### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 10-Q

#### QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended **September 30, 2017** 

Commission file number <u>001-33013</u>

#### **FLUSHING FINANCIAL CORPORATION**

(Exact name of registrant as specified in its charter)

#### **Delaware**

(State or other jurisdiction of incorporation or organization)

### 11-3209278

(I.R.S. Employer Identification No.)

#### 220 RXR Plaza, Uniondale, New York 11556

(Address of principal executive offices)

#### (718) 961-5400

(Registrant's telephone number, including area code)

indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the
preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90
days. X Yes No
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be
submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant

was required to submit and post such files). X Yes No

Indicate by check mark whether the registrant is a large accept "large accelerated filer", "accelerated filer" and "smaller repo	elerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions orting company" in Rule 12b-2 of the Exchange Act.
Large accelerated filer Non-accelerated filer Emerging growth company	Accelerated filer X Smaller reporting company
If an emerging growth company, indicate by check mark if the financial accounting standards provided pursuant to Section 13(a)	he registrant has elected not to use the extended transition period for complying with any new or revised a) of the exchange act
Indicate by check mark whether the registrant is a shell comp	pany (as defined in Rule 12b-2 of the Act)Yes <u>X</u> No
The number of shares of the registrant's Common Stock outs	standing as of October 31, 2017 was 28,819,891.

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## **Consolidated Statements of Financial Condition**

(Unaudited)

## **Item 1. Financial Statements**

(Dollars in thousands, except share data)	Se	ptember 30, 2017		December 31, 2016
<u>ASSETS</u>				
Cash and due from banks	\$	60,161	\$	35,857
Securities held-to-maturity:		<b>7.07</b> 0		
Mortgage-backed securities (none pledged) (fair value of \$7,839 at September 30, 2017)		7,978		-
Other securities (none pledged) (fair value of \$21,542 and \$35,408 at September 30, 2017 and December 31, 2016,		22.052		27 725
respectively) Securities available for sale:		22,952		37,735
Mortgage-backed securities (including assets pledged of \$94,414 and \$145,860 at September 30, 2017 and				
December 31, 2016, respectively; \$1,696 and \$2,016 at fair value pursuant to the fair value option at September				
30, 2017 and December 31, 2016, respectively)		519,861		516,476
Other securities (including assets pledged of \$45,921 and \$82,064 at September 30, 2017 and December 31, 2016,		2 - 2 , 0 0 2		2 - 2, 1, 2
respectively; \$19,712 and \$28,429 at fair value pursuant to the fair value option at September 30, 2017 and				
December 31, 2016, respectively)		276,698		344,905
Loans:				
Multi-family residential		2,236,173		2,178,504
Commercial real estate		1,352,775		1,246,132
One-to-four family — mixed-use property		556,723		558,502
One-to-four family — residential		177,578		185,767
Co-operative apartments		7,035		7,418
Construction		15,811		11,495
Small Business Administration		14,485		15,198
Taxi medallion		18,165		18,996
Commercial business and other		674,706		597,122
Net unamortized premiums and unearned loan fees		16,925		16,559
Allowance for loan losses		(25,269)		(22,229)
Net loans		5,045,107		4,813,464
Interest and dividends receivable		21,076		20,228
Bank premises and equipment, net		28,389		26,561
Federal Home Loan Bank of New York stock		55,228		59,173
Bank owned life insurance		131,047		132,508
Goodwill		16,127		16,127
Other assets	_	76,758		55,453
Total assets	\$	6,261,382	\$	6,058,487
LIABILITIES				
Due to depositors:				
Non-interest bearing	\$	362,509	\$	333,163
Interest-bearing:				
Certificate of deposit accounts		1,404,555		1,372,115
Savings accounts		323,186		254,283
Money market accounts		991,706		843,370
Money market accounts NOW accounts		991,706 1,308,821		843,370 1,362,484
NOW accounts  Total interest-bearing deposits		1,308,821 4,028,268		1,362,484 3,832,252
NOW accounts  Total interest-bearing deposits  Mortgagors' escrow deposits		1,308,821	_	1,362,484
NOW accounts  Total interest-bearing deposits  Mortgagors' escrow deposits  Borrowed funds	_	1,308,821 4,028,268 53,671	_	1,362,484 3,832,252 40,216
NOW accounts  Total interest-bearing deposits  Mortgagors' escrow deposits  Borrowed funds  Federal Home Loan Bank advances		1,308,821 4,028,268 53,671 1,090,989	_	1,362,484 3,832,252 40,216 1,159,190
NOW accounts  Total interest-bearing deposits  Mortgagors' escrow deposits  Borrowed funds Federal Home Loan Bank advances Subordinated debentures	_	1,308,821 4,028,268 53,671 1,090,989 73,622		1,362,484 3,832,252 40,216 1,159,190 73,414
NOW accounts  Total interest-bearing deposits  Mortgagors' escrow deposits  Borrowed funds  Federal Home Loan Bank advances  Subordinated debentures  Junior subordinated debentures, at fair value		1,308,821 4,028,268 53,671 1,090,989 73,622 36,071		1,362,484 3,832,252 40,216 1,159,190 73,414 33,959
NOW accounts  Total interest-bearing deposits  Mortgagors' escrow deposits  Borrowed funds  Federal Home Loan Bank advances Subordinated debentures Junior subordinated debentures, at fair value  Total borrowed funds		1,308,821 4,028,268 53,671 1,090,989 73,622 36,071 1,200,682	_	1,362,484 3,832,252 40,216 1,159,190 73,414 33,959 1,266,563
NOW accounts  Total interest-bearing deposits  Mortgagors' escrow deposits  Borrowed funds  Federal Home Loan Bank advances Subordinated debentures Junior subordinated debentures, at fair value  Total borrowed funds Other liabilities		1,308,821 4,028,268 53,671 1,090,989 73,622 36,071 1,200,682 76,643		1,362,484 3,832,252 40,216 1,159,190 73,414 33,959 1,266,563 72,440
NOW accounts  Total interest-bearing deposits  Mortgagors' escrow deposits  Borrowed funds  Federal Home Loan Bank advances Subordinated debentures Junior subordinated debentures, at fair value  Total borrowed funds		1,308,821 4,028,268 53,671 1,090,989 73,622 36,071 1,200,682		1,362,484 3,832,252 40,216 1,159,190 73,414 33,959 1,266,563
NOW accounts  Total interest-bearing deposits  Mortgagors' escrow deposits  Borrowed funds  Federal Home Loan Bank advances Subordinated debentures Junior subordinated debentures, at fair value  Total borrowed funds  Other liabilities	_ _ _	1,308,821 4,028,268 53,671 1,090,989 73,622 36,071 1,200,682 76,643		1,362,484 3,832,252 40,216 1,159,190 73,414 33,959 1,266,563 72,440
NOW accounts  Total interest-bearing deposits  Mortgagors' escrow deposits  Borrowed funds  Federal Home Loan Bank advances Subordinated debentures Junior subordinated debentures, at fair value  Total borrowed funds  Other liabilities  Total liabilities	=	1,308,821 4,028,268 53,671 1,090,989 73,622 36,071 1,200,682 76,643		1,362,484 3,832,252 40,216 1,159,190 73,414 33,959 1,266,563 72,440
NOW accounts  Total interest-bearing deposits  Mortgagors' escrow deposits  Borrowed funds  Federal Home Loan Bank advances Subordinated debentures Junior subordinated debentures, at fair value  Total borrowed funds Other liabilities  Total liabilities  STOCKHOLDERS' EQUITY	_	1,308,821 4,028,268 53,671 1,090,989 73,622 36,071 1,200,682 76,643		1,362,484 3,832,252 40,216 1,159,190 73,414 33,959 1,266,563 72,440
NOW accounts  Total interest-bearing deposits  Mortgagors' escrow deposits  Borrowed funds  Federal Home Loan Bank advances Subordinated debentures Junior subordinated debentures, at fair value  Total borrowed funds Other liabilities  Total liabilities  STOCKHOLDERS' EQUITY  Preferred stock (\$0.01 par value; 5,000,000 shares authorized; none issued)  Common stock (\$0.01 par value; 100,000,000 shares authorized; 31,530,595 shares issued at September 30, 2017 and December 31, 2016; 28,819,891 shares and 28,632,904 shares outstanding at September 30, 2017 and		1,308,821 4,028,268 53,671 1,090,989 73,622 36,071 1,200,682 76,643		1,362,484 3,832,252 40,216 1,159,190 73,414 33,959 1,266,563 72,440
NOW accounts  Total interest-bearing deposits  Mortgagors' escrow deposits  Borrowed funds Federal Home Loan Bank advances Subordinated debentures Junior subordinated debentures, at fair value  Total borrowed funds Other liabilities  Total liabilities  STOCKHOLDERS' EQUITY  Preferred stock (\$0.01 par value; 5,000,000 shares authorized; none issued)  Common stock (\$0.01 par value; 100,000,000 shares authorized; 31,530,595 shares issued at September 30, 2017		1,308,821 4,028,268 53,671 1,090,989 73,622 36,071 1,200,682 76,643		1,362,484 3,832,252 40,216 1,159,190 73,414 33,959 1,266,563 72,440
NOW accounts  Total interest-bearing deposits  Mortgagors' escrow deposits  Borrowed funds  Federal Home Loan Bank advances Subordinated debentures Junior subordinated debentures, at fair value  Total borrowed funds Other liabilities  Total liabilities  STOCKHOLDERS' EQUITY  Preferred stock (\$0.01 par value; 5,000,000 shares authorized; none issued)  Common stock (\$0.01 par value; 100,000,000 shares authorized; 31,530,595 shares issued at September 30, 2017 and December 31, 2016; 28,819,891 shares and 28,632,904 shares outstanding at September 30, 2017 and December 31, 2016, respectively)  Additional paid-in capital		1,308,821 4,028,268 53,671 1,090,989 73,622 36,071 1,200,682 76,643 5,721,773		1,362,484 3,832,252 40,216 1,159,190 73,414 33,959 1,266,563 72,440 5,544,634
NOW accounts  Total interest-bearing deposits  Mortgagors' escrow deposits  Borrowed funds  Federal Home Loan Bank advances Subordinated debentures Junior subordinated debentures, at fair value  Total borrowed funds  Other liabilities  Total liabilities  STOCKHOLDERS' EQUITY  Preferred stock (\$0.01 par value; 5,000,000 shares authorized; none issued)  Common stock (\$0.01 par value; 100,000,000 shares authorized; 31,530,595 shares issued at September 30, 2017 and December 31, 2016; 28,819,891 shares and 28,632,904 shares outstanding at September 30, 2017 and December 31, 2016, respectively)		1,308,821 4,028,268 53,671 1,090,989 73,622 36,071 1,200,682 76,643 5,721,773		1,362,484 3,832,252 40,216 1,159,190 73,414 33,959 1,266,563 72,440 5,544,634
NOW accounts  Total interest-bearing deposits  Mortgagors' escrow deposits  Borrowed funds  Federal Home Loan Bank advances Subordinated debentures Junior subordinated debentures, at fair value  Total borrowed funds  Other liabilities  Total liabilities  STOCKHOLDERS' EQUITY  Preferred stock (\$0.01 par value; 5,000,000 shares authorized; none issued)  Common stock (\$0.01 par value; 100,000,000 shares authorized; 31,530,595 shares issued at September 30, 2017 and December 31, 2016; 28,819,891 shares and 28,632,904 shares outstanding at September 30, 2017 and December 31, 2016, respectively)  Additional paid-in capital		1,308,821 4,028,268 53,671 1,090,989 73,622 36,071 1,200,682 76,643 5,721,773		1,362,484 3,832,252 40,216 1,159,190 73,414 33,959 1,266,563 72,440 5,544,634

Accumulated other comprehensive loss, net of taxes	(6,664)	(8,362)
Total stockholders' equity	539,609	513,853
Total liabilities and stockholders' equity	\$ 6,261,382	\$ 6,058,487

The accompanying notes are an integral part of these consolidated financial statements .

## **Consolidated Statements of Income**

(Unaudited)

		For the the				For the ni ended Sep		
(Dollars in thousands, except per share data)		2017		2016		2017		2016
Interest and dividend income								
Interest and fees on loans	\$	53,318	\$	49,181	\$	155,834	\$	145,152
Interest and dividends on securities:	Ψ	23,310	Ψ	15,101	Ψ	100,001	Ψ	110,132
Interest		5,850		6,173		18,377		19,275
Dividends		30		121		274		360
Other interest income		121		49		403		191
Total interest and dividend income		59,319		55,524		174,888		164,978
Interest expense								
Deposits		10,655		8,520		29,145		24,590
Other interest expense		5,623		5,291		15,696		15,653
Total interest expense		16,278		13,811		44,841		40,243
1				,		,	. —	10,210
Net interest income		43,041		41,713		130,047		124,735
Provision for loan losses		3,266				3,266		
Net interest income after provision for loan losses		39,775		41,713		126,781		124,735
Non-interest income								
Banking services fee income		885		826		2,773		2,775
Net (loss) gain on sale of securities		(186)		-		(186)		2,363
Net gain on sale of loans		152		240		396		584
Net gain on sale of buildings		-		-		-		33,814
Net loss from fair value adjustments		(1,297)		(823)		(2,834)		(2,925)
Federal Home Loan Bank of New York stock dividends		740		665		2,206		1,870
Gain from life insurance proceeds		238		47		1,405		458
Bank owned life insurance		816		707		2,418		2,096
Other income		313		191		1,120		1,075
Total non-interest income		1,661		1,853		7,298		42,110
Non-interest expense								
Salaries and employee benefits		15,310		14,795		47,838		45,024
Occupancy and equipment		2,502		2,576		7,652		7,298
Professional services		1,763		1,730		5,678		5,907
FDIC deposit insurance		499		536		1,328		2,380
Data processing		1,349		939		3,873		3,229
Depreciation and amortization		1,173		1,169		3,493		3,263
Other real estate owned/foreclosure expense		121		273		376		831
Prepayment penalty on borrowings		-		-		-		2,082
Other operating expenses		3,249		4,259		11,357		13,214
Total non-interest expense	_	25,966		26,277		81,595		83,228
Income before income taxes		15,470		17,289		52,484		83,617
Provision for income taxes								
Federal		4,680		5,568		15,005		25,518
State and local		611		1,087		2,315		7,469
Total taxes		5,291		6,655		17,320		32,987
Net income	\$	10,179	\$	10,634	\$	35,164	\$	50,630
Basic earnings per common share	\$	0.35	\$	0.37	\$	1.21	\$	1.75
Diluted earnings per common share	\$	0.35	\$	0.37	\$	1.21	\$	1.75
Dividends per common share	\$	0.18	\$	0.17	\$	0.54	\$	0.51

The accompanying notes are an integral part of these consolidated financial statements.

## **Consolidated Statements of Comprehensive Income**

(Unaudited)

	For the three Septen			 For the nine r Septem		
(In thousands)	2017	2016		2017	2016	
Net income	\$ 10,179	\$	10,634	\$ 35,164	\$ 50,630	
Other comprehensive income (loss), net of tax:						
Amortization of actuarial losses, net of taxes of (\$64) and (\$82) for the three months ended September 30, 2017 and 2016, respectively and of (\$192) and (\$247) for the nine months ended September 30, 2017 and 2016,						
respectively.	88		110	262	329	
Amortization of prior service credits, net of taxes of \$5 and \$4 for the three months ended September 30, 2017 and 2016, respectively and \$14 for each	(7)		(7)	(20)	(20)	
of the nine months ended September 30, 2017 and 2016.  Reclassification adjustment for net gains included in income, net of taxes of (\$78) for the three and nine months ended September 30, 2017 and \$1,013	(7)		(7)	(20)	(20)	
for the nine months ended September 30, 2016.	108		-	108	(1,350)	
Net unrealized (losses) gains on securities, net of taxes of \$241 and \$2,177 for the three months ended September 30, 2017 and 2016, respectively and of (\$1,006) and (\$5,103) for the nine months ended September 30, 2017 and 2016, respectively.	(333)		(2,942)	1,416	6,852	
Net unrealized gain (loss) on cash flow hedges, net of taxes of (\$41) and \$49 for	(333)		(2,942)	1,410	0,632	
the three and nine months ended September 30, 2017, respectively.	56		-	(68)	-	
Total other comprehensive income (loss), net of tax	 (88)		(2,839)	1,698	5,811	
Comprehensive income	\$ 10,091	\$	7,795	\$ 36,862	\$ 56,441	

The accompanying notes are an integral part of these consolidated financial statements .

## **Consolidated Statements of Cash Flows**

(Unaudited)

	For the nine mo	
(In thousands)	September 2017	2016
CASH FLOWS FROM OPERATING ACTIVITIES	2017	2010
Net income	\$ 35,164 \$	50,630
Adjustments to reconcile net income to net cash provided by operating activities:	φ 55,101 4	20,030
Provision for loan losses	3,266	_
Depreciation and amortization of bank premises and equipment	3,493	3,263
Amortization of premium, net of accretion of discount	5,716	6,344
Net loss from fair value adjustments	2,834	2,925
Net gain from sale of loans	(396)	(584
Net loss (gain) from sale of securities	186	(2,363
Net gain from sale of buildings	-	(33,814
Net (gain) loss from sale of OREO	(50)	1,726
Income from bank owned life insurance	(2,418)	(2,096
Gain from life insurance proceeds	(1,405)	(458
Stock-based compensation expense	5,092	4,169
Deferred compensation	(3,322)	(3,140
Excess tax benefit from stock-based payment arrangements	(3,322)	(470
Deferred income tax benefit	(1,806)	(1,228
Increase in other liabilities	6,810	7,680
Increase in other habitites  (Increase) decrease in other assets	(68)	4,823
Net cash provided by operating activities		
ivet cash provided by operating activities	53,096	37,407
CACH ELOWO EDOM INVESTINO A CENTRIES		
CASH FLOWS FROM INVESTING ACTIVITIES	(5.221)	(4.150
Purchases of bank premises and equipment	(5,321)	(4,159
Net redemptions (purchases) of Federal Home Loan Bank of New York shares	3,945	(9,119
Purchases of securities held-to-maturity	(8,030)	(35,705
Proceeds from maturities of securities held-to-maturity	14,830	8,475
Purchases of securities available for sale	(152,121)	(59,678
Proceeds from sales and calls of securities available for sale	155,999	66,996
Proceeds from maturities and prepayments of securities available for sale	60,573	85,829
Proceeds from bank owned life insurance	4,646	2,236
Proceeds from sale of buildings	-	34,332
Net originations of loans	(234,227)	(210,506
Purchases of loans	(75,832)	(137,994
Proceeds from sale of real estate owned	583	853
Proceeds from sale of loans	54,990	11,499
Net cash used in investing activities	(179,965)	(246,941
CASH FLOWS FROM FINANCING ACTIVITIES		
Net increase in non-interest bearing deposits	29,346	50,591
Net increase in interest-bearing deposits	195,552	85,616
Net increase in mortgagors' escrow deposits	13,455	12,432
Net (repayments) proceeds from short-term borrowed funds	(43,500)	150,000
Proceeds from long-term borrowings	180,000	200,000
Repayment of long-term borrowings	(205,049)	(260,301
Purchases of treasury stock	(2,902)	(9,102
Excess tax benefit from stock-based payment arrangements	-	470
Proceeds from issuance of common stock upon exercise of stock options	<u>-</u>	132
Cash dividends paid	(15,729)	(14,787
Net cash provided by financing activities	151,173	215,051
The cash provided by intahening activities	131,173	213,031
Net increase in cash and cash equivalents	24,304	5,517
Cash and cash equivalents, beginning of period	35,857	42,363
Cash and cash equivalents, end of period	\$ 60,161	S 47,880
SUPPLEMENTAL CASHFLOW DISCLOSURE		
interest paid	\$ 42,543 \$	39,792
Income taxes paid	16,906	28,610
Γaxes paid if excess tax benefits were not tax deductible	16,906	29,080
Non-cash activities:	10,700	25,000
		2,000

The accompanying notes are an integral part of these consolidated financial statements.

## PART I – FINANCIAL INFORMATION

## FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES

Consolidated Statements of Changes in Stockholders' Equity For the nine months ended September 30, 2017 and 2016 (Unaudited)

(Dollars in thousand, except per share data)		Total		Common Stock		Additional Paid-in Capital		Retained Earnings		Treasury Stock	Accumulated Other Comprehensiv Income (Los	ve
Balance at December 31, 2016	\$	513,853	\$	315	\$	214,462	\$	361,192	\$	(53,754)	\$ (8,36	52)
Net Income	Ψ	35,164	Ψ	-	Ψ		Ψ	35,164	Ψ	(55,751)	(0,50	-
Award of common shares released from Employee		20,10.						50,10.				
Benefit Trust (114,754 shares)		2,433		_		2,433		_		_		_
Vesting of restricted stock unit awards (284,595		2, .55				2, .55						
shares)		_		-		(5,052)		(271)		5,323		_
Exercise of stock options (4,400 shares)		-		=		(6)		(40)		46		-
Stock-based compensation expense		5,092		-		5,092		-		-		-
Purchase of treasury shares (10,000 shares)		(278)		-		-		-		(278)		-
Repurchase of shares to satisfy tax obligation (90,779												
shares)		(2,624)		-		-		-		(2,624)		-
Dividends on common stock (\$0.54 per share)		(15,729)		=		=		(15,729)		=		-
Other comprehensive income		1,698		-		-		-		-	1,69	8
Balance at September 30, 2017	\$	539,609	\$	315	\$	216,929	\$	380,316	\$	(51,287)	\$ (6,66	54)
Balance at December 31, 2015	\$	473,067	\$	315	\$	210.652	\$	316,530	\$	(48,868)	\$ (5,56	52)
Net Income	•	50,630	,	-		-	•	50,630		-	(-,	-
Award of common shares released from Employee		,						,				
Benefit Trust (138,519 shares)		1,984		=		1,984		-		-		_
Vesting of restricted stock unit awards (245,311						Ź						
shares)		_		_		(4,049)		(397)		4,446		-
Exercise of stock options (41,670 shares)		132		-		15		(34)		151		-
Stock-based compensation expense		4,416		-		4,416		-		-		-
Stock-based income tax benefit		470		=		470		-		-		-
Purchase of treasury shares (378,695 shares)		(7,492)		=		-		-		(7,492)		-
Repurchase of shares to satisfy tax obligation (77,994												
shares)		(1,610)		-		-		-		(1,610)		-
Dividends on common stock (\$0.51 per share)		(14,787)		-		-		(14,787)		-		-
Other comprehensive income		5,811		-		-		-		-	5,81	. 1
Balance at September 30, 2016	\$	512,621	\$	315	\$	213,488	\$	351,942	\$	(53,373)	\$ 24	19

The accompanying notes are an integral part of these consolidated financial statements .

#### **Notes to Consolidated Financial Statements**

(Unaudited)

#### 1. Basis of Presentation

The primary business of Flushing Financial Corporation (the "Holding Company"), a Delaware corporation, is the operation of its wholly owned subsidiary, Flushing Bank (the "Bank").

The unaudited consolidated financial statements presented in this Quarterly Report on Form 10-Q ("Quarterly Report") include the collective results of the Holding Company and its direct and indirect wholly-owned subsidiaries, including the Bank, Flushing Preferred Funding Corporation, Flushing Service Corporation, and FSB Properties Inc., which are collectively herein referred to as "we," "us," "our" and the "Company."

The Holding Company also owns Flushing Financial Capital Trust II, Flushing Financial Capital Trust IV (the "Trusts"), which are special purpose business trusts. The Trusts are not included in the Company's consolidated financial statements, as the Company would not absorb the losses of the Trusts if any losses were to occur.

The accompanying unaudited consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") and general practices within the banking industry. The information furnished in these interim statements reflects all adjustments that are, in the opinion of management, necessary for a fair statement of the results for such presented periods of the Company. Such adjustments are of a normal recurring nature, unless otherwise disclosed in this Quarterly Report. All inter-company balances and transactions have been eliminated in consolidation. The results of operations in the interim statements are not necessarily indicative of the results that may be expected for the full year.

The accompanying unaudited consolidated financial statements have been prepared in conformity with the instructions to Quarterly Report on Form 10-Q and Article 10, Rule 10-01 of Regulation S-X for interim financial statements. Accordingly, certain information and footnote disclosures normally included in financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC"). The unaudited consolidated interim financial information should be read in conjunction with the Company's Annual Report on Form 10-K for the year ended December 31, 2016

When necessary, certain reclassifications were made to prior-year amounts to conform to the current-year presentation.

#### 2. Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities at the date of the financial statements, and reported amounts of revenue and expenses during the reporting period. Estimates that are particularly susceptible to change in the near term are used in connection with the determination of the allowance for loan losses ("ALLL"), the evaluation of goodwill for impairment, the review of the need for a valuation allowance of the Company's deferred tax assets, the fair value of financial instruments and the evaluation of other-than-temporary impairment ("OTTI") on securities. Actual results could differ from these estimates.

#### 3. Earnings Per Share

Earnings per common share have been computed based on the following:

	For the three Septer			For the nine Septer			
	 2017		2016		2017		2016
		er share data)					
Net income, as reported	\$ 10,179	\$	10,634	\$	35,164	\$	50,630
Divided by:							
Weighted average common shares outstanding	29,120		28,861		29,092		28,993
Weighted average common stock equivalents	1		14		2		13
Total weighted average common shares outstanding and common stock							
equivalents	29,121		28,875		29,094		29,006
Basic earnings per common share	\$ 0.35	\$	0.37	\$	1.21	\$	1.75
Diluted earnings per common share (1)	\$ 0.35	\$	0.37	\$	1.21	\$	1.75
Dividend payout ratio	51.4%		45.9%		44.6%	)	29.1%

(1) For the three and nine months ended September 30, 2017 and 2016, there were no stock options that were anti-dilutive.

### **Notes to Consolidated Financial Statements**

(Unaudited)

## 4. Debt and Equity Securities

The Company did not hold any trading securities at September 30, 2017 and December 31, 2016. Securities available for sale are recorded at fair value. Securities held-to-maturity are recorded at amortized cost.

The following table summarizes the Company's portfolio of securities held-to-maturity at September 30, 2017:

	 Amortized Cost	Fair Value	thous	Gross Unrealized Gains		Gross Unrealized Losses
Securities held-to-maturity:		(In t	nous	sunus)		
Municipals	\$ 22,952	\$ 21,542	\$	-	:	\$ 1,410
Total other securities	 22,952	 21,542		-		1,410
FNMA	7,978	7,839		-		139
m - 1 - 1 - 1 - 1 - 22	 	 			_	
Total mortgage-backed securities	 7,978	 7,839		-		139
Total	\$ 30,930	\$ 29,381	\$	-	:	\$ 1,549

The following table summarizes the Company's portfolio of securities held-to-maturity at December 31, 2016:

	Amortized Cost	Fair Value		Gross Unrealized Gains	Gross Unrealized Losses
Securities held-to-maturity:		(In t	housa	nds)	
Municipals	\$ 37,735	\$ 35,408	\$	-	\$ 2,327
Total	\$ 37,735	\$ 35,408	\$	-	\$ 2,327

## **Notes to Consolidated Financial Statements**

(Unaudited)

The following table summarizes the Company's portfolio of securities available for sale at September 30, 2017:

					Gross	Gross
	An	nortized		U	Inrealized	Unrealized
		Cost	Fair Value		Gains	Losses
			(In tho	ısands)	)	
Corporate	\$	110,000	\$ 103,126	\$	-	\$ 6,874
Municipals		102,226	104,979		2,753	-
Mutual funds		18,629	18,629		-	-
Collateralized loan obligations		48,398	48,881		483	-
Other		1,083	1,083		-	-
Total other securities		280,336	276,698		3,236	 6,874
REMIC and CMO		330,593	 330,459		1,953	 2,087
GNMA		1,096	1,184		88	-
FNMA		138,995	138,781		547	761
FHLMC		49,557	49,437		23	143
Total mortgage-backed securities		520,241	 519,861		2,611	2,991
Total securities available for sale	\$	800,577	\$ 796,559	\$	5,847	\$ 9,865

The following table summarizes the Company's portfolio of securities available for sale at December 31, 2016:

	Ar	nortized				Gross Unrealized	Gross Unrealized
	Cost Fair Value					Gains	Losses
	,			(In tho	ısands	s)	
Corporate	\$	110,000	\$	102,910	\$	-	\$ 7,090
Municipals		124,984		126,903		1,983	64
Mutual funds		21,366		21,366		-	-
Collateralized loan obligations		85,470		86,365		895	=
Other		7,363		7,361		-	2
Total other securities		349,183		344,905		2,878	7,156
REMIC and CMO		402,636		401,370		1,607	2,873
GNMA		1,319		1,427		108	-
FNMA		109,493		108,351		463	1,605
FHLMC		5,378		5,328		35	85
Total mortgage-backed securities		518,826		516,476		2,213	4,563
Total securities available for sale	\$	868,009	\$	861,381	\$	5,091	\$ 11,719

Mortgage-backed securities shown in the table above include one private issue collateralized mortgage obligation ("CMO") that is collateralized by commercial real estate mortgages with an amortized cost and market value of \$0.1 million and \$0.2 million at September 30, 2017 and December 31, 2016.

The corporate securities held by the Company at September 30, 2017 and December 31, 2016 are issued by U.S. banking institutions.

## PART I – FINANCIAL INFORMATION

### FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES

## **Notes to Consolidated Financial Statements**

(Unaudited)

The following tables detail the amortized cost and fair value of the Company's securities classified as held-to-maturity and available for sale at September 30, 2017, by contractual maturity. Expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

	A	Amortized		
Securities held-to-maturity:		Cost	F	air Value
		(In tho	ousands	)
Due in one year or less	\$	1,085	\$	1,085
Due after ten years		21,867		20,457
Total other securities		22,952		21,542
Mortgage-backed securities		7,978		7,839
Total	\$	30,930	\$	29,381
Securities available for sale:	A	amortized Cost	F	air Value
Securities available for sale.			ousands	
Due in one year or less	\$	-	\$	_
Due after one year through five years		4,335		4,443
Due after five years through ten years		159,666		153,369
Due after ten years		97,706		100,257
Mutual funds		18,629		18,629
Total other securities		280,336		276,698
Mortgage-backed securities		520,241		519,861
Total	\$	800,577	\$	796,559

#### **Notes to Consolidated Financial Statements**

(Unaudited)

The following tables show the Company's securities with gross unrealized losses and their fair value, aggregated by category and length of time that individual securities have been in a continuous unrealized loss position, at the dates indicated:

At September 30, 2017

					11	t bcp	tember 50, 20	1 /						
			T	otal			Less than	12 m	onths		12 mont	ns or r	nore	
				1	Unrealized			J	Jnrealized			U	Unrealized	
	Count	]	Fair Value		Losses		Fair Value		Losses	]	Fair Value		Losses	
							(Dollars in	thous	ands)			-		
Held-to-maturity securities														
·		Ф	20.457	Φ	1 410	Φ	20.457	ф	1 410	Ф		Φ		
Municipals	1	<u> </u>	20,457	\$	1,410	\$	20,457	\$	1,410	\$	-	\$	-	
Total other securities	1		20,457		1,410		20,457		1,410		-	_	-	
FNMA	1		7,839		139		7,839		139		-		-	
Total mortgage-backed securities	1		7,839		139		7,839		139		-		-	
Total	2	\$	28,296	\$	1,549	\$	28,296	\$	1,549	\$	-	\$	-	
Available for sale securities														
Corporate	14	\$	103,126	\$	6,874	\$	19,154	\$	846	\$	83,972	\$	6,028	
Total other securities	14	_	103,126		6,874	-	19,154	_	846		83,972		6,028	
REMIC and CMO	23		149,238		2,087		133,091		1,449		16,147		638	
FNMA	11		90,337		761		81,621		595		8,716		166	
FHLMC	2		48,400		143		48,400		143		-		-	
Total mortgage-backed securities	36		287,975		2,991		263,112		2,187		24,863		804	
Total	50	\$	391,101	\$	9,865	\$	282,266	\$	3,033	\$	108,835	\$	6,832	
			T	4.1	A	t De	cember 31, 20		4		10 (			
			1	otal	rr 1: 1		Less than				12 mont			
	<b>a</b> .			(	Unrealized			(	Jnrealized			U	Inrealized	
	Count		Fair Value		Losses		Fair Value (Dollars in	41	Losses	J	Fair Value		Losses	
Held-to-maturity securities							(Dollars in	inous	anas)					
Municipals	1	¢	19,538	\$	2,327	\$	19,538	\$	2,327	\$		\$		
Total	1	\$	19,538	\$		\$					<u>-</u>		_	
Total	1	3	19,538	2	2,327	3	19,538	\$	2,327	\$	-	2		
Available for sale securities														
Corporate	14	\$	102,910	\$	7,090	\$	28,476	\$	1,524	\$	74,434	\$	5,566	
Collateralized loan obligations	4		16,047		64		16,047		64		-		-	
Other	1		298		2		-		-		298		2	
Total	19		119,255		7,156		44,523		1,588		74,732		5,568	
REMIC and CMO	35		222,807		2,873		208,827		2,268		13,980		605	
FNMA	18		80,924		1,605		74,972		1,250		5,952		355	
FHLMC	1		3,993		85		3,993		85				-	
Total mortgage-backed securities	54		307,724		4,563	_	287,792		3,603		19,932		960	
Total Total	73	\$	426,979	\$	11,719	\$	332,315	\$	5,191	\$	94,664	\$	6,528	
1041		Ф	420,979	Ф	11,/19	Ф	332,313	Ф	3,191	Э	94,004	Ф	0,328	

OTTI losses on impaired securities must be fully recognized in earnings if an investor has the intent to sell the debt security or if it is more likely than not that the investor will be required to sell the debt security before recovery of its amortized cost. However, even if an investor does not expect to sell a debt security in an unrealized loss position, the investor must evaluate the expected cash flows to be received and determine if a credit loss has occurred. In the event that a credit loss has occurred, only the amount of impairment associated with the credit loss is recognized in earnings in the Consolidated Statements of Income. Amounts relating to factors other than credit losses are recorded in accumulated other comprehensive loss ("AOCL") within Stockholders' Equity. Unrealized losses on available for sale securities, that are deemed to be temporary, are recorded in AOCL, net of tax.

#### Notes to Consolidated Financial Statements

(Unaudited)

The Company reviewed each investment that had an unrealized loss at September 30, 2017 and December 31, 2016. The unrealized losses in municipal securities held-to-maturity at September 30, 2017 and December 31, 2016 were caused by illiquidity in the market and movements in interest rates. The unrealized losses in FNMA securities held-to-maturity at September 30, 2017 were caused by movements in interest rates. The unrealized losses in securities available for sale at September 30, 2017 and December 31, 2016 were caused by movements in interest rates.

It is not anticipated that these securities would be settled at a price that is less than the amortized cost of the Company's investment. Each of these securities is performing according to its terms and, in the opinion of management, will continue to perform according to its terms. The Company does not have the intent to sell these securities and it is more likely than not the Company will not be required to sell the securities before recovery of the securities' amortized cost basis. This conclusion is based upon considering the Company's cash and working capital requirements and contractual and regulatory obligations, none of which the Company believes would cause the sale of the securities. Therefore, the Company did not consider these investments to be other-than-temporarily impaired at September 30, 2017 and December 31, 2016.

Realized gains and losses on the sales of securities are determined using the specific identification method. The Company sold available for sale securities totaling \$112.4 million during the three months ended September 30, 2017. The Company did not sell any available for sale securities during the three months ended September 30, 2016. The Company sold available for sale securities totaling \$112.4 million and \$64.6 million during the nine months ended September 30, 2017 and 2016, respectively.

The following table represents the gross gains and gross losses realized from the sale of securities available for sale for the periods indicated:

	For the three Septer			For the nine i	
	 2017	2016		2017	2016
		(In thou	sands)		
Gross gains from the sale of securities	\$ 401	\$ -	\$	401	\$ 2,370
Gross losses from the sale of securities	(587)	-		(587)	(7)
Net (losses) gains from the sale of securities	\$ (186)	\$ -	\$	(186)	\$ 2,363

#### 5. Loans

Loans are reported at their outstanding principal balance net of any unearned income, charge-offs, deferred loan fees and costs on originated loans and unamortized premiums or discounts on purchased loans. Loan fees and certain loan origination costs are deferred. Net loan origination costs and premiums or discounts on loans purchased are amortized into interest income over the contractual life of the loans using the level-yield method. Prepayment penalties received on loans which pay in full prior to their scheduled maturity are included in interest income in the period they are collected.

Interest on loans is recognized on the accrual basis. The accrual of income on loans is generally discontinued when certain factors, such as contractual delinquency of 90 days or more, indicate reasonable doubt as to the timely collectability of such income. Uncollected interest previously recognized on non-accrual loans is reversed from interest income at the time the loan is placed on non-accrual status. A non-accrual loan can be returned to accrual status when contractual delinquency returns to less than 90 days delinquent. Payments received on non-accrual loans that do not bring the loan to less than 90 days delinquent are recorded on a cash basis. Payments can also be applied first as a reduction of principal until all principal is recovered and then subsequently to interest, if in management's opinion, it is evident that recovery of all principal due is likely to occur.

#### Notes to Consolidated Financial Statements

(Unaudited)

The Company recognizes a loan as non-performing when the borrower has demonstrated the inability to bring the loan current, or due to other circumstances which, in management's opinion, indicate the borrower will be unable to bring the loan current within a reasonable time. All loans classified as non-performing, which includes all loans past due 90 days or more, are classified as non-accrual unless there is, in our opinion, compelling evidence the borrower will bring the loan current in the immediate future. Prior to a loan becoming 90 days delinquent, an updated appraisal is ordered and/or an internal evaluation is prepared.

A loan is considered impaired when, based upon current information, the Company believes it is probable that it will be unable to collect all amounts due, both principal and interest, in accordance with the original terms of the loan. Impaired loans are measured based on the present value of the expected future cash flows discounted at the loan's effective interest rate or at the loan's observable market price or, as a practical expedient, the fair value of the collateral if the loan is collateral dependent. All non-accrual loans are considered impaired.

The Company maintains an allowance for loan losses at an amount, which, in management's judgment, is adequate to absorb probable estimated losses inherent in the loan portfolio. Management's judgment in determining the adequacy of the allowance is based on evaluations of the collectability of loans. This evaluation is inherently subjective, as it requires estimates that are susceptible to significant revisions as more information becomes available. An unallocated component may at times be maintained to cover uncertainties that could affect management's estimate of probable losses. When necessary an unallocated component of the allowance will reflect the margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating specific and general losses in the portfolio. The allowance is established through charges to earnings in the form of a provision for loan losses based on management's evaluation of the risk inherent in the various components of the loan portfolio and other factors, including historical loan loss experience (which is updated quarterly), current economic conditions, delinquency and non-accrual trends, classified loan levels, risk in the portfolio and volumes and trends in loan types, recent trends in charge-offs, changes in underwriting standards, experience, ability and depth of the Company's lenders, collection policies and experience, internal loan review function and other external factors. Increases and decreases in the allowance other than charge-offs and recoveries are included in the provision for loan losses. When a loan or a portion of a loan is determined to be uncollectible, the portion deemed uncollectible is charged against the allowance, and subsequent recoveries, if any, are credited to the allowance.

The determination of the amount of the allowance for loan losses includes estimates that are susceptible to significant changes due to changes in appraisal values of collateral, national and local economic conditions and other factors. We review our loan portfolio by separate categories with similar risk and collateral characteristics. Impaired loans are segregated and reviewed separately.

The Company reviews each impaired loan on an individual basis to determine if either a charge-off or a valuation allowance needs to be allocated to the loan. The Company does not charge-off or allocate a valuation allowance to loans for which management has concluded the current value of the underlying collateral will allow for recovery of the loan balance either through the sale of the loan or by foreclosure and sale of the property.

The loan balances of collateral dependent impaired loans are compared to the property's updated fair value. The Company considers fair value of collateral dependent loans to be 85% of the appraised or internally estimated value of the property. The balance which exceeds fair value is generally charged-off, except for taxi medallion loans. The 85% is based on the actual net proceeds the Bank has received from the sale of other real estate owned ("OREO") as a percentage of OREO's appraised value. Taxi medallion loans with a loan-to-value greater than 100% are allocated a portion of the allowance for loan losses in the amount of the excess of the loan-to-value over the loan's principal balance. The fair value of the underlying collateral of taxi medallion loans is the value of the underlying medallion based upon the most recently reported arm's length transaction. When there is no recent sale activity, the fair value is calculated using capitalization rates. All taxi medallion loans are classified as impaired and allocated a portion of the allowance in the amount of the excess of the loan-to-value over the loan's principal balance.

The Company segregated its loans into two portfolios based on year of origination. One portfolio was reviewed for loans originated after December 31, 2009 and a second portfolio for loans originated prior to January 1, 2010. Our decision to segregate the portfolio based upon origination dates was based on changes made in our underwriting standards during 2009. By the end of 2009, all loans were being underwritten based on revised and tightened underwriting standards. Loans originated prior to 2010 have a higher delinquency rate and loss history. Each of the years in the portfolio for loans originated prior to 2010 has a similar delinquency rate. The Company's Board of Directors reviews and approves management's evaluation of the adequacy of the allowance for loan losses on a quarterly basis.

#### Notes to Consolidated Financial Statements

(Unaudited)

The Company evaluates the underlying collateral through a third party appraisal, or when a third party appraisal is not available, the Company will use an internal evaluation. The internal evaluations are prepared using an income approach or a sales approach. The income approach is used for income producing properties and uses current revenues less operating expenses to determine the net cash flow of the property. Once the net cash flow is determined, the value of the property is calculated using an appropriate capitalization rate for the property. The sales approach uses comparable sales prices in the market. When an internal evaluation is used, we place greater reliance on the income approach to value the collateral.

In preparing internal evaluations of property values, the Company seeks to obtain current data on the subject property from various sources, including: (1) the borrower; (2) copies of existing leases; (3) local real estate brokers and appraisers; (4) public records (such as for real estate taxes and water and sewer charges); (5) comparable sales and rental data in the market; (6) an inspection of the property and (7) interviews with tenants. These internal evaluations primarily focus on the income approach and comparable sales data to value the property.

As of September 30, 2017, we utilized recent third party appraisals of the collateral to measure impairment for \$39.2 million, or 82.9%, of collateral dependent impaired loans, and used internal evaluations of the property's value for \$8.1 million, or 17.1%, of collateral dependent impaired loans.

The Company may restructure a loan to enable a borrower experiencing financial difficulties to continue making payments when it is deemed to be in the Company's best long-term interest. This restructure may include reducing the interest rate or amount of the monthly payment for a specified period of time, after which the interest rate and repayment terms revert to the original terms of the loan. We classify these loans as Troubled Debt Restructured ("TDR").

These restructurings have not included a reduction of principal balance. The Company believes that restructuring these loans in this manner will allow certain borrowers to become and remain current on their loans. All loans classified as TDR are considered impaired, however TDR loans which have been current for six consecutive months at the time they are restructured as TDR remain on accrual status and are not included as part of non-performing loans. Loans which were delinquent at the time they are restructured as a TDR are placed on non-accrual status and reported as non-accrual performing TDR loans until they have made timely payments for six consecutive months.

The allocation of a portion of the allowance for loan losses for a performing TDR loan is based upon the present value of the future expected cash flows discounted at the loan's original effective rate, or for a non-performing TDR which is collateral dependent, the fair value of the collateral. At September 30, 2017, there were no commitments to lend additional funds to borrowers whose loans were modified to a TDR. The modification of loans to a TDR did not have a significant effect on our operating results, nor did it require a significant allocation of the allowance for loan losses.

The following tables shows loans modified and classified as TDR during the periods indicated:

For the three months ended

		September 30, 2017	
(Dollars in thousands)	Number	Balance	Modification description
Taxi medallion	4 \$	1,306	Loan amortization extension
Total	4 \$	1,306	

### **Notes to Consolidated Financial Statements**

(Unaudited)

For the nine months ended

	September 30, 2016										
(Dollars in thousands)	Number		 Balance	Modification description	Number			Balance	Modification description		
One-to-four family - residential		-	\$ -			2	\$	263	Received below market interest rates and the amortizations were extended		
Commercial business and other		-	-			2		739	One received an amortization extension and one received a below market interest rate and an amortization extension		
Taxi medallion		9	5,595	All loans amortizations were extended, with three loans also receiving a below market interest rate		-					
Total		9	\$ 5,595	_		4	\$	1,002			

The Company did not modify and classify any loans as TDR during the three months ended September 30, 2016.

The recorded investment of the loans modified and classified as TDR presented in the tables above, were unchanged as there was no principal forgiven in these modifications.

The following table shows our recorded investment for loans classified as TDR that are performing according to their restructured terms at the periods indicated:

	Septembe	er 3(	0, 2017	December 31, 2016				
(Dollars in thousands)	Number of contracts		Recorded investment	Number of contracts		Recorded investment		
Multi-family residential	9	\$	2,533	9	\$	2,572		
Commercial real estate	2		2,031	2		2,062		
One-to-four family - mixed-use property	5		1,765	5		1,800		
One-to-four family - residential	3		577	3		591		
Taxi medallion	21		15,074	12		9,735		
Commercial business and other	2		517	2		675		
Total performing troubled debt restructured	42	\$	22,497	33	\$	17,435		

### **Notes to Consolidated Financial Statements**

(Unaudited)

The following table shows our recorded investment for loans classified as TDR that are not performing according to their restructured terms at the periods indicated:

	Septembe	er 30	, 2017	December 31, 2016					
(Dollars in thousands)	Number of contracts		Recorded investment	Number of contracts		Recorded investment			
Multi-family residential	1	\$	377	1	\$	396			
Total troubled debt restructurings that subsequently defaulted	1	\$	377	1	\$	396			

During the three and nine months ended September 30, 2017 and 2016 there were no TDR loans transferred to non-performing status.

The following table shows our non-performing loans at the periods indicated:

(In thousands)	September 30, 2017	December 31, 2016
Loans ninety days or more past due and still accruing:		
Multi-family residential	\$ 415	\$ -
Commercial real estate	38	-
One-to-four family - mixed-use property	129	386
Taxi medallion	1,147	=
Total	1,729	386
Non-accrual mortgage loans:		
Multi-family residential	1,309	1,837
Commercial real estate	1,147	1,148
One-to-four family - mixed-use property	2,217	4,025
One-to-four family - residential	7,434	8,241
Total	12,107	15,251
Non-accrual non-mortgage loans:		
Small Business Administration	50	1,886
Taxi medallion	-	3,825
Commercial business and other	4	68
Total	54	5,779
Total non-accrual loans	12,161	21,030
Total non-performing loans	\$ 13,890	\$ 21,416
Town non portor mang towns	φ 13,670	φ 21, <del>410</del>

#### **Notes to Consolidated Financial Statements**

(Unaudited)

During the three and nine months ended September 30, 2017, we did not foreclose on any consumer mortgages through in-substance repossession. We did not hold any foreclosed residential real estate properties at September 30, 2017. At December 31, 2016, we held one foreclosed residential real estate property for \$0.5 million. Included within net loans as of September 30, 2017 and December 31, 2016 was a recorded investment of \$8.7 million and \$11.4 million, respectively, of consumer mortgage loans secured by residential real estate properties for which formal foreclosure proceedings were in process according to local requirements of the applicable jurisdiction.

The following is a summary of interest foregone on non-accrual loans and loans classified as TDR for the periods indicated:

	 For the three Septer			For the nine i	
	 2017	2016		2017	2016
		(In tho	isands,	)	
Interest income that would have been recognized had the loans performed in					
accordance with their original terms	\$ 401	\$ 468	\$	1,249	\$ 1,405
Less: Interest income included in the results of operations	166	99		434	391
Total foregone interest	\$ 235	\$ 369	\$	815	\$ 1,014

The following tables show an age analysis of our recorded investment in loans, including loans past maturity, at the periods indicated:

	September 30, 2017												
	30	- 59 Days	(	60 - 89 Days		Greater than		Total					
(In thousands)	I	Past Due		Past Due		90 Days	Past Due			Current	Γ	otal Loans	
M. 10. 0. 11. 11. 11.	Φ.	6.115	Ф	155	Φ	1 72 4	Φ	7.004	Ф	2 220 170	Ф	2 22 6 172	
Multi-family residential	\$	- , -	\$	155	\$	1,724	\$	7,994	\$	2,228,179	\$	2,236,173	
Commercial real estate		3,455		481		1,185		5,121		1,347,654		1,352,775	
One-to-four family - mixed-use property		3,577		112		2,346		6,035		550,688		556,723	
One-to-four family - residential		3,646		43		7,246		10,935		166,643		177,578	
Co-operative apartments		-		=		=		-		7,035		7,035	
Construction loans		-		=		-		-		15,811		15,811	
Small Business Administration		-		245		-		245		14,240		14,485	
Taxi medallion		-		-		1,147		1,147		17,018		18,165	
Commercial business and other		-		=		4		4		674,702		674,706	
Total	\$	16,793	\$	1,036	\$	13,652	\$	31,481	\$	5,021,970	\$	5,053,451	

					December	r 31	, 2016			
	30	- 59 Days	60 - 89 Days	(	Greater than		Total			
(In thousands)	I	Past Due	Past Due		90 Days		Past Due	Current	1	Total Loans
Multi-family residential	\$	2,575	\$ 287	\$	1,837	\$	4,699	\$ 2,173,805	\$	2,178,504
Commercial real estate		3,363	22		1,148		4,533	1,241,599		1,246,132
One-to-four family - mixed-use property		4,671	762		4,411		9,844	548,658		558,502
One-to-four family - residential		3,831	194		8,047		12,072	173,695		185,767
Co-operative apartments		-	-		-		-	7,418		7,418
Construction loans		-	-		-		-	11,495		11,495
Small Business Administration		13	-		1,814		1,827	13,371		15,198
Taxi medallion		-	-		3,825		3,825	15,171		18,996
Commercial business and other		22	1		-		23	597,099		597,122
Total	\$	14,475	\$ 1,266	\$	21,082	\$	36,823	\$ 4,782,311	\$	4,819,134

## **Notes to Consolidated Financial Statements**

(Unaudited)

The following tables show the activity in the allowance for loan losses for the three month periods indicated:

				Sep	tember 30	, 20	17								
				One-to-											
				four											
				family -	One-to-										
	Multi-			mixed-	four				Small				nmercial		
	family		ommercial	use	family -		construction		usiness		Гахі		usiness		
(In thousands)	residentia	ıl r	eal estate	property	residenti	al	loans	Adm	inistration	med	dallion	an	d other	Unallocate	d Total
Allowance for credit losses:															
Beginning balance	\$ 5,917	\$	4,688	\$ 2,568	\$ 990	\$	130	\$	306	\$ 2	2,330	\$	4,668	\$ 560	\$22,157
Charge-off's	(290	)	-	(1)	-		-		-		-		(33)	-	(324)
Recoveries	66		25	-	58		-		17		-		4	-	170
Provision (Benefit)	43		(86)	(49)	(90	)	(13)		70	2	3,661		290	(560)	3,266
Ending balance	\$ 5,736	\$	4,627	\$ 2,518	\$ 958	\$	117	\$	393	\$ :	5,991	\$	4,929	\$ -	\$25,269
				Sep	tember 30	, 20	16								
				One-to-											
				four											
				family -	One-to-										
	Multi-			mixed-	four				Small				nmercial		
	family		ommercial	use	family -	C	Construction		usiness		Гахі		usiness		
(In thousands)	residentia	l re	eal estate	property	residenti	al	loans	Adm	inistration	med	dallion	an	d other	Unallocate	d Total
Allowance for credit losses:															
Beginning balance	\$ 6,177	\$	4,445	\$ 3,326	\$ 1,044	\$	75	\$	574	\$	1,042	\$	4,669	\$ 846	\$22,198
Charge-off's	(90)	)	-	(71)	-		-		(361)		-		(19)	-	(541)
Recoveries	11		11	47	-		-		44		-		25	-	138
Provision (Benefit)	(103)	)	60	(234)	(27	)	15		151		1,290		(477)	(675)	-
Ending balance	\$ 5,995	_	4,516	\$ 3,068											

## **Notes to Consolidated Financial Statements**

(Unaudited)

The following tables show the activity in the allowance for loan losses for the nine month periods indicated:

				Sep	tember 30	, 20	17									
				One-to-												
				four												
				family -	One-to-											
	Multi-	_		mixed-	four	_			Small				mmercial			
<i>a</i> 1	family		ommercial		family -		onstruction		isiness		Гахі	-	ousiness			m . 1
(In thousands)	residenti	al 1	real estate	property	residenti	ıl	loans	Admı	nistration	med	dallion	aı	nd other	Una	llocated	Total
Allowance for credit losses:																
Beginning balance	\$ 5,923	\$	4,487	\$ 2,903	\$ 1,015	\$	92	\$	481	\$ 2	2,243	\$	4,492	\$	593	\$22,229
Charge-off's	(452	2)	(4)	(36)	(170	)	-		(89)		(54)		(48)		-	(853)
Recoveries	297	7	93	68	58		-		66		-		45		-	627
Provision (Benefit)	(32	2)	51	(417)	55		25		(65)	1	3,802		440		(593)	3,266
Ending balance	\$ 5,736	\$	4,627	\$ 2,518	\$ 958	\$	117	\$	393	\$ :	5,991	\$	4,929	\$	-	\$25,269
				Ser	otember 30	, 20	16									
				One-to-												
				four												
				family -	One-to-											
	Multi-			mixed-	four			S	Small			Co	mmercial			
	family	C	ommercial	use	family -	C	onstruction	Bı	isiness	7	Гахі	b	ousiness			
(In thousands)	residenti	al 1	real estate	property	residentia	ıl	loans	Admi	nistration	me	dallion	aı	nd other	Una	llocated	Total
Allowance for credit losses:																
Beginning balance	\$ 6,718	\$	4,239	\$ 4,227	\$ 1,227	\$	50	\$	262	\$	343	\$	4,469	\$	_	\$21,535
Charge-off's	(155		-	(139)	(74		-		(362)		-		(59)		-	(789)
Recoveries	230		11	252	366	,	-		118		-		72		-	1,049
Provision (Benefit)	(798	()	266	(1,272)	(502	)	40		390		1,989		(284)		171	-
Ending balance	\$ 5,995	\$	4,516	\$ 3,068	\$ 1,017	\$	90	\$	408	\$	2,332	\$	4,198	\$	171	\$21,795

## **Notes to Consolidated Financial Statements**

(Unaudited)

The following tables show the manner in which loans were evaluated for impairment at the periods indicated:

											Septem	be	r 30, 2017								
(In thousands)		f	Multi- amily		mmercial al estate	fa mi	One-to- four amily - xed-use roperty	1	One-to- four family- sidential			Co	onstruction loans		all Business		Taxi edallion		ommercial business and other		Total
Financing Receivables:																					
Ending Balance		\$2,3	236,173	\$ 1,	352,775	\$ 5	56,723	\$ 1	177,578	\$	7,035	\$	15,811	\$	14,485	\$	18,165	\$	674,706	\$5.	053,451
Ending balance: individually evaluated for impairment		\$	4,721			\$	-			\$	-			\$	<u> </u>		18,165		748	\$	48,376
Ending balance: collectively evaluated for impairment		\$2,2	231,452	\$ 1,	345,977	\$ 5	50,406	\$ 1	167,499	\$	7,035	\$	14,633	\$	14,115	\$		\$	673,958	\$5,	005,075
Allowance for credit losses: Ending balance: individually evaluated for impairment		¢	217	¢.	154	¢.	206	¢	56	ď		¢		¢		¢	5 001	¢.	0	¢.	6 622
Ending balance: collectively		\$	217	Þ	154	Þ	200	Ф	30	Þ	-	Ф	-	Þ	-	\$	5,991	Þ	8	Þ	6,632
evaluated for impairment		\$	5,519	\$	4,473	\$	2,312	\$	902	\$	-	\$	117	\$	393	\$	-	\$	4,921	\$	18,637
										D	ecember	31.	2016								
	Mul			. ,	One-to four family mixed-	-	One-to-		Co-				Small		<b></b>		ommercia	ıl			
(In thousands)	fam reside	-	Commo real es			y r	family- esidenti		operative apartmen		Constructi loans	on			Taxi medallion		ousiness nd other	J	Jnallocated	l	Total
Financing Receivables:																					
Ending Balance	\$2.178	.504	\$1.246	.132	\$558,50	2 \$	3185.76	7 S	7,418	\$	11,49	)5	\$ 15.	198	\$ 18,996	\$	597.122	. s	_	\$4	819,134
Ending balance: individually evaluated for impairment		,923		,551						- \$		-			\$ 16,282		2,492			\$	51,983
Ending balance: collectively evaluated for impairment	\$2,172	,581	\$1,239	,581	\$549,69	3 \$	5175,778	3 <b>\$</b>	7,418	\$	11,49	)5	\$ 13,	261	\$ 2,714	\$	594,630	) \$	_	\$4	,767,151
Allowance for credit losses:																					
Ending balance: individually evaluated for impairment	\$	232	\$	179	\$ 41	7 \$	60	) \$		- \$		-	\$	90	\$ 2,236	\$	12	2 \$	-	\$	3,226
Ending balance: collectively evaluated for impairment	\$ 5	,691	\$ 4	,308	\$ 2,48	6 \$	955	5 \$	5	- \$	ç	02	\$	391	\$ 7	\$	4,480	) \$	593	\$	19,003

## **Notes to Consolidated Financial Statements**

(Unaudited)

The following table shows our recorded investment, unpaid principal balance and allocated allowance for loan losses for impaired loans at the periods indicated:

	September 30, 2017							December 31, 2016						
		ecorded vestment		Unpaid Principal Balance		Related Allowance		corded estment		Unpaid Principal Balance		Related Allowance		
						(In thou	isands)							
Vith no related allowance recorded:														
Mortgage loans:														
Multi-family residential	\$	2,489	\$	2,935	\$	=	\$	3,660	\$	3,796	\$			
Commercial real estate		4,767		4,767		-		4,489		4,516				
One-to-four family mixed-use property		5,079		5,454		=		6,435		6,872				
One-to-four family residential		9,661		10,696		-		9,560		11,117				
Co-operative apartments		-		-		-		-		-				
Construction		1,178		1,178		-		_		-				
Non-mortgage loans:														
Small Business Administration		370		386		-		416		509				
Taxi medallion		2,608		2,608		_		2,334		2,476				
Commercial business and other		380		749		-		2,072		2,443				
Total loans with no related allowance recorded		26,532		28,773		=		28,966		31,729				
Vith an allowance recorded:														
Mortgage loans:														
Multi-family residential		2,232		2,232		217		2,263		2,263		232		
Commercial real estate		2,031		2,031		154		2,062		2,062		179		
One-to-four family mixed-use property		1,238		1,238		206		2,374		2,376		41′		
One-to-four family residential		418		418		56		429		429		6		
Co-operative apartments		_		-		-		_		-				
Construction		_		_		_		_		-				
Non-mortgage loans:														
Small Business Administration		_		_		_		1,521		1,909		90		
Taxi medallion		15,557		15,557		5,991		13,948		13,948		2,236		
Commercial business and other		368		368		8		420		420		12		
Total loans with an allowance recorded		21,844		21,844		6,632		23,017		23,407		3,226		
otal Impaired Loans:														
Total mortgage loans	\$	20.002	Φ	20.040	¢	622	¢	21 272	¢	22 421	¢.	000		
Total mortgage toans	Þ	29,093	\$	30,949	\$	633	\$	31,272	\$	33,431	\$	888		
				19,668								2,338		

## **Notes to Consolidated Financial Statements**

(Unaudited)

The following table shows our average recorded investment and interest income recognized for impaired loans for the three months ended September 30, 2017 and 2016:

		Septemb	er 30, 20	17		Septemb	er 30,	2016
	R	average ecorded vestment	I1 I1	nterest ncome cognized	F	Average Recorded nvestment		Interest Income Recognized
				(In tho	usands	)		
With no related allowance recorded:								
Mortgage loans:								
Multi-family residential	\$	2,451	\$		\$	4,639	\$	23
Commercial real estate		5,142		60		4,661		55
One-to-four family mixed-use property		5,269		45		8,234		37
One-to-four family residential		10,023		29		10,204		19
Co-operative apartments		-		-		-		-
Construction		890		15		285		-
Non-mortgage loans:								
Small Business Administration		260		5		404		13
Taxi medallion		3,177		19		5,053		52
Commercial business and other		1,254		6		2,211		45
Total loans with no related allowance recorded		28,466		191		35,691		244
With an allowance recorded:								
Mortgage loans:								
Multi-family residential		2,242		28		2,279		29
Commercial real estate		2,040		24		2,080		24
One-to-four family mixed-use property		1,445		16		2,567		35
One-to-four family residential		422		4		435		4
Co-operative apartments		-		-		-		-
Construction		-		-		-		-
Non-mortgage loans:								
Small Business Administration		-		-		397		1
Taxi medallion		14,716		73		6,459		17
Commercial business and other		385		5		448		7
Total loans with an allowance recorded		21,250		150		14,665		117
Total Innocional Learning								
Total Impaired Loans:								
Total mortgage loans	\$	29,924	\$	233	\$	35,384	\$	226
Total non-mortgage loans	\$	19,792	\$	108	\$	14,972	\$	135

## **Notes to Consolidated Financial Statements**

(Unaudited)

The following table shows our average recorded investment and interest income recognized for impaired loans for the nine months ended September 30, 2017 and 2016:

		Septemb	er 30	), 2017		Septemb	er 30	, 2016
	I	Average Recorded nvestment		Interest Income Recognized		Average Recorded Investment		Interest Income Recognized
		ar v estiment		(In tho	บรสท			recognized
With no related allowance recorded:				(In the	usun	43)		
Mortgage loans:								
Multi-family residential	\$	2,650	\$	57	\$	5,129	\$	69
Commercial real estate		5,881		214		4,841		162
One-to-four family mixed-use property		5,399		123		8,407		119
One-to-four family residential		10,062		85		10,457		69
Co-operative apartments		-		-		-		-
Construction		794		22		380		-
Non-mortgage loans:								
Small Business Administration		230		9		353		38
Taxi medallion		3,771		74		3,369		155
Commercial business and other		1,584		93		2,265		136
		,				,		
Total loans with no related allowance recorded		30,371		677		35,201		748
With an allowance recorded:								
Mortgage loans:								
Multi-family residential		2,391		107		2,284		87
Commercial real estate		2,039		72		2,173		73
One-to-four family mixed-use property		1,379		50		2,622		107
One-to-four family residential		422		12		403		10
Co-operative apartments		.22		-		-		-
Construction		_		_		_		_
Non-mortgage loans:								
Small Business Administration		_		-		315		4
Taxi medallion		14,663		166		5,009		91
Commercial business and other		383		17		962		20
Commercial business and other		303		1,		702		20
Total loans with an allowance recorded		21,277		424		13,768		392
Total Impaired Loans:								
Total mortgage loans	\$	31,017	\$	742	\$	36,696	\$	696
Town mongago round	<u>Ф</u>	31,017	Ф	742	Φ	30,090	Φ	090
Total non-mortgage loans	\$	20,631	\$	359	\$	12,273	\$	444

#### **Notes to Consolidated Financial Statements**

(Unaudited)

In accordance with our policy and the current regulatory guidelines, we designate loans as "Special Mention," which are considered "Criticized Loans," and "Substandard," "Doubtful," or "Loss," which are considered "Classified Loans". If a loan does not fall within one of the previous mentioned categories then the loan would be considered "Pass." Loans that are non-accrual are designated as Substandard, Doubtful or Loss. These loan designations are updated quarterly. We designate a loan as Substandard when a well-defined weakness is identified that jeopardizes the orderly liquidation of the debt. We designate a loan Doubtful when it displays the inherent weakness of a Substandard loan with the added provision that collection of the debt in full, on the basis of existing facts, is highly improbable. We designate a loan as Loss if it is deemed the debtor is incapable of repayment. The Company does not hold any loans designated as Loss, as loans that are designated as Loss are charged to the Allowance for Loan Losses. We designate a loan as Special Mention if the asset does not warrant classification within one of the other classifications, but does contain a potential weakness that deserves closer attention.

The following table sets forth the recorded investment in loans designated as Criticized or Classified at the periods indicated:

				Se	ptember 30, 2017		
(In thousands)	Speci	al Mention	Substandard		Doubtful	Loss	Total
Multi-family residential	\$	9,333	\$ 2,188	\$	-	\$ =	\$ 11,521
Commercial real estate		1,015	4,767		-	-	5,782
One-to-four family - mixed-use property		1,700	4,551		-	-	6,251
One-to-four family - residential		915	9,503		-	-	10,418
Co-operative apartments		-	-		-	-	-
Construction loans		-	1,178		-	-	1,178
Small Business Administration		585	215		=	=	800
Taxi medallion		-	18,165		-	-	18,165
Commercial business and other		17,694	748		-	-	18,442
Total loans	\$	31,242	\$ 41,315	\$	-	\$ -	\$ 72,557

				De	ecember 31, 2016			
(In thousands)	Spec	cial Mention	Substandard		Doubtful	Loss		Total
Multi-family residential	\$	7,133	\$ 3,351	\$	=	\$	-	\$ 10,484
Commercial real estate		2,941	4,489		-		-	7,430
One-to-four family - mixed-use property		4,197	7,009		-		-	11,206
One-to-four family - residential		1,205	9,399		-		-	10,604
Co-operative apartments		=	=		=		-	-
Construction loans		-	=		-		-	-
Small Business Administration		540	436		-		-	976
Taxi medallion		2,715	16,228		54		-	18,997
Commercial business and other		9,924	2,493		-		-	12,417
Total loans	\$	28,655	\$ 43,405	\$	54	\$	-	\$ 72,114

Commitments to extend credit (principally real estate mortgage loans) and lines of credit (principally home equity lines of credit and business lines of credit) amounted to \$94.7 million and \$229.0 million, respectively, at September 30, 2017.

#### **Notes to Consolidated Financial Statements**

(Unaudited)

#### 6. Loans held for sale

Loans held for sale are carried at the lower of cost or estimated fair value. At September 30, 2017 and December 31, 2016, the Bank did not have any loans held for sale.

The Company has implemented a strategy of selling certain delinquent and non-performing loans. Once the Company has decided to sell a loan, the sale usually closes in a short period of time, generally within the same quarter. Loans designated held for sale are reclassified from loans held for investment to loans held for sale. Terms of sale include cash due upon the closing of the sale, no contingencies or recourse to the Company and servicing is released to the buyer. Additionally, at times the Company may sell participating interests in performing loans.

The following table shows loans sold during the period indicated:

	For	ende 17	d 	
(Dollars in thousands)	Loans sold	Proceeds	N	et gain (loss)
Delinquent and non-performing loans				
Multi-family residential	2	\$ 707	\$	30
Commercial real estate	3	1,118		34
One-to-four family - mixed-use property	3	913		115
Total	8	\$ 2,738	\$	179
Performing loans				
Multi-family residential	10	\$ 12,704	\$	(22)
Commercial real estate	2	17,832		(7)
Small Business Administration	1	142		2
Total	13	\$ 30,678	\$	(27)
		three months elember 30, 20		d
(Dollars in thousands)	Loans sold	Proceeds		Net gain
Delinquent and non-performing loans				
Multi-family residential	3	\$ 632	\$	1
One-to-four family - mixed-use property	8	2,507		239
Total	11	\$ 3,139	\$	240

For the nine months ended September 30, 2017

(Dollars in thousands)	Loans sold	Proceeds	Ne	et charge-offs	Net	gain (loss)
Delinquent and non-performing loans						
Multi-family residential	2	\$ 707	\$	-	\$	30
Commercial real estate	4	1,453		(4)		35
One-to-four family - mixed-use property	8	2,703		(33)		143
Total	14	\$ 4,863	\$	(37)	\$	208
Performing loans						
Multi-family residential	12	\$ 18,784	\$	=	\$	(36)
Commercial real estate	7	26,283		=		(28)
Small Business Administration	8	5,061		-		252
Total	27	\$ 50,128	\$	-	\$	188

#### **Notes to Consolidated Financial Statements**

(Unaudited)

For the nine months ended September 30, 2016

(Dollars in thousands)	Loans sold	Proceeds	Ne	et charge-offs	Net gain
Delinquent and non-performing loans					
Multi-family residential	9	\$ 2,680	\$	(8)	\$ 3
Commercial real estate	2	192		-	=
One-to-four family - mixed use	15	5,093		-	262
Total	26	\$ 7,965	\$	(8)	\$ 265
Performing loans					
Small Business Administration	6	3,534		-	319
Total	6	\$ 3,534	\$	-	\$ 319

#### 7. Stock-Based Compensation

For the three months ended September 30, 2017 and 2016, the Company's net income, as reported, includes \$1.1 million of stock-based compensation costs and \$0.4 of income tax benefits related to the stock-based compensation plans in each of the periods. For the nine months ended September 30, 2017 and 2016, the Company's net income, as reported, includes \$5.2 million and \$4.7 million, respectively, of stock-based compensation costs and \$1.7 million and \$1.8 million, respectively, of income tax benefits related to the stock-based compensation plans. The Company did not issue any restricted stock units during the three months ended September 30, 2017 and 2016. During the nine months ended September 30, 2017 and 2016, the Company granted 276,900 and 337,175 restricted stock units, respectively. The Company has not granted stock options since 2009. At September 30, 2017, the Company had 1,200 stock options, all 100% vested, outstanding.

The Company uses the fair value of the common stock on the date of award to measure compensation cost for restricted stock unit awards. Compensation cost is recognized over the vesting period of the award using the straight-line method.

The 2014 Omnibus Incentive Plan ("2014 Omnibus Plan") became effective on May 20, 2014 after adoption by the Board of Directors and approval by the stockholders. The 2014 Omnibus Plan authorizes the Compensation Committee of the Company's Board of Directors to grant a variety of equity compensation awards as well as long-term and annual cash incentive awards, all of which can, but need not, be structured so as to comply with Section 162(m) of the Internal Revenue Code of 1986, as amended. On May 31, 2017, stockholders approved an amendment to the 2014 Omnibus Plan (the "Amendment") authorizing an additional 672,000 shares available for future issuance. In addition, to increasing the number of shares for future grants, the Amendment eliminates, in the case of stock options and SARs, the ability to recycle shares used to satisfy the exercise price or taxes for such awards. No other amendments to the 2014 Omnibus Plan were made. Including the additional shares authorized from the Amendment, 953,268 shares are available for future issuance under the 2014 Omnibus Plan at September 30, 2017.

#### **Notes to Consolidated Financial Statements**

(Unaudited)

The following table summarizes the Company's restricted stock unit ("RSU") awards at or for the nine months ended September 30, 2017:

		Weighted-Average Grant-Date
	Shares	Fair Value
Non-vested at December 31, 2016	488,779	\$ 18.99
Granted	276,900	28.21
Vested	(244,762)	21.93
Forfeited	(22,860)	23.61
Non-vested at September 30, 2017	498,057	\$ 22.46
Vested but unissued at September 30, 2017	244,077	\$ 22.67

As of September 30, 2017, there was \$8.7 million of total unrecognized compensation cost related to RSU awards granted. That cost is expected to be recognized over a weighted-average period of 3.1 years. The total fair value of awards vested for the three months ended September 30, 2017 and 2016 was \$14,000 and \$4,000, respectively. The total fair value of awards vested for the nine months ended September 30, 2017 and 2016 was \$7.0 million and \$4.8 million, respectively. The vested but unissued RSU awards consist of awards made to employees and directors who are eligible for retirement. According to the terms of these awards, which provide for vesting upon retirement, these employees and directors have no risk of forfeiture. These shares will be issued at the original contractual vesting and settlement dates.

Cash proceeds, fair value received, tax benefits, and intrinsic value related to stock options exercised, and the weighted average grant date fair value for options granted, during the three and nine months ended September 30, 2017 and 2016 are provided in the following table:

		hree month eptember 30	For the nine mo September		
(In thousands)	 2017		2016	2017	2016
Proceeds from stock options exercised	\$	- \$	5 \$	- \$	132
Fair value of shares received upon exercise of stock options		-	262	37	612
Tax benefit (expense) related to stock options exercised		-	(10)	39	(12)
Intrinsic value of stock options exercised		-	44	96	156

Phantom Stock Plan: The Company maintains a non-qualified phantom stock plan as a supplement to its profit sharing plan for officers who have achieved the designated level and completed one year of service. The Company adjusts its liability under this plan to the fair value of the shares at the end of each period.

#### **Notes to Consolidated Financial Statements**

(Unaudited)

The following table summarizes the Phantom Stock Plan at or for the nine months ended September 30, 2017:

Phantom Stock Plan	Shares	Fair Value
Outstanding at December 31, 2016	89,339	\$ 29.39
Granted	7,889	27.42
Forfeited	(10)	28.95
Distributions	(8,471)	28.69
Outstanding at September 30, 2017	88,747	\$ 29.72
Vested at September 30, 2017	88,431	\$ 29.72

The Company recorded stock-based compensation expense for the Phantom Stock Plan of \$0.2 million and \$0.4 million for the three months ended September 30, 2017 and 2016, respectively. The total fair value of the distributions from the Phantom Stock Plan was \$0.2 million for the three months ended September 30, 2017. There were no distributions for the three months ended September 30, 2016.

For the nine months ended September 30, 2017 and 2016, the Company recorded stock-based compensation expense for the Phantom Stock Plan of \$0.1 million and \$0.2 million, respectively. The total fair value of the distributions from the Phantom Stock Plan during the nine months ended September 30, 2017 and 2016 was \$0.2 million and \$28,000, respectively.

#### 8. Pension and Other Postretirement Benefit Plans

The following table sets forth information regarding the components of net expense for the pension and other postretirement benefit plans.

	 Three mor	 Nine months ended September 30,					
(In thousands)	 2017	2016	2017		2016		
Employee Pension Plan:							
Interest cost	\$ 216	\$ 226	\$ 648	\$	678		
Amortization of unrecognized loss	174	201	523		604		
Expected return on plan assets	(348)	(348)	(1,044)		(1,044)		
Net employee pension expense	\$ 42	\$ 79	\$ 127	\$	238		
Outside Director Pension Plan:							
Service cost	\$ 10	\$ 11	\$ 30	\$	33		
Interest cost	23	24	69		72		
Amortization of unrecognized gain	(23)	(21)	(69)		(65)		
Amortization of past service liability	10	9	30		30		
Net outside director pension expense	\$ 20	\$ 23	\$ 60	\$	70		
Other Postretirement Benefit Plans:							
Service cost	\$ 79	\$ 90	\$ 237	\$	270		
Interest cost	76	80	228		240		
Amortization of unrecognized loss	-	12	-		36		
Amortization of past service credit	(21)	(22)	(64)		(64)		
Net other postretirement expense	\$ 134	\$ 160	\$ 401	\$	482		

The Company previously disclosed in its Consolidated Financial Statements for the year ended December 31, 2016 that it expects to contribute \$0.3 million and \$0.2 million to the Outside Director Pension Plan (the "Outside Director Pension Plan") and the other postretirement benefit plans (the "Other Postretirement Benefit Plans"), respectively, during the year ending December 31, 2017. The Company does not expect to make a contribution to the Employee Pension Plan (the "Employee Pension Plan"). As of September 30, 2017, the Company has contributed \$108,000 to the Outside Director Pension Plan and \$60,000 in contributions were made to the Other Postretirement Benefit Plans. As of September 30, 2017, the Company has not revised its expected contributions for the year ending December 31, 2017.

#### **Notes to Consolidated Financial Statements**

(Unaudited)

#### 9. Fair Value of Financial Instruments

The Company carries certain financial assets and financial liabilities at fair value in accordance with GAAP which defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, establishes a framework for measuring fair value and expands disclosures about fair value measurements. GAAP permits entities to choose to measure many financial instruments and certain other items at fair value. At September 30, 2017, the Company carried financial assets and financial liabilities under the fair value option with fair values of \$21.4 million and \$36.1 million, respectively. At December 31, 2016, the Company carried financial assets and financial liabilities under the fair value option with fair values of \$30.4 million and \$34.0 million, respectively. The Company did not elect to carry any additional financial assets or financial liabilities under the fair value option during the nine months ended September 30, 2017.

The following table presents the financial assets and financial liabilities reported at fair value under the fair value option, and the changes in fair value included in the Consolidated Statement of Income – Net gain (loss) from fair value adjustments, at or for the periods ended as indicated:

	Fair Value Measurements			Fair Value Measurements	Changes in Fair Values For Items Measured at Fair Value Pursuant to Election of the Fair Value Option												
	at S	September 30,	at	t December 31,	Т	hree Mo	nths Ended			Nine Mon	ths Ended						
									Se	eptember 30,							
(Dollars in thousands)		2017		2016	September 3	30, 2017	September 30,	2016		2017	September :	30, 2016					
Mortgage-backed securities	\$	1,696	\$	2,016	\$	(5)	\$	(6)	\$	(15)	\$	(4)					
Other securities		19,712		28,429		40		(30)		184		156					
Borrowed funds		36,071		33,959		(925)		(296)		(2,090)		1,250					
Net gain (loss) from fair value																	
adjustments (1)(2)					\$	(890)	\$	(332)	\$	(1,921)	\$	1,402					

- (1) The net gain (loss) from fair value adjustments presented in the above table does not include net losses of \$0.4 million and \$0.5 million for the three months ended September 30, 2017 and 2016, respectively, from the change in the fair value of interest rate swaps.
- (2) The net gain (loss) from fair value adjustments presented in the above table does not include net losses of \$0.9 million and \$4.3 million for the nine months ended September 30, 2017 and 2016, respectively, from the change in the fair value of interest rate swaps.

Included in the fair value of the financial assets and financial liabilities selected for the fair value option is the accrued interest receivable or payable for the related instrument. The Company reports as interest income or interest expense in the Consolidated Statement of Income, the interest receivable or payable on the financial instruments selected for the fair value option at their respective contractual rates.

The borrowed funds had a contractual principal amount of \$61.9 million at both September 30, 2017 and December 31, 2016. The fair value of borrowed funds includes accrued interest payable of \$0.2 million and \$0.1 million at September 30, 2017 and December 31, 2016, respectively.

The Company generally holds its earning assets, other than securities available for sale, to maturity and settles its liabilities at maturity. However, fair value estimates are made at a specific point in time and are based on relevant market information. These estimates do not reflect any premium or discount that could result from offering for sale at one time the Company's entire holdings of a particular instrument. Accordingly, as assumptions change, such as interest rates and prepayments, fair value estimates change and these amounts may not necessarily be realized in an immediate sale.

Disclosure of fair value does not require fair value information for items that do not meet the definition of a financial instrument or certain other financial instruments specifically excluded from its requirements. These items include core deposit intangibles and other customer relationships, premises and equipment, leases, income taxes and equity.

### **Notes to Consolidated Financial Statements**

(Unaudited)

Further, fair value disclosure does not attempt to value future income or business. These items may be material and accordingly, the fair value information presented does not purport to represent, nor should it be construed to represent, the underlying "market" or franchise value of the Company.

Financial assets and financial liabilities reported at fair value are required to be measured based on either: (1) quoted prices in active markets for identical financial instruments (Level 1); (2) significant other observable inputs (Level 2); or (3) significant unobservable inputs (Level 3).

A description of the methods and significant assumptions utilized in estimating the fair value of the Company's assets and liabilities that are carried at fair value on a recurring basis are as follows:

Level 1 – where quoted market prices are available in an active market. At September 30, 2017, Level 1 included one mutual fund. At December 31, 2016, the Company did not value any of its assets or liabilities that are carried at fair value on a recurring basis as Level 1.

Level 2 – when quoted market prices are not available, fair value is estimated using quoted market prices for similar financial instruments and adjusted for differences between the quoted instrument and the instrument being valued. Fair value can also be estimated by using pricing models, or discounted cash flows. Pricing models primarily use market-based or independently sourced market parameters as inputs, including, but not limited to, yield curves, interest rates, equity or debt prices and credit spreads. In addition to observable market information, models also incorporate maturity and cash flow assumptions. At September 30, 2017 and December 31, 2016, Level 2 included mortgage related securities, corporate debt, municipals and interest rate swaps.

Level 3 – when there is limited activity or less transparency around inputs to the valuation, financial instruments are classified as Level 3. At September 30, 2017, Level 3 included trust preferred securities owned and junior subordinated debentures issued by the Company. At December 31, 2016, Level 3 included trust preferred securities owned and junior subordinated debentures issued by the Company and a single issuer trust preferred security.

The methods described above may produce fair values that may not be indicative of net realizable value or reflective of future fair values. While the Company believes, its valuation methods are appropriate and consistent with those of other market participants, the use of different methodologies, assumptions and models to determine fair value of certain financial instruments could produce different estimates of fair value at the reporting date.

The following table sets forth the assets and liabilities that are carried at fair value on a recurring basis and the method that was used to determine their fair value, at September 30, 2017 and December 31, 2016:

		Quoted Prices in Active Markets for Identical Assets (Level 1)				Significant Other Observable Inputs (Level 2)				Signific Unobserv (Le	Inputs	Total carried at fair value on a recurring basis				
		2017		2016		2017		2016		2017		2016		2017		2016
	(In thousands)															
Assets:																
Mortgage-backed Securities	\$	-	\$	-	\$	519,861	\$	516,476	\$	-	\$	-	\$	519,861	\$	516,476
Other securities		11,589		-		264,026		337,544		1,083		7,361		276,698		344,905
Interest rate swaps		-		-		5,410		6,350		-		-		5,410		6,350
Total assets	\$	11,589	\$	-	\$	789,297	\$	860,370	\$	1,083	\$	7,361	\$	801,969	\$	867,731
Liabilities:																
Borrowings	\$	-	\$	-	\$	-	\$	-	\$	36,071	\$	33,959	\$	36,071	\$	33,959
Interest rate swaps		-		-		4,645		3,386		-		-		4,645		3,386
Total liabilities	\$	-	\$	-	\$	4,645	\$	3,386	\$	36,071	\$	33,959	\$	40,716	\$	37,345

#### **Notes to Consolidated Financial Statements**

(Unaudited)

The following table sets forth the Company's assets and liabilities that are carried at fair value on a recurring basis, classified within Level 3 of the valuation hierarchy for the period indicated:

	For the three months ended													
		Septembe	er 30, 20	)17		Septemb	er 30, 2	2016						
	Trust preferred securities			subordinated ebentures	Tr	ust preferred securities		or subordinated debentures						
				usands	5)									
Beginning balance	\$	7,444	\$	35,137	\$	7,167	\$	27,485						
Security call		(6,300)		-		-		-						
Net gain from fair value adjustment of financial assets (1)		28		-		23		-						
Net loss from fair value adjustment of financial liabilities (1)		-		925		-		296						
Decrease in accrued interest receivable		(89)		=		=		=						
Increase in accrued interest payable		=		9		-		10						
Change in unrealized gains included in other comprehensive income		-		-		1		-						
Ending balance	\$	1,083	\$	36,071	\$	7,191	\$	27,791						
Changes in unrealized gains held at period end	\$	-	\$	-	\$	1	\$							

(1) Totals in the table above are presented in the Consolidated Statement of Income under net gains (losses) from fair value adjustments.

The following table sets forth the Company's assets and liabilities that are carried at fair value on a recurring basis, classified within Level 3 of the valuation hierarchy for the period indicated:

				For the nine r	nontl	hs ended				
		Septembe	er 30	), 2017	September 30, 2016					
	7	Trust preferred securities	Junior subordinated debentures			rust preferred securities	Jur	nior subordinated debentures		
				(In tho	ısanc	ds)				
Beginning balance	\$	7,361	\$	33,959	\$	7,212	\$	29,018		
Security call		(6,300)		-		-		-		
Net gain (loss) from fair value adjustment of financial assets (1)		108		-		(23)		-		
Net loss (gain) from fair value adjustment of financial liabilities (1)		-		2,090		-		(1,250)		
Decrease in accrued interest receivable		(88)		-		=		=		
Increase in accrued interest payable		=		22		1		23		
Change in unrealized gains included in other comprehensive income		2		-		1		-		
Ending balance	\$	1,083	\$	36,071	\$	7,191	\$	27,791		
Changes in unrealized gains held at period end	\$		\$	-	\$	1	\$	-		

(1) Totals in the table above are presented in the Consolidated Statement of Income under net gains (losses) from fair value adjustments.

During the three and nine months ended September 30, 2017, one mutual fund security for \$11.6 million was transferred from Level 2 into Level 1. There were no transfers between Levels 1, 2 and 3 during the three and nine months ended September 30, 2016.

#### **Notes to Consolidated Financial Statements**

(Unaudited)

The following tables present the quantitative information about recurring Level 3 fair value of financial instruments and the fair value measurements at the periods indicated:

		September 30, 2017												
	I	Fair Value	Valuation Technique	Unobservable Input	Range	Weighted Average								
Assets:				(Dollars in thousands)										
Trust preferred securities	\$	1,083	3 Discounted cash flows	Discount rate	n/a	5.9%								
Liabilities:														
Junior subordinated debentures	\$	36,07	1 Discounted cash flows	Discount rate	n/a	5.9%								
				December 31, 2016										
	Fai	r Value	Valuation Technique	Unobservable Input	Range	Weighted Average								
Assets:				(Dollars in thousands)										
Trust preferred securities	\$	7,191	Discounted cash flows	Discount rate	6.3% - 7.1%	7.0%								
Liabilities:														
Liabilities.														
Junior subordinated debentures	\$	33,959	Discounted cash flows	Discount rate	n/a	6.3%								

The significant unobservable inputs used in the fair value measurement of the Company's trust preferred securities and junior subordinated debentures valued under Level 3 at September 30, 2017 and December 31, 2016, are the effective yields used in the cash flow models. Significant increases or decreases in the effective yield in isolation would result in a significantly lower or higher fair value measurement.

The following table sets forth the Company's assets and liabilities that are carried at fair value on a non-recurring basis and the method that was used to determine their fair value at September 30, 2017 and December 31, 2016:

		Quoted Prices in Active Markets for Identical Assets (Level 1)				Significant Other Observable Inputs (Level 2)				Significant Other Unobservable Inputs (Level 3)				Total carried at fair value on a recurring basis			
	20	17		2016		2017		2016		2017		2016		2017		2016	
								(In thous	ands	5)							
Assets:																	
Impaired loans	\$	-	\$	-	\$	-	\$	-	\$	20,159	\$	14,968	\$	20,159	\$	14,968	
Other real estate owned		-		-		-		-		-		533		-		533	
Total assets	\$	-	\$	-	\$	-	\$	-	\$	20,159	\$	15,501	\$	20,159	\$	15,501	

### **Notes to Consolidated Financial Statements**

(Unaudited)

The following tables present the qualitative information about non-recurring Level 3 fair value of financial instruments and the fair value measurements at the periods indicated:

				September 30, 2017				
	Fa	air Value	Valuation Technique	Unobservable Input		Range		Weighted Average
Assets:				(Dollars in thousands)				
Torrection delicence	¢.	1.500	I	Controllination and	( 50/	4	7.50/	7.00/
Impaired loans	\$	1,566	Income approach	Capitalization rate	6.5%	to	7.5%	7.0%
				Reduction for planned expedited disposal		15.0%		15.0%
				Adjustment to sales comparison value to				
Impaired loans	\$	13,852	Sales approach	reconcile differences between comparable sales	-50.0%	to	16.2%	-0.6%
impaned loans	Ψ	13,632	Saics approach	Saics	-30.070	10	10.270	-0.070
				Reduction for planned expedited disposal	0.0%	to	15.0%	3.7%
				Adjustment to sales comparison value to				
T : 11	Ф	4.741	Blended income and	reconcile differences between comparable	20.00/	,	25.00/	0.00/
Impaired loans	\$	4,741	sales approach	sales	-30.0%	to	25.0%	-0.8%
				Capitalization rate	5.0%	to	9.8%	7.5%
				Reduction for planned expedited disposal	14.5%	to	15.0%	15.0%
				reduction for planned expedited disposal	11.570	to	13.070	13.070
				December 31, 2016				
								Weighted
	Fa	air Value	Valuation Technique	Unobservable Input		Range		Weighted Average
Assets:	Fa	air Value	Valuation Technique	Unobservable Input (Dollars in thousands)		Range		_
Assets: Impaired loans	Fa	2,007	Valuation Technique  Income approach	<del>-</del>	6.0%	Range	7.5%	_
			•	(Dollars in thousands)  Capitalization rate	6.0%	to	7.5%	Average 7.0%
			•	(Dollars in thousands)	6.0%	5	7.5%	Average
			•	(Dollars in thousands)  Capitalization rate  Reduction planned for expedited disposal  Adjustment to sales comparison value to	6.0%	to	7.5%	Average 7.0%
Impaired loans			Income approach	(Dollars in thousands)  Capitalization rate  Reduction planned for expedited disposal	6.0%	to	7.5%	Average 7.0%
	\$	2,007	•	(Dollars in thousands)  Capitalization rate  Reduction planned for expedited disposal  Adjustment to sales comparison value to reconcile differences between comparable sales	-40.0%	to 15.0%	16.2%	7.0% 15.0%
Impaired loans	\$	2,007	Income approach	(Dollars in thousands)  Capitalization rate  Reduction planned for expedited disposal  Adjustment to sales comparison value to reconcile differences between comparable		to 15.0%		7.0% 15.0%
Impaired loans	\$	2,007	Income approach  Sales approach	(Dollars in thousands)  Capitalization rate  Reduction planned for expedited disposal  Adjustment to sales comparison value to reconcile differences between comparable sales  Reduction planned for expedited disposal  Adjustment to sales comparison value to	-40.0%	to 15.0%	16.2%	7.0% 15.0%
Impaired loans Impaired loans	\$	2,007 8,703	Income approach  Sales approach  Blended income and	(Dollars in thousands)  Capitalization rate  Reduction planned for expedited disposal  Adjustment to sales comparison value to reconcile differences between comparable sales  Reduction planned for expedited disposal  Adjustment to sales comparison value to reconcile differences between comparable	-40.0% 0%	to 15.0% to to	16.2% 15.0%	7.0% 15.0% -1.5% 7.7%
Impaired loans	\$	2,007	Income approach  Sales approach	(Dollars in thousands)  Capitalization rate  Reduction planned for expedited disposal  Adjustment to sales comparison value to reconcile differences between comparable sales  Reduction planned for expedited disposal  Adjustment to sales comparison value to	-40.0%	to 15.0%	16.2%	7.0% 15.0%
Impaired loans Impaired loans	\$	2,007 8,703	Income approach  Sales approach  Blended income and	(Dollars in thousands)  Capitalization rate  Reduction planned for expedited disposal  Adjustment to sales comparison value to reconcile differences between comparable sales  Reduction planned for expedited disposal  Adjustment to sales comparison value to reconcile differences between comparable	-40.0% 0%	to 15.0% to to	16.2% 15.0%	7.0% 15.0% -1.5% 7.7%
Impaired loans Impaired loans	\$	2,007 8,703	Income approach  Sales approach  Blended income and	(Dollars in thousands)  Capitalization rate  Reduction planned for expedited disposal  Adjustment to sales comparison value to reconcile differences between comparable sales  Reduction planned for expedited disposal  Adjustment to sales comparison value to reconcile differences between comparable sales	-40.0% 0% -50.0%	to 15.0% to to	16.2% 15.0% 25.0%	7.0% 15.0% -1.5% -7.7%
Impaired loans Impaired loans	\$	2,007 8,703	Income approach  Sales approach  Blended income and	(Dollars in thousands)  Capitalization rate  Reduction planned for expedited disposal  Adjustment to sales comparison value to reconcile differences between comparable sales  Reduction planned for expedited disposal  Adjustment to sales comparison value to reconcile differences between comparable sales  Capitalization rate	-40.0% 0% -50.0%	to 15.0%  to to to	16.2% 15.0% 25.0%	7.0% 15.0% -1.5% -0.6% 7.2%

The Company did not have any liabilities that were carried at fair value on a non-recurring basis at September 30, 2017 and December 31, 2016.

Other real estate owned

533

Sales approach

sales

18.6%

11.0%

### **Notes to Consolidated Financial Statements**

(Unaudited)

The methods and assumptions used to estimate fair value at September 30, 2017 and December 31, 2016 are as follows:

#### Cash and Due from Banks, Overnight Interest-Earning Deposits and Federal Funds Sold:

The fair values of financial instruments that are short-term or reprice frequently and have little or no risk are considered to have a fair value that approximates carrying value.

#### FHLB-NY stock:

The fair value is based upon the par value of the stock, which equals its carrying value.

#### **Securities:**

The fair values of securities are contained in Note 4 of Notes to Consolidated Financial Statements. Fair value is based upon quoted market prices, where available. If a quoted market price is not available, fair value is estimated using quoted market prices for similar securities and adjusted for differences between the quoted instrument and the instrument being valued. When there is limited activity or less transparency around inputs to the valuation, securities are valued using discounted cash flows.

### Loans held for sale:

The fair value of non-performing loans held for sale is estimated through a negotiated sales price.

#### Loans:

The fair value of loans is estimated by discounting the expected future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and remaining maturities.

For non-accruing loans, fair value is generally estimated by discounting management's estimate of future cash flows with a discount rate commensurate with the risk associated with such assets or, for collateral dependent loans, 85% of the appraised or internally estimated value of the property, except for taxi medallion loans. The fair value of the underlying collateral of taxi medallion loans is the most recent reported arm's length transaction. When there is no recent sale activity, the fair value is calculated using capitalization rates.

### Other Real Estate Owned:

OREO are carried at fair value less selling costs. The fair value is based on appraised value through a current appraisal, or sometimes through an internal review, additionally adjusted by the estimated costs to sell the property.

### **Accrued Interest Receivable:**

The carrying amount is a reasonable estimate of fair value due to its short-term nature and is valued at the input level for its underlying financial asset.

### **Due to Depositors:**

The fair values of demand, passbook savings, NOW, money market deposits and escrow deposits are, by definition, equal to the amount payable on demand at the reporting dates (i.e. their carrying value). The fair value of certificates of deposits are estimated by discounting the expected future cash flows using the rates currently offered for deposits of similar remaining maturities.

### **Borrowings:**

The fair value of borrowings is estimated by discounting the contractual cash flows using interest rates in effect for borrowings with similar maturities and collateral requirements or using a market-standard model. The fair value of the junior subordinated debentures was developed using a credit spread based on the subordinated debt issued by the Company adjusting for differences in the junior subordinated debt's credit rating, liquidity and time to maturity.

### **Notes to Consolidated Financial Statements**

(Unaudited)

### **Accrued Interest Payable:**

The carrying amount is a reasonable estimate of fair value due to its short-term nature and is valued at the input level for its underlying financial liability.

### **Interest Rate Swaps:**

The fair value of interest rate swaps is based upon broker quotes.

#### **Other Financial Instruments:**

The fair values of commitments to sell, lend or borrow are estimated using the fees currently charged or paid to enter into similar agreements, taking into account the remaining terms of the agreements and the present creditworthiness of the counterparties or on the estimated cost to terminate them or otherwise settle with the counterparties at the reporting date. For fixed-rate loan commitments to sell, lend or borrow, fair values also consider the difference between current levels of interest rates and committed rates (where applicable). At September 30, 2017 and December 31, 2016, the fair values of the above financial instruments approximate the recorded amounts of the related fees and were not considered to be material.

The following tables set forth the carrying amounts and estimated fair values of selected financial instruments based on the assumptions described above used by the Company in estimating fair value at the periods indicated:

			Septe	ember 30, 2017		
	 Carrying	Fair				
	 Amount	Value		Level 1	Level 2	Level 3
			(Ir	ı thousands)		
Assets:						
Cash and due from banks	\$ 60,161	\$ 60,161	\$	60,161	\$ -	\$ -
Securities held-to-maturity						
Mortgage-backed securities	7,978	7,839		-	7,839	-
Other securities	22,952	21,542		-	-	21,542
Securities available for sale						
Mortgage-backed securities	519,861	519,861		-	519,861	-
Other securities	276,698	276,698		11,589	264,026	1,083
Loans	5,070,376	5,058,558		-	-	5,058,558
FHLB-NY stock	55,228	55,228		-	55,228	-
Accrued interest receivable	21,076	21,076		-	21,076	-
Interest rate swaps	5,410	5,410		-	5,410	-
Total assets	\$ 6,039,740	\$ 6,026,373	\$	71,750	\$ 873,440	\$ 5,081,183
Liabilities:						
Deposits	\$ 4,444,448	\$ 4,445,811	\$	3,039,893	\$ 1,405,918	\$ -
Borrowings	1,200,682	1,196,962		-	1,160,891	36,071
Accrued interest payable	3,512	3,512		-	3,512	-
Interest rate swaps	4,645	4,645		-	4,645	-
Total liabilities	\$ 5,653,287	\$ 5,650,930	\$	3,039,893	\$ 2,574,966	\$ 36,071

### **Notes to Consolidated Financial Statements**

(Unaudited)

December 31 2016

				Dece	illuel 31, 2010		
		Carrying	Fair				
	<u></u>	Amount	Value		Level 1	Level 2	Level 3
				(In	n thousands)		
Assets:							
Cash and due from banks	\$	35,857	\$ 35,857	\$	35,857	\$ -	\$ -
Securities held-to-maturity							
Other securities		37,735	35,408		-	=	35,408
Securities available for sale							
Mortgage-backed securities		516,476	516,476		-	516,476	-
Other securities		344,905	344,905		-	337,544	7,361
Loans		4,835,693	4,814,840		-	=	4,814,840
FHLB-NY stock		59,173	59,173		-	59,173	-
Interest rate swaps		6,350	6,350		-	6,350	-
Total assets	\$	5,836,189	\$ 5,813,009	\$	35,857	\$ 919,543	\$ 4,857,609
*							
Liabilities:							
Deposits	\$	4,205,631	\$ 4,213,714	\$	2,833,516	\$ , ,	\$ -
Borrowings		1,266,563	1,255,283		-	1,221,324	33,959
Interest rate swaps		3,386	3,386		-	3,386	-
Total liabilities	\$	5,475,580	\$ 5,472,383	\$	2,833,516	\$ 2,604,908	\$ 33,959

#### 10. Derivative Financial Instruments

At September 30, 2017 and December 31, 2016, the Company's derivative financial instruments consist of interest rate swaps. The Company's interest rate swaps are used for three purposes: 1) to mitigate the Company's exposure to rising interest rates on a portion (\$18.0 million) of its floating rate junior subordinated debentures that have a contractual value of \$61.9 million, at September 30, 2017 and December 31, 2016; 2) mitigate the Company's exposure to rising interest rates on certain fixed rate loans totaling \$279.5 million and \$235.4 million at September 30, 2017 and December 31, 2016, respectively; and 3) to mitigate exposure to rising interest rates on certain short-term advances totaling \$50.0 million at September 30, 2017.

At September 30, 2017, we held derivatives designated as cash flow hedges, fair value hedges and certain derivatives not designated as hedges. At December 31, 2016, we held fair value hedges and certain derivatives not designated as hedges.

The Company's derivative instruments are carried at fair value in the Company's financial statements as part of Other Assets for derivatives with positive fair values and Other Liabilities for derivatives with negative fair values. The accounting for changes in the fair value of a derivative instrument is dependent upon whether or not it qualifies and has been designated as a hedge for accounting purposes, and further, by the type of hedging relationship.

At September 30, 2017 and December 31, 2016, derivatives with a combined notional amount of \$36.3 million were not designated as hedges. At September 30, 2017 and December 31, 2016, derivatives with a combined notional amount of \$261.2 million and \$217.1 million were designated as fair value hedges. At September 30, 2017, derivatives with a combined notional amount of \$50.0 million were designated as cash flow hedges. At December 31, 2016, the Company did not have any cash flow hedges.

For cash flow hedges, the effective portion of changes in the fair value of the derivative is reported in AOCL, net of tax, but the ineffective portion of changes in the fair value of the derivative is recognized directly in earnings. Changes in the fair value of interest rate swaps not designated as hedges are reflected in "Net gain/loss from fair value adjustments" in the Consolidated Statements of Income.

### **Notes to Consolidated Financial Statements**

(Unaudited)

The following table sets forth information regarding the Company's derivative financial instruments at the periods indicated:

	Septemb	er 30	, 2017	Decembe	er 31	, 2016
	 Notional		Net Carrying	Notional		Net Carrying
	 Amount		Value (1)	 Amount		Value (1)
Interest rate swaps (fair value hedge)	\$ 176,408	\$	5,410	\$ 182,177	\$	6,350
Interest rate swaps (fair value hedge)	84,774		(1,482)	34,916		(658)
Interest rate swaps (non-hedge)	36,321		(3,045)	36,321		(2,728)
Interest rate swaps (cash flow hedge)	50,000		(118)	=		=
Total derivatives	\$ 347,503	\$	765	\$ 253,414	\$	2,964

(1) Derivatives in a net positive position are recorded as "Other assets" and derivatives in a net negative position are recorded as "Other liabilities" in the Consolidated Statements of Financial Condition.

The following table sets forth the effect of derivative instruments on the Consolidated Statements of Income for the periods indicated:

	For the three Septer	 	For the nine s	
(In thousands)	2017	2016	2017	2016
Financial Derivatives:				
Interest rate swaps (non-hedge)	\$ (56)	\$ (111)	\$ (316)	\$ (3,532)
Interest rate swaps (fair value hedge)	(351)	(380)	(597)	(795)
Net loss <sup>(1)</sup>	\$ (407)	\$ (491)	\$ (913)	\$ (4,327)

(1) Net gains and losses are recorded as part of "Net gain/loss from fair value adjustments" in the Consolidated Statements of Income.

During the three months and nine months ended September 30, 2017 and 2016, the Company did not record any hedge ineffectiveness.

The Company's interest rate swaps are subject to master netting arrangements between the Company and its two designated counterparties. The Company has not made a policy election to offset its derivative positions.

### **Notes to Consolidated Financial Statements**

(Unaudited)

The following tables present the effect of the master netting arrangements on the presentation of the derivative assets and liabilities in the Consolidated Statements of Condition as of the dates indicated:

					Septemb	er 30	, 2017				
						(	Gross Amounts Not C Statement				
(In thousands)		Amount of ized Assets	Gross Amount Offset the Statement of Condition	in A	Net Amount of ssets Presented in the Statement of Condition		Financial Instrument	ts	Cash Collateral Received		Net Amount
Interest rate swaps	\$	5,410	\$	- \$	5,410	\$	-	- \$	670	\$	4,740
					Net Amount of	(	Gross Amounts Not C				
(In thousands)		Amount of red Liabilities	Gross Amount Offset the Statement of Condition		iabilities Presente n the Statement o Condition		Financial Instruments	Casł	n Collateral Pledged		Net Amount
Interest rate swaps	\$	4,645	\$	- \$	4,645	5 \$	1,105	\$	<del>-</del>	\$	3,540
					Decemb	er 31	2016				
							Gross Amounts Not (				
(In thousands)		Amount of ized Assets	Gross Amount Offset the Statement of Condition		Net Amount of assets Presented in the Statement of Condition		Financial Instrumen		Cash Collateral Received		Net Amount
Interest rate swaps	\$	6,350	\$	- \$	6,350	\$		- \$	2,964	\$	3,386
						G	ross Amounts Not O Statement			_	
(In thousands)	Reco	Amount of ognized oilities	Gross Amount Offset i the Statement of Condition	n Lial	Net Amount of bilities Presented the Statement of Condition	Fi	nancial Instruments		Cash Collateral Pledged		Net Amount

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### Notes to Consolidated Financial Statements

(Unaudited)

### 11. Income Taxes

Flushing Financial Corporation files consolidated Federal and combined New York State and New York City income tax returns with its subsidiaries, with the exception of the Company's trusts, which file separate Federal income tax returns as trusts, and Flushing Preferred Funding Corporation, which files a separate Federal income tax return as a real estate investment trust. Additionally, the Bank files New Jersey State tax returns.

Income tax provisions are summarized as follows:

	For the the ended Sep		For the ninended Sep	
(In thousands)	 2017	2016	2017	2016
Federal:				
Current	\$ 6,703	\$ 6,474	\$ 16,308	\$ 26,362
Deferred	(2,023)	(906)	(1,303)	(844)
Total federal tax provision	 4,680	5,568	15,005	25,518
State and Local:	 			
Current	1,398	1,492	2,817	7,853
Deferred	(787)	(405)	(502)	(384)
Total state and local tax provision	 611	1,087	2,315	7,469
Total income tax provision	\$ 5,291	\$ 6,655	\$ 17,320	\$ 32,987

### **Notes to Consolidated Financial Statements**

(Unaudited)

### 12. Accumulated Other Comprehensive Income (Loss):

The following table sets forth the changes in accumulated other comprehensive loss by component for the three months ended September 30, 2017:

	Unrealized Gains	Unrealized Gains		
	(Losses) on Available for Sale Securities	(Losses) on Cash flow Hedges	Defined Benefit Pension Items	Total
		(In thou	isands)	
Beginning balance, net of tax	\$ (2,110)	\$ (124)	\$ (4,342)	\$ (6,576)
Other comprehensive income before reclassifications, net of tax	(333)	56	-	(277)
Amounts reclassified from accumulated other comprehensive income, net of				
tax	108		81	189
Net current period other comprehensive income, net of tax	(225)	56	81	(88)
Ending balance, net of tax	\$ (2,335)	\$ (68)	\$ (4,261)	\$ (6,664)

The following table sets forth the changes in accumulated other comprehensive loss by component for the three months ended September 30, 2016:

	(Lo Availa	alized Gains osses) on able for Sale ecurities		fined Benefit	Total
			(In	thousands)	
Beginning balance, net of tax	\$	7,923	\$	(4,835)	\$ 3,088
Other comprehensive income before reclassifications, net of tax		(2,942)		-	(2,942)
Amounts reclassified from accumulated other comprehensive income, net of tax		<u>-</u>		103	 103
Net current period other comprehensive income, net of tax		(2,942)		103	(2,839)
Ending balance, net of tax	\$	4,981	\$	(4,732)	\$ 249

### **Notes to Consolidated Financial Statements**

(Unaudited)

The following table sets forth the changes in accumulated other comprehensive loss by component for the nine months ended September 30, 2017:

	Unrealized Gains (Losses) on	Unrealized Gains (Losses) on		
	Available for Sale	Cash flow	Defined Benefit	
	Securities	Hedges	Pension Items	Total
		(In thou	isands)	
Beginning balance, net of tax	\$ (3,859)	¢	\$ (4,503)	\$ (8,362)
Other comprehensive income before reclassifications, net of tax	1,416	(68)	\$ (4,303) -	1,348
	, -	(**)		,
Amounts reclassified from accumulated other comprehensive income, net of				
tax	108		242	350
N. d. i. l. d. i. i. i. i. d. C.	1.524	(60)	2.42	1.600
Net current period other comprehensive income, net of tax	1,524	(68)	242	1,698
Ending balance, net of tax	\$ (2,335)	\$ (68)	\$ (4,261)	\$ (6,664)

The following table sets forth the changes in accumulated other comprehensive income by component for the nine months ended September 30, 2016:

	Unrealized Gains (Losses) on Available for Sale Securities	Defined Benefit Pension Items	Total
		(In thousands)	
Beginning balance, net of tax	\$ (521)	(5,041)	\$ (5,562)
Other comprehensive income before reclassifications, net of tax	6,852	-	6,852
Amounts reclassified from accumulated other comprehensive income, net of tax	(1,350)	309	(1,041)
Net current period other comprehensive income, net of tax	5,502	309	5,811
Ending balance, net of tax	\$ 4,981	\$ (4,732)	\$ 249

### **Notes to Consolidated Financial Statements**

(Unaudited)

The following tables set forth significant amounts reclassified from accumulated other comprehensive loss by component for the periods indicated:

Details about Accumulated Other Comprehensive Loss Components	Accur Comp	Reclassified from mulated Other rehensive Loss	Affected Line Item in the Statement Where Net Income is Presented
		thousands)	
Unrealized losses on available for sale securities:	\$	(186)	Net loss on sale of securities  Tax benefit
	ф	78	Net of tax
	\$	(108)	Net of tax
Amortization of defined benefit pension items:			
Actuarial losses	\$	(152) (1)	Other operating expense
Prior service credits		12 (1)	Other operating expense
		(140)	Total before tax
		59	Tax benefit
	Φ.	(01)	
	\$	(81)	Net of tax
Details about Accumulated Other Comprehensive Loss Components	For the three months e  Amounts  Accur  Compr	ended September 30, 2016  Reclassified from mulated Other rehensive Loss thousands)	Affected Line Item in the Statement Where Net Income is Presented
Comprehensive Loss Components  Amortization of defined benefit pension items:	For the three months e  Amounts  Accur  Compr	Reclassified from mulated Other rehensive Loss thousands)	Affected Line Item in the Statement Where Net Income is Presented
Comprehensive Loss Components  Amortization of defined benefit pension items:  Actuarial losses	For the three months e  Amounts  Accur  Compr	ended September 30, 2016  Reclassified from mulated Other rehensive Loss thousands)  (192) (1)	Affected Line Item in the Statement Where Net Income is Presented Other operating expense
Comprehensive Loss Components  Amortization of defined benefit pension items:  Actuarial losses	For the three months e  Amounts  Accur  Compr	ended September 30, 2016  Reclassified from mulated Other rehensive Loss thousands)  (192) (1)  11 (1)	Affected Line Item in the Statement Where Net Income is Presented  Other operating expense Other operating expense
Comprehensive Loss Components  Amortization of defined benefit pension items:  Actuarial losses	For the three months e  Amounts  Accur  Compr	ended September 30, 2016  Reclassified from mulated Other rehensive Loss thousands)  (192) (1)  11 (1)  (181)	Affected Line Item in the Statement Where Net Income is Presented  Other operating expense Other operating expense Total before tax
Comprehensive Loss Components  Amortization of defined benefit pension items:	For the three months e  Amounts  Accur  Compr	ended September 30, 2016  Reclassified from mulated Other rehensive Loss thousands)  (192) (1)  11 (1)	Affected Line Item in the Statement Where Net Income is Presented  Other operating expense Other operating expense

### **Notes to Consolidated Financial Statements**

(Unaudited)

For the nine months ended September 30, 2017

Amounts Reclassified from Accumulated Other Comprehensive Loss (In thousands)  \$	(186)	Affected Line Item in the Statement Where Net Income is Presented  Net loss on sale of securities
(In thousands) \$	( )	
(In thousands) \$	( )	
\$	( )	Net loss on sale of securities
	( )	
\$		Tax benefit
		Net of tax
	(300)	
\$	(454) (1)	Other operating expense
	34 (1)	Other operating expense
	(420)	Total before tax
	178	Tax benefit
\$	(242)	Net of tax
For the nine months ended September	30, 2016	
Amounts Reclassified from		
Accumulated Other		Affected Line Item in the Statement
Comprehensive Loss		Where Net Income is Presented
(In thousands)		
\$	2,363	Net gain on sale of securities
	(1,013)	Tax expense
\$	1,350	Net of tax
5	(575) (1)	Other operating expense
	( ) ( )	Other operating expense
		Total before tax
		Tax benefit
\$		Net of tax
	For the nine months ended September  Amounts Reclassified from  Accumulated Other  Comprehensive Loss	\$ (454) (1)  34 (1) (420)  178  \$ (242)  For the nine months ended September 30, 2016  Amounts Reclassified from Accumulated Other Comprehensive Loss (In thousands)  \$ 2,363 (1,013) \$ 1,350  \$ (575) (1) 33 (1) (542) 233

<sup>(1)</sup> These accumulated other comprehensive income components are included in the computation of net periodic pension cost (See Note 8 of the Notes to Consolidated Financial Statements "Pension and Other Postretirement Benefit Plans".)

### 13. Regulatory Capital

Under current capital regulations, the Bank is required to comply with four separate capital adequacy standards. As of September 30, 2017, the Bank continues to be categorized as "well-capitalized" under the prompt corrective action regulations and continues to exceed all regulatory capital requirements. In 2016, a Capital Conservation Buffer ("CCB") requirement became effective for banks. The CCB is designed to establish a capital range above minimum capital requirements and impose constraints on dividends, share buybacks and discretionary bonus payments when capital levels fall below prescribed levels. The minimum CCB in 2017 is 1.25% and increases 0.625% annually through 2019 to 2.5%. The CCB for the Bank at September 30, 2017 was 6.60%.

Set forth below is a summary of the Bank's compliance with banking regulatory capital standards.

### **Notes to Consolidated Financial Statements**

(Unaudited)

		September 30, 2017		December	31, 2016
		•	Percent of		Percent of
		Amount	Assets	Amount	Assets
			(Dollars in thou	isands)	
Tier I (leverage) capital:					
Capital level	\$	629,748	10.10% \$	607,033	10.12%
Requirement to be well capitalized		311,625	5.00	299,848	5.00
Excess		318,123	5.10	307,185	5.12
Common Equity Tier I risk-based capital:					
Capital level	S	629,748	14.04% \$	607,033	14.12%
Requirement to be well capitalized		291,614	6.50	279,443	6.50
Excess		338,134	7.54	327,590	7.62
Tier 1 risk-based capital:				<b></b>	
Capital level	\$	629,748	14.04% \$	607,033	14.12%
Requirement to be well capitalized		358,910	8.00	343,930	8.00
Excess		270,838	6.04	263,103	6.12
Total risk-based capital:					
Capital level	\$	655,017	14.60% \$	629,262	14.64%
Requirement to be well capitalized		448,637	10.00	429,913	10.00
Excess		206,380	4.60	199,349	4.64
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### **Notes to Consolidated Financial Statements**

(Unaudited)

The Holding Company is subject to the same regulatory capital requirements as the Bank. As of September 30, 2017, the Holding Company continues to be categorized as "well-capitalized" under the prompt corrective action regulations and continues to exceed all regulatory capital requirements. The CCB for the Holding Company at September 30, 2017 was 6.61%.

Set forth below is a summary of the Holding Company's compliance with banking regulatory capital standards.

	September 30, 2017		December	31, 2016
		Percent of		Percent of
	Amount	Assets	Amount	Assets
		(Dollars in tho	usands)	
\$	565,265	9.07% \$	539,228	9.00%
	311,475	5.00	299,654	5.00
	253,790	4.07	239,574	4.00
\$	530,442	11.84% \$	506.432	11.79%
•		6.50		6.50
	239,117	5.34	227,311	5.29
\$	565 265	12.61% \$	539 228	12.56%
Ψ				8.00
	206,711	4.61	195,694	4.56
•	665 534	1/1 85% \$	636 457	14.82%
Φ				10.00
	217,341	4.85	207,040	4.82
		\$ 530,442 291,325 239,117 \$ 565,265 358,554 206,711	\$ 565,265 9.07% \$ 311,475 5.00 253,790 4.07  \$ 530,442 11.84% \$ 291,325 6.50 239,117 5.34  \$ 565,265 12.61% \$ 358,554 8.00 206,711 4.61	\$ 565,265 9.07% \$ 539,228 311,475 5.00 299,654 253,790 4.07 239,574  \$ 530,442 11.84% \$ 506,432 291,325 6.50 279,121 239,117 5.34 227,311  \$ 565,265 12.61% \$ 539,228 358,554 8.00 343,534 206,711 4.61 195,694  \$ 665,534 14.85% \$ 636,457

### **Notes to Consolidated Financial Statements**

(Unaudited)

#### 14. New Authoritative Accounting Pronouncements

In August 2017, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2017-12, "Derivatives and Hedging (Topic 815)" providing targeted improvements to the accounting for hedging activities, which is effective January 1, 2019, with early adoption permitted in any interim period or fiscal year before the effective date. The guidance introduces a number of amendments, several of which are optional, that are designed to simplify the application of hedge accounting, improve financial statement transparency and more closely align hedge accounting with an entity's risk management strategies. We are currently evaluating the impact of adopting this new guidance on our consolidated results of operations, financial condition and cash flows.

In March 2017, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2017-08, "Premium Amortization on Purchased Callable Debt Securities" which shortens the amortization period for premiums on purchased callable debt securities to the earliest call date, rather than amortizing over the full contractual term. The ASU does not change the accounting for securities held at a discount. The amendments in this ASU require companies to reset the effective yield using the payment terms of the debt security if the call option is not exercised on the earliest call date. If the security has additional future call dates, any excess of the amortized cost basis over the amount repayable by the issuer at the next call date should be amortized to the next call date. The amendments in this update are effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. Early adoption is permitted, including adoption in an interim period. If an entity early adopts the amendments in an interim period, any adjustments should be reflected as of the beginning of the fiscal year that includes that interim period. The guidance is not expected to have an impact on the Company's financial positions, results of operations or disclosures as we currently amortize our callable debt securities to the first call date.

In March 2017, the FASB issued ASU No. 2017-07, "Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost", which requires that an employer disaggregate the service cost component from the other components of net benefit cost, as follows:

- Service cost must be presented in the same line item(s) as other employee compensation costs. These costs are generally included within income from continuing operations, but in some cases may be eligible for capitalization, if certain criteria are met.
- All other components of net benefit cost must be presented in the income statement separately from the service cost component and outside a subtotal of income from operations, if one is presented. These generally include interest cost, actual return on plan assets, amortization of prior service cost included in accumulated other comprehensive income, and gains or losses from changes in the value of the projected benefit obligation or plan assets. If a separate line item is used to present the other components of net benefit cost, it must be appropriately described. If a separate line item is not used, an entity must disclose the line item(s) in the income statement that includes the other components of net benefit cost. The ASU clarifies that these costs are not eligible for capitalization.

The amendments are effective for fiscal years beginning after December 15, 2017, including interim periods within those years. Early adoption is permitted as of the beginning of an annual period. The guidance is not expected to have a significant impact on the Company's financial positions, results of operations or disclosures.

In January 2017, the FASB issued ASU No. 2017-04, "Intangibles - Goodwill and Other (Topic 350): Simplifying the Test for Goodwill Impairment". The ASU simplifies the subsequent measurement of goodwill and eliminates Step 2 from the goodwill impairment test. The Company should perform its goodwill impairment test by comparing the fair value of a reporting unit with its carrying amount. An impairment charge should be recognized for the amount by which the carrying amount exceeds the reporting unit's fair value. The impairment charge is limited to the amount of goodwill allocated to that reporting unit. The amendments in this update are effective for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. Early adoption is permitted for goodwill impairment tests performed on testing dates after January 1, 2017. The guidance is not expected to have a significant impact on the Company's financial positions, results of operations or disclosures.

In August 2016, the FASB issued ASU No. 2016-15 "Classification of Certain Cash Receipts and Cash Payments", to clarify how certain cash receipts and cash payments are presented and classified in the statements of cash flows. The amendments are intended to reduce diversity in practice by clarifying whether the following items should be categorized as operating, investing or financing in the statement of cash flows: (i) debt prepayments and extinguishment costs, (ii) settlement of zero-coupon debt, (iii) settlement of contingent consideration, (iv) insurance proceeds, (v) settlement of corporate-owned life insurance (COLI) and bank-owned life insurance (BOLI) policies, (vi) distributions from equity method investees, (vii) beneficial interests in securitization transactions, and (viii) receipts and payments with aspects of more than one class of cash flows. The ASU will be effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2017. Early adoption is permitted. If an entity early adopts the amendments in an interim period, any adjustments should be reflected as of the beginning of the fiscal year that includes that interim period. An entity that elects early adoption must adopt all of the amendments in the same period. The Company does not expect adoption of this ASU will have a material effect on its consolidated financial statements.

### **Notes to Consolidated Financial Statements**

(Unaudited)

In June 2016, the FASB issued ASU No. 2016-13, "Financial Instruments – Credit Losses" which sets forth a "current expected credit loss" ("CECL") model which requires the Company to measure all expected credit losses for financial instruments held at the reporting date based on historical experience, current conditions and reasonable supportable forecasts. This replaces the existing incurred loss model and will apply to the measurement of credit losses on financial assets measured at amortized cost and to some off-balance sheet credit exposures. This ASU will be effective for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. The Company has begun collecting and evaluating data and system requirements to implement this standard. The adoption of this update could have a material impact on the Company's consolidated results of operations and financial condition. The extent of the impact is still unknown and will depend on many factors, such as the composition of the Company's loan portfolio and expected loss history at adoption. Management has developed committees to evaluate and implement CECL.

In February 2016, the FASB issued ASU No. 2016-02, "Leases". From the lessee's perspective, the new standard establishes a right-of-use ("ROU") model that requires a lessee to record a ROU asset and a lease liability on the balance sheet for all leases with terms longer than 12 months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the income statement for a lessee. From the lessor's perspective, the new standard requires a lessor to classify leases as either sales-type, finance or operating. A lease will be treated as a sale if it transfers all of the risks and rewards, as well as control of the underlying asset, to the lessee. If risks and rewards are conveyed without the transfer of control, the lease is treated as a financing. If the lessor doesn't convey risks and rewards or control, an operating lease results. The new standard is effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. A modified retrospective transition approach is required for lessees for capital and operating leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements, with certain practical expedients available. A modified retrospective transition approach is required for lessors for sales-type, direct financing, and operating leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements, with certain practical expedients available. The Company has not adopted a new accounting policy as of the filing date. Management is continuing to evaluate the standard, but the effects of recognizing most operating leases on the Consolidated Statements of Financial Condition is expected to be material. The Company expects to recognize right-of-use assets and lease liabilities for substantially all of its operating lease commitments based on the present value of unpaid lease paym

### **Notes to Consolidated Financial Statements**

(Unaudited)

In January 2016, FASB issued ASU No. 2016-01 "Financial Instruments" which requires an entity to: (i) measure equity investments at fair value through net income, with certain exceptions; (ii) present in other comprehensive income the changes in instrument-specific credit risk for financial liabilities measured using the fair value option; (iii) present financial assets and financial liabilities by measurement category and form of financial asset; (iv) calculate the fair value of financial instruments for disclosure purposes based on an exit price and; (v) assess a valuation allowance on deferred tax assets related to unrealized losses of available for sale debt securities in combination with other deferred tax assets. The ASU provides an election to subsequently measure certain nonmarketable equity investments at cost less any impairment and adjusted for certain observable price changes. The ASU also requires a qualitative impairment assessment of such equity investments and amends certain fair value disclosure requirements. The amendments are effective for public business entities for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2017. We do not believe the adoption of this standard will have a material impact on the Company's consolidated results of operations, financial condition or cash flows.

In May 2014, the FASB issued ASU 2014-09, "Revenue from Contracts with Customers". This ASU establishes a comprehensive revenue recognition standard for virtually all industries under U.S. GAAP, including those that previously followed industry-specific guidance such as real estate, construction and software industries. The revenue standard's core principle is built on the contract between a vendor and a customer for the provision of goods and services. It attempts to depict the exchange of rights and obligations between the parties in the pattern of revenue recognition based on the consideration to which the vendor is entitled. The guidance in this ASU for public companies is effective for the annual periods beginning after December 15, 2016, including interim periods therein. ASU 2014-09 does not apply to the majority of our revenue streams. In August 2015, the FASB approved a one-year delay of the effective date of this standard. The deferral would require public entities to apply the standard for annual reporting periods beginning after December 15, 2017. Public companies would be permitted to elect to early adopt for annual reporting periods beginning after December 15, 2016. The Company has completed a review of its income streams determining that a significant portion of its income is derived from sources scoped out of this guidance, therefore, we do not believe the adoption of this standard will have a material impact on the Company's consolidated results of operations, financial condition or cash flows .

Management's Discussion and Analysis of Financial Condition and Results of Operations

#### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This Quarterly Report should be read in conjunction with the more detailed and comprehensive disclosures included in our Annual Report on Form 10-K for the year ended December 31, 2016. In addition, please read this section in conjunction with our Consolidated Financial Statements and Notes to Consolidated Financial Statements contained herein.

As used in this Quarterly Report, the words "we," "our" and the "Company" are used to refer to Flushing Financial Corporation and its direct and indirect wholly owned subsidiaries, Flushing Bank (the "Bank"), Flushing Preferred Funding Corporation, Flushing Service Corporation, and FSB Properties Inc.

Statements contained in this Quarterly Report relating to plans, strategies, objectives, economic performance and trends, projections of results of specific activities or investments and other statements that are not descriptions of historical facts may be forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking information is inherently subject to risks and uncertainties and actual results could differ materially from those currently anticipated due to a number of factors, which include, but are not limited to, factors discussed elsewhere in this Quarterly Report and in other documents filed by us with the Securities and Exchange Commission from time to time, including, without limitation, our Annual Report on Form 10-K for the year ended December 31, 2016. Forward-looking statements may be identified by terms such as "may," "will," "should," "could," "expects," "plans," "intends," "anticipates," "believes," "estimates," "predicts," "forecasts," "potential" or "continue" or similar terms or the negative of these terms. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance or achievements. We have no obligation to update these forward-looking statements.

#### **Executive Summary**

We are a Delaware corporation organized in May 1994. The Bank was organized in 1929 and became a federally chartered stock savings bank on November 21, 1995, at which time Flushing Financial Corporation acquired all of the stock of the Bank. In 2013, the Bank's charter was changed to a full-service New York State chartered commercial bank. The Bank's primary regulator is the New York State Department of Financial Services, and its primary federal regulator is the Federal Deposit Insurance Corporation ("FDIC"). Deposits are insured to the maximum allowable amount by the FDIC. Additionally, the Bank is a member of the Federal Home Loan Bank system. The primary business of Flushing Financial Corporation has been the operation of the Bank. The Bank owns three subsidiaries: Flushing Preferred Funding Corporation, Flushing Service Corporation, and FSB Properties Inc. The Bank also operates an internet branch, which operates under the brands of iGObanking.com and BankPurely. The activities of Flushing Financial Corporation are primarily funded by dividends, if any, received from the Bank, issuances of junior subordinated debt, and issuances of equity securities. Flushing Financial Corporation's common stock is traded on the NASDAQ Global Select Market under the symbol "FFIC."

Our principal business is attracting retail deposits from the general public and investing those deposits together with funds generated from ongoing operations and borrowings, primarily in (1) originations and purchases of multi-family residential loans, commercial business loans, commercial real estate mortgage loans and, to a lesser extent, one-to-four family loans (focusing on mixed-use properties, which are properties that contain both residential dwelling units and commercial units); (2) Small Business Administration ("SBA") loans and other small business loans; (3) construction loans, primarily for residential properties; (4) mortgage loan surrogates such as mortgage-backed securities; and (5) U.S. government securities, corporate fixed-income securities and other marketable securities. We also originate certain other consumer loans including overdraft lines of credit. Our results of operations depend primarily on net interest income, which is the difference between the income earned on our interest-earning assets and the cost of our interest-bearing liabilities. Net interest income is the result of our interest rate margin, which is the difference between the average yield earned on interest-earning assets and the average cost of interest-bearing liabilities, adjusted for the difference in the average balance of interest-earning assets as compared to the average balance of interest-bearing liabilities. We also generate non-interest income primarily from loan fees, service charges on deposit accounts, mortgage servicing fees, and other fees, income earned on Bank Owned Life Insurance ("BOLI"), dividends on Federal Home Loan Bank of New York stock and net gains and losses on sales of securities and income tax expense. Our results of operations also can be significantly affected by changes in the fair value of financial assets and financial liabilities for which changes in value are recorded through earnings, our periodic provision for loan losses and specific provision for losses on real estate owned.

### Management's Discussion and Analysis of Financial Condition and Results of Operations

Our strategy is to continue our focus on being an institution serving consumers, businesses, and governmental units in our local markets. In furtherance of this objective, we intend to:

- increase core deposits and continue to improve funding mix to manage funding costs;
- increase net interest income by leveraging loan pricing opportunities and portfolio mix;
- enhance earnings by improving scalability and efficiency;
- manage credit risk;
- maintain well capitalized levels under all stress test scenarios;
- increase our commitment to the multi-cultural marketplace, with a particular focus on the Asian community in Queens; and
- manage enterprise-wide risk.

There can be no assurance that we will be able to effectively implement this strategy. Our strategy is subject to change by the Board of Directors.

Our investment policy, which is approved by the Board of Directors, is designed primarily to manage the interest rate sensitivity of our overall assets and liabilities, to generate a favorable return without incurring undue interest rate risk and credit risk, to complement our lending activities and to provide and maintain liquidity. In establishing our investment strategies, we consider our business and growth strategies, the economic environment, our interest rate risk exposure, our interest rate sensitivity "gap" position, the types of securities to be held and other factors. We classify our investment securities as available for sale or held-to-maturity.

We carry a portion of our financial assets and financial liabilities at fair value and record changes in their fair value through earnings in non-interest income on our Consolidated Statements of Income and Comprehensive Income. A description of the financial assets and financial liabilities that are carried at fair value through earnings can be found in Note 9 of the Notes to the Consolidated Financial Statements.

During the third quarter of 2017, we continued our strategy of focusing our origination efforts on higher yielding loans. Loan originations and purchases for the nine months ended September 30, 2017 totaled \$710.7 million, with multi-family real estate, commercial real estate and commercial business loans accounting for 89.3% of originations and purchases. Our total loan portfolio grew 5% during the nine months ended September 30, 2017 while holding our strong underwriting standards. Loan applications in process strengthened to \$417.0 million at September 30, 2017, compared to \$279.1 million at June 30, 2017 and \$289.3 million at September 30, 2016.

The yield on loan production increased 21 basis points to 4.25% for the three months ended September 30, 2017, from 4.04% for the three months ended June 30, 2017 and 51 basis points from 3.74% for the comparable quarter of 2016. This marks the first quarter since the quarter ended December 31, 2008 that our yield from new loan originations and purchases exceeded the yield of our total loan portfolio, after excluding prepayment penalty income and recovered interest from delinquent loans.

Our net interest margin for the three months ended September 30, 2017 was 2.90%, a decrease of five basis points from the trailing quarter and four basis points from the comparable prior year period. At the end of the second quarter of 2017, in order to remain competitive in our market, we increased the rates paid on our government deposits by a weighted average of 33 basis points. At the same time, we expanded BankPurely®, our eco-friendly, socially conscious, healthier lifestyle community internet brand, by offering a premium savings account. The full impact of these initiatives was experienced in the most recent quarter, as the cost of total deposits increased 14 basis points from the second quarter of 2017. Additionally, this quarter's net-interest margin was negatively impacted by seasonal government deposit outflows, which were replaced with short-term borrowings costing an additional 30 basis points to 65 basis points.

We continued our discipline regarding non-interest expense and credit quality continued to improve, as our non-performing assets have decreased by 37% since the end of 2016 and net charge-offs remain minimal. However, during the recent quarter, we recorded a provision for loan losses for the first time since the fourth quarter of 2015, of \$3.3 million. The provision was the result of a reduction in the estimated fair value of the collateral underlying our performing taxi medallion portfolio. At September 30, 2017, we have allocated \$6.0 million of our allowance for taxi medallion loans which equals 33.0% of the outstanding principal.

Management's Discussion and Analysis of Financial Condition and Results of Operations

The Bank and Company are subject to the same regulatory capital requirements. See Note 13 of the Notes to the Consolidated Financial Statements "Regulatory Capital".

### COMPARISON OF OPERATING RESULTS FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2017 AND 2016

*General.* Net income for the three months ended September 30, 2017 was \$10.2 million, a decrease of \$0.5 million, or 4.3%, compared to \$10.6 million for the three months ended September 30, 2016. Diluted earnings per common share were \$0.35 for the three months ended September 30, 2017, a decrease of \$0.02, or 5.4%, from \$0.37 for the three months ended September 30, 2016.

Return on average equity decreased to 7.6% for the three months ended September 30, 2017 from 8.4% for the three months ended September 30, 2016. Return on average assets was 0.7% for the three months ended September 30, 2017 and 2016.

Interest Income. Interest and dividend income increased \$3.8 million, or 6.8%, to \$59.3 million for the three months ended September 30, 2016. The increase in interest income was primarily attributable to an increase of \$251.7 million in the average balance of interest-earning assets to \$5,936.1 million for the three months ended September 30, 2017 from \$5,684.4 million for the comparable prior year period, combined with an increase of nine basis points in the yield of interest-earning assets to 4.00% for the three months ended September 30, 2017 from 3.91% in the comparable prior year period. The increase in the yield on interest-earning assets of nine basis points was primarily due to an increase of \$347.1 million in the average balance of total loans, net, which have a higher yield than the yield of total interest-earning assets, combined with a decrease of \$94.3 million in the average balance of total securities, which have a lower yield than the yield of total interest-earning assets. The yield of interest-earning assets also improved due to increases of four basis points and 12 basis points, respectively, in the yield of total loans, net and taxable securities for the three months ended September 30, 2017 from the comparable prior year period. Additionally, the yield of interest-earning deposits and federal funds sold increased 60 basis points for the three months ended September 30, 2017 from the comparable prior year period due to increases in the Federal Funds rate. The increases of four basis points in the yield on the total loans, net and 12 basis points in the yield of taxable securities were primarily due to the loans being originated and loans and securities being purchased at higher yields than the existing portfolio yield. Excluding prepayment penalty income and recovered interest from loans, the yield on total loans, net, would have increased four basis points to 4.09% for the three months ended September 30, 2017 from 4.05% for the three months ended September 30, 2016.

Interest Expense. Interest expense increased \$2.5 million, or 17.9%, to \$16.3 million for the three months ended September 30, 2016. The increase in interest expense was primarily due to an increase of 14 basis points in the average cost of interest-bearing liabilities to 1.23% for the three months ended September 30, 2017 from 1.09% for the three months ended September 30, 2016, combined with an increase of \$216.3 million in the average balance of interest-bearing liabilities to \$5,275.9 million for the three months ended September 30, 2017, from \$5,059.6 million for the comparable prior year period. The 14 basis point increase in the cost of interest-bearing liabilities was primarily due to the Bank raising the rates we pay on some of our deposit products to stay competitive within our market. This increase in rates was partially offset by an improvement in our funding mix, as the combined average balance of lower costing savings, NOW and money market deposits increased \$352.7 million to \$2,597.6 million for the three months ended September 30, 2017 from \$2,245.0 million for the comparable prior year period, while the combined average balance of higher costing certificates of deposit and borrowed funds decreased \$141.7 million to \$2,624.1 million for the three months ended September 30, 2017 from \$2,765.8 million for the comparable prior year period.

Net Interest Income. For the three months ended September 30, 2017, net interest income was \$43.0 million, an increase of \$1.3 million, or 3.2%, from \$41.7 million for the three months ended September 30, 2016. The increase in net interest income was primarily due to an increase of \$251.7 million in the average balance of interest-earning assets to \$5,936.1 million for the three months ended September 30, 2017 from \$5,684.4 million for the comparable prior year period. The yield earned on interest-earning assets increased nine basis points to 4.00% for the three months ended September 30, 2017 from 3.91% for the comparable prior year period. The cost of interest-bearing liabilities increased 14 basis points to 1.23% for the three months ended September 30, 2017 as compared to 1.09% for the three months ended September 30, 2016. The effects of the above on both the net interest spread and net interest margin were decreases of five basis points to 2.77% and four basis points to 2.90%, respectively, for the quarter ended September 30, 2017, compared to the quarter ended September 30, 2016. Included in net interest income was prepayment penalty income from loans for the three months ended September 30, 2017 and 2016 totaling \$1.6 million and \$1.5 million, respectively, and recovered interest from non-accrual loans totaling \$0.3 million for each of the three months ended September 30, 2017 and 2016. Without the prepayment penalty income and recovered interest, the net interest margin for the three months ended September 30, 2017 would have been 2.77%, a decrease of four basis points, as compared to 2.81% for the three months ended September 30, 2016.

### Management's Discussion and Analysis of Financial Condition and Results of Operations

**Provision for Loan Losses.** During the three months ended September 30, 2017, a provision for loan losses was recorded for \$3.3 million, compared to none for the comparable prior year period. The provision was the result of a reduction in the estimated fair value of the collateral underlying our performing taxi medallion portfolio. During the three months ended September 30, 2017, the Bank recorded net charge-offs totaling \$0.2 million and non-accrual loans decreased \$2.0 million to \$12.2 million from \$14.1 million at June 30, 2017. The current average loan-to-value ratio for our non-performing loans collateralized by real estate was 34.9% at September 30, 2017. The Bank continues to maintain conservative underwriting standards. We anticipate that we will continue to see low loss content in our loan portfolio. See Note 5 of the Notes to the Consolidated Financial Statements "Loans" and "ALLOWANCE FOR LOAN LOSSES."

**Non-Interest Income.** Non-interest income for the three months ended September 30, 2017 was \$1.7 million, a decrease of \$0.2 million, or 10.4%, from \$1.9 million for the three months ended September 30, 2016. The decrease in non-interest income was primarily due to an increase of \$0.5 million in net losses from fair value adjustments, partially offset by an increase of \$0.3 million in income from bank owned life insurance as compared to the prior year comparable period.

**Non-Interest Expense.** Non-interest expense was \$26.0 million for the three months ended September 30, 2017, a decrease of \$0.3 million, or 1.2%, from \$26.3 million for the three months ended September 30, 2016. The decrease in non-interest expense was primarily due to the prior year period including a write-down of \$0.8 million on one OREO partially offset by an increase in salaries and benefits expense, primarily due to annual salary increases and additions in staffing to support the growth of the Bank.

*Income before Income Taxes.* Income before the provision for income taxes decreased \$1.8 million, or 10.5%, to \$15.5 million for the three months ended September 30, 2017 from \$17.3 million for the three months ended September 30, 2016 for the reasons discussed above.

**Provision for Income Taxes.** The provision for income taxes was \$5.3 million for the three months ended September 30, 2017, a decrease of \$1.4 million, or 20.5%, from \$6.7 million for the three months ended September 30, 2016. The effective tax rate decreased to 34.2% for the three months ended September 30, 2017 from 38.5% in the comparable prior year period due to the impact of preferential tax items.

### COMPARISON OF OPERATING RESULTS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2017 AND 2016

*General.* Net income for the nine months ended September 30, 2017 was \$35.2 million, a decrease of \$15.5 million, or 30.5%, compared to \$50.6 million for the nine months ended September 30, 2016. Diluted earnings per common share were \$1.21 for the nine months ended September 30, 2017, a decrease of \$0.54, or 30.9%, from \$1.75 for the nine months ended September 30, 2016.

The nine months ended September 30, 2016, included a net after-tax gain on the sale of buildings of \$19.6 million, or \$0.67 per diluted common share. The nine months ended September 30, 2017 did not include any net gains on sale of buildings.

Return on average equity decreased to 8.9% for the nine months ended September 30, 2017 from 13.7% for the nine months ended September 30, 2016. Return on average assets decreased to 0.8% for the nine months ended September 30, 2017 from 1.2% for the nine months ended September 30, 2016.

### Management's Discussion and Analysis of Financial Condition and Results of Operations

Interest Income. Total interest and dividend income increased \$9.9 million, or 6.0%, to \$174.9 million for the nine months ended September 30, 2016. The increase in interest income was primarily attributable to an increase of \$313.5 million in the average balance of interest-earning assets to \$5,909.9 million for the nine months ended September 30, 2017 from \$5,596.3 million for the comparable prior year period. The yield on interest-earning assets increased two basis points to 3.95% for the nine months ended September 30, 2017 from 3.93% in the comparable prior year period. The increase in the yield on interest-earning assets of two basis points was primarily due to the yield on interest-earning assets being positively impacted by an increase of \$407.3 million in the average balance of higher yielding total loans, net to \$4,955.4 million for the nine months ended September 30, 2017 from \$4,548.2 million for the comparable prior year period. Additionally, the yield on the securities portfolio increased 15 basis points to 2.80% for nine months ended September 30, 2017, from 2.65% for the comparable prior year period and the yield on interest-earning deposits increased 40 basis points to 0.81% for the nine months ended September 30, 2017 from 0.41% for the nine months ended September 30, 2016. The seven basis point decrease in the yield on total loans, net was primarily due to the decline in the rates earned on new loan originations and purchases, as compared to the existing portfolio, loans modifying to lower rates, and higher yielding loans prepaying. Excluding prepayment penalty income and recovered interest from loans, the yield on total loans, net, would have decreased two basis points to 4.07% for the nine months ended September 30, 2016. The 15 basis point increase in the yield on the securities portfolio was primarily due to the net impact in the current year from \$160.0 million in purchases at an average yield on 2.94% with \$112.4 million in sales at an average yield of 2.21%.

Interest Expense. Interest expense increased \$4.6 million, or 11.4%, to \$44.8 million for the nine months ended September 30, 2016. The increase in interest expense was primarily due to an increase of \$250.9 million in the average balance of interest-bearing liabilities to \$5,272.8 million for the nine months ended September 30, 2017, from \$5,021.9 million for the comparable prior year period. Additionally, the increase was due to an increase of six basis points in the cost of total interest-bearing liabilities to 1.13% for the nine months ended September 30, 2017 from 1.07% for the comparable prior year period. The six basis point increase in the cost of interest-bearing liabilities was primarily due to the Bank raising the rates we pay on some of our deposit products to stay competitive within our market. This increase in rates was partially offset by an improvement in our funding mix, as the combined average balance of lower costing savings, NOW and money market deposits increased \$329.1 million to \$2,645.2 million for the nine months ended September 30, 2017 from \$2,316.1 million for the comparable prior year period, while the combined average balance of higher costing certificates of deposit and borrowed funds decreased \$83.6 million to \$2,566.8 million for the nine months ended September 30, 2017 from \$2,650.4 million for the comparable prior year period.

Net Interest Income. For the nine months ended September 30, 2017, net interest income was \$130.0 million, an increase of \$5.3 million, or 4.3%, from \$124.7 million for the nine months ended September 30, 2016. The increase in net interest income was primarily due to an increase of \$313.5 million in the average balance of interest-earning assets to \$5,909.9 million for the nine months ended September 30, 2017 from the comparable prior year period. The yield earned on interest-earning assets increased two basis points to 3.95% for the nine months ended September 30, 2017. The cost of interest-bearing liabilities increased six basis points to 1.13% for the nine months ended September 30, 2017 as compared to 1.07% for the nine months ended September 30, 2016. The effects of the above on both the net interest spread and net interest margin were decreases of four basis points to 2.82% and 2.93%, respectively, for the nine months ended September 30, 2017, compared to the nine months ended September 30, 2016. Included in net interest income was prepayment penalty income from loans for the nine months ended September 30, 2017 and 2016 totaling \$3.6 million and \$5.0 million, respectively, recovered interest from non-accrual loans totaling \$1.1 million and \$0.5 million, respectively, and accelerated accretion of discount upon the call of CLO securities totaling \$0.4 million and \$26,000, respectively. Without the prepayment penalty income, recovered interest and accelerated discount upon call, the net interest margin for the nine months ended September 30, 2017 would have been 2.82%, a decrease of two basis points, as compared to 2.84% for the nine months ended September 30, 2016.

**Provision for Loan Losses.** During the nine months ended September 30, 2017, a provision for loan losses was recorded for \$3.3 million, compared to none for the comparable prior year period. The provision was the result of a reduction in the estimated fair value of the collateral underlying our performing taxi medallion portfolio. During the nine months ended September 30, 2017, the Bank recorded net charge-offs totaling \$0.2 million and non-accrual loans decreased \$8.9 million to \$12.2 million from \$21.0 million at December 31, 2016. The current average loan-to-value ratio for our non-performing loans collateralized by real estate was 34.9% at September 30, 2017. The Bank continues to maintain conservative underwriting standards. We anticipate that we will continue to see low loss content in our loan portfolio. See Note 5 of the Notes to the Consolidated Financial Statements "Loans" and "ALLOWANCE FOR LOAN LOSSES."

### Management's Discussion and Analysis of Financial Condition and Results of Operations

**Non-Interest Income.** Non-interest income for the nine months ended September 30, 2017 was \$7.3 million, a decrease of \$34.8 million, or 82.7%, from \$42.1 million for the nine months ended September 30, 2016. The decrease in non-interest income was primarily due to the prior year period including \$33.8 million in net gains on sale of buildings and \$2.4 million in net gains on sale of securities compared to no building sales and a net loss of \$0.2 million in sales of securities recorded during the nine months ended September 30, 2017. These decreases were partially offset by an increase in the gain from life insurance proceeds of \$0.9 million for the nine months ended September 30, 2017 compared to the nine months ended September 30, 2016.

Non-Interest Expense. Non-interest expense was \$81.6 million for the nine months ended September 30, 2017, a decrease of \$1.6 million, or 2.0%, from \$83.2 million for the nine months ended September 30, 2016. The decrease in non-interest expense was primarily due to the nine months ended September 30, 2016 including a penalty of \$2.1 million on the prepayment of \$38.0 million in repurchase agreements and \$1.7 million in net losses from the sale of OREO compared to no prepayment penalties on borrowings and a net gain on the sale of OREO totaling \$50,000 recorded during the nine months ended September 30, 2017. In addition, the nine months ended September 30, 2017 had decreases of \$1.1 million in FDIC insurance expense due to lower assessment rates and \$0.4 million in foreclosure expense due to improved credit conditions. These reductions in non-interest expense were partially offset by an increase of \$2.8 million in salaries and benefits primarily due to annual salary increases and additions in staffing to support the growth of the Bank.

*Income before Income Taxes.* Income before the provision for income taxes decreased \$31.1 million, or 37.2%, to \$52.5 million for the nine months ended September 30, 2017 from \$83.6 million for the nine months ended September 30, 2016 for the reasons discussed above.

**Provision for Income Taxes.** The provision for income taxes for the nine months ended September 30, 2017 was \$17.3 million, a decrease of \$15.7 million, or 47.5%, from \$33.0 million for the comparable prior year period. The decrease was primarily due to a decrease of \$31.1 million in income before income taxes and a decrease in the effective tax rate to 33.0% for the nine months ended September 30, 2017 from 39.5% in the comparable prior year period. The decrease in the effective tax rate reflects the impact of a change in the accounting treatment of deductible stock compensation expense from prior years. Additionally, the nine months ended September 30, 2016, effective tax rate reflected the impact of preferential tax items because of that period including the gain on sale buildings.

### **FINANCIAL CONDITION**

Assets. Total assets at September 30, 2017 were \$6,261.4 million, an increase of \$202.9 million, or 3.3%, from \$6,058.5 million at December 31, 2016. Total loans, net increased \$231.6 million, or 4.8%, during the nine months ended September 30, 2017 to \$5,045.1 million from \$4,813.5 million at December 31, 2016. Loan originations and purchases were \$710.7 million for the nine months ended September 30, 2017, a decrease of \$139.7 million, or 16.4%, from \$850.3 million for the nine months ended September 30, 2017, we continued to focus on the origination of multi-family residential, commercial real estate and commercial business loans with a full relationship. The loan pipeline totaled \$417.0 million at September 30, 2017 compared to \$310.9 million at December 31, 2016.

The following table shows loan originations and purchases for the periods indicated:

		For the th ended Sep		 For the ni ended Sep		
(In thousands)	'	2017		2016	2017	2016
Multi-family residential (1)	\$	64,551	\$	61,378	\$ 254,728	\$ 293,385
Commercial real estate (2)		25,385		68,970	184,676	245,114
One-to-four family – mixed-use property		13,136		12,618	45,334	42,493
One-to-four family – residential		5,843		3,362	16,623	17,050
Co-operative apartments		232		<del>-</del>	232	470
Construction		148		1,920	7,121	6,034
Small Business Administration		4,276		470	6,787	6,785
Commercial business and other <sup>(3)</sup>		69,354		84,525	195,150	239,015
Total	\$	182,925	\$	233,243	\$ 710,651	\$ 850,346

- (1) Includes purchases of \$31.0 million and \$98.4 million for the nine months ended September 30, 2017 and 2016, respectively. There were purchases of \$8.4 million during the three months ended September 30, 2017. There were no purchases during the three months ended September 30, 2016.
- (2) Includes purchases of \$25.9 million and \$25.9 million for the nine months ended September 30, 2017 and 2016, respectively. There were no purchases during the three months ended September 30, 2017. There were no purchases during the three months ended September 30, 2016.
- (3) Includes purchases of \$18.9 million and \$13.7 million for the nine months ended September 30, 2017 and 2016, respectively. There were purchases of \$9.0 million during the three months ended September 30, 2017. There were no purchases during the three months ended September 30, 2016.

### Management's Discussion and Analysis of Financial Condition and Results of Operations

The Bank maintains its conservative underwriting standards that include, among other things, a loan-to-value ratio of 75% or less and a debt coverage ratio of at least 125%. Multi-family residential (excluding underlying co-operative mortgages), commercial real estate and one-to-four family mixed-use property mortgage loans originated during the third quarter of 2017 had an average loan-to-value ratio of 41.2% and an average debt coverage ratio of 187%.

The Bank's non-performing assets totaled \$13.9 million at September 30, 2017, a decrease of \$8.1 million, or 36.7%, from \$21.9 million at December 31, 2016. Total non-performing assets as a percentage of total assets were 0.22% at September 30, 2017 compared to 0.36% at December 31, 2016. The ratio of allowance for loan losses to total non-performing loans was 181.9% at September 30, 2017 and 103.8% at December 31, 2016.

During the nine months ended September 30, 2017, mortgage-backed securities including held-to-maturity increased \$11.4 million, or 2.2%, to \$527.8 million from \$516.5 million at December 31, 2016. The increase in mortgage-backed securities during the nine months ended September 30, 2017 was primarily due to purchases of \$149.9 million at an average yield of 2.88%, partially offset by sales of \$78.7 million at an average yield on 2.09% and principal repayments of \$60.6 million.

During the nine months ended September 30, 2017, other securities including held-to-maturity, decreased \$83.0 million, or 21.7%, to \$299.7 million from \$382.6 million at December 31, 2016. The decrease in other securities during the nine months ended September 30, 2017 was primarily due to \$43.1 million in calls of CLO securities and one private issue trust preferred security, sales totaling \$33.7 million at an average yield of 2.49% and \$14.8 million in maturities of municipal securities, partially offset by a purchase of \$10.0 million corporate bond at an average yield on 3.86%. Other securities primarily consist of securities issued by mutual or bond funds that invest in government and government agency securities, municipal bonds, collateralized loan obligations and corporate bonds.

Liabilities. Total liabilities were \$5,721.8 million at September 30, 2017, an increase of \$177.1 million, or 3.2%, from \$5,544.6 million at December 31, 2016. During the nine months ended September 30, 2017, due to depositors increased \$225.4 million, or 5.4%, to \$4,390.8 million, due to increases of \$192.9 million in core deposits and \$32.4 million in certificates of deposit. The increase in core deposits was due to increases of \$148.3 million, \$68.9 million and \$29.3 million in money market, savings and demand accounts, respectively, partially offset by a decrease of \$53.7 million in NOW accounts. Borrowed funds decreased \$65.9 million during the nine months ended September 30, 2017. The decrease in borrowed funds was primarily due to a decrease in FHLB short-term borrowings as funding needs were provided by increased deposits.

Equity. Total stockholders' equity increased \$25.8 million, or 5.0%, to \$539.6 million at September 30, 2017 from \$513.9 million at December 31, 2016. Stockholders' equity increased primarily due to net income of \$35.2 million, the net impact totaling \$4.9 million from the vesting and exercising of shares of employee and director stock plans and other comprehensive income totaling \$1.7 million, primarily due to an increase in the fair value of the securities portfolio. These increases were partially offset by the declaration and payment of dividends on the Company's common stock of \$0.54 per common share totaling \$15.7 million and the purchase of 10,000 treasury shares, at an average cost of \$27.80 per share, totaling \$0.3 million. Book value per common share was \$18.72 at September 30, 2017 compared to \$17.95 at December 31, 2016.

Cash flow. During the nine months ended September 30, 2017, funds provided by the Company's operating activities amounted to \$53.1 million. These funds, combined with \$151.2 million provided from financing activities, were utilized to fund net investing activities of \$180.0 million. The Company's primary business objective is the origination and purchase of multi-family residential loans, commercial business loans and commercial real estate mortgage loans and to a lesser extent one-to-four family (including mixed-use properties) and SBA loans. During the nine months ended September 30, 2017, the net total of loan originations and purchases less loan repayments and sales was \$255.1 million. During the nine months ended September 30, 2017, the Company also funded \$152.1 million in purchases of securities available for sale and \$8.0 million of securities held-to-maturity. During the nine months ended September 30, 2017, funds were provided by long-term borrowed funds totaling \$180.0 million and a net increase in total deposits of \$238.4 million. Additionally, \$216.6 million in proceeds from maturities, sales, calls and prepayments of securities available for sale and \$14.8 million in maturities of securities held-to-maturity provided funds. In addition to funding loan growth, these funds were used to repay \$205.0 million in long-term borrowings and \$43.5 million in net short-term borrowings. The Company also used funds of \$15.7 million and \$2.9 million for dividend payments and purchases of treasury stock, respectively, during the nine months ended September 30, 2017.

### Management's Discussion and Analysis of Financial Condition and Results of Operations

#### INTEREST RATE RISK

The Consolidated Statements of Financial Position have been prepared in accordance with generally accepted accounting principles in the United States of America, which require the measurement of financial position and operating results in terms of historical dollars without considering the changes in fair value of certain investments due to changes in interest rates. Generally, the fair value of financial investments such as loans and securities fluctuates inversely with changes in interest rates. As a result, increases in interest rates could result in decreases in the fair value of the Company's interest-earning assets which could adversely affect the Company's results of operations if such assets were sold, or, in the case of securities classified as available for sale, decreases in the Company's stockholders' equity, if such securities were retained.

The Company manages the mix of interest-earning assets and interest-bearing liabilities on a continuous basis to maximize return and adjust its exposure to interest rate risk. On a quarterly basis, management prepares the "Earnings and Economic Exposure to Changes in Interest Rate" report for review by the Asset Liability Committee of the Board of Directors, as summarized below. This report quantifies the potential changes in net interest income and net portfolio value should interest rates go up or down (shocked) 200 basis points, assuming the yield curves of the rate shocks will be parallel to each other. The Company's regulators currently place focus on the net portfolio value, focusing on a rate shock up or down of 200 basis points. Net portfolio value is defined as the market value of assets net of the market value of liabilities. The market value of assets and liabilities is determined using a discounted cash flow calculation. The net portfolio value ratio is the ratio of the net portfolio value to the market value of assets. All changes in income and value are measured as percentage changes from the projected net interest income and net portfolio value at the base interest rate scenario. The base interest rate scenario assumes interest rates at September 30, 2017. Various estimates regarding prepayment assumptions are made at each level of rate shock. However, prepayment penalty income is excluded from this analysis. Actual results could differ significantly from these estimates. At September 30, 2017, the Company was within the guidelines set forth by the Board of Directors for each interest rate level.

The following table presents the Company's interest rate shock as of September 30, 2017:

	Projected Perce	Projected Percentage Change In		
	Net Interest	Net Portfolio	Net Portfolio	
Change in Interest Rate	Income	Value	Value Ratio	
-200 Basis points	5.03%	11.57%	12.52%	
-100 Basis points	4.63	3.84	12.04	
Base interest rate	0.00	0.00	11.89	
+100 Basis points	-6.05	-8.76	11.18	
+200 Basis points	-12.18	-15.24	10.66	

### Management's Discussion and Analysis of **Financial Condition and Results of Operations**

### **AVERAGE BALANCES**

Net interest income represents the difference between income on interest-earning assets and expense on interest-bearing liabilities. Net interest income depends upon the relative amount of interest-earning assets and interest-bearing liabilities and the interest rate earned or paid on them. The following table sets forth certain information relating to the Company's Consolidated Statements of Financial Condition and Consolidated Statements of Income for the three months ended September 30, 2017 and 2016, and reflects the average yield on assets and average cost of liabilities for the periods indicated. Such yields and costs are derived by dividing income or expense by the average balance of assets or liabilities, respectively, for the periods shown. Average balances are derived from average daily balances. The yields include amortization of fees which are considered adjustments to yields.

	For the three months ended September 30,									
				2017					2016	
		Average			Yield/		Average			Yield/
		Balance		Interest	Cost		Balance		Interest	Cost
Assets					(Dollars in i	thou.	sands)			
Interest-earning assets:										
Mortgage loans, net	\$	4,350,338	\$	46,121	4.24%	\$	4,093,240	\$	43,777	4.28%
Other loans, net		683,328		7,197	4.21		593,353		5,404	3.64
Total loans, net <sup>(1)</sup>		5,033,666		53,318	4.24		4,686,593		49,181	4.20
Taxable securities:										
Mortgage-backed securities		520,889		3,335	2.56		554,515		3,350	2.42
Other securities		189,957		1,787	3.76		245,477		2,160	3.52
Total taxable securities		710,846		5,122	2.88		799,992		5,510	2.76
Tax-exempt securities: (2)										
Other securities		142,899		758	2.12		148,004		784	2.12
Total tax-exempt securities		142,899		758	2.12		148,004		784	2.12
Interest-earning deposits and federal funds sold		48,718		121	0.99		49,824		49	0.39
Total interest-earning assets		5,936,129		59,319	4.00		5,684,413		55,524	3.91
Other assets		303,192					292,312			
Total assets	\$	6,239,321	-			\$	5,976,725	•		
	Ψ	0,237,321	=			Ψ	3,710,123	•		
Liabilities and Equity										
Interest-bearing liabilities:										
Deposits:										
Savings accounts	\$	330,316		583	0.71	\$	258,884		306	0.47
NOW accounts		1,340,228		2,468	0.74		1,384,368		1,979	0.57
Money market accounts		927,067		2,337	1.01		601,709		990	0.66
Certificate of deposit accounts		1,375,052		5,218	1.52		1,428,770		5,213	1.46
Total due to depositors		3,972,663		10,606	1.07		3,673,731		8,488	0.92
Mortgagors' escrow accounts		54,236		49	0.36		48,840		32	0.26
Total deposits		4,026,899		10,655	1.06		3,722,571		8,520	0.92
Borrowed funds		1,249,038		5,623	1.80		1,337,049		5,291	1.58
Total interest-bearing liabilities		5,275,937		16,278	1.23		5,059,620		13,811	1.09
Non interest-bearing deposits		354,149	_				318,188			
Other liabilities		72,767					89,943			
Total liabilities		5,702,853					5,467,751	•		
Equity		536,468					508,974			
Total liabilities and equity	\$	6,239,321				\$	5,976,725			
	_		=							
Net interest income / net interest rate spread			\$	43,041	2.77%			\$	41,713	2.82%
Net interest-earning assets / net interest margin	\$	660,192	=	<u>-</u>	2.90%	\$	624,793	:	-	2.94%
Ratio of interest-earning assets to interest-bearing										
liabilities				=	1.13X				=	1.12X

Loan interest income includes loan fee income (which includes net amortization of deferred fees and costs, late charges, and prepayment penalties) of approximately \$0.9 million and \$0.9 million for the three months ended September 30, 2017 and 2016, respectively.
 Interest income on tax-exempt securities does not include the tax benefit of the tax-exempt securities.

### Management's Discussion and Analysis of **Financial Condition and Results of Operations**

The following table sets forth certain information relating to the Company's Consolidated Statements of Financial Condition and Consolidated Statements of Income for the nine months ended September 30, 2017 and 2016, and reflects the average yield on assets and average cost of liabilities for the periods indicated. Such yields and costs are derived by dividing income or expense by the average balance of assets or liabilities, respectively, for the periods shown. Average balances are derived from average daily balances. The yields include amortization of fees which are considered adjustments to yields.

	For the nine months ended September 30,										
				2017					2016		
	Average		rage Yield/		Yield/	Average				Yield/	
		Balance		Interest	Cost		Balance		Interest	Cost	
Assets					(Dollars in	thou	sands)				
Interest-earning assets:											
Mortgage loans, net	\$	4,287,674	\$	135,429	4.21%	\$	3,972,502	\$	129,200	4.34%	
Other loans, net		667,749		20,405	4.07		575,652		15,952	3.69	
Total loans, net (1)		4,955,423		155,834	4.19		4,548,154		145,152	4.26	
Taxable securities:											
Mortgage-backed securities		527,890		10,122	2.56		603,994		11,231	2.48	
Other securities		215,453		6,220	3.85		241,821		6,038	3.33	
Total taxable securities		743,343		16,342	2.93		845,815		17,269	2.72	
Tax-exempt securities: (2)											
Other securities		145,058		2,309	2.12		140,889		2,366	2.24	
Total tax-exempt securities		145,058		2,309	2.12		140,889		2,366	2.24	
Interest-earning deposits and federal funds sold		66,042		403	0.81		61,484		191	0.41	
Total interest-earning assets		5,909,866		174,888	3.95		5,596,342		164,978	3.93	
Other assets		299,139	-	<u>, , , , , , , , , , , , , , , , , , , </u>			287,111				
Total assets	\$	6,209,005	-			\$	5,883,453	-			
	_	0,200,000	=			_	2,002,122	•			
Liabilities and Equity											
Interest-bearing liabilities:											
Deposits:											
Savings accounts	\$	288,376		1,289	0.60	\$	262,382		910	0.46	
NOW accounts		1,474,572		7,006	0.63		1,539,050		5,863	0.51	
Money market accounts		882,213		5,487	0.83		514,626		2,277	0.59	
Certificate of deposit accounts		1,396,583		15,257	1.46		1,416,811		15,455	1.45	
Total due to depositors		4,041,744		29,039	0.96		3,732,869		24,505	0.88	
Mortgagors' escrow accounts		60,895		106	0.23		55,481		85	0.20	
Total deposits		4,102,639		29,145	0.95		3,788,350		24,590	0.87	
Borrowed funds		1,170,203		15,696	1.79		1,233,571		15,653	1.69	
Total interest-bearing liabilities		5,272,842		44,841	1.13		5,021,921		40,243	1.07	
Non interest-bearing deposits		340,221					296,321				
Other liabilities		67,967	_				73,594				
Total liabilities		5,681,030					5,391,836				
Equity		527,975	_				491,617				
Total liabilities and equity	\$	6,209,005				\$	5,883,453				
Net interest income / net interest rate spread			\$	130,047	2.82%			\$	124,735	2.86%	
	<b>*</b>	(2 <b></b> 0 )			2.000	<b>.</b>				0.0=0.4	
Net interest-earning assets / net interest margin	\$	637,024	=		2.93%	\$	574,421	2	=	2.97%	
Ratio of interest-earning assets to interest-bearing					1 10						
liabilities					1.12X				=	1.11X	

Loan interest income includes loan fee income (which includes net amortization of deferred fees and costs, late charges, and prepayment penalties) of approximately \$1.9 million and \$3.4 million for the nine months ended September 30, 2017 and 2016, respectively.
 Interest income on tax-exempt securities does not include the tax benefit of the tax-exempt securities.

# Management's Discussion and Analysis of Financial Condition and Results of Operations

### **LOANS**

The following table sets forth the Company's loan originations (including the net effect of refinancing) and the changes in the Company's portfolio of loans, including purchases, sales and principal reductions for the periods indicated.

	For the nine months	ended September 30,
(In thousands)	2017	2016
Mortgage Loans		
At beginning of period	\$ 4,187,818	\$ 3,832,91
Mortgage loans originated:		
Multi-family residential	223,766	195,02
Commercial real estate	158,749	219,18
One-to-four family – mixed-use property	45,334	42,49
One-to-four family – residential	16,623	17,05
Co-operative apartments	232	47
Construction	7,121	6,03
Total mortgage loans originated	451,825	480,25
Mortgage loans purchased:		
Multi-family residential	30,962	98,35
Commercial real estate	25,927	25,93
Total mortgage loans purchased	56,889	124,28
Less:		
Principal and other reductions	300,897	305,21
Loans transferred to Available for Sale	30,565	
Sales	18,975	7,25
At end of period	\$ 4,346,095	\$ 4,124,98
Non-Mortgage Loans		
At beginning of period	\$ 631,316	\$ 539,69
Other loans originated:		
Small Business Administration	6,787	6,78
Commercial business	174,541	223,93
Other	1,666	1,37
Total other loans originated	182,994	232,09
Other loans purchased:		
Commercial business	18,943	13,70
Total other loans purchased	18,943	13,70
Less:		
Principal and other reductions	119,519	182,43
Sales	4,842	3,21
Other	1,536	-,-
At end of period	\$ 707,356	\$ 599,84
	φ /07,330	ψ 339,0 <sup>2</sup>

Management's Discussion and Analysis of Financial Condition and Results of Operations

### TROUBLED DEBT RESTRUCUTURED ("TDR") AND NON-PERFORMING ASSETS

Management continues to adhere to the Company's conservative underwriting standards. At times, the Company may restructure a loan to enable a borrower to continue making payments when it is deemed to be in the best long-term interest of the Company. See Note 5 of the Notes to the Consolidated Financial Statements "Loans".

The following table shows loans classified as TDR that are performing according to their restructured terms at the periods indicated:

(In thousands)	September 30, 2017	0, June 30, 2017		December 31, 2016	
Accrual Status:					
Multi-family residential	\$ 2,531	\$	2,546	\$	2,572
Commercial real estate	2,031		2,037		2,062
One-to-four family - mixed-use property	1,765		1,778		1,800
One-to-four family - residential	577		581		591
Taxi medallion	10,965		10,486		9,735
Commercial business and other	368		381		420
Total	18,237		17,809		17,180
Non-Accrual Status:					
Taxi medallion	4,109		3,384		=
Commercial business and other	150		185		255
Total	4,259		3,569		255
Total performing troubled debt restructured	\$ 22,496	\$	21,378	\$	17,435

### Management's Discussion and Analysis of Financial Condition and Results of Operations

The following table shows non-performing assets at the periods indicated:

	Sep	otember 30,		June 30,	December 31,	
(In thousands)		2017	2017		2016	
Loans 90 days or more past due and still accruing:						
Multi-family residential	\$	415	\$	- 9	-	
Commercial real estate		38		-	-	
One-to-four family - mixed-use property		129		-	386	
Construction		-		602	-	
Taxi medallion		1,147		727	-	
Total		1,729		1,329	386	
Non-accrual loans:						
Multi-family residential		1,309		1,537	1,837	
Commercial real estate		1,147		1,948	1,148	
One-to-four family - mixed-use property		2,217		2,971	4,025	
One-to-four family - residential		7,434		7,616	8,241	
Small business administration		50		53	1,886	
Taxi medallion		-		=	3,825	
Commercial business and other		4		5	68	
Total		12,161		14,130	21,030	
Total non-performing loans		13,890		15,459	21,416	
Other non-performing assets:						
Real estate acquired through foreclosure		_		_	533	
Total					533	
1000					333	
Total non-performing assets	\$	13,890	\$	15,459	21,949	
Non-performing assets to total assets		0.22%		0.25%	0.36%	
Allowance for loan losses to non-performing loans		181.92%		143.33%	103.80%	

Included in loans over 90 days past due and still accruing were four loans totaling \$1.7 million, four loans totaling \$1.3 million and two loans totaling \$0.4 million at September 30, 2017, June 30, 2017 and December 31, 2016, respectively, which are past their respective maturity dates and are still remitting payments. The Bank is actively working with these borrowers to extend the loans maturity or repay these loans.

Included in non-performing loans was one loan totaling \$0.4 million at September 30, 2017, June 30, 2017 and December 31, 2016 which was restructured as TDR and not performing in accordance with its restructured terms.

Management's Discussion and Analysis of Financial Condition and Results of Operations

### **CRITICIZED AND CLASSIFIED ASSETS**

Our policy is to review our assets, focusing primarily on the loan portfolio, OREO and the investment portfolios, to ensure that the credit quality is maintained at the highest levels. See Note 5 of the Notes to the Consolidated Financial Statements "Loans" for a description of how loans are determined to be criticized or classified and a table displaying criticized and classified loans at September 30, 2017 and December 31, 2016. The Company had no criticized or classified OREO at September 30, 2017 and had \$0.5 million classified OREO at December 31, 2016. The Company did not hold any criticized or classified investment securities at September 30, 2017 and December 31, 2016. Our total Criticized and Classified assets were \$72.6 million at September 30, 2017, a decrease \$0.1 million from December 31, 2016.

On a quarterly basis, all collateral dependent loans that are classified as Substandard or Doubtful are internally reviewed for impairment, based on updated cash flows for income producing properties, or updated independent appraisals. The loan balances of collateral dependent loans reviewed for impairment are then compared to the loans updated fair value. We consider fair value of collateral dependent loans to be 85% of the appraised or internally estimated value of the property, except for taxi medallion loans. The balance which exceeds fair value is generally charged-off, except for taxi medallion loans. The fair value of the underlying collateral of taxi medallion loans is the value of the underlying medallion based upon the most recently reported arm's length transaction. When there is no recent sale activity, the fair value is calculated using capitalization rates. All taxi medallion loans are classified impaired. Taxi medallion loans with a loan-to-value greater than 100% are allocated a portion of the allowance for loan losses ("ALL") in the amount of the excess of the loan-to-value over the loan's principal balance. At September 30, 2017, the current average loan-to-value ratio on our collateral dependent loans reviewed for impairment was 52.9%.

### **ALLOWANCE FOR LOAN LOSSES**

The ALL represents the expense charged to earnings based upon management's quarterly analysis of credit risk. The amount of the ALL is based upon multiple factors that reflect management's assessment of the credit quality of the loan portfolio. The factors are both quantitative and qualitative in nature including, but not limited to, historical losses, economic conditions, trends in delinquencies, value and adequacy of underlying collateral, volume and portfolio mix, and internal loan processes.

Management has developed a comprehensive analytical process to monitor the adequacy of the ALL. The process and guidelines were developed using, among other factors, the guidance from federal banking regulatory agencies and GAAP. The results of this process, along with the conclusions of our independent loan review officer, support management's assessment as to the adequacy of the ALL at each balance sheet date. See Note 5 of the Notes to the Consolidated Financial Statements "Loans" for a detailed explanation of management's methodology and policy.

During the nine months ended September 30, 2107, the portion of the ALL related to the loss history declined. Charge-offs recorded in the past twelve quarters were minimal, as credit conditions remained stable. The percentage of loans originated prior to 2009, compared to the total loan portfolio, decreased as scheduled amortization and repayments occurred. As disclosed in Note 5 of the Notes to the Consolidated Financial Statements "Loans", the loans originated prior to 2009 have a higher delinquency and loss rate. These reductions in the ALL were more than offset by an additional allocation to our taxi medallion portfolio due to a reduction in the estimated fair value of the collateral underlying our performing taxi medallion portfolio. At September 30, 2017, we have allocated \$6.0 million of the allowance to the taxi medallion portfolio which equals 33.0% of the outstanding principal. The impact from the above and the minimal charge-offs recorded during the nine months ended September 30, 2017 resulted in the ALL totaling \$25.3 million, an increase of \$3.0 million, or 13.7% from December 31, 2016. Based upon management consistently applying the ALL methodology and review of the loan portfolio, management concluded a charge to earnings to increase the ALL was warranted. The ALL at September 30, 2017, represented 0.50% of gross loans outstanding as compared to 0.46% of gross loans outstanding at December 31, 2016. The ALL represented 181.9% of non-performing loans at September 30, 2017 compared to 103.8% at December 31, 2016.

As a component of the credit risk assessment, the Bank has established an Asset Classification Committee which carefully evaluates loans which are past due 90 days and/or are classified. The Asset Classification Committee thoroughly assesses the condition and circumstances surrounding each loan meeting the criteria. The Bank also has a Delinquency Committee that evaluates loans meeting specific criteria. The Bank's loan policy requires loans to be placed into non-accrual status once the loan becomes 90 days delinquent unless there is, in our opinion, compelling evidence the borrower will bring the loan current in the immediate future.

# Management's Discussion and Analysis of Financial Condition and Results of Operations

Management recommends to the Board of Directors the amount of the ALL quarterly. The Board of Directors approves the ALL.

The following table sets forth the activity in the Company's allowance for loan losses for the periods indicated:

	For the nine months ended September						
(Dollars in thousands)		2017		2016			
Balance at beginning of period	\$	22,229	\$	21,535			
Provision for loan losses		3,266		-			
Loans charged-off:							
Multi-family residential		(452)		(155)			
Commercial real estate		(4)		-			
One-to-four family – mixed-use property		(36)		(139)			
One-to-four family – residential		(170)		(74)			
Small Business Administration		(89)		(362)			
Taxi medallion		(54)		-			
Commercial business and other		(48)		(59)			
Total loans charged-off		(853)		(789)			
Recoveries:							
Multi-family residential		297		230			
Commercial real estate		93		11			
One-to-four family – mixed-use property		68		252			
One-to-four family – residential		58		366			
Small Business Administration		66		118			
Commercial business and other		45		72			
Total recoveries		627		1,049			
Net (charge-offs) recoveries		(226)		260			
Balance at end of period	\$	25,269	\$	21,795			
Ratio of net charge-offs (recoveries) during the period to average loans outstanding during the period		0.01%		(0.01)%			
Ratio of allowance for loan losses to gross loans at end of period		0.50%		0.46%			
Ratio of allowance for loan losses to non-performing assets at end of period		181.92%		82.64%			
Ratio of allowance for loan losses to non-performing loans at end of period		181.92%		92.61%			

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

For a discussion of the qualitative and quantitative disclosures about market risk, see the information under the caption "Management's Discussion and Analysis of Financial Condition and Results of Operations - Interest Rate Risk."

### ITEM 4. CONTROLS AND PROCEDURES

The Company carried out, under the supervision and with the participation of the Company's management, including its Chief Executive Officer and Chief Financial Officer, an evaluation of the effectiveness of the design and operation of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934) as of the end of the period covered by this Quarterly Report. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that, as of September 30, 2017, the design and operation of these disclosure controls and procedures were effective. During the period covered by this Quarterly Report, there have been no changes in the Company's internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

### PART II – OTHER INFORMATIOMTION FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES

### ITEM 1. LEGAL PROCEEDINGS

The Company is a defendant in various lawsuits. Management of the Company, after consultation with outside legal counsel, believes that the resolution of these various matters will not result in any material adverse effect on the Company's consolidated financial condition, results of operations and cash flows.

### ITEM 1A. RISK FACTORS

There have been no material changes from the risk factors disclosed in the Company's Annual Report on Form 10-K for the year ended December 31, 2016.

### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The following table sets forth information regarding the shares of common stock repurchased by the Company during the three months ended September 30, 2017:

					Maximum
				Total Number of	Number of
	Total			Shares Purchased	Shares That May
	Number			as Part of Publicly	Yet Be Purchased
	of Shares	A	verage Price	Announced Plans	Under the Plans
Period	Purchased	Pa	aid per Share	or Programs	or Programs
July 1 to July 31, 2017	-	\$	-	-	485,905
August 1 to August 31, 2017	-		=	-	485,905
September 1 to September 30,					
2017	-		-	<del>-</del>	485,905
Total	-	\$	-	-	

During the quarter ended September 30, 2017, the Company did not repurchase any shares of the Company's common stock. At September 30, 2017, 485,905 shares may still be repurchased under the currently authorized stock repurchase program. Stock will be purchased under the current stock repurchase program from time to time, in the open market or through private transactions, subject to market conditions. There is no expiration or maximum dollar amount under this authorization.

#### ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

### ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

### **ITEM 5. OTHER INFORMATION**

None.

# PART II – OTHER INFORMATIOMTION FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES

### ITEM 6. EXHIBITS

Exhibit	No.	Description
	3.1	Certificate of Incorporation of Flushing Financial Corporation (1)
	3.2	Certificate of Amendment to Certificate of Incorporation of Flushing Financial Corporation (3)
	3.3	Certificate of Amendment to Certificate of Incorporation of Flushing Financial Corporation (5)
	3.4	Certificate of Designations of Series A Junior Participating Preferred Stock of Flushing Financial Corporation (4)
	3.5	Certificate of Increase of Shares Designated as Series A Junior Participating Preferred Stock of Flushing Financial Corporation (2)
	3.6	Amended and Restated By-Laws of Flushing Financial Corporation (6)
	4.1	Flushing Financial Corporation has outstanding certain long-term debt. None of such debt exceeds ten percent of Flushing Financial Corporation's
		total assets; therefore, copies of constituent instruments defining the rights of the holders of such debt are not included as exhibits. Copies of
		instruments with respect to such long-term debt will be furnished to the Securities and Exchange Commission upon request.
	<u>31.1</u>	Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by the Chief Executive Officer (filed herewith)
	<u>31.2</u>	Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by the Chief Financial Officer (filed herewith)
	<u>32.1</u>	Certification Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes Oxley Act of 2002 by the Chief Executive
		Officer (furnished herewith)
	<u>32.2</u>	Certification Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes Oxley Act of 2002 by the Chief Financial
		Officer (furnished herewith)
	101.INS	XBRL Instance Document (filed herewith)
	101.SCH	XBRL Taxonomy Extension Schema Document (filed herewith)
	101.CAL	,
	101.DEF	XBRL Taxonomy Extension Definition Linkbase Document (filed herewith)
	101.LAB	XBRL Taxonomy Extension Label Linkbase Document (filed herewith)
	101.PRE	
(1)	-	ted by reference to Exhibits filed with the Registration Statement on Form S-1 filed September 1, 1995, Registration No. 33-96488.
(2)		ted by reference to Exhibit filed with Form 8-K filed September 27, 2006.
(3)		ted by reference to Exhibits filed with Form S-8 filed May 31, 2002.
(4)		ted by reference to Exhibits filed with Form 10-Q for the quarter ended September 30, 2002.
(5)	-	ted by reference to Exhibit filed with Form 10-K for the year ended December 31, 2011.
(6)	Incorporat	ted by reference to Exhibit filed with Form 10-Q for the quarter ended June 30, 2014.

# FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Flushing Financial Corporation

Dated: November 6, 2017 By: /s/John R. Buran

John R. Buran

President and Chief Executive Officer

Dated: November 6, 2017 By: /s/Susan K. Cullen

Susan K. Cullen

Senior Executive Vice President, Treasurer and

Chief Financial Officer

# FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES EXHIBIT INDEX

Exhibit	No.	Description		
	3.1 P	Certificate of Incorporation of Flushing Financial Corporation (1)		
	<u>3.2</u>	Certificate of Amendment to Certificate of Incorporation of Flushing Financial Corporation (3)		
	<u>3.3</u>	Certificate of Amendment to Certificate of Incorporation of Flushing Financial Corporation (5)		
	<u>3.4</u>	Certificate of Designations of Series A Junior Participating Preferred Stock of Flushing Financial Corporation (4)		
	3.2 3.3 3.4 3.5 3.6	Certificate of Increase of Shares Designated as Series A Junior Participating Preferred Stock of Flushing Financial Corporation (2)		
		Amended and Restated By-Laws of Flushing Financial Corporation (6)		
	4.1	Flushing Financial Corporation has outstanding certain long-term debt. None of such debt exceeds ten percent of Flushing Financial Corporation's		
		total assets; therefore, copies of constituent instruments defining the rights of the holders of such debt are not included as exhibits. Copies of		
		instruments with respect to such long-term debt will be furnished to the Securities and Exchange Commission upon request.		
	<u>31.1</u>	Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by the Chief Executive Officer (filed herewith)		
	<u>31.2</u>	Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by the Chief Financial Officer (filed herewith)		
	<u>32.1</u>	Certification Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes Oxley Act of 2002 by the Chief Executive		
		Officer (furnished herewith)		
	<u>32.2</u>	Certification Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes Oxley Act of 2002 by the Chief Financial		
		Officer (furnished herewith)		
	101.INS	XBRL Instance Document (filed herewith)		
	101.SCH	XBRL Taxonomy Extension Schema Document (filed herewith)		
	101.CAL			
	101.DEF	XBRL Taxonomy Extension Definition Linkbase Document (filed herewith)		
		XBRL Taxonomy Extension Label Linkbase Document (filed herewith)		
		XBRL Taxonomy Extension Presentation Linkbase Document (filed herewith)		
(1)	-	ted by reference to Exhibits filed with the Registration Statement on Form S-1 filed September 1, 1995, Registration No. 33-96488. (P: Indicates a		
	U	mitted in paper)		
(2)	1	ted by reference to Exhibit filed with Form 8-K filed September 27, 2006.		
(3)		ted by reference to Exhibits filed with Form S-8 filed May 31, 2002.		
(4)		by reference to Exhibits filed with Form 10-Q for the quarter ended September 30, 2002.		
(5)	1	porated by reference to Exhibit filed with Form 10-K for the year ended December 31, 2011.		
(6)	Incorporat	ted by reference to Exhibit filed with Form 10-Q for the quarter ended June 30, 2014.		

### CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

- I, John R. Buran, certify that:
- 1. I have reviewed this quarterly report on Form 10-Q of Flushing Financial Corporation;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 6, 2017

By: /s/John R. Buran

John R. Buran

Particular and Chief For

President and Chief Executive Officer

### CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

- I, Susan K. Cullen, certify that:
- 1. I have reviewed this quarterly report on Form 10-Q of Flushing Financial Corporation;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 6, 2017

By: /s/Susan K. Cullen

Susan K. Cullen

Senior Executive Vice President, Treasurer

and Chief Financial Officer

### FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES

Exhibit 32.1

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Flushing Financial Corporation (the "Corporation") on Form 10-Q for the period ended September 30, 2017 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, John R. Buran, Chief Executive Officer of the Corporation, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to my knowledge:

- (1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Corporation.

By: /s/John R. Buran John R. Buran Chief Executive Officer November 6, 2017

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Flushing Financial Corporation (the "Corporation") on Form 10-Q for the period ended September 30, 2017 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Susan K. Cullen, Chief Financial Officer of the Corporation, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to my knowledge:

- (1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Corporation.

By: /s/Susan K. Cullen Susan K. Cullen Chief Financial Officer November 6, 2017