\end{tabular}

\footnotetext{
(1) Loan interest income includes loan fee income (which includes net amortization of deferred fees and costs, late charges, and prepayment penalties) of approximately \(\$ 3.4\) million and \(\$ 3.2\) million for the nine months ended September 30, 2016 and 2015, respectively.
(2) Interest income on tax-exempt securities does not include the tax benefit of the tax-exempt securities.
(3) Includes prepayment penalty income of approximately \(\$ 26,000\) and \(\$ 0.2\) million for the nine months ended September 30, 2016 and 2015, respectively.
}

PART I - FINANCIAL INFORMATION

\section*{FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES}

Management's Discussion and Analysis of
Financial Condition and Results of Operations

\section*{LOANS}

The following table sets forth the Company's loan originations (including the net effect of refinancing) and the changes in the Company's portfolio of loans, including purchases, sales and principal reductions for the periods indicated.
\begin{tabular}{|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{(In thousands)} & \multicolumn{4}{|r|}{For the nine months ended September 30,} \\
\hline & \multicolumn{2}{|r|}{2016} & \multicolumn{2}{|r|}{2015} \\
\hline \multicolumn{5}{|l|}{Mortgage Loans} \\
\hline & & & & \\
\hline At beginning of period & \$ & 3,832,914 & \$ & 3,321,501 \\
\hline & & & & \\
\hline \multicolumn{5}{|l|}{Mortgage loans originated:} \\
\hline Multi-family residential & & 195,028 & & 148,592 \\
\hline Commercial real estate & & 219,183 & & 219,031 \\
\hline One-to-four family - mixed-use property & & 42,493 & & 44,905 \\
\hline One-to-four family - residential & & 17,050 & & 34,696 \\
\hline Co-operative apartments & & 470 & & 2,365 \\
\hline Construction & & 6,034 & & 3,386 \\
\hline Total mortgage loans originated & & 480,258 & & 452,975 \\
\hline & & & & \\
\hline \multicolumn{5}{|l|}{Mortgage loans purchased:} \\
\hline Multi-family residential & & 98,357 & & 119,889 \\
\hline Commercial real estate & & 25,931 & & 76,053 \\
\hline Total mortgage loans purchased & & 124,288 & & 195,942 \\
\hline & & & & \\
\hline \multicolumn{5}{|l|}{Less:} \\
\hline Principal and other reductions & & 305,218 & & 283,885 \\
\hline Loans transferred to Available for Sale & & - & & 300 \\
\hline Sales & & 7,259 & & 10,063 \\
\hline & & & & \\
\hline At end of period & \$ & 4,124,983 & \$ & 3,676,170 \\
\hline & & & & \\
\hline \multicolumn{5}{|l|}{Non-Mortgage Loans} \\
\hline & & & & \\
\hline At beginning of period & \$ & 539,697 & \$ & 477,153 \\
\hline & & & & \\
\hline \multicolumn{5}{|l|}{Other loans originated:} \\
\hline Small Business Administration & & 6,785 & & 8,713 \\
\hline Commercial business & & 223,938 & & 157,711 \\
\hline Other & & 1,371 & & 2,137 \\
\hline Total other loans originated & & 232,094 & & 168,561 \\
\hline & & & & \\
\hline \multicolumn{5}{|l|}{Other loans purchased:} \\
\hline Commercial business & & 13,706 & & 20,391 \\
\hline Total other loans purchased & & 13,706 & & 20,391 \\
\hline & & & & \\
\hline \multicolumn{5}{|l|}{Less:} \\
\hline Principal and other reductions & & 182,439 & & 151,690 \\
\hline Sales & & 3,211 & & 3,765 \\
\hline \multicolumn{5}{|l|}{} \\
\hline At end of period & \$ & 599,847 & \$ & 510,650 \\
\hline
\end{tabular}

PART I - FINANCIAL INFORMATION

\section*{FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES}

Management's Discussion and Analysis of
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\section*{TROUBLED DEBT RESTRUCUTURED ("TDR") AND NON-PERFORMING ASSETS}

Management continues to adhere to the Company's conservative underwriting standards. At times, the Company may restructure a loan to enable a borrower to continue making payments when it is deemed to be in the best long-term interest of the Company. This restructure may include making concessions to the borrower that the Company would not make in the normal course of business, such as reducing the interest rate until the next reset date, extending the amortization period thereby lowering the monthly payments, or changing the loan to interest only payments for a limited time period. At times, certain problem loans have been restructured by combining more than one of these options. The Company believes that restructuring these loans in this manner will allow certain borrowers to become and remain current on their loans. The Company classifies these loans as TDR. Loans which have been current for six consecutive months at the time they are restructured as TDR remain on accrual status. Loans which were delinquent at the time they are restructured as a TDR are placed on non-accrual status until they have made timely payments for six consecutive months. Loans that are restructured as TDR but are not performing in accordance with the restructured terms are excluded from the TDR table below, as they are placed on non-accrual status and reported as non-performing loans.

The following table shows loans classified as TDR that are performing according to their restructured terms at the periods indicated:
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline (In thousands) & \multicolumn{2}{|r|}{\[
\begin{gathered}
\text { September } 30 \text {, } \\
2016
\end{gathered}
\]} & \multicolumn{2}{|c|}{June 30, 2016} & \multicolumn{2}{|r|}{\[
\begin{gathered}
\text { December 31, } \\
2015
\end{gathered}
\]} \\
\hline \multicolumn{7}{|l|}{Accrual Status:} \\
\hline Multi-family residential & \$ & 2,584 & \$ & 2,599 & \$ & 2,626 \\
\hline Commercial real estate & & 2,074 & & 2,086 & & 2,371 \\
\hline One-to-four family - mixed-use property & & 1,809 & & 1,819 & & 2,052 \\
\hline One-to-four family - residential & & 335 & & 338 & & 343 \\
\hline Small business administration & & - & & - & & 34 \\
\hline Commercial business and other & & 849 & & 872 & & 2,083 \\
\hline Total & & 7,651 & & 7,714 & & 9,509 \\
\hline & & & & & & \\
\hline & & & & & & \\
\hline \multicolumn{7}{|l|}{Non-Accrual Status:} \\
\hline One-to-four family - residential & & 261 & & 262 & & - \\
\hline Commercial business and other & & 290 & & 325 & & - \\
\hline & & & & & & \\
\hline Total & & 551 & & 587 & & - \\
\hline & & & & & & \\
\hline Total performing troubled debt restructured & \$ & 8,202 & \$ & 8,301 & \$ & 9,509 \\
\hline
\end{tabular}

Subsequent to September 30, 2016, one taxi medallion relationship totaling \(\$ 6.8\) million was approved to be restuructured as a TDR. The TDR was approved to receive a below market interest rate.

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\section*{Management's Discussion and Analysis of}

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The following table shows non-performing assets at the periods indicated:
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline (In thousands) & \multicolumn{2}{|r|}{September 30,
\[
2016
\]} & \multicolumn{2}{|c|}{June 30, 2016} & \multicolumn{2}{|r|}{\[
\begin{gathered}
\text { December 31, } \\
2015 \\
\hline
\end{gathered}
\]} \\
\hline \multicolumn{7}{|l|}{Loans 90 days or more past due and still accruing:} \\
\hline Multi-family residential & \$ & - & \$ & 574 & \$ & 233 \\
\hline Commercial real estate & & 1,183 & & 320 & & 1,183 \\
\hline One-to-four family - mixed-use property & & 470 & & 635 & & 611 \\
\hline One-to-four family - residential & & - & & 13 & & 13 \\
\hline Construction & & - & & - & & 1,000 \\
\hline Commercial business and other & & - & & - & & 220 \\
\hline Total & & 1,653 & & 1,542 & & 3,260 \\
\hline & & & & & & \\
\hline \multicolumn{7}{|l|}{Non-accrual loans:} \\
\hline Multi-family residential & & 1,649 & & 3,162 & & 3,561 \\
\hline Commercial real estate & & 1,157 & & 2,299 & & 2,398 \\
\hline One-to-four family - mixed-use property & & 4,534 & & 6,005 & & 5,952 \\
\hline One-to-four family - residential & & 8,340 & & 8,406 & & 10,120 \\
\hline Small business administration & & 2,132 & & 185 & & 218 \\
\hline Taxi Medallion & & 3,971 & & 196 & & - \\
\hline Commercial business and other & & 99 & & 128 & & 568 \\
\hline Total & & 21,882 & & 20,381 & & 22,817 \\
\hline & & & & & & \\
\hline Total non-performing loans & & 23,535 & & 21,923 & & 26,077 \\
\hline & & & & & & \\
\hline \multicolumn{7}{|l|}{Other non-performing assets:} \\
\hline Real estate acquired through foreclosure & & 2,839 & & 3,668 & & 4,932 \\
\hline Total & & 2,839 & & 3,668 & & 4,932 \\
\hline \multicolumn{7}{|l|}{} \\
\hline Total non-performing assets & \$ & 26,374 & \$ & 25,591 & \$ & 31,009 \\
\hline \multicolumn{7}{|l|}{} \\
\hline Non-performing assets to total assets & & 0.44\% & & 0.43\% & & 0.54\% \\
\hline Allowance for loan losses to non-performing loans & & 92.61\% & & 101.25\% & & 82.58\% \\
\hline
\end{tabular}

Included in loans over 90 days past due and still accruing were four loans totaling \(\$ 1.7\) million, seven loans totaling \(\$ 1.5\) million and ten loans totaling \(\$ 3.3\) million at September 30, 2016, June 30, 2016 and December 31, 2015, respectively, which are past their respective maturity dates and are still remitting payments. The Bank is actively working with these borrowers to extend the loans maturity or repay these loans.

Included in non-performing loans was one loan totaling \(\$ 0.4\) million at September 30, 2016, June 30, 2016 and December 31, 2015 which was restructured as TDR and not performing in accordance with its restructured terms.

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The following table shows our delinquent loans that are less than 90 days past due and still accruing interest and considered performing at the periods indicated:
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow[t]{3}{*}{} & \multicolumn{4}{|c|}{September 30, 2016} & \multicolumn{4}{|c|}{December 31, 2015} \\
\hline & \multicolumn{2}{|c|}{\[
\begin{gathered}
\hline 60-89 \\
\text { days } \\
\hline
\end{gathered}
\]} & \multicolumn{2}{|r|}{\[
\begin{gathered}
\hline 30-59 \\
\text { days }
\end{gathered}
\]} & \multicolumn{2}{|c|}{\[
\begin{gathered}
\hline 60-89 \\
\text { days } \\
\hline
\end{gathered}
\]} & \multicolumn{2}{|r|}{\[
\begin{gathered}
30-59 \\
\text { days }
\end{gathered}
\]} \\
\hline & \multicolumn{8}{|c|}{(In thousands)} \\
\hline Multi-family residential & \$ & 917 & \$ & 5,441 & \$ & 804 & \$ & 9,422 \\
\hline Commercial real estate & & 377 & & 3,051 & & 153 & & 2,820 \\
\hline One-to-four family - mixed-use property & & 746 & & 4,396 & & 1,257 & & 8,630 \\
\hline One-to-four family - residential & & 427 & & 887 & & 154 & & 4,261 \\
\hline Construction & & - & & - & & - & & - \\
\hline Small Business Administration & & - & & 28 & & - & & 42 \\
\hline Taxi medallion & & - & & - & & - & & - \\
\hline Commercial business and other & & 4 & & 247 & & 2 & & - \\
\hline Total delinquent loans & \$ & 2,471 & \$ & 14,050 & \$ & 2,370 & \$ & 25,175 \\
\hline
\end{tabular}

\section*{CRITICIZED AND CLASSIFIED ASSETS}

Our policy is to review our assets, focusing primarily on the loan portfolio, OREO and the investment portfolios, to ensure that the credit quality is maintained at the highest levels. When weaknesses are identified, immediate action is taken to correct the problem through direct contact with the borrower or issuer. We then monitor these assets, and, in accordance with our policy and current regulatory guidelines, we designate them as "Special Mention," which is considered a "Criticized Asset," and "Substandard," "Doubtful," or "Loss" which are considered "Classified Assets," as deemed necessary. These loan designations are updated quarterly We designate an asset as Substandard when a well-defined weakness is identified that jeopardizes the orderly liquidation of the debt. We designate an asset as Doubtful when it displays the inherent weakness of a Substandard asset with the added provision that collection of the debt in full, on the basis of existing facts, is highly improbable. We designate an asset as Loss if it is deemed the debtor is incapable of repayment. We do not hold any loans designated as loss, as loans that are designated as Loss are charged to the Allowance for Loan Losses. Assets that are non-accrual are designated as Substandard or Doubtful. We designate an asset as Special Mention if the asset does not warrant designation within one of the other categories, but does contain a potential weakness that deserves closer attention. Our total Criticized and Classified assets were \(\$ 66.3\) million at September 30, 2016, an increase of \(\$ 11.5\) million from \(\$ 54.8\) million at December 31, 2015.

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\section*{FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES}

\section*{Management's Discussion and Analysis of} Financial Condition and Results of Operations

The following table sets forth the Bank's assets designated as Criticized and Classified at September 30, 2016:
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|}
\hline (In thousands) & \multicolumn{2}{|l|}{Special Mention} & \multicolumn{2}{|r|}{Substandard} & \multicolumn{2}{|c|}{Doubtful} & \multicolumn{2}{|c|}{Loss} & \multicolumn{2}{|r|}{Total} \\
\hline \multicolumn{11}{|l|}{Loans:} \\
\hline Multi-family residential & \$ & 7,700 & \$ & 3,234 & \$ & - & \$ & - & \$ & 10,934 \\
\hline Commercial real estate & & 3,332 & & 4,369 & & - & & - & & 7,701 \\
\hline One-to-four family - mixed-use property & & 3,732 & & 8,188 & & - & & - & & 11,920 \\
\hline One-to-four family - residential & & 1,109 & & 10,171 & & - & & - & & 11,280 \\
\hline Construction loans & & - & & - & & - & & - & & - \\
\hline Small Business Administration & & 702 & & 607 & & - & & - & & 1,309 \\
\hline Taxi Medallion & & - & & 16,659 & & - & & - & & 16,659 \\
\hline Commercial business and other & & 1,030 & & 2,607 & & - & & - & & 3,637 \\
\hline Total loans & & 17,605 & & 45,835 & & - & & - & & 63,440 \\
\hline & & & & & & & & & & \\
\hline Other Real Estate Owned & & - & & 2,839 & & - & & - & & 2,839 \\
\hline Total & \$ & 17,605 & \$ & 48,674 & \$ & - & \$ & - & \$ & 66,279 \\
\hline
\end{tabular}

The following table sets forth the Bank's Criticized and Classified assets at December 31, 2015:
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|}
\hline (In thousands) & \multicolumn{2}{|l|}{Special Mention} & \multicolumn{2}{|r|}{Substandard} & \multicolumn{2}{|c|}{Doubtful} & \multicolumn{2}{|c|}{Loss} & \multicolumn{2}{|r|}{Total} \\
\hline \multicolumn{11}{|l|}{Loans:} \\
\hline Multi-family residential & \$ & 4,361 & \$ & 5,421 & \$ & - & \$ & - & \$ & 9,782 \\
\hline Commercial real estate & & 1,821 & & 3,812 & & - & & - & & 5,633 \\
\hline One-to-four family - mixed-use property & & 3,087 & & 10,990 & & - & & - & & 14,077 \\
\hline One-to-four family - residential & & 1,437 & & 12,255 & & - & & - & & 13,692 \\
\hline Construction loans & & - & & 1,000 & & - & & - & & 1,000 \\
\hline Small Business Administration & & 229 & & 224 & & - & & - & & 453 \\
\hline Taxi Medallion & & - & & 2,118 & & - & & - & & 2,118 \\
\hline Commercial business and other & & - & & 3,123 & & - & & - & & 3,123 \\
\hline Total loans & & 10,935 & & 38,943 & & - & & - & & 49,878 \\
\hline & & & & & & & & & & \\
\hline Other Real Estate Owned & & - & & 4,932 & & - & & - & & 4,932 \\
\hline Total & \$ & 10,935 & \$ & 43,875 & \$ & - & \$ & - & \$ & 54,810 \\
\hline
\end{tabular}

On a quarterly basis all collateral dependent loans that are classified as Substandard or Doubtful are internally reviewed for impairment, based on updated cash flows for income producing properties, or updated independent appraisals. The loan balances of collateral dependent loans reviewed for impairment are then compared to the loans updated fair value. We consider fair value of collateral dependent loans to be \(85 \%\) of the appraised or internally estimated value of the property, except for taxi medallion loans. The balance which exceeds fair value is generally charged-off, except for taxi medallion loans. The fair value of the underlying collateral of taxi medallion loans is the value of the underlying medallion based upon the most recently reported arm's length transaction. When there is no recent sale activity, the fair value is calculated using capitalization rates. Taxi medallion loans with a loan-to-value greater than \(100 \%\) are classified as impaired and allocated a portion of the allowance for loan losses ("ALL") in the amount of the excess of the loan-to-value over the loan's principal balance. At September 30, 2016, the current average loan-to-value ratio on our collateral dependent loans reviewed for impairment was \(54.5 \%\).

\section*{PART I - FINANCIAL INFORMATION}

\section*{FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES}

Management's Discussion and Analysis of
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\section*{ALLOWANCE FOR LOAN LOSSES}

The ALL represents the expense charged to earnings based upon management's quarterly analysis of credit risk. The amount of the ALL is based upon multiple factors which reflects management's assessment of the credit quality of the loan portfolio. The factors are both quantitative and qualitative in nature including, but not limited to, historical losses, economic conditions, trends in delinquencies, value and adequacy of underlying collateral, volume and portfolio mix, and internal loan processes.

Management has developed a comprehensive analytical process to monitor the adequacy of the ALL. The process and guidelines were developed using, among other factors, the guidance from federal banking regulatory agencies and accounting principles generally accepted in the United States of America. The results of this process, along with the conclusions of our independent loan review officer, support management's assessment as to the adequacy of the ALL at each balance sheet date. See Note 5 of the Notes to the Consolidated Financial Statements "Loans" for a detailed explanation of management's methodology and policy.

During the nine months ended September 30, 2106, the portion of the ALL related to the loss history declined. Charge-offs recorded in the past twelve quarters have decreased as credit conditions have improved. The percentage of loans originated prior to 2009 , compared to the total loan portfolio, is decreasing as scheduled amortization and repayments have occurred. As disclosed in Note 5 of the Notes to the Consolidated Financial Statements "Loans", the loans originated prior to 2009 have a higher delinquency and loss rate. These reductions in the ALL were partially offset by an additional allocation to our taxi medallion portfolio coupled with an increase in the outstanding loan balances. The impact from the above and the recorded net recoveries during the nine months ended September 30 , 2016 resulted in the ALL totaling \(\$ 21.8\) million, an increase of \(\$ 0.3\) million, from December 31, 2015. Based upon management consistently applying the ALL methodology and review of the loan portfolio, management concluded a charge to earnings to increase the ALL was not warranted. The ALL at September 30, 2016, represented \(0.46 \%\) of gross loans outstanding as compared to \(0.49 \%\) of gross loans outstanding at December 31, 2015. The ALL represented \(92.6 \%\) of nonperforming loans at September 30, 2016 compared to \(82.6 \%\) at December 31, 2015. The ratio of net charge-offs to average total loans was a benefit of \(0.01 \%\) for the nine months ended September 30, 2016 compared to net charge offs of \(0.02 \%\) for the comparable 2015 period.

As a component of the credit risk assessment, the Bank has established an Asset Classification Committee which carefully evaluates loans which are past due 90 days and/or are classified. The Asset Classification Committee thoroughly assesses the condition and circumstances surrounding each loan meeting the criteria. The Bank also has a Delinquency Committee which evaluates loans meeting specific criteria. The Bank's loan policy requires loans to be placed into non-accrual status once the loan becomes 90 days delinquent unless they are well secured and in the process of collection or they are past maturity but continue making payments and are in the process of renegotiation. The Portfolio Management department reviews all loans greater than \(\$ 650,000\) annually.

Management recommends to the Board of Directors the amount of the ALL quarterly. The Board of Directors approves the ALL.

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Management's Discussion and Analysis of

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The following table sets forth the activity in the Company's allowance for loan losses for the periods indicated:
\begin{tabular}{|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{(Dollars in thousands)} & \multicolumn{4}{|c|}{For the nine months ended September 30,} \\
\hline & \multicolumn{2}{|c|}{2016} & \multicolumn{2}{|c|}{2015} \\
\hline Balance at beginning of period & \$ & 21,535 & \$ & 25,096 \\
\hline Benefit for loan losses & & - & & \((1,620)\) \\
\hline \multicolumn{5}{|l|}{Loans charged-off:} \\
\hline Multi-family residential & & (155) & & (458) \\
\hline Commercial real estate & & - & & (32) \\
\hline One-to-four family - mixed-use property & & (139) & & (571) \\
\hline One-to-four family - residential & & (74) & & (244) \\
\hline Small Business Administration & & (362) & & (9) \\
\hline Commercial business and other & & (59) & & (62) \\
\hline Total loans charged-off & & (789) & & \((1,376)\) \\
\hline & & & & \\
\hline \multicolumn{5}{|l|}{Recoveries:} \\
\hline Multi-family residential & & 230 & & 218 \\
\hline Commercial real estate & & 11 & & 168 \\
\hline One-to-four family - mixed-use property & & 252 & & 73 \\
\hline One-to-four family - residential & & 366 & & 374 \\
\hline Small Business Administration & & 118 & & 32 \\
\hline Commercial business and other & & 72 & & 8 \\
\hline Total recoveries & & 1,049 & & 873 \\
\hline & & & & \\
\hline Net recoveries (charge-offs) & & 260 & & (503) \\
\hline & & & & \\
\hline Balance at end of period & \$ & 21,795 & \$ & 22,973 \\
\hline & & & & \\
\hline Ratio of net charge-offs (recoveries) during the period to average loans outstanding during the period & & (0.01)\% & & 0.02\% \\
\hline Ratio of allowance for loan losses to gross loans at end of period & & 0.46\% & & 0.55\% \\
\hline Ratio of allowance for loan losses to non-performing assets at end of period & & 82.64\% & & 68.67\% \\
\hline Ratio of allowance for loan losses to non-performing loans at end of period & & 92.61\% & & 80.32\% \\
\hline
\end{tabular}

\section*{PART I - FINANCIAL INFORMATION}

\section*{FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES}

\section*{ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK}

For a discussion of the qualitative and quantitative disclosures about market risk, see the information under the caption "Management's Discussion and Analysis of Financial Condition and Results of Operations - Interest Rate Risk."

\section*{ITEM 4. CONTROLS AND PROCEDURES}

The Company carried out, under the supervision and with the participation of the Company's management, including its Chief Executive Officer and Chief Financial Officer, an evaluation of the effectiveness of the design and operation of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934) as of the end of the period covered by this Quarterly Report. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that, as of September 30, 2016, the design and operation of these disclosure controls and procedures were effective. During the period covered by this Quarterly Report, there have been no changes in the Company's internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

\section*{PART II - OTHER INFORMATIOMTION FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES}

\section*{ITEM 1. LEGAL PROCEEDINGS}

The Company is a defendant in various lawsuits. Management of the Company, after consultation with outside legal counsel, believes that the resolution of these various matters will not result in any material adverse effect on the Company's consolidated financial condition, results of operations and cash flows.

\section*{ITEM 1A. RISK FACTORS}

There have been no material changes from the risk factors disclosed in the Company's Annual Report on Form 10-K for the year ended December 31, 2015.

\section*{ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS}

The following table sets forth information regarding the shares of common stock repurchased by the Company during the three months ended September 30, 2016:
\begin{tabular}{|c|c|c|c|c|c|}
\hline Period & \begin{tabular}{l}
Total \\
Number of Shares Purchased
\end{tabular} & \multicolumn{2}{|c|}{\begin{tabular}{l}
Average Price \\
Paid per Share
\end{tabular}} & Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs & \begin{tabular}{l}
Maximum \\
Number of Shares That May Yet Be Purchased Under the Plans or Programs
\end{tabular} \\
\hline July 1 to July 31, 2016 & - & \$ & - & - & 520,905 \\
\hline August 1 to August 31, 2016 & - & & - & - & 520,905 \\
\hline September 1 to September 30, 2016 & - & & - & - & 520,905 \\
\hline Total & - & \$ & - & - & \\
\hline
\end{tabular}

During the quarter ended September 30, 2016, the Company did not repurchase any shares of the Company's common stock. At September 30, 2016, 520,905 shares may still be repurchased under the currently authorized stock repurchase program. Stock will be purchased under the current stock repurchase program from time to time, in the open market or through private transactions, subject to market conditions. There is no expiration or maximum dollar amount under this authorization.

\section*{ITEM 3. DEFAULTS UPON SENIOR SECURITIES}

None.

\section*{ITEM 4. MINE SAFETY DISCLOSURES}

Not applicable.

\section*{ITEM 5. OTHER INFORMATION}

None.

\section*{PART II - OTHER INFORMATIOMTION FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES}

\section*{ITEM 6. EXHIBITS}

\section*{Exhibit No. Description}
\(3.1 \quad\) Certificate of Incorporation of Flushing Financial Corporation (1)
3.2 Certificate of Amendment to Certificate of Incorporation of Flushing Financial Corporation (3)
3.3 Certificate of Amendment to Certificate of Incorporation of Flushing Financial Corporation (5)
3.4 Certificate of Designations of Series A Junior Participating Preferred Stock of Flushing Financial Corporation (4)
3.5 Certificate of Increase of Shares Designated as Series A Junior Participating Preferred Stock of Flushing Financial Corporation (2)
3.6 Amended and Restated By-Laws of Flushing Financial Corporation (6)

Flushing Financial Corporation has outstanding certain long-term debt. None of such debt exceeds ten percent of Flushing Financial Corporation's total assets; therefore, copies of constituent instruments defining the rights of the holders of such debt are not included as exhibits. Copies of instruments with respect to such long-term debt will be furnished to the Securities and Exchange Commission upon request.
31.1 Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by the Chief Executive Officer (filed herewith)
\(31.2 \quad\) Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by the Chief Financial Officer (filed herewith)
32.1 Certification Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes Oxley Act of 2002 by the Chief Executive Officer (furnished herewith)
32.2 Certification Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes Oxley Act of 2002 by the Chief Financial Officer (furnished herewith)
101.INS XBRL Instance Document (filed herewith)
101.SCH XBRL Taxonomy Extension Schema Document (filed herewith)
101.CAL XBRL Taxonomy Extension Calculation Linkbase Document (filed herewith)
101.DEF XBRL Taxonomy Extension Definition Linkbase Document (filed herewith)
101.LAB XBRL Taxonomy Extension Label Linkbase Document (filed herewith)
101.PRE XBRL Taxonomy Extension Presentation Linkbase Document (filed herewith)
(1) Incorporated by reference to Exhibits filed with the Registration Statement on Form S-1 filed September 1, 1995, Registration No. 33-96488.
(2) Incorporated by reference to Exhibit filed with Form 8-K filed September 27, 2006.
(3) Incorporated by reference to Exhibits filed with Form S-8 filed May 31, 2002.
(4) Incorporated by reference to Exhibits filed with Form 10-Q for the quarter ended September 30, 2002.
(5) Incorporated by reference to Exhibit filed with Form 10-K for the year ended December 31, 2011.
(6) Incorporated by reference to Exhibit filed with Form 10-Q for the quarter ended June 30, 2014.

\section*{FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES}

SIGNATURES
Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Flushing Financial Corporation,

By: \(/ \mathrm{s} /\) John R. Buran
John R. Buran
President and Chief Executive Officer

By: /s/Susan K. Cullen
Susan K. Cullen
Senior Executive Vice President, Treasurer and
Chief Financial Officer

\section*{FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES EXHIBIT INDEX}

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(5) Incorporated by reference to Exhibit filed with Form 10-K for the year ended December 31, 2011.
(6) Incorporated by reference to Exhibit filed with Form 10-Q for the quarter ended June 30, 2014.

\section*{FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES}

Exhibit 31.1

\section*{CERTIFICATION PURSUANT TO}

\section*{SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002}

\section*{I, John R. Buran, certify that}
1. I have reviewed this quarterly report on Form \(10-\mathrm{Q}\) of Flushing Financial Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 4, 2016

By: /s/John R. Buran
John R. Buran
President and Chief Executive Officer

\section*{FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES}

Exhibit 31.2

\section*{CERTIFICATION PURSUANT TO}

\section*{SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002}

\section*{I, Susan K. Cullen, certify that:}
1. I have reviewed this quarterly report on Form \(10-\mathrm{Q}\) of Flushing Financial Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 4, 2016
By: /s/Susan K. Cullen
Susan K. Cullen
Senior Executive Vice President, Treasurer and Chief Financial Officer

\section*{FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES}

\section*{CERTIFICATION PURSUANT TO \\ 18 U.S.C. SECTION 1350, \\ AS ADOPTED PURSUANT TO \\ SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002}

In connection with the Quarterly Report of Flushing Financial Corporation (the "Corporation") on Form 10-Q for the period ended September 30, 2016 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, John R. Buran, Chief Executive Officer of the Corporation, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to my knowledge:
(1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Corporation.

\section*{FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES}

\section*{CERTIFICATION PURSUANT TO}

18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002
In connection with the Quarterly Report of Flushing Financial Corporation (the "Corporation") on Form 10-Q for the period ended September 30, 2016 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Susan K. Cullen, Chief Financial Officer of the Corporation, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to my knowledge:
(1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Corporation.

By: /s/Susan K. Cullen
Susan K. Cullen
Chief Financial Officer
November 4, 2016```

