
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended **March 31, 2021**

Commission file number **001-33013**

FLUSHING FINANCIAL CORPORATION

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

11-3209278

(I.R.S. Employer Identification No.)

220 RXR Plaza, Uniondale, New York 11556

(Address of principal executive offices)

(718) 961-5400

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, \$0.01 par value	FFIC	The Nasdaq Stock Market LLC

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the exchange act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes No

The number of shares of the registrant's Common Stock outstanding as of April 30, 2021 was 30,954,774.

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PART I – FINANCIAL INFORMATION
FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES
Consolidated Statements of Financial Condition
(Unaudited)

Item 1. Financial Statements

	March 31, 2021	December 31, 2020
<i>(Dollars in thousands, except per share data)</i>		
Assets		
Cash and due from banks	\$ 174,420	\$ 157,388
Securities held-to-maturity:		
Mortgage-backed securities (including assets pledged of \$5,529 and \$5,853 at March 31, 2021 and December 31, 2020, respectively; fair value of \$8,492 and \$8,991 at March 31, 2021 and December 31, 2020, respectively)	7,909	7,914
Other securities, net of allowance for credit losses of \$915 and \$907 at March 31, 2021 and December 31, 2020, respectively, (none pledged; fair value of \$52,543 and \$54,538 at March 31, 2021 and December 31, 2020, respectively)	49,912	49,918
Securities available for sale, at fair value:		
Mortgage-backed securities (including assets pledged of \$301,048 and \$264,968 at March 31, 2021 and December 31, 2020, respectively; \$481 and \$505 at fair value pursuant to the fair value option at March 31, 2021 and December 31, 2020, respectively)	518,781	404,460
Other securities (including asset pledged of \$6,220 and \$6,453 at March 31, 2021 and December 31, 2020, respectively; \$13,867 and \$13,998 at fair value pursuant to the fair value option at March 31, 2021 and December 31, 2020, respectively)	242,440	243,514
Loans:		
Multi-family residential	2,525,967	2,533,952
Commercial real estate	1,721,702	1,754,754
One-to-four family - mixed-use property	595,431	602,981
One-to-four family - residential	239,391	245,211
Co-operative apartments	7,965	8,051
Construction	61,528	83,322
Small Business Administration	267,120	167,376
Taxi medallion	—	2,757
Commercial business and other	1,326,657	1,303,225
Net unamortized premiums and unearned loan fees	(445)	3,045
Allowance for loan losses	(45,099)	(45,153)
Net loans	6,700,217	6,659,521
Interest and dividends receivable	44,941	44,041
Bank premises and equipment, net	27,498	28,179
Federal Home Loan Bank of New York stock, at cost	41,498	43,439
Bank owned life insurance	182,707	181,710
Goodwill	17,636	17,636
Core deposit intangibles	3,013	3,172
Right of Use Asset	53,802	50,743
Other assets	94,410	84,759
Total assets	<u>\$ 8,159,184</u>	<u>\$ 7,976,394</u>
Liabilities		
Due to depositors:		
Non-interest bearing	\$ 917,189	\$ 778,672
Interest-bearing	5,409,388	5,312,061
Total Deposits	6,326,577	6,090,733
Mortgagors' escrow deposits	74,348	45,622
Borrowed funds:		
Federal Home Loan Bank advances	814,218	887,579
Subordinated debentures	89,990	90,180
Junior subordinated debentures, at fair value	44,712	43,136
Total borrowed funds	948,920	1,020,895
Operating lease liability	58,080	59,100
Other liabilities	112,058	141,047
Total liabilities	<u>7,519,983</u>	<u>7,357,397</u>
Stockholders' Equity		
Preferred stock (\$0.01 par value; 5,000,000 shares authorized; none issued)	—	—
Common stock (\$0.01 par value; 100,000,000 shares authorized; 34,087,623 shares issued at March 31, 2021 and December 31, 2020; 30,954,458 shares and 30,775,854 shares outstanding at March 31, 2021 and December 31, 2020, respectively)	341	341
Additional paid-in capital	260,019	261,533
Treasury stock, at average cost (3,133,165 shares and 3,373,389 shares at March 31, 2021 and December 31, 2020, respectively)	(65,479)	(69,400)
Retained earnings	455,023	442,789
Accumulated other comprehensive loss, net of taxes	(10,703)	(16,266)
Total stockholders' equity	<u>639,201</u>	<u>618,997</u>
Total liabilities and stockholders' equity	<u>\$ 8,159,184</u>	<u>\$ 7,976,394</u>

The accompanying notes are an integral part of these consolidated financial statements.

PART I – FINANCIAL INFORMATION
FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES
Consolidated Statements of Income
(Unaudited)

<i>(Dollars in thousands, except per share data)</i>	For the three months ended March 31,	
	2021	2020
Interest and dividend income		
Interest and fees on loans	\$ 69,021	\$ 61,109
Interest and dividends on securities:		
Interest	3,072	5,256
Dividends	8	15
Other interest income	36	290
Total interest and dividend income	<u>72,137</u>	<u>66,670</u>
Interest expense		
Deposits	6,105	18,778
Other interest expense	5,140	7,066
Total interest expense	<u>11,245</u>	<u>25,844</u>
Net interest income	60,892	40,826
Provision for credit losses	2,820	7,178
Net interest income after provision for credit losses	<u>58,072</u>	<u>33,648</u>
Non-interest income		
Banking services fee income	2,725	798
Net loss on sale of securities	—	(37)
Net gain on sale of loans	31	42
Net gain on sale or disposition of assets	621	—
Net gain (loss) from fair value adjustments	982	(5,993)
Federal Home Loan Bank of New York stock dividends	689	964
Bank owned life insurance	997	943
Other income	266	419
Total non-interest income (loss)	<u>6,311</u>	<u>(2,864)</u>
Non-interest expense		
Salaries and employee benefits	22,664	18,620
Occupancy and equipment	3,367	2,840
Professional services	2,400	2,862
FDIC deposit insurance	1,213	650
Data processing	2,109	1,694
Depreciation and amortization	1,639	1,536
Other real estate owned/foreclosure recoveries	(10)	(164)
Other operating expenses	4,777	4,342
Total non-interest expense	<u>38,159</u>	<u>32,380</u>
Income (loss) before income taxes	<u>26,224</u>	<u>(1,596)</u>
Provision(benefit) for income taxes		
Federal	5,071	989
State and local	2,114	(1,195)
Total taxes	<u>7,185</u>	<u>(206)</u>
Net income (loss)	<u>\$ 19,039</u>	<u>\$ (1,390)</u>
Basic earnings (loss) per common share	\$ 0.60	\$ (0.05)
Diluted earnings (loss) per common share	\$ 0.60	\$ (0.05)
Dividends per common share	\$ 0.21	\$ 0.21

The accompanying notes are an integral part of these consolidated financial statements.

PART I – FINANCIAL INFORMATION
FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES
Consolidated Statements of Comprehensive Income
(Unaudited)

<i>(In thousands)</i>	For the three months ended	
	March 31,	
	2021	2020
Net income (loss)	\$ 19,039	\$ (1,390)
Other comprehensive income (loss), net of tax:		
Amortization of actuarial losses, net of taxes of (\$36) and (\$30) for the three months ended March 31, 2021 and 2020, respectively.	81	67
Amortization of prior service credits, net of taxes of \$6 for each of the three months ended March 31, 2021 and 2020, respectively.	(15)	(14)
Net unrealized losses on securities, net of taxes of \$986 and \$4,642 for the three months ended March 31, 2021 and 2020, respectively.	(2,217)	(10,202)
Reclassification adjustment for net losses included in income, net of taxes of (\$12) for the three months ended March 31, 2020.	—	25
Net unrealized gains (losses) on cash flow hedges, net of taxes of (\$3,461) and \$6,190 for the three months ended March 31, 2021 and 2020 respectively.	7,798	(13,605)
Change in fair value of liabilities related to instrument-specific credit risk, net of taxes of \$36 and (\$489) for the three months ended March 31, 2021 and 2020.	(84)	1,096
Total other comprehensive income (loss), net of tax	5,563	(22,633)
Comprehensive income (loss)	\$ 24,602	\$ (24,023)

The accompanying notes are an integral part of these consolidated financial statements.

PART I – FINANCIAL INFORMATION
FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES
Consolidated Statements of Cash Flows
(Unaudited)

	For the three months ended March 31,	
	2021	2020
	<i>(In thousands)</i>	
<u>CASH FLOWS FROM OPERATING ACTIVITIES</u>		
Net income (loss)	\$ 19,039	\$ (1,390)
Adjustments to reconcile net income (loss) to net cash provided by operating activities:		
Provision for credit losses	2,820	7,178
Depreciation and amortization of bank premises and equipment	1,639	1,536
Amortization of premium, net of accretion of discount	107	1,642
Net (gain) loss from fair value adjustments	(982)	5,993
Net (gain) loss from fair value adjustments on qualifying hedges	(1,427)	2,073
Net gain from sale of loans	(31)	(42)
Net loss from sale of securities	—	37
Net gain from sale or disposition of asset	(621)	—
Net loss from OREO	—	31
Income from bank owned life insurance	(997)	(943)
Amortization of core deposit intangibles	159	—
Stock-based compensation expense	3,470	3,430
Deferred compensation	(1,754)	(1,296)
Deferred income tax benefit	—	(2,318)
Increase in other liabilities	(4,881)	(7,106)
(Increase) decrease in other assets	(6,972)	2,440
Net cash provided by operating activities	<u>9,569</u>	<u>11,265</u>
<u>CASH FLOWS FROM INVESTING ACTIVITIES</u>		
Purchases of bank premises and equipment	(958)	(759)
Net redemptions (purchases) of Federal Home Loan Bank of New York shares	1,941	(17,079)
Proceeds from maturities and calls of securities held-to-maturity	—	180
Proceeds from prepayments of securities held-to-maturity	—	150
Purchases of securities available for sale	(352,637)	(63,434)
Proceeds from sales and calls of securities available for sale	7,500	64,600
Proceeds from maturities and prepayments of securities available for sale	227,829	40,383
Net originations of loans	(41,680)	(55,906)
Purchases of loans	(25,948)	(77,233)
Proceeds from sale of loans	8,249	580
Net cash used in investing activities	<u>(175,704)</u>	<u>(108,518)</u>

PART I – FINANCIAL INFORMATION
FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES
Consolidated Statements of Cash Flows (Contd.)
(Unaudited)

	For the three months ended March 31,	
	2021	2020
	<i>(In thousands)</i>	
<u>CASH FLOWS FROM FINANCING ACTIVITIES</u>		
Net increase in non-interest bearing deposits	138,517	54,126
Net increase (decrease) in interest-bearing deposits	97,227	(247,777)
Net increase in mortgagors' escrow deposits	28,726	28,676
Net proceeds from short-term borrowed funds	—	410,000
Proceeds from long-term borrowings	—	50,000
Repayment of long-term borrowings	(73,361)	(80,456)
Purchases of treasury stock	(1,290)	(3,835)
Cash dividends paid	(6,652)	(6,084)
Net cash provided by financing activities	183,167	204,650
Net increase in cash and cash equivalents	17,032	107,397
Cash and cash equivalents, beginning of period	157,388	49,787
Cash and cash equivalents, end of period	<u>\$ 174,420</u>	<u>\$ 157,184</u>
<u>SUPPLEMENTAL CASH FLOW DISCLOSURE</u>		
Interest paid	\$ 9,935	\$ 25,617
Income taxes paid	1,579	1,094
Taxes paid if excess tax benefits on stock-based compensation were not tax deductible	1,254	868

The accompanying notes are an integral part of these consolidated financial statements.

PART I – FINANCIAL INFORMATION
FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES
Consolidated Statement of Changes in Stockholders' Equity
(Unaudited)

<i>(Dollars in thousands, except per share data)</i>	Total	Common Stock	Additional Paid-in Capital	Retained Earnings	Treasury Stock	Accumulated Other Comprehensive Income (Loss)
Balance at December 31, 2020	\$ 618,997	\$ 341	\$ 261,533	\$ 442,789	\$ (69,400)	\$ (16,266)
Net Income	19,039	—	—	19,039	—	—
Award of common shares released from Employee Benefit Trust (5,682 shares)	74	—	74	—	—	—
Vesting of restricted stock unit awards (248,896 shares)	—	—	(5,058)	(153)	5,211	—
Stock-based compensation expense	3,470	—	3,470	—	—	—
Repurchase of shares to satisfy tax obligation (70,292 shares)	(1,290)	—	—	—	(1,290)	—
Dividends on common stock (\$0.21 per share)	(6,652)	—	—	(6,652)	—	—
Other comprehensive income	5,563	—	—	—	—	5,563
Balance at March 31, 2021	<u>\$ 639,201</u>	<u>\$ 341</u>	<u>\$ 260,019</u>	<u>\$ 455,023</u>	<u>\$ (65,479)</u>	<u>\$ (10,703)</u>

<i>(Dollars in thousands, except per share data)</i>	Total	Common Stock	Additional Paid-in Capital	Retained Earnings	Treasury Stock	Accumulated Other Comprehensive Income (Loss)
Balance at December 31, 2019	\$ 579,672	\$ 315	\$ 226,691	\$ 433,960	\$ (71,487)	\$ (9,807)
Impact of adoption of ASC 326 - Credit Losses	(875)	—	—	(875)	—	—
Net loss	(1,390)	—	—	(1,390)	—	—
Award of common shares released from Employee Benefit Trust (116,414 shares)	1,398	—	1,398	—	—	—
Vesting of restricted stock unit awards (272,946 shares)	—	—	(5,626)	(156)	5,782	—
Stock-based compensation expense	3,430	—	3,430	—	—	—
Purchase of treasury shares (142,405 shares)	(2,342)	—	—	—	(2,342)	—
Repurchase of shares to satisfy tax obligation (74,145 shares)	(1,493)	—	—	—	(1,493)	—
Dividends on common stock (\$0.21 per share)	(6,084)	—	—	(6,084)	—	—
Other comprehensive loss	(22,633)	—	—	—	—	(22,633)
Balance at March 31, 2020	<u>\$ 549,683</u>	<u>\$ 315</u>	<u>\$ 225,893</u>	<u>\$ 425,455</u>	<u>\$ (69,540)</u>	<u>\$ (32,440)</u>

The accompanying notes are an integral part of these consolidated financial statements.

PART I – FINANCIAL INFORMATION
FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES
Notes to Consolidated Financial Statements
(Unaudited)

1. Basis of Presentation

The primary business of Flushing Financial Corporation (the “Holding Company”), a Delaware corporation, is the operation of its wholly owned subsidiary, Flushing Bank (the “Bank”).

The unaudited consolidated financial statements presented in this Quarterly Report on Form 10-Q (“Quarterly Report”) include the collective results of the Holding Company and its direct and indirect wholly-owned subsidiaries, including the Bank, Flushing Preferred Funding Corporation, Flushing Service Corporation, and FSB Properties Inc., which are collectively herein referred to as “we,” “us,” “our” and the “Company.”

The Holding Company also owns Flushing Financial Capital Trust II, Flushing Financial Capital Trust III, and Flushing Financial Capital Trust IV (the “Trusts”), which are special purpose business trusts. The Trusts are not included in the Company’s consolidated financial statements, as the Company would not absorb the losses of the Trusts if any losses were to occur.

The accompanying unaudited consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States of America (“GAAP”) and general practices within the banking industry. The information furnished in these interim statements reflects all adjustments that are, in the opinion of management, necessary for a fair statement of the results for such presented periods of the Company. Such adjustments are of a normal recurring nature, unless otherwise disclosed in this Quarterly Report. All inter-company balances and transactions have been eliminated in consolidation. The results of operations in the interim statements are not necessarily indicative of the results that may be expected for the full year.

The accompanying unaudited consolidated financial statements have been prepared in conformity with the instructions to Quarterly Report on Form 10-Q and Article 10, Rule 10-01 of Regulation S-X for interim financial statements. Accordingly, certain information and footnote disclosures normally included in financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to the rules and regulations of the Securities and Exchange Commission (“SEC”). The unaudited consolidated interim financial information should be read in conjunction with the Company’s Annual Report on Form 10-K for the year ended December 31, 2020.

When necessary, certain reclassifications were made to prior-year amounts to conform to the current-year presentation. Such reclassifications had no effect on prior period net income or shareholders’ equity and were insignificant amounts.

2. Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities at the date of the financial statements, and reported amounts of revenue and expenses during the reporting period. Estimates that are particularly susceptible to change in the near term, including novel Coronavirus Disease 2019 (“COVID-19”) related changes, are used in connection with the determination of the allowance for credit losses, the evaluation of goodwill for impairment, the review of the need for a valuation allowance of the Company’s deferred tax assets and the fair value of financial instruments.

PART I – FINANCIAL INFORMATION
FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES
Notes to Consolidated Financial Statements
(Unaudited)

3. Earnings Per Share

Earnings per common share have been computed based on the following:

	For the three months ended March 31,	
	2021	2020
Net income (loss)	\$ 19,039	\$ (1,390)
Divided by:		
Total weighted average common shares outstanding and common stock equivalents	31,604	28,853
Basic earnings per common share	\$ 0.60	\$ (0.05)
Diluted earnings per common share ⁽¹⁾	\$ 0.60	\$ (0.05)
Dividend payout ratio	35.0 %	N/A %

(1) For the three months ended March 31, 2021 and 2020, there were no common stock equivalents and there were no common stock equivalents that were anti-dilutive.

4. Securities

The Company did not hold any trading securities at March 31, 2021 and December 31, 2020. Securities available for sale are recorded at fair value. Securities held-to-maturity (“HTM”) are recorded at amortized cost.

Allowance for credit losses

The Company’s estimate of expected credit losses for held-to-maturity debt securities is based on historical information, current conditions and a reasonable and supportable forecast. The Company’s portfolio is made up of three securities totaling \$58.7 million (before allowance for credit losses) : one with an amortized cost of \$29.8 million which is structured similar to a commercial owner occupied loan and is modeled for credit losses similar to commercial business loans secured by real estate with a reserve of \$0.3 million at March 31, 2021. The second security with an amortized cost of \$21.0 million that currently has an active forbearance with a specific reserve of \$0.6 million at March 31, 2021 and the third security with an amortized cost of \$7.9 million which is issued and guaranteed by Fannie Mae, which is a government sponsored enterprise that has a credit rating and perceived credit risk comparable to the U.S. government. Accordingly, the Company assumes a zero loss expectation from the portfolio. The security currently in forbearance is considered current and as such, continues to accrue interest at its original contractual terms. Accrued interest receivable on held-to-maturity securities totaled \$0.1 million each at March 31, 2021 and December 31, 2020 and is excluded from estimates of credit losses.

PART I – FINANCIAL INFORMATION
FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES
Notes to Consolidated Financial Statements
(Unaudited)

The following table summarizes the Company's portfolio of securities held-to-maturity at March 31, 2021:

	Amortized Cost	Fair Value	Gross Unrecognized Gains	Gross Unrecognized Losses
<i>(In thousands)</i>				
Securities held-to-maturity:				
Municipals	\$ 50,827	\$ 52,543	\$ 1,981	\$ 265
Total other securities	50,827	52,543	1,981	265
FNMA	7,909	8,492	583	—
Total mortgage-backed securities	7,909	8,492	583	—
Allowance for Credit Losses	(915)	—	—	—
Total	<u>\$ 57,821</u>	<u>\$ 61,035</u>	<u>\$ 2,564</u>	<u>\$ 265</u>

The following table summarizes the Company's portfolio of securities held-to-maturity at December 31, 2020:

	Amortized Cost	Fair Value	Gross Unrecognized Gains	Gross Unrecognized Losses
<i>(In thousands)</i>				
Securities held-to-maturity:				
Municipals	\$ 50,825	\$ 54,538	\$ 3,713	\$ —
Total other securities	50,825	54,538	3,713	—
FNMA	7,914	8,991	1,077	—
Total mortgage-backed securities	7,914	8,991	1,077	—
Allowance for Credit Losses	(907)	—	—	—
Total	<u>\$ 57,832</u>	<u>\$ 63,529</u>	<u>\$ 4,790</u>	<u>\$ —</u>

PART I – FINANCIAL INFORMATION
FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES
Notes to Consolidated Financial Statements
(Unaudited)

The following table summarizes the Company’s portfolio of securities available for sale at March 31, 2021:

	Amortized Cost	Fair Value	Gross Unrealized Gains	Gross Unrealized Losses
<i>(In thousands)</i>				
Securities available for sale:				
U.S Government Agencies	\$ 6,253	\$ 6,219	\$ —	\$ 34
Corporate	130,000	129,598	538	940
Mutual funds	12,525	12,525	—	—
Collateralized loan obligations	93,120	92,756	40	404
Other	1,342	1,342	—	—
Total other securities	243,240	242,440	578	1,378
REMIC and CMO	210,836	213,146	3,570	1,260
GNMA	12,600	12,339	51	312
FNMA	171,453	171,074	1,817	2,196
FHLMC	124,432	122,222	472	2,682
Total mortgage-backed securities	519,321	518,781	5,910	6,450
Total securities available for sale	\$ 762,561	\$ 761,221	\$ 6,488	\$ 7,828

The following table summarizes the Company’s portfolio of securities available for sale at December 31, 2020:

	Amortized Cost	Fair Value	Gross Unrealized Gains	Gross Unrealized Losses
<i>(In thousands)</i>				
Securities available for sale:				
U.S Government Agencies	\$ 6,452	\$ 6,453	\$ 2	\$ 1
Corporate	130,000	123,865	131	6,266
Mutual funds	12,703	12,703	—	—
Collateralized loan obligations	100,561	99,198	—	1,363
Other	1,295	1,295	—	—
Total other securities	251,011	243,514	133	7,630
REMIC and CMO	175,142	180,877	5,735	—
GNMA	13,009	13,053	66	22
FNMA	143,154	146,169	3,046	31
FHLMC	63,796	64,361	648	83
Total mortgage-backed securities	395,101	404,460	9,495	136
Total securities available for sale	\$ 646,112	\$ 647,974	\$ 9,628	\$ 7,766

We did not hold any private issue CMO’s that are collateralized by commercial real estate mortgages at March 31, 2021 and December 31, 2020.

The corporate securities held by the Company at March 31, 2021 and December 31, 2020 are issued by U.S. banking institutions.

PART I – FINANCIAL INFORMATION
FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES
Notes to Consolidated Financial Statements
(Unaudited)

The following tables detail the amortized cost and fair value of the Company's securities classified as held-to-maturity and available for sale at March 31, 2021, by contractual maturity. Expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

Securities held-to-maturity:	Amortized Cost	Fair Value
	<i>(In thousands)</i>	
Due after ten years	\$ 50,827	\$ 52,543
Total other securities	50,827	52,543
Mortgage-backed securities	7,909	8,492
Total held-to-maturity securities	58,736	61,035
Allowance for Credit Losses	(915)	—
Total held-to-maturity securities, net of allowance for credit losses	\$ 57,821	\$ 61,035
Securities available for sale:	Amortized Cost	Fair Value
	<i>(In thousands)</i>	
Due after one year through five years	\$ 45,000	\$ 45,181
Due after five years through ten years	152,453	151,553
Due after ten years	33,262	33,181
Total	230,715	229,915
Mutual funds	12,525	12,525
Total other securities	243,240	242,440
Mortgage-backed securities	519,321	518,781
Total available for sale securities	\$ 762,561	\$ 761,221

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The following tables show the Company’s securities with gross unrealized losses and their fair value, aggregated by category and length of time that individual securities have been in a continuous unrealized loss position, at the dates indicated:

	At March 31, 2021						
	Total			Less than 12 months		12 months or more	
	Count	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
<i>(Dollars in thousands)</i>							
Held-to-maturity securities							
Municipals	1	\$ 19,908	\$ 265	\$ 19,908	\$ 265	\$ —	\$ —
Total other securities	1	19,908	265	19,908	265	—	—
Total securities held-to-maturity	<u>1</u>	<u>\$ 19,908</u>	<u>\$ 265</u>	<u>\$ 19,908</u>	<u>\$ 265</u>	<u>\$ —</u>	<u>\$ —</u>
Available for sale securities							
U.S Government Agencies	2	\$ 6,205	\$ 34	\$ 6,205	\$ 34	\$ —	\$ —
Corporate	8	79,061	940	—	—	79,061	940
Collateralized loan obligations	8	56,504	404	—	—	56,504	404
Total other securities	<u>18</u>	<u>141,770</u>	<u>1,378</u>	<u>6,205</u>	<u>34</u>	<u>135,565</u>	<u>1,344</u>
REMIC and CMO	8	56,685	1,260	56,685	1,260	—	—
GNMA	2	10,932	312	10,932	312	—	—
FNMA	16	116,082	2,196	116,082	2,196	—	—
FHLMC	13	97,765	2,682	97,765	2,682	—	—
Total mortgage-backed securities	<u>39</u>	<u>281,464</u>	<u>6,450</u>	<u>281,464</u>	<u>6,450</u>	<u>—</u>	<u>—</u>
Total securities available for sale	<u>57</u>	<u>\$ 423,234</u>	<u>\$ 7,828</u>	<u>\$ 287,669</u>	<u>\$ 6,484</u>	<u>\$ 135,565</u>	<u>\$ 1,344</u>

	At December 31, 2020						
	Total			Less than 12 months		12 months or more	
	Count	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
<i>(Dollars in thousands)</i>							
Available for sale securities							
U.S Government Agencies	1	\$ 4,988	\$ 1	\$ 4,988	\$ 1	\$ —	\$ —
Corporate	14	113,734	6,266	—	—	113,734	6,266
Collateralized loan obligations	13	99,199	1,363	7,441	52	91,758	1,311
Total other securities	<u>28</u>	<u>217,921</u>	<u>7,630</u>	<u>12,429</u>	<u>53</u>	<u>205,492</u>	<u>7,577</u>
GNMA	1	10,341	22	10,341	22	—	—
FNMA	5	32,463	31	23,864	28	8,599	3
FHLMC	3	30,095	83	30,095	83	—	—
Total mortgage-backed securities	<u>9</u>	<u>72,899</u>	<u>136</u>	<u>64,300</u>	<u>133</u>	<u>8,599</u>	<u>3</u>
Total securities available for sale	<u>37</u>	<u>\$ 290,820</u>	<u>\$ 7,766</u>	<u>\$ 76,729</u>	<u>\$ 186</u>	<u>\$ 214,091</u>	<u>\$ 7,580</u>

The Company reviewed each available for sale debt security that had an unrealized loss at March 31, 2021 and December 31, 2020. At March 31, 2021 and December 31, 2020, the Company evaluated whether the decline in fair value of a debt security resulted from credit losses or other factors under Accounting Standards Codification (“ASC”) Topic 326, *Credit Losses* also referred as Current Expected Credit Losses (“CECL”). The Company does not have the intent to sell these securities and it is more likely than not the Company will not be required to sell the securities before recovery of the securities’ amortized cost basis. This conclusion is based upon considering the Company’s cash and working capital requirements and contractual and regulatory obligations, none of which the Company believes would cause the sale of the securities. All of these securities are rated investment grade or above and have a long history of no credit losses. It is not anticipated that these securities would be settled at a price that is less than the amortized cost of the Company’s investment.

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In determining the risk of loss for available for sale securities, the Company considered that mortgage-backed securities are either fully guaranteed or issued by a government sponsored enterprise, which has a credit rating and perceived credit risk comparable to U.S. government, the issuer of Corporate securities are global systematically important banks, and the tranche of the purchased CLO's. Each of these securities is performing according to its terms and, in the opinion of management, will continue to perform according to its terms. Based on this review, management believes that the unrealized losses have resulted from other factors not deemed credit-related and no allowance for credit loss was recorded.

Accrued interest receivable on available-for-sale debt securities totaled \$1.5 million and \$1.3 million at March 31, 2021 and December 31, 2020, respectively, and is excluded from the estimate of credit losses.

The following table presents the activity in the allowance for credit losses for debt securities held-to-maturity for the three months ended March 31, 2021:

	Mortgage-backed securities	Other securities
	<i>(In thousands)</i>	
Beginning balance	\$ —	\$ 907
Provision	—	8
Allowance for credit losses	<u>\$ —</u>	<u>\$ 915</u>

The following table presents the activity in the allowance for credit losses for debt securities held-to-maturity for the three months ended March 31, 2020:

	Mortgage-backed securities	Other securities
	<i>(In thousands)</i>	
Beginning balance	\$ —	\$ —
CECL adoption	—	340
Provision	—	62
Allowance for credit losses	<u>\$ —</u>	<u>\$ 402</u>

Realized gains and losses on the sales of securities are determined using the specific identification method. The Company sold \$64.6 million in mortgage-backed securities during the three months ended March 31, 2020. The Company did not sell any securities during the three months ended March 31, 2021.

The following table represents the gross gains and gross losses realized from the sale of securities available for sale for the periods indicated:

	For the three months ended	
	March 31,	
	2021	2020
Gross gains from the sale of securities	\$ —	\$ 713
Gross losses from the sale of securities	—	(750)
Net losses from the sale of securities	<u>\$ —</u>	<u>\$ (37)</u>

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5. Loans

Loans are reported at their outstanding principal balance net of any unearned income, charge-offs, deferred loan fees and costs on originated loans and unamortized premiums or discounts on purchased loans. Loan fees and certain loan origination costs are deferred. Net loan origination costs and premiums or discounts on loans purchased are amortized into interest income over the contractual life of the loans using the level-yield method. Prepayment penalties received on loans which pay in full prior to their scheduled maturity are included in interest income in the period they are collected.

Interest on loans is recognized on the accrual basis. Accrued interest receivable totaled \$41.9 million at March 31, 2021 and was reported in “Interest and dividends receivable” on the Consolidated Statements of Financial Condition. The accrual of income on loans is generally discontinued when certain factors, such as contractual delinquency of 90 days or more, indicate reasonable doubt as to the timely collectability of such income. Uncollected interest previously recognized on non-accrual loans is reversed from interest income at the time the loan is placed on non-accrual status. A non-accrual loan can be returned to accrual status when contractual delinquency returns to less than 90 days delinquent. Payments received on non-accrual loans that do not bring the loan to less than 90 days delinquent are recorded on a cash basis. Payments can also be applied first as a reduction of principal until all principal is recovered and then subsequently to interest, if in management’s opinion, it is evident that recovery of all principal due is likely to occur.

Allowance for credit losses

The Allowance for credit losses (“ACL”) is an estimate that is deducted from the amortized cost basis of the financial asset to present the net carrying value at the amount expected to be collected on the financial assets. Loans are charged off against that ACL when management believes that a loan balance is uncollectable based on quarterly analysis of credit risk.

The amount of the ACL is based upon a loss rate model that considers multiple factors which reflects management’s assessment of the credit quality of the loan portfolio. Management estimates the allowance balance using relevant information, from internal and external sources, relating to past events, current conditions, and reasonable and supportable forecasts. The factors are both quantitative and qualitative in nature including, but not limited to, historical losses, economic conditions, trends in delinquencies, value and adequacy of underlying collateral, volume and portfolio mix, and internal loan processes.

The Company recorded a provision for loans losses totaling \$2.8 million and \$7.1 million for the three months ending March 31, 2021 and 2020, respectively. The provision recorded during the three months ended March 31, 2021 was driven by the write-off of the remaining taxi medallion portfolio totaling \$2.8 million. There were no material changes to the methodology used to calculate the ACL from December 31, 2020 to March 31, 2021. For the three months ended March 31, 2021, the qualitative factors were adjusted to reflect additional risk due to the lag recovery of NYC unemployment. This resulted in the allowance for loan losses totaling \$45.1 million at March 31, 2021 representing 0.67% of gross loans and 212.9% of non-performing loans compared to \$45.2 million at December 31, 2020.

Pursuant to the Coronavirus Aid, Relief and Economic Security Act (the “CARES Act”) Act and later modified by Consolidated Appropriations Act, certain loan modifications are not classified as “troubled debt restructuring” (“TDR”)s, if the related loans were not more than 30 days past due as of December 31, 2019. The Company has elected that loans temporarily modified for borrowers directly impacted by COVID-19 are not considered TDR, assuming the above criteria is met and as such, these loans are considered current and continue to accrue interest at its original contractual terms until the completion of the deferred period. Once the deferred period is over, the borrower will resume making payment and normal delinquency-based non-accrual policies will apply.

The Company may restructure loans that are not directly impacted by COVID-19 to enable a borrower experiencing financial difficulties to continue making payments when it is deemed to be in the Company’s best long-term interest. This restructure may include reducing the interest rate or amount of the monthly payment for a specified period of time, after which the interest rate and repayment terms revert to the original terms of the loan. We classify these loans as TDR.

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The Company believes that restructuring these loans in this manner will allow certain borrowers to become and remain current on their loans. All loans classified as TDR are individually evaluated, however TDR loans which have been current for six consecutive months at the time they are restructured as TDR remain on accrual status and are not included as part of non-performing loans. Loans which were delinquent at the time they are restructured as a TDR are placed on non-accrual status and reported as non-accrual performing TDR loans until they have made timely payments for six consecutive months. These restructurings have not included a reduction of principal balance.

The allocation of a portion of the allowance for loan losses for a performing TDR loan is based upon the present value of the future expected cash flows discounted at the loan's original effective rate, or for a non-performing TDR loan which is collateral dependent, the fair value of the collateral. At March 31, 2021, there were no commitments to lend additional funds to borrowers whose loans were modified to a TDR. The modification of loans to a TDR did not have a significant effect on our operating results, nor did it require a significant allocation of the allowance for loan losses. There were no TDR loan modifications during the three months ended March 31, 2021 and 2020.

The following table shows loans classified as TDR at amortized cost that are performing according to their restructured terms at the periods indicated:

<i>(Dollars in thousands)</i>	March 31, 2021		December 31, 2020	
	Number of contracts	Amortized Cost	Number of contracts	Amortized Cost
Multi-family residential	6	\$ 1,686	6	\$ 1,700
Commercial real estate	1	7,584	1	7,702
One-to-four family - mixed-use property ⁽¹⁾	5	1,720	5	1,731
One-to-four family - residential	3	501	3	507
Taxi medallion ⁽²⁾	—	—	2	440
Commercial business and other ⁽¹⁾	8	3,787	8	3,831
Total performing troubled debt restructured	23	\$ 15,278	25	\$ 15,911

(1) These loans in the table above continue to pay as agreed, however the Company records interest received on a cash basis.

(2) These loans were completely charged off during the three months ended March 31, 2021.

During the three months ended March 31, 2021 and 2020, there were no defaults of TDR loans within 12 months of their modification date.

The following table shows loans classified as TDR at amortized cost that are not performing according to their restructured terms at the periods indicated:

<i>(Dollars in thousands)</i>	March 31, 2021		December 31, 2020	
	Number of contracts	Amortized Cost	Number of contracts	Amortized Cost
Taxi medallion ⁽¹⁾	—	\$ —	11	\$ 1,922
Commercial business and other	1	279	1	279
Total troubled debt restructurings that subsequently defaulted	1	\$ 279	12	\$ 2,201

(1) These loans were completely charged off during the three months ended March 31, 2021.

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The following table shows our non-accrual loans at amortized cost with no related allowance and interest income recognized for loans ninety days or more past due and still accruing for period shown below:

	At or for the three months ended March 31, 2021				
<i>(In thousands)</i>	Non-Accrual Amortized Cost Beginning of Reporting Period	Non-Accrual Amortized Cost Ending of Reporting Period	Non- Accrual with no related Allowance	Interest Income Recognized	Loans ninety days or more past due and still accruing:
Multi-family residential	\$ 2,576	\$ 4,435	\$ 4,435	\$ —	\$ 201
Commercial real estate	1,766	35	35	—	—
One-to-four family - mixed-use property	1,706	2,753	2,753	—	—
One-to-four family - residential	5,313	6,789	6,789	—	—
Construction	—	—	—	—	2,381
Small Business Administration	1,168	1,168	1,168	—	—
Taxi medallion ⁽²⁾	2,758	—	—	—	—
Commercial business and other ⁽¹⁾	5,660	5,643	1,626	48	—
Total	\$ 20,947	\$ 20,823	\$ 16,806	\$ 48	\$ 2,582

(1) Included in the above analysis are non-accrual performing one-to-four family – mixed-use property totaling \$0.3 million, and non-accrual performing TDR commercial business loans totaling \$2.2 million at March 31, 2021.

(2) These loans were completely charged-off during the three months ended March 31, 2021.

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The following table shows our non-accrual loans at amortized cost with no related allowance and interest income recognized for loans ninety days or more past due and still accruing for period shown below:

<i>(In thousands)</i>	At or for the twelve months ended December 31, 2020				
	Non-Accrual Amortized Cost Beginning of Reporting Period	Non-Accrual Amortized Cost Ending of Reporting Period	Non- Accrual with no related Allowance	Interest Income Recognized	Loans ninety days or more past due and still accruing:
Multi-family residential	\$ 2,723	\$ 2,576	\$ 2,576	\$ —	\$ 201
Commercial real estate	2,714	1,766	1,766	—	2,547
One-to-four family - mixed-use property	1,704	1,706	1,706	—	—
One-to-four family - residential	9,992	5,313	5,313	—	—
Small Business Administration	1,169	1,168	1,168	—	—
Taxi medallion ⁽¹⁾	2,318	2,758	2,758	—	—
Commercial business and other ⁽¹⁾	7,406	5,660	1,593	58	—
Total	\$ 28,026	\$ 20,947	\$ 16,880	\$ 58	\$ 2,748

(1) Included in the above analysis are non-accrual performing TDR one-to-four family – mixed-use property totaling \$0.3 million, non-accrual performing TDR taxi medallion loans totaling \$0.4 million at December 31, 2020 and non-accrual performing TDR commercial business loans totaling \$2.2 million at December 31, 2020.

The following is a summary of interest foregone on non-accrual loans and loans classified as TDR for the periods indicated:

	For the three months ended March 31,	
	2021	2020
Interest income that would have been recognized had the loans performed in accordance with their original terms	\$ 462	\$ 375
Less: Interest income included in the results of operations	160	89
Total foregone interest	\$ 302	\$ 286

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The following tables show the aging of the amortized cost basis in past-due loans at the period indicated by class of loans:

<i>(In thousands)</i>	March 31, 2021					
	30 - 59 Days	60 - 89 Days	Greater	Total Past	Current	Total Loans
	Past Due	Past Due	than 90 Days	Due		
Multi-family residential	\$ 11,887	\$ —	\$ 4,636	\$ 16,523	\$ 2,510,593	\$ 2,527,116
Commercial real estate	419	800	35	1,254	1,722,223	1,723,477
One-to-four family - mixed-use property	4,759	1,210	2,480	8,449	590,570	599,019
One-to-four family - residential	1,101	375	6,789	8,265	238,740	247,005
Construction	—	—	2,381	2,381	59,052	61,433
Small Business Administration	642	—	1,168	1,810	259,829	261,639
Taxi medallion	—	—	—	—	—	—
Commercial business and other	2,604	320	1,626	4,550	1,321,077	1,325,627
Total	\$ 21,412	\$ 2,705	\$ 19,115	\$ 43,232	\$ 6,702,084	\$ 6,745,316

<i>(In thousands)</i>	December 31, 2020					
	30 - 59 Days	60 - 89 Days	Greater	Total Past	Current	Total Loans
	Past Due	Past Due	than 90 Days	Due		
Multi-family residential	\$ 7,582	\$ 3,186	\$ 2,777	\$ 13,545	\$ 2,522,432	\$ 2,535,977
Commercial real estate	17,903	5,123	4,313	27,339	1,731,045	1,758,384
One-to-four family - mixed-use property	5,673	1,132	1,433	8,238	598,647	606,885
One-to-four family - residential	3,087	805	5,313	9,205	243,486	252,691
Construction loans	750	—	—	750	82,411	83,161
Small Business Administration	1,823	—	1,168	2,991	162,579	165,570
Taxi medallion	—	—	2,318	2,318	279	2,597
Commercial business and other	129	1,273	1,593	2,995	1,296,414	1,299,409
Total	\$ 36,947	\$ 11,519	\$ 18,915	\$ 67,381	\$ 6,637,293	\$ 6,704,674

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March 31, 2021									
<i>(In thousands)</i>	Multi-family residential	Commercial real estate	One-to-four family - mixed-use property	One-to-four family - residential	Construction loans	Small Business Administration	Taxi medallion	Commercial business and other	Total
Allowance for credit losses:									
Beginning balance	\$ 6,557	\$ 8,327	\$ 1,986	\$ 869	\$ 497	\$ 2,251	\$ —	\$ 24,666	\$ 45,153
Charge-offs	(43)	(64)	(29)	—	—	—	(2,758)	(28)	(2,922)
Recoveries	10	—	10	5	—	10	—	22	57
Provision (benefit)	620	93	(94)	(164)	253	(134)	2,758	(521)	2,811
Ending balance	<u>\$ 7,144</u>	<u>\$ 8,356</u>	<u>\$ 1,873</u>	<u>\$ 710</u>	<u>\$ 750</u>	<u>\$ 2,127</u>	<u>\$ —</u>	<u>\$ 24,139</u>	<u>\$ 45,099</u>

March 31, 2020									
<i>(In thousands)</i>	Multi-family residential	Commercial real estate	One-to-four family - mixed-use property	One-to-four family - residential	Construction loans	Small Business Administration	Taxi medallion	Commercial business and other	Total
Allowance for credit losses:									
Beginning balance	\$ 5,391	\$ 4,429	\$ 1,817	\$ 756	\$ 441	\$ 363	\$ —	\$ 8,554	\$ 21,751
Impact of CECL Adoption	(651)	1,170	(55)	(159)	(279)	1,180	—	(827)	379
Charge-offs	—	—	—	—	—	—	—	(1,259)	(1,259)
Recoveries	7	—	78	4	—	7	—	14	110
Provision (benefit)	1,148	1,192	330	291	23	(22)	—	4,155	7,117
Ending balance	<u>\$ 5,895</u>	<u>\$ 6,791</u>	<u>\$ 2,170</u>	<u>\$ 892</u>	<u>\$ 185</u>	<u>\$ 1,528</u>	<u>\$ —</u>	<u>\$ 10,637</u>	<u>\$ 28,098</u>

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In accordance with our policy and the current regulatory guidelines, we designate loans as “Special Mention,” which are considered “Criticized Loans,” and “Substandard,” “Doubtful,” or “Loss,” which are considered “Classified Loans”. If a loan does not fall within one of the previous mentioned categories and management believes weakness is evident then we designate the loan as “Watch”, all other loans would be considered “Pass.” Loans that are non-accrual are designated as Substandard, Doubtful or Loss. These loan designations are updated quarterly. We designate a loan as Substandard when a well-defined weakness is identified that may jeopardize the orderly liquidation of the debt. We designate a loan Doubtful when it displays the inherent weakness of a Substandard loan with the added provision that collection of the debt in full, on the basis of existing facts, is highly improbable. We designate a loan as Loss if it is deemed the debtor is incapable of repayment. The Company does not hold any loans designated as Loss, as loans that are designated as Loss are charged to the Allowance for Credit Losses. We designate a loan as Special Mention if the asset does not warrant classification within one of the other classifications, but does contain a potential weakness that deserves closer attention. Loans that are in forbearance pursuant to the CARES Act generally continued to be reported in the same category as they were reported immediately prior to modification.

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The following table summarizes the risk category of mortgage and non-mortgage loans by loan portfolio segments and class of loans by year of origination at March 31, 2021:

<i>(In thousands)</i>	2021	2020	2019	2018	2017	Prior	Revolving Loans, Amortized Cost Basis	Lines of Credit converted to term loans	Total
1-4 Family Residential									
Pass	\$ 841	\$ 32,075	\$ 36,958	\$ 33,729	\$ 20,948	\$ 77,700	\$ 10,421	\$ 15,298	\$ 227,970
Watch	—	483	722	—	3,569	1,575	1,249	2,369	9,967
Special Mention	—	—	—	—	—	989	—	371	1,360
Substandard	—	—	—	1,831	—	4,285	175	1,417	7,708
Total 1-4 Family Residential	\$ 841	\$ 32,558	\$ 37,680	\$ 35,560	\$ 24,517	\$ 84,549	\$ 11,845	\$ 19,455	\$ 247,005
1-4 Family Mixed-Use									
Pass	\$ 9,680	\$ 36,229	\$ 72,302	\$ 75,961	\$ 55,411	\$ 322,422	—	—	\$ 572,005
Watch	—	—	—	3,689	7,237	10,262	—	—	21,188
Special Mention	—	—	—	528	—	2,284	—	—	2,812
Substandard	—	—	—	—	—	3,014	—	—	3,014
Total 1-4 Family Mixed Use	\$ 9,680	\$ 36,229	\$ 72,302	\$ 80,178	\$ 62,648	\$ 337,982	—	—	\$ 599,019
Commercial Real Estate									
Pass	\$ 19,502	\$ 172,318	\$ 259,301	\$ 274,998	\$ 191,249	\$ 694,789	—	—	\$ 1,612,157
Watch	1,837	936	1,439	5,729	5,048	87,590	—	—	102,579
Special Mention	—	—	—	—	—	1,122	—	—	1,122
Substandard	—	—	7,584	—	—	35	—	—	7,619
Total Commercial Real Estate	\$ 21,339	\$ 173,254	\$ 268,324	\$ 280,727	\$ 196,297	\$ 783,536	—	—	\$ 1,723,477
Construction									
Pass	\$ 2,354	\$ 20,510	\$ 15,552	\$ 2,823	—	—	—	—	\$ 41,239
Watch	—	—	1,115	7,299	5,956	—	—	—	14,370
Special Mention	—	—	—	859	2,584	—	—	—	3,443
Substandard	—	—	—	2,381	—	—	—	—	2,381
Total Construction	\$ 2,354	\$ 20,510	\$ 16,667	\$ 13,362	\$ 8,540	—	—	—	\$ 61,433
Multifamily									
Pass	\$ 91,859	\$ 243,458	\$ 341,802	\$ 467,841	\$ 364,625	\$ 973,720	\$ 5,105	—	\$ 2,488,410
Watch	—	1,923	4,203	9,121	1,152	16,054	398	—	32,851
Special Mention	—	—	—	—	806	230	183	—	1,219
Substandard	—	—	701	1,997	1,002	735	201	—	4,636
Total Multifamily	\$ 91,859	\$ 245,381	\$ 346,706	\$ 478,959	\$ 367,585	\$ 990,739	\$ 5,887	—	\$ 2,527,116
Commercial Business - Secured by RE									
Pass	\$ 71,965	\$ 108,227	\$ 38,984	\$ 52,512	\$ 34,540	\$ 103,314	—	—	\$ 409,542
Watch	—	23,655	51,079	18,563	13,129	47,474	—	—	153,900
Special Mention	—	—	607	—	—	—	—	—	607
Substandard	—	—	—	—	—	4,226	—	—	4,226
Total Commercial Business - Secured by RE	\$ 71,965	\$ 131,882	\$ 90,670	\$ 71,075	\$ 47,669	\$ 155,014	—	—	\$ 568,275
Commercial Business									
Pass	\$ 15,647	\$ 91,117	\$ 111,749	\$ 93,011	\$ 48,402	\$ 75,988	\$ 201,571	—	\$ 637,485
Watch	—	500	22,509	25,308	20,383	4,171	25,733	—	98,604
Special Mention	—	—	285	2,742	74	2	236	—	3,339
Substandard	—	4,893	686	8	6,193	3,794	1,008	—	16,582
Doubtful	—	—	—	—	—	—	1,236	—	1,236
Total Commercial Business	\$ 15,647	\$ 96,510	\$ 135,229	\$ 121,069	\$ 75,052	\$ 83,955	\$ 229,784	—	\$ 757,246
Small Business Administration									
Pass	\$ 120,132	\$ 127,810	\$ 1,376	\$ 1,574	\$ 806	\$ 2,649	—	—	\$ 254,347
Watch	—	288	—	2,592	1,947	1,242	—	—	6,069
Special Mention	—	—	—	—	—	49	—	—	49
Substandard	—	—	—	—	1,168	6	—	—	1,174
Total Small Business Administration	\$ 120,132	\$ 128,098	\$ 1,376	\$ 4,166	\$ 3,921	\$ 3,946	—	—	\$ 261,639
Other									
Pass	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 23	\$ 83	\$ —	\$ 106
Total Other	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 23	\$ 83	\$ —	\$ 106
Total Loans	\$ 333,817	\$ 864,422	\$ 968,954	\$ 1,085,096	\$ 786,229	\$ 2,439,744	\$ 247,599	\$ 19,455	\$ 6,745,316

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A loan is considered collateral dependent when the borrower is experiencing financial difficulties and repayment is expected to be substantially provided by the operation or sale of the collateral. The following table presents types of collateral-dependent loans by class of loans as of the periods indicated:

<i>(In thousands)</i>	Collateral Type			
	March 31, 2021		December 31, 2020	
	Real Estate	Business Assets	Real Estate	Business Assets
Multi-family residential	\$ 4,435	\$ —	\$ 2,576	\$ —
Commercial real estate	1,254	—	2,994	—
One-to-four family - mixed-use property	2,753	—	1,706	—
One-to-four family - residential	6,789	—	5,313	—
Small Business Administration	—	1,168	—	1,168
Commercial business and other	—	3,477	—	3,482
Taxi Medallion	—	—	—	2,758
Total	<u>\$ 15,231</u>	<u>\$ 4,645</u>	<u>\$ 12,589</u>	<u>\$ 7,408</u>

Off-Balance Sheet Credit Losses

Also included within scope of the CECL standard are off-balance sheet loan commitments, which includes the unfunded portion of committed lines of credit and commitments “in-process”. Commitments “in-process” reflect loans not in the Company’s books but rather negotiated loan / line of credit terms and rates that the Company has offered to customers and is committed to honoring. In reference to “in-process” credits, the Company defines an unfunded commitment as a credit that has been offered to and accepted by a borrower, which has not closed and by which the obligation is not unconditionally cancellable.

Commitments to extend credit (principally real estate mortgage loans) and lines of credit (principally home equity lines of credit and business lines of credit) totaled \$418.6 million at March 31, 2021.

The following table presents the activity in the allowance for off balance sheet credit losses for the three months ended March 31, 2021 and 2020.

	For the three months ended	
	March 31,	
	2021	2020
Balance at beginning of period	\$ 1,815	\$ —
Off-Balance Sheet - CECL Adoption	—	553
Off-Balance Sheet- Provision (benefit)	(511)	244
Allowance for Off-Balance Sheet - Credit losses ⁽¹⁾	<u>\$ 1,304</u>	<u>\$ 797</u>

(1) Included the “Other liabilities” on the Consolidated Statements of Financial Condition.

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6. Loans held for sale

Loans held for sale are carried at the lower of cost or estimated fair value. At March 31, 2021 and December 31, 2020, the Bank did not have any loans held for sale.

The Company has implemented a strategy of selling certain delinquent and non-performing loans. Once the Company has decided to sell a loan, the sale usually closes in a short period of time, generally within the same quarter. Loans designated held for sale are reclassified from loans held for investment to loans held for sale. Terms of sale include cash due upon the closing of the sale, no contingencies or recourse to the Company and servicing is released to the buyer. Additionally, at times the Company may sell participating interests in performing loans.

The following tables show loans sold during the period indicated:

<i>(Dollars in thousands)</i>	For the three months ended March 31, 2021			
	Loans sold	Proceeds	Net Recoveries (Charge-offs)	Net gain
<u>Delinquent and non-performing loans</u>				
Multi-family residential	5	\$ 2,906	\$ (43)	\$ 5
Commercial real estate	3	3,036	(64)	17
One-to-four family - mixed-use property	6	2,307	(14)	9
Total	<u>14</u>	<u>\$ 8,249</u>	<u>\$ (121)</u>	<u>\$ 31</u>

<i>(Dollars in thousands)</i>	For the three months ended March 31, 2020			
	Loans sold	Proceeds	Net Recoveries (Charge-offs)	Net gain
<u>Delinquent and non-performing loans</u>				
Multi-family residential	1	\$ 284	\$ —	\$ 42
One-to-four family - mixed-use property	1	296	—	—
Total	<u>2</u>	<u>\$ 580</u>	<u>\$ —</u>	<u>\$ 42</u>

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7. Leases

The Company has 28 operating leases for branches (including headquarters) and office spaces, ten operating leases for vehicles, and one operating lease for equipment. Our leases have remaining lease terms ranging from two months to approximately 15 years, none of which has a renewal option reasonably certain of exercise, which has been reflected in the Company's calculation of lease term.

During the first quarter of 2021, the Company executed extensions for two of its current branches, and had a rent modification for one of its current branches. Additionally, the Company executed a modification and reduction of space at the former Empire Bancorp, Inc. ("Empire") headquarters and branch in Islandia, which resulted in a gain of \$0.6 million on the disposition of the Right of Use ("ROU") asset.

The Company has elected the short-term lease recognition exemption such that the Company will not recognize ROU assets or lease liabilities for leases with a term of less than 12 months from the commencement date. The Company's operating lease expense totaled \$2.1 million and \$1.9 million and was recorded in Occupancy and equipment on the Consolidated Statements of Income for the three month periods ended March 31, 2021 and 2020, respectively.

The Company has one agreement that qualifies as a short-term lease with expense totaling approximately \$35,000 for each of the three month periods ended March 31, 2021 and 2020, included in Professional services on the Consolidated Statements of Income. The Company has \$0.3 million in variable lease payments, which include insurance and real estate tax expenses and was recorded in Occupancy and equipment on the Consolidated Statements of Income, for each of the three months ended March 31, 2021 and 2020. At March 31, 2021, the weighted-average remaining lease term for our operating leases is approximately eight years and the weighted average discount rate is 3.2%.

Certain leases have escalation clauses for operating expenses and real estate taxes. The Company's non-cancelable operating lease agreements expire through 2036.

Supplemental balance sheet information related to leases was as follows:

<i>(Dollars in thousands)</i>	March 31, 2021	December 31, 2020
Operating lease ROU asset	\$ 53,802	\$ 50,743
Operating lease liability	\$ 58,080	\$ 59,100
Weighted-average remaining lease term-operating leases	7.9 years	8.3 years
Weighted average discount rate-operating leases	3.2 %	3.2 %

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The components of lease expense and cash flow information related to leases were as follows:

<i>(Dollars in thousands)</i>	At or for the three months ended	
	March 31, 2021	March 31, 2020
Lease Cost		
Operating lease cost	\$ 2,104	\$ 1,885
Short-term lease cost	35	34
Variable lease cost	298	264
Total lease cost	\$ 2,437	\$ 2,183
Other information		
Cash paid for amounts included in the measurement of lease liabilities		
Operating cash flows from operating leases	\$ 5,630	\$ 1,982
Right-of-use assets obtained in exchange for new operating lease liabilities	\$ 4,760	\$ 23

The Company's minimum annual rental payments for Bank facilities due under non-cancelable leases are as follows as of March 31, 2021:

	Minimum Rental
	<i>(In thousands)</i>
Years ended December 31:	
2021	\$ 6,758
2022	9,145
2023	9,276
2024	9,119
2025	8,479
Thereafter	22,898
Total minimum payments required	65,675
Less: Implied interest	7,595
Total lease obligations	<u>\$ 58,080</u>

The Company's minimum annual rental payments for Bank facilities due under non-cancelable leases are as follows as of December 31, 2020:

	Minimum Rental
	<i>(In thousands)</i>
Years ended December 31:	
2021	\$ 8,757
2022	8,871
2023	9,006
2024	8,847
2024	8,212
Thereafter	23,547
Total minimum payments required	\$ 67,240
Less: Implied interest	8,140
Total lease obligations	<u>\$ 59,100</u>

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8. Stock-Based Compensation

The Company has long-term incentive compensation program for certain Company executive officers that includes grants of performance-based restricted stock units (“PRSUs”) in addition to time-based restricted stock units (“RSU”). Under the terms of the PRSU Agreement, the number of PRSUs that may be earned depends on the extent to which performance goals for the award are achieved over a three-year performance period, as determined by the Compensation Committee of the Board. As of March 31, 2021, PRSUs granted in 2021 and 2020 are being accrued at target and PRSUs granted in 2019 are being accrued above target.

For the three months ended March 31, 2021 and 2020, the Company’s net income, as reported, included \$4.1 million and \$2.5 million, respectively, of stock-based compensation costs, including the benefit or expense of phantom stock awards, and \$1.1 million and \$0.6 million of income tax benefits, respectively, related to the stock-based compensation plans. During the three months ended March 31, 2021 and 2020, the Company granted 238,985 and 170,228 RSU, respectively. During the three months ended March 31, 2021 and 2020, the Company granted 62,790 and 72,143 in PRSU awards, respectively.

The Company uses the fair value of the common stock on the date of award to measure compensation cost for restricted stock unit awards. Compensation cost is recognized over the vesting period of the award using the straight-line method.

The following table summarizes the Company’s RSU and PRSU awards at or for the three months ended March 31, 2021:

	RSU Awards		PRSU Awards	
	Shares	Weighted-Average Grant-Date Fair Value	Shares	Weighted-Average Grant-Date Fair Value
Non-vested at December 31, 2020	336,898	\$ 23.48	66,580	\$ 21.26
Granted	238,985	18.44	62,790	18.46
Vested	(226,346)	21.29	(35,070)	18.81
Forfeited	(1,840)	20.38	—	—
Non-vested at March 31, 2021	347,697	\$ 21.45	94,300	\$ 20.31
Vested but unissued at March 31, 2021	211,931	\$ 21.22	102,185	\$ 20.48

As of March 31, 2021, there was \$7.4 million of total unrecognized compensation cost related to RSU and PRSU awards granted. That cost is expected to be recognized over a weighted-average period of 2.6 years. The total fair value of awards vested for the three months ended March 31, 2021 and 2020 was \$4.8 million and \$5.0 million, respectively. The vested but unissued RSU and PRSU awards consist of awards made to employees and directors who are eligible for retirement. According to the terms of these awards, which provide for vesting upon retirement, these employees and directors have no risk of forfeiture. These shares will be issued at the original contractual vesting and settlement dates.

Phantom Stock Plan: The Company maintains a non-qualified phantom stock plan as a supplement to its profit sharing plan for officers who have achieved the designated level and completed one year of service. The Company adjusts its liability under this plan to the fair value of the shares at the end of each period.

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The following table summarizes the Phantom Stock Plan at or for the three months ended March 31, 2021:

Phantom Stock Plan	Shares	Fair Value
Outstanding at December 31, 2020	120,248	\$ 16.64
Granted	7,828	19.15
Distributions	(1,389)	16.84
Outstanding at March 31, 2021	<u>126,687</u>	<u>\$ 21.23</u>
Vested at March 31, 2021	<u>126,566</u>	<u>\$ 21.23</u>

The Company recorded stock-based compensation expense (benefit) for the Phantom Stock Plan of \$0.6 million and (\$0.9) million for the three months ended March 31, 2021 and 2020, respectively. The total fair value of the distributions from the Phantom Stock Plan was \$23,000 and less than \$1,000 for the three months ended March 31, 2021 and 2020, respectively.

9. Pension and Other Postretirement Benefit Plans

The following table sets forth information regarding the components of net expense for the pension and other postretirement benefit plans.

<i>(In thousands)</i>	Three months ended March 31,	
	2021	2020
Employee Pension Plan:		
Interest cost	\$ 128	\$ 163
Amortization of actuarial loss	122	111
Expected return on plan assets	(274)	(257)
Net employee pension (benefit) expense	<u>\$ (24)</u>	<u>\$ 17</u>
Outside Director Pension Plan:		
Service cost	\$ 4	\$ 4
Interest cost	12	16
Amortization of actuarial gain	(5)	(14)
Amortization of past service liability	—	—
Net outside director pension expense	<u>\$ 11</u>	<u>\$ 6</u>
Other Postretirement Benefit Plans:		
Service cost	\$ 73	\$ 69
Interest cost	58	65
Amortization of actuarial gain	—	—
Amortization of past service credit	(21)	(20)
Net other postretirement expense	<u>\$ 110</u>	<u>\$ 114</u>

The Company previously disclosed in its Consolidated Financial Statements for the year ended December 31, 2020 that it expects to contribute \$0.3 million to each of the Outside Director Pension Plan (the “Outside Director Pension Plan”) and the other postretirement benefit plans (the “Other Postretirement Benefit Plans”), during the year ending December 31, 2021. The Company does not expect to make a contribution to the Employee Pension Plan (the “Employee Pension Plan”). As of March 31, 2021, the Company had contributed \$36,000 to the Outside Director Pension Plan and \$53,000 in contributions were made to the Other Postretirement Benefit Plans. As of March 31, 2021, the Company has not revised its expected contributions for the year ending December 31, 2021.

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10. Fair Value of Financial Instruments

The Company carries certain financial assets and financial liabilities at fair value in accordance with GAAP which defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. GAAP permits entities to choose to measure many financial instruments and certain other items at fair value. At March 31, 2021, the Company carried financial assets and financial liabilities under the fair value option with fair values of \$14.3 million and \$44.7 million, respectively. At December 31, 2020, the Company carried financial assets and financial liabilities under the fair value option with fair values of \$14.5 million and \$43.1 million, respectively. The Company did not elect to carry any additional financial assets or financial liabilities under the fair value option during the three months ended March 31, 2021 and 2020.

The following table presents the financial assets and financial liabilities reported at fair value under the fair value option, and the changes in fair value included in the Consolidated Statement of Income – Net gain (loss) from fair value adjustments, at or for the periods ended as indicated:

<i>(In thousands)</i>	Fair Value Measurements at March 31, 2021	Fair Value Measurements at December 31, 2020	Three Months Ended	
			March 31, 2021	March 31, 2020
Mortgage-backed securities	\$ 481	\$ 505	\$ (1)	\$ 3
Other securities	13,867	13,998	(175)	219
Borrowed funds	44,712	43,136	(1,460)	(2,351)
Net gain (loss) from fair value adjustments ⁽¹⁾			<u>\$ (1,636)</u>	<u>\$ (2,129)</u>

(1) The net gain (loss) from fair value adjustments presented in the above table does not include net gains (losses) of \$2.6 million and (\$3.9) million for the three months ended March 31, 2021 and 2020, respectively, from the change in the fair value of interest rate swaps.

Included in the fair value of the financial assets and financial liabilities selected for the fair value option is the accrued interest receivable or payable for the related instrument. The Company reports as interest income or interest expense in the Consolidated Statement of Income, the interest receivable or payable on the financial instruments selected for the fair value option at their respective contractual rates.

The borrowed funds had a contractual principal amount of \$61.9 million at both March 31, 2021 and December 31, 2020. The fair value of borrowed funds includes accrued interest payable of \$0.1 million each at March 31, 2021 and December 31, 2020.

The Company generally holds its earning assets, other than securities available for sale, to maturity and settles its liabilities at maturity. However, fair value estimates are made at a specific point in time and are based on relevant market information. These estimates do not reflect any premium or discount that could result from offering for sale at one time the Company's entire holdings of a particular instrument. Accordingly, as assumptions change, such as interest rates and prepayments, fair value estimates change and these amounts may not necessarily be realized in an immediate sale.

Disclosure of fair value does not require fair value information for items that do not meet the definition of a financial instrument or certain other financial instruments specifically excluded from its requirements. These items include core deposit intangibles and other customer relationships, premises and equipment, leases, income taxes and equity.

Further, fair value disclosure does not attempt to value future income or business. These items may be material and accordingly, the fair value information presented does not purport to represent, nor should it be construed to represent, the underlying "market" or franchise value of the Company.

Financial assets and financial liabilities reported at fair value are required to be measured based on either: (1) quoted prices in active markets for identical financial instruments (Level 1); (2) significant other observable inputs (Level 2); or (3) significant unobservable inputs (Level 3).

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A description of the methods and significant assumptions utilized in estimating the fair value of the Company’s assets and liabilities that are carried at fair value on a recurring basis are as follows:

Level 1 – when quoted market prices are available in an active market. At March 31, 2021 and December 31, 2020, Level 1 included one mutual fund.

Level 2 – when quoted market prices are not available, fair value is estimated using quoted market prices for similar financial instruments and adjusted for differences between the quoted instrument and the instrument being valued. Fair value can also be estimated by using pricing models, or discounted cash flows. Pricing models primarily use market-based or independently sourced market parameters as inputs, including, but not limited to, yield curves, interest rates, equity or debt prices and credit spreads. In addition to observable market information, models also incorporate maturity and cash flow assumptions. At March 31, 2021 and December 31, 2020, Level 2 included mortgage-backed securities, CLO’s, corporate debt, municipals and interest rate swaps.

Level 3 – when there is limited activity or less transparency around inputs to the valuation, financial instruments are classified as Level 3. At March 31, 2021 and December 31, 2020, Level 3 included trust preferred securities owned and junior subordinated debentures issued by the Company.

The methods described above may produce fair values that may not be indicative of net realizable value or reflective of future fair values. While the Company believes its valuation methods are appropriate and consistent with those of other market participants, the use of different methodologies, assumptions and models to determine fair value of certain financial instruments could produce different estimates of fair value at the reporting date.

The following table sets forth the Company’s assets and liabilities that are carried at fair value on a recurring basis, including those reported at fair value under the fair value option, and the level that was used to determine their fair value, at March 31, 2021 and December 31, 2020:

	Quoted Prices in Active Markets for Identical Assets (Level 1)		Significant Other Observable Inputs (Level 2)		Significant Other Unobservable Inputs (Level 3)		Total carried at fair value on a recurring basis	
	2021	2020	2021	2020	2021	2020	2021	2020
<i>(In thousands)</i>								
Assets:								
Securities available for sale								
Mortgage-backed Securities	\$ —	\$ —	\$ 518,781	\$ 404,460	\$ —	\$ —	\$ 518,781	\$ 404,460
Other securities	12,525	12,703	228,573	229,516	1,342	1,295	242,440	243,514
Interest rate swaps	—	—	9,366	1,319	—	—	9,366	1,319
Total assets	\$ 12,525	\$ 12,703	\$ 756,720	\$ 635,295	\$ 1,342	\$ 1,295	\$ 770,587	\$ 649,293
Liabilities:								
Borrowings	\$ —	\$ —	\$ —	\$ —	\$ 44,712	\$ 43,136	\$ 44,712	\$ 43,136
Interest rate swaps	—	—	39,094	60,987	—	—	39,094	60,987
Total liabilities	\$ —	\$ —	\$ 39,094	\$ 60,987	\$ 44,712	\$ 43,136	\$ 83,806	\$ 104,123

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The following table sets forth the Company’s assets and liabilities that are carried at fair value on a recurring basis, classified within Level 3 of the valuation hierarchy for the periods indicated:

	For the three months ended			
	March 31, 2021		March 31, 2020	
	Trust preferred securities	Junior subordinated debentures	Trust preferred securities	Junior subordinated debentures
	<i>(In thousands)</i>			
Beginning balance	\$ 1,295	\$ 43,136	\$ 1,332	\$ 44,384
Net gain from fair value adjustment of financial assets (1)	47	—	24	—
Net loss from fair value adjustment of financial liabilities (1)	—	1,460	—	2,351
Decrease in accrued interest receivable	—	—	(1)	—
Decrease in accrued interest payable	—	(4)	—	(24)
Change in unrealized gains included in other comprehensive income	—	120	—	(1,585)
Ending balance	<u>\$ 1,342</u>	<u>\$ 44,712</u>	<u>\$ 1,355</u>	<u>\$ 45,126</u>
Changes in unrealized gains held at period end	<u>\$ —</u>	<u>2,551</u>	<u>—</u>	<u>3,062</u>

(1) Totals in the table above are presented in the Consolidated Statements of Income under net gain (loss) from fair value adjustments.

During the three months ended March 31, 2021 and 2020, there were no transfers between Levels 1, 2 and 3.

The following tables present the quantitative information about recurring Level 3 fair value of financial instruments and the fair value measurements at the periods indicated:

	March 31, 2021				
	Fair Value	Valuation Technique	Unobservable Input	Range	Weighted Average
<i>(Dollars in thousands)</i>					
Assets:					
Trust preferred securities	\$ 1,342	Discounted cash flows	Discount rate	n/a	4.1 %
Liabilities:					
Junior subordinated debentures	\$ 44,712	Discounted cash flows	Discount rate	n/a	4.1 %

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	December 31, 2020				
	<u>Fair Value</u>	<u>Valuation Technique</u>	<u>Unobservable Input</u>	<u>Range</u>	<u>Weighted Average</u>
	<i>(Dollars in thousands)</i>				
Assets:					
Trust preferred securities	\$ 1,295	Discounted cash flows	Discount rate	n/a	4.2 %
Liabilities:					
Junior subordinated debentures	\$ 43,136	Discounted cash flows	Discount rate	n/a	4.2 %

The significant unobservable inputs used in the fair value measurement of the Company’s trust preferred securities and junior subordinated debentures valued under Level 3 at March 31, 2021 and December 31, 2020, are the effective yields used in the cash flow models. Significant increases or decreases in the effective yield in isolation would result in a significantly lower or higher fair value measurement.

The following table sets forth the Company’s assets and liabilities that are carried at fair value on a non-recurring basis and the level that was used to determine their fair value at March 31, 2021 and December 31, 2020:

	Quoted Prices in Active Markets for Identical Assets (Level 1)		Significant Other Observable Inputs (Level 2)		Significant Other Unobservable Inputs (Level 3)		Total carried at fair value on a non-recurring basis	
	2021	2020	2021	2020	2021	2020	2021	2020
	<i>(In thousands)</i>							
Assets								
Non-accrual loans	\$ —	\$ —	\$ —	\$ —	\$ 11,388	\$ 11,980	\$ 11,388	\$ 11,980
Total assets	<u>\$ —</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 11,388</u>	<u>\$ 11,980</u>	<u>\$ 11,388</u>	<u>\$ 11,980</u>

The following tables present the qualitative information about non-recurring Level 3 fair value of financial instruments and the fair value measurements at the periods indicated:

	March 31, 2021				
	<u>Fair Value</u>	<u>Valuation Technique</u>	<u>Unobservable Input</u>	<u>Range</u>	<u>Weighted Average</u>
	<i>(Dollars in thousands)</i>				
Assets:					
Non-accrual loans	\$ 10,130	Sales approach	Reduction for planned expedited disposal	7.0% to 15.0%	11.4%
Non-accrual loans	\$ 1,075	Discounted Cashflow	Discount Rate	4.3% to 5.5%	4.8%
			Probability of Default	35.0%	35.0%
Non-accrual loans	\$ 183	Blended Income and Sales Approach	Adjustment to sales comparison value to reconcile differences between comparable sales	0.0% to 5.0%	2.5%
			Capitalization rate	8.3%	8.3%
			Probability of Default	15.0%	15.0%

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	Fair Value	Valuation Technique	At December 31, 2020		Weighted Average
			Unobservable Input	Range	
Assets:					
Non-accrual loans	\$ 10,690	Sales approach	Reduction for planned expedited disposal	(100.0%) to 15.0%	6.8%
Non-accrual loans	\$ 1,290	Discounted Cashflow	Discount Rate	4.3% to 5.5%	4.9%
			Probability of Default	20.0% to 35.0%	27.4%

The Company did not have any liabilities that were carried at fair value on a non-recurring basis at March 31, 2021 and December 31, 2020.

The methods and assumptions used to estimate fair value at March 31, 2021 and December 31, 2020 are as follows:

Securities:

The fair values of securities are contained in Note 4 (“Securities”) of the Notes to Consolidated Financial Statements. Fair value is based upon quoted market prices, where available. If a quoted market price is not available, fair value is estimated using quoted market prices for similar securities and adjusted for differences between the quoted instrument and the instrument being valued. When there is limited activity or less transparency around inputs to the valuation, securities are valued using discounted cash flows.

Non-accrual Loans:

For non-accruing loans, fair value is generally estimated by discounting management’s estimate of future cash flows with a discount rate commensurate with the risk associated with such assets or, for collateral dependent loans, 85% of the appraised or internally estimated value of the property. See Note 5 (“Loans”) of the Notes to the Consolidated Financial Statements.

Junior Subordinated Debentures:

The fair value of the junior subordinated debentures was developed using a credit spread based on stated spreads for recently issued subordinated debt instruments for issuers of similar asset size and credit quality of the Company and with similar durations adjusting for differences in the junior subordinated debt’s credit rating, liquidity and time to maturity. The unrealized net gain/loss attributable to changes in our own credit risk was determined by adjusting the fair value as determined in the proceeding sentence by the average rate of default on debt instruments with a similar debt rating as our junior subordinated debentures, with the difference from the original calculation and this calculation resulting in the instrument-specific unrealized gain/loss.

Other Real Estate Owned and Other Repossessed Assets:

The fair value for OREO is based on appraised value through a current appraisal, or sometimes through an internal review, additionally adjusted by the estimated costs to sell the property. The fair value for other repossessed assets are based upon the most recently reported arm’s length sales transaction. When there is no recent sale activity, the fair value is calculated using capitalization rates.

Interest Rate Swaps:

The fair value of interest rate swaps is based upon broker quotes.

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The following tables set forth the carrying amounts and estimated fair values of selected financial instruments based on the assumptions described above used by the Company in estimating fair value at the periods indicated:

	March 31, 2021				
	Carrying Amount	Fair Value	Level 1	Level 2	Level 3
	<i>(In thousands)</i>				
Assets:					
Cash and due from banks	\$ 174,420	\$ 174,420	\$ 174,420	\$ —	\$ —
Securities held-to-maturity					
Mortgage-backed securities	7,909	8,492	—	8,492	—
Other securities	49,912	52,543	—	—	52,543
Securities available for sale					
Mortgage-backed securities	518,781	518,781	—	518,781	—
Other securities	242,440	242,440	12,525	228,573	1,342
Loans	6,745,316	6,803,451	—	—	6,803,451
FHLB-NY stock	41,498	41,498	—	41,498	—
Accrued interest receivable	44,941	44,942	2	1,502	43,438
Interest rate swaps	9,366	9,366	—	9,366	—
Liabilities:					
Deposits	\$ 6,400,925	\$ 6,086,038	\$ 5,010,460	\$ 1,075,578	\$ —
Borrowings	948,920	950,883	—	906,171	44,712
Accrued interest payable	6,207	6,207	—	6,207	—
Interest rate swaps	39,094	39,094	—	39,094	—

	December 31, 2020				
	Carrying Amount	Fair Value	Level 1	Level 2	Level 3
	<i>(In thousands)</i>				
Assets:					
Cash and due from banks	\$ 157,388	\$ 157,388	\$ 157,388	\$ —	\$ —
Securities held-to-maturity					
Mortgage-backed securities	7,914	8,991	—	8,991	—
Other securities	49,918	54,538	—	—	54,538
Securities available for sale					
Mortgage-backed securities	404,460	404,460	—	404,460	—
Other securities	243,514	243,514	12,703	229,516	1,295
Loans	6,704,674	6,793,885	—	—	6,793,885
FHLB-NY stock	43,439	43,439	—	43,439	—
Accrued interest receivable	44,041	44,041	2	1,389	42,650
Interest rate swaps	1,319	1,319	—	1,319	—
Liabilities:					
Deposits	\$ 6,136,355	\$ 6,141,775	\$ 4,997,994	\$ 1,143,781	\$ —
Borrowings	1,020,895	1,017,573	—	974,437	43,136
Accrued interest payable	4,755	4,755	—	4,755	—
Interest rate swaps	60,987	60,987	—	60,987	—

11. Derivative Financial Instruments

At March 31, 2021 and December 31, 2020, the Company's derivative financial instruments consist of interest rate swaps. The Company's interest rate swaps are used for four purposes: 1) to mitigate the Company's exposure to rising interest rates on a portion (\$18.0 million) of its floating rate junior subordinated debentures that have a contractual value of \$61.9 million, at March 31, 2021 and December 31, 2020; 2) to mitigate the Company's exposure to rising interest rates on certain fixed rate loans totaling \$313.5 million and \$316.1 million at March 31, 2021 and December 31, 2020, respectively; 3) to facilitate risk management strategies for our loan customers with \$221.1 million of swaps outstanding, which include \$110.5 million with customers and \$110.5 million with bank counterparties at March 31, 2021 and \$125.6 million of swaps

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outstanding, which include \$62.8 million with customers and \$62.8 million with bank counterparties at December 31, 2020; and 4) to mitigate exposure to rising interest rates on certain short-term advances totaling \$1,021.5 million each at March 31, 2021 and December 31, 2020.

At March 31, 2021 and December 31, 2020, we held derivatives designated as cash flow hedges, fair value hedges and certain derivatives not designated as hedges.

The Company's derivative instruments are carried at fair value in the Company's financial statements as part of Other Assets for derivatives with positive fair values and Other Liabilities for derivatives with negative fair values. The accounting for changes in the fair value of a derivative instrument is dependent upon whether or not it qualifies and has been designated as a hedge for accounting purposes, and further, by the type of hedging relationship.

At March 31, 2021 and December 31, 2020, derivatives with a combined notional amount of \$239.1 million and \$143.6 million, respectively, were not designated as hedges. At March 31, 2021 and December 31, 2020, derivatives with a combined notional amount of \$313.5 million and \$316.1 million, respectively, were designated as fair value hedges. At March 31, 2021 and December 31, 2020, derivatives with a combined notional amount of \$1,021.5 million, were designated as cash flow hedges.

For cash flow hedges, the changes in the fair value of the derivative is reported in accumulated other comprehensive income (loss), net of tax. Amounts in accumulated other comprehensive income (loss) are reclassified into earnings in the same period during which the hedged forecasted transaction effects earnings. During the three months ended March 31, 2021 and 2020, \$2.6 million and \$0.2 million, respectively, were reclassified from accumulated other comprehensive loss to interest expense. The estimated amount to be reclassified in the next 12 months out of accumulated other comprehensive income (loss) is \$10.5 million.

Changes in the fair value of interest rate swaps not designated as hedges are reflected in "Net gain/loss from fair value adjustments" in the Consolidated Statements of Income.

The following table sets forth information regarding the Company's derivative financial instruments at the periods indicated:

	March 31, 2021		December 31, 2020	
	Notional Amount	Net Carrying Value ⁽¹⁾	Notional Amount	Net Carrying Value ⁽¹⁾
	<i>(In thousands)</i>			
Interest rate swaps (fair value hedge)	\$ 46,309	\$ 303	\$ —	\$ —
Interest rate swaps (non-hedge)	110,538	3,647	62,779	1,319
Interest rate swaps (cash flow hedge)	355,000	5,416	—	—
Interest rate swaps (fair value hedge)	267,193	(12,922)	316,051	(28,689)
Interest rate swaps (cash flow hedge)	666,500	(19,465)	1,021,500	(25,300)
Interest rate swaps (non-hedge)	128,538	(6,707)	80,779	(6,998)
Total derivatives	\$ 1,574,078	\$ (29,728)	\$ 1,481,109	\$ (59,668)

⁽¹⁾ Derivatives in a positive position are recorded as "Other assets" and derivatives in a negative position are recorded as "Other liabilities" in the Consolidated Statements of Financial Condition.

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The following table sets forth the effect of derivative instruments on the Consolidated Statements of Income for the periods indicated:

<i>(In thousands)</i>	Affected Line Item in the Statement Where Net income is Presented	For the three months ended March 31,	
		2021	2020
Financial Derivatives:			
	Other interest expense	\$ (135)	\$ (65)
	Net gain (loss) from fair value adjustments	2,618	(3,864)
Interest rate swaps (non-hedge)		<u>2,483</u>	<u>(3,929)</u>
Interest rate swaps (fair value hedge)	Interest and fees on loans	38	(2,249)
Interest rate swaps (cash flow hedge)	Other interest expense	(2,586)	(391)
Net loss		<u>\$ (65)</u>	<u>\$ (6,569)</u>

The Company's interest rate swaps are subject to master netting arrangements between the Company and its three designated counterparties. The Company has not made a policy election to offset its derivative positions.

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The following tables present the effect of the master netting arrangements on the presentation of the derivative assets and liabilities in the Consolidated Statements of Condition as of the dates indicated:

March 31, 2021							
<i>(In thousands)</i>	Gross Amount of Recognized Assets	Gross Amount Offset in the Statement of Condition	Net Amount of Assets Presented in the Statement of Condition	Gross Amounts Not Offset in the Consolidated Statement of Condition		Net Amount	
				Financial Instruments	Cash Collateral Received		
Interest rate swaps	\$ 9,366	\$ —	\$ 9,366	\$ —	\$ —	\$ 9,366	

March 31, 2021							
<i>(In thousands)</i>	Gross Amount of Recognized Liabilities	Gross Amount Offset in the Statement of Condition	Net Amount of Liabilities Presented in the Statement of Condition	Gross Amounts Not Offset in the Consolidated Statement of Condition		Net Amount	
				Financial Instruments	Cash Collateral Pledged		
Interest rate swaps	\$ 39,094	\$ —	\$ 39,094	\$ —	\$ 36,167	\$ 2,927	

December 31, 2020							
<i>(In thousands)</i>	Gross Amount of Recognized Assets	Gross Amount Offset in the Statement of Condition	Net Amount of Assets Presented in the Statement of Condition	Gross Amounts Not Offset in the Consolidated Statement of Condition		Net Amount	
				Financial Instruments	Cash Collateral Received		
Interest rate swaps	\$ 1,319	\$ —	\$ 1,319	\$ —	\$ —	\$ 1,319	

December 31, 2020							
<i>(In thousands)</i>	Gross Amount of Recognized Liabilities	Gross Amount Offset in the Statement of Condition	Net Amount of Liabilities Presented in the Statement of Condition	Gross Amounts Not Offset in the Consolidated Statement of Condition		Net Amount	
				Financial Instruments	Cash Collateral Pledged		
Interest rate swaps	\$ 60,987	\$ —	\$ 60,987	\$ 99	\$ 63,517	\$ (2,629)	

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12. Accumulated Other Comprehensive Income (Loss):

The following tables set forth the changes in accumulated other comprehensive income (loss) by component for the periods indicated:

	For the three months ended March 31, 2021				
	Unrealized Gains (Losses) on Available for Sale Securities	Unrealized Gains (Losses) on Cash flow Hedges	Defined Benefit Pension Items	Fair Value Option Elected on Liabilities	Total
	<i>(In thousands)</i>				
Beginning balance, net of tax	\$ 1,290	\$ (17,521)	\$ (1,884)	\$ 1,849	\$ (16,266)
Other comprehensive income before reclassifications, net of tax	(2,217)	5,973	—	(84)	3,672
Amounts reclassified from accumulated other comprehensive income, net of tax	—	1,825	66	—	1,891
Net current period other comprehensive income, net of tax	(2,217)	7,798	66	(84)	5,563
Ending balance, net of tax	<u>\$ (927)</u>	<u>\$ (9,723)</u>	<u>\$ (1,818)</u>	<u>\$ 1,765</u>	<u>\$ (10,703)</u>

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	For the three months ended March 31, 2020				
	Unrealized Gains (Losses) on Available for Sale Securities	Unrealized Gains (Losses) on Cash flow Hedges	Defined Benefit Pension Items	Fair Value Option Elected on Liabilities	Total
	<i>(In thousands)</i>				
Beginning balance, net of tax	\$ (3,982)	\$ (5,863)	\$ (983)	\$ 1,021	\$ (9,807)
Other comprehensive income before reclassifications, net of tax	(10,202)	(13,748)	—	1,096	(22,854)
Amounts reclassified from accumulated other comprehensive income, net of tax	25	143	53	—	221
Net current period other comprehensive income (loss), net of tax	(10,177)	(13,605)	53	1,096	(22,633)
Ending balance, net of tax	\$ (14,159)	\$ (19,468)	\$ (930)	\$ 2,117	\$ (32,440)

The following tables set forth significant amounts reclassified from accumulated other comprehensive income (loss) by component for the periods indicated:

	For the three months ended March 31, 2021	
Details about Accumulated Other Comprehensive Loss Components	Amounts Reclassified from Accumulated Other Comprehensive Loss	Affected Line Item in the Statement Where Net Income is Presented
	<i>(In thousands)</i>	
Cash flow hedges:		
Interest rate swaps	\$ (2,637)	Other interest expense
	812	Provision for income taxes
	\$ (1,825)	Net of tax
Amortization of defined benefit pension items:		
Actuarial losses	\$ (117) ⁽¹⁾	Other operating expense
Prior service credits	21 ⁽¹⁾	Other operating expense
	(96)	Total before tax
	30	Provision for income taxes
	\$ (66)	Net of tax

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For the three months ended March 31, 2020

Details about Accumulated Other Comprehensive Loss Components	Amounts Reclassified from Accumulated Other Comprehensive Loss	Affected Line Item in the Statement Where Net Income is Presented
<i>(In thousands)</i>		
Unrealized losses on available for sale securities	\$ (37)	Net loss on sale of securities
	12	Provision for income taxes
	<u>\$ (25)</u>	Net of tax
Cash flow hedges:		
Interest rate swaps	\$ (208)	Other interest expense
	65	Provision for income taxes
	<u>\$ (143)</u>	Net of tax
Amortization of defined benefit pension items:		
Actuarial losses	\$ (97) ⁽¹⁾	Other operating expense
Prior service credits	20 ⁽¹⁾	Other operating expense
	(77)	Total before tax
	24	Provision for income taxes
	<u>\$ (53)</u>	Net of tax

(1) These accumulated other comprehensive loss components are included in the computation of net periodic pension cost. See Note 10 (“Pension and Other Postretirement Benefit Plans”) for additional information.

13. Regulatory Capital

Under current capital regulations, the Bank is required to comply with four separate capital adequacy standards and a Capital Conservation Buffer (“CCB”). As of March 31, 2021, the Bank continues to be categorized as “well-capitalized” under the prompt corrective action regulations and continues to exceed all regulatory capital requirements. The CCB for the Bank at March 31, 2021 and December 31, 2020 was 4.68% and 4.30%, respectively.

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Set forth below is a summary of the Bank’s compliance with banking regulatory capital standards.

	March 31, 2021		December 31, 2020	
	Amount	Percent of Assets	Amount	Percent of Assets
	<i>(Dollars in thousands)</i>			
Tier I (leverage) capital:				
Capital level	\$ 754,487	9.38 %	\$ 733,010	9.27 %
Requirement to be well capitalized	402,389	5.00	395,510	5.00
Excess	352,098	4.38	337,500	4.27
Common Equity Tier I risk-based capital:				
Capital level	\$ 754,487	12.03 %	\$ 733,010	11.65 %
Requirement to be well capitalized	407,515	6.50	408,929	6.50
Excess	346,972	5.53	324,081	5.15
Tier 1 risk-based capital:				
Capital level	\$ 754,487	12.03 %	\$ 733,010	11.65 %
Requirement to be well capitalized	501,557	8.00	503,297	8.00
Excess	252,930	4.03	229,713	3.65
Total risk-based capital:				
Capital level	\$ 794,866	12.68 %	\$ 773,807	12.30 %
Requirement to be well capitalized	626,946	10.00	629,121	10.00
Excess	167,920	2.68	144,686	2.30

The Holding Company is subject to the same regulatory capital requirements as the Bank. As of March 31, 2021, the Holding Company continues to be categorized as “well-capitalized” under the prompt corrective action regulations and continues to exceed all regulatory capital requirements. The CCB for the Holding Company at March 31, 2021 and December 31, 2020 was 4.84% and 4.54%, respectively.

Set forth below is a summary of the Holding Company’s compliance with banking regulatory capital standards.

	March 31, 2021		December 31, 2020	
	Amount	Percent of Assets	Amount	Percent of Assets
	<i>(Dollars in thousands)</i>			
Tier I (leverage) capital:				
Capital level	\$ 679,343	8.44 %	\$ 662,987	8.38 %
Requirement to be well capitalized	402,232	5.00	395,439	5.00
Excess	277,111	3.44	267,548	3.38
Common Equity Tier I risk-based capital:				
Capital level	\$ 636,071	10.15 %	\$ 621,247	9.88 %
Requirement to be well capitalized	407,283	6.50	408,694	6.50
Excess	228,788	3.65	212,553	3.38
Tier 1 risk-based capital:				
Capital level	\$ 679,343	10.84 %	\$ 662,987	10.54 %
Requirement to be well capitalized	501,271	8.00	503,008	8.00
Excess	178,072	2.84	159,979	2.54
Total risk-based capital:				
Capital level	\$ 806,922	12.88 %	\$ 794,034	12.63 %
Requirement to be well capitalized	626,589	10.00	628,760	10.00
Excess	180,333	2.88	165,274	2.63

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14. New Authoritative Accounting Pronouncements

Accounting Standards Pending Adoption:

In January 2021, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update (“ASU”) No. 2021-01, “Reference Rate Reform” (Topic 848), which clarifies that certain optional expedients and exceptions in ASC 848 for contract modifications and hedge accounting apply to derivatives that are affected by the discounting transition. ASU 2021-01 also amends the expedients and exceptions in ASC 848 to capture the incremental consequences of the scope clarification and to tailor the existing guidance to derivative instruments affected by discounting transition. ASU 2021-01 was effective upon issuance and generally can be applied through December 31, 2022.

In March 2020, the FASB issued ASU No. 2020-04, “Reference Rate Reform” (Topic 848), which provides optional expedients and exceptions for applying GAAP to loan and lease agreements, derivative contracts, and other transactions affected by the anticipated transition away from LIBOR toward new interest rate benchmarks. For transactions that are modified because of reference rate reform and that meet certain scope guidance (i) modifications of loan agreements should be accounted for by prospectively adjusting the effective interest rate and the modification will be considered "minor" so that any existing unamortized origination fees/costs would carry forward and continue to be amortized and (ii) modifications of lease agreements should be accounted for as a continuation of the existing agreement with no reassessments of the lease classification and the discount rate or re-measurements of lease payments that otherwise would be required for modifications not accounted for as separate contracts. ASU 2020-04 also provides numerous optional expedients for derivative accounting. ASU 2020-04 is effective March 12, 2020 through December 31, 2022. An entity may elect to apply ASU 2020-04 for contract modifications as of January 1, 2020, or prospectively from a date within an interim period that includes or is subsequent to March 12, 2020, up to the date that the financial statements are available to be issued. Once elected for a Topic or an Industry Subtopic within the Codification, the amendments in this ASU must be applied prospectively for all eligible contract modifications for that Topic or Industry Subtopic. We anticipate this ASU will simplify any modifications we execute between the selected start date (yet to be determined) and December 31, 2022 that are directly related to LIBOR transition by allowing prospective recognition of the continuation of the contract, rather than extinguishment of the old contract resulting in writing off unamortized fees/costs. We are evaluating the impacts of this ASU and have not yet determined whether LIBOR transition and this ASU will have material effects on our business operations and consolidated financial statements. The amendments in this Update apply to contract modifications that replace a reference rate reform and contemporaneous modifications of other terms related to the replacement of the reference rate.

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ITEM 2. MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This Quarterly Report should be read in conjunction with the more detailed and comprehensive disclosures included in our Annual Report on Form 10-K for the year ended December 31, 2020. In addition, please read this section in conjunction with our Consolidated Financial Statements and Notes to Consolidated Financial Statements contained herein.

As used in this Quarterly Report, the words “we,” “us,” “our” and the “Company” are used to refer to Flushing Financial Corporation and its direct and indirect wholly owned subsidiaries, Flushing Bank (the “Bank”), Flushing Preferred Funding Corporation, Flushing Service Corporation, and FSB Properties Inc.

Statements contained in this Quarterly Report relating to plans, strategies, objectives, economic performance and trends, projections of results of specific activities or investments and other statements that are not descriptions of historical facts may be forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking information is inherently subject to risks and uncertainties and actual results could differ materially from those currently anticipated due to a number of factors, which include, but are not limited to, factors discussed elsewhere in this Quarterly Report and in other documents filed by us with the Securities and Exchange Commission from time to time, including, without limitation, our Annual Report on Form 10-K for the year ended December 31, 2020. Forward-looking statements may be identified by terms such as “may,” “will,” “should,” “could,” “expects,” “plans,” “intends,” “anticipates,” “believes,” “estimates,” “predicts,” “forecasts,” “goals,” “potential” or “continue” or similar terms or the negative of these terms. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance or achievements. We have no obligation to update these forward-looking statements.

Impact of COVID-19

Update

In response to the novel Coronavirus Disease 2019 (“COVID-19”), the Company is actively assisting customers by providing modifications in the form of deferrals of interest, principal and/or escrow for terms ranging from one to thirty months. At March 31, 2021, we had 116 active forbearances for loans with an aggregate outstanding loan balance of approximately \$295.5 million resulting in total deferment of \$19.5 million in principal, interest and escrow, down from 134 active forbearances for loans with an aggregate outstanding loan balance of \$364.4 million at December 31, 2020. Given the pandemic and current economic environment, we continue to work with our customers to modify loans although the pace of requests slowed down. The Company actively participated in the Paycheck Protection Program (“PPP”), under the Coronavirus Aid, Relief and Economic Security Act (the “CARES Act”), closing \$123.2 million of these loans during the three months ended March 31, 2021. We are also a proud participant in the Main Street Lending Program in order to assist customers. Pursuant to the CARES Act and later modified by Consolidated Appropriations Act, certain loan modifications are not classified as “troubled debt restructuring” (“TDR”), if the related loans were not more than 30 days past due as of December 31, 2019. The Company has elected that loans temporarily modified for borrowers directly impacted by COVID-19 are not considered TDR, assuming the above criteria is met and as such, these loans are considered current and continue to accrue interest at its original contractual terms until the completion of the deferred period. Once the deferred period is over, the borrower will resume making payment and normal delinquency-based non-accrual policies will apply.

In addition, the economic pressures and uncertainties related to the COVID-19 pandemic have resulted in changes in consumer spending behaviors in the communities we serve, which may negatively impact the demand for loans and other services we offer. However, the Company’s capital and financial resources have not been materially impacted by the pandemic, as our results of operations depend primarily on net interest income, which benefited from the actions taken by the Federal Reserve to counteract the negative economic impact of the pandemic. Future operating results and near-and-

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long-term financial condition are subject to significant uncertainty. Our funding sources have not changed significantly and we expect to continue to be able to timely service our debts and its obligations.

Executive Summary

We are a Delaware corporation organized in May 1994. The Bank was organized in 1929 as a New York State-chartered mutual savings bank. Today the Bank operates as a full-service New York State commercial bank. The Bank’s primary regulator is the New York State Department of Financial Services, and its primary federal regulator is the Federal Deposit Insurance Corporation (“FDIC”). Deposits are insured to the maximum allowable amount by the FDIC. Additionally, the Bank is a member of the Federal Home Loan Bank system. The primary business of Flushing Financial Corporation has been the operation of the Bank. The Bank owns three subsidiaries: Flushing Preferred Funding Corporation, Flushing Service Corporation, and FSB Properties Inc. The Bank also operates an internet branch, which operates under the brands of iGoBanking.com® and BankPurely® (the “Internet Branch”). The activities of Flushing Financial Corporation are primarily funded by dividends, if any, received from the Bank, issuances of subordinated debt, junior subordinated debt, and issuances of equity securities. Flushing Financial Corporation’s common stock is traded on the NASDAQ Global Select Market under the symbol “FFIC.”

Our principal business is attracting retail deposits from the general public and investing those deposits together with funds generated from ongoing operations and borrowings, primarily in (1) originations and purchases of multi-family residential loans, commercial business loans, commercial real estate mortgage loans and, to a lesser extent, one-to-four family loans (focusing on mixed-use properties, which are properties that contain both residential dwelling units and commercial units); (2) Small Business Administration (“SBA”) loans and other small business loans; (3) construction loans; (4) mortgage loan surrogates such as mortgage-backed securities; and (5) U.S. government securities, corporate fixed-income securities and other marketable securities. We also originate certain other consumer loans including overdraft lines of credit. Our results of operations depend primarily on net interest income, which is the difference between the income earned on our interest-earning assets and the cost of our interest-bearing liabilities. Net interest income is the result of our net interest rate margin, which is the difference between the average yield earned on interest-earning assets and the average cost of interest-bearing liabilities, adjusted for the difference in the average balance of interest-earning assets as compared to the average balance of interest-bearing liabilities. We also generate non-interest income primarily from loan fees, service charges on deposit accounts, mortgage servicing fees, and other fees, income earned on Bank Owned Life Insurance (“BOLI”), dividends on Federal Home Loan Bank of New York (“FHLB-NY”) stock and net gains and losses on sales of securities and loans. Our operating expenses consist principally of employee compensation and benefits, occupancy and equipment costs, other general and administrative expenses and income tax expense. Our results of operations also can be significantly affected by changes in the fair value of financial assets and financial liabilities for which changes in value are recorded through earnings, our periodic provision for credit losses and specific provision for losses on real estate owned.

Our investment policy, which is approved by the Board of Directors, is designed primarily to manage the interest rate sensitivity of our overall assets and liabilities, to generate a favorable return without incurring undue interest rate risk and credit risk, to complement our lending activities and to provide and maintain liquidity. In establishing our investment strategies, we consider our business and growth strategies, the economic environment, our interest rate risk exposure, our interest rate sensitivity “gap” position, the types of securities to be held and other factors. We classify our investment securities as available for sale or held-to-maturity.

We carry a portion of our financial assets and financial liabilities under the fair value option and record changes in their fair value through earnings in non-interest income on our Consolidated Statements of Income and Comprehensive Income. A description of the financial assets and financial liabilities that are carried at fair value through earnings can be found in Note 10 (“Fair Value of Financial Instruments”) of the Notes to the Consolidated Financial Statements.

During the three months ended March 31, 2021, the yield on interest-earning assets decreased five basis points, while the cost of interest-bearing liabilities decreased 17 basis points from the three months ended December 31, 2020 which

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resulted in an increase of 10 basis points in net interest margin to 3.18% from 3.08% for the three months ended December 31, 2020. This improvement in the net interest margin resulted in our net interest income increasing \$5.2 million to a record \$60.9 million for the three months ended March 31, 2021 from \$55.7 million for the three months ended December 31, 2020.

For the three months ended March 31, 2021, we reported net income of \$19.0 million, or \$0.60 per diluted common share. Net charge-offs totaled \$2.9 million for the three months ended March 31, 2021, primarily due to charging-off the remaining taxi medallion loans. At March 31, 2021, our allowance for loan losses stands at 67 basis points of gross loans and 213% of non-performing loans. Non-performing assets at the end of the quarter were 26 basis points of total assets.

Our loan portfolio is 85% collateralized by real estate with an average loan to value of less than 40%. We have a long history and foundation built upon disciplined underwriting, good credit quality and a resilient seasoned loan portfolio with strong asset protection. The average loan-to-value on our non-performing real estate loans at March 31, 2021 remained conservative at approximately 30.8%.

The Bank and Company remain well capitalized under current capital regulations and are subject to the same regulatory capital requirements. See Note 13 (“Regulatory Capital”) of the Notes to the Consolidated Financial Statements.

COMPARISON OF OPERATING RESULTS FOR THE THREE MONTHS ENDED MARCH 31, 2021 AND 2020

General. Net income for the three months ended March 31, 2021 was \$19.0 million, an increase of \$20.4 million, compared to a loss of \$1.4 million for the three months ended March 31, 2020. Diluted earnings per common share were \$0.60 for the three months ended March 31, 2021, an increase of \$0.65, compared to a loss of \$0.05 for the three months ended March 31, 2020.

Return on average equity increased to 12.3% for the three months ended March 31, 2021 from a loss of 1.0% for the three months ended March 31, 2020. Return on average assets increased to 0.9% for the three months ended March 31, 2021 from a loss of 0.1% for the three months ended March 31, 2020.

Interest Income. Interest and dividend income increased \$5.5 million, or 8.2%, to \$72.1 million for the three months ended March 31, 2021 from \$66.7 million for the three months ended March 31, 2020. The increase in interest income was primarily attributable to an increase of \$947.4 million in the average balance of interest-earning assets to \$7,667.2 million for the three months ended March 31, 2021 from \$6,719.9 million for the comparable prior year period, partially offset by a decrease in the yield of average interest earning assets of 21 basis points. The increase in the average balance was primarily driven by the acquisition of Empire Bancorp, Inc. (“Empire”) in the fourth quarter of 2020 coupled with organic growth throughout 2020. The decrease in the yield on interest-earning assets was primarily due to decreases of 10 basis points and 107 basis points in the yield of total loans and taxable securities, respectively. The decrease of 10 basis points in the yield on the total loans, net, was primarily due to loans being both originated and repriced at lower rates. The decrease in the yield of securities was primarily due to higher yielding securities paying down and being replaced by lower yielding securities. Excluding prepayment penalty income from loans, net recoveries/reversals of interest from non-accrual loans, net gains from fair value adjustments on qualifying hedges, and purchase accounting adjustments, the yield on total loans, net, would have decreased 35 basis points to 3.93% for the three months ended March 31, 2021 from 4.28% for the three months ended March 31, 2020.

Interest Expense. Interest expense decreased \$14.6 million, or 56.5%, to \$11.2 million for the three months ended March 31, 2021 from \$25.8 million for the three months ended March 31, 2020. The decrease in interest expense was primarily due to a decrease of 105 basis points in the average cost of interest-bearing liabilities to 0.69% for the three months ended March 31, 2021 from 1.74% for the three months ended March 31, 2020, partially offset by an increase of \$523.9 million in the average balance of interest-bearing liabilities to \$6,475.8 million for the three months ended March 31, 2021 from \$5,951.9 million for the comparable prior year period. The decrease in the cost of interest-bearing liabilities was primarily due to the Company’s quick response to the Federal Reserve lowering rates.

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Net Interest Income. Net interest income for the three months ended March 31, 2021 was \$60.9 million, an increase of \$20.1 million, or 49.2%, from \$40.8 million for the three months ended March 31, 2020. The increase in net interest income was primarily due to an increase of 74 basis points in the net interest margin to 3.18% for the quarter ended March 31, 2021 compared to the quarter ended March 31, 2020, coupled with net interest-earning assets growing \$423.4 million to \$1,191.4 million during the same period. Included in net interest income was prepayment penalty income from loans totaling \$1.0 million and \$0.8 million for the three months ended March 31, 2021 and 2020, respectively, net (reversals)/ recovered interest from non-accrual loans totaling (\$36,000) and \$0.4 million for the three months ended March 31, 2021 and 2020, respectively, net gains (losses) from fair value adjustments on qualifying hedges totaling \$1.4 million and (\$2.1) million for three months ended March 31, 2021 and 2020, respectively, and purchase accounting income adjustments of \$0.9 million for the three months ended March 31, 2021. Excluding all of these items, the net interest margin for the three months ended March 31, 2021 was 3.01%, an increase of 52 basis points, from to 2.49% for the three months ended March 31, 2020.

Provision for Credit Losses. During the three months ended March 31, 2021, a provision for credit losses was recorded totaling \$2.8 million, compared to \$7.2 million for the three months ended March 31, 2020. The provision recorded during the three months ended March 31, 2021 was driven by the charge-off of the remaining taxi medallion portfolio totaling \$2.8 million. During the three months ended March 31, 2021, non-accrual loans increased \$0.3 million to \$18.6 million from \$18.3 million at December 31, 2020. The current average loan-to-value ratio for our non-performing loans collateralized by real estate was 30.8% at March 31, 2021. The Bank continues to maintain conservative underwriting standards.

Non-Interest Income. Non-interest income for the three months ended March 31, 2021 was \$6.3 million, an increase of \$9.2 million from the prior year comparable period. The increase was primarily due to an increase in net gains from fair value adjustments totaling \$7.0 million, coupled with \$1.6 million in customer loan swap fee income and a \$0.6 million net gain from the disposition of assets during the three months ended March 31, 2021.

Non-Interest Expense. Non-interest expense for the three months ended March 31, 2021 was \$38.2 million, an increase of \$5.8 million, or 17.9%, from \$32.4 million for the three months ended March 31, 2020. The increase in non-interest expense was primarily due to the growth of the Company, which includes the impact of the acquisition of Empire during the fourth quarter of 2020.

Income before Income Taxes. Income before income taxes increased \$27.8 million, to \$26.2 million for the three months ended March 31, 2021 from a loss of \$1.6 million for the three months ended March 31, 2020 for the reasons discussed above.

Provision for Income Taxes. The provision for income taxes was \$7.2 million for the three months ended March 31, 2021, an increase of \$7.4 million from a benefit of \$0.2 million for the three months ended March 31, 2020. The increase was primarily due to an increase in income before income taxes. The effective tax rate for three months ended March 31, 2021 was 27.4% compared to 12.9% for the three months ended March 31, 2020. The increase in the effective tax rate for the three months ended March 31, 2021, also reflects the discontinuation of New York State and New York City tax benefits provided by the Company’s subsidiary, Flushing Preferred Funding Corporation, as due to regulations the benefit is not available to banks with average assets of greater than \$8.0 billion.

FINANCIAL CONDITION

Assets. Total assets at March 31, 2021 were \$8,159.2 million, an increase of \$182.8 million, or 2.3%, from \$7,976.4 million at December 31, 2020. Total loans, net increased \$40.7 million, or 0.6%, during the three months ended March 31, 2021, to \$6,700.2 million from \$6,659.5 million at December 31, 2020. Loan originations and purchases were \$322.9 million for the three months ended March 31, 2021, an increase of \$24.2 million, or 8.09%, from \$298.7 million for the three months ended March 31, 2020. In order to support our customers during this COVID-19 pandemic, we have originated \$123.2 million of PPP loans during the three months ended March 31, 2021. We continue to focus on the origination of

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multi-family residential, commercial real estate and commercial business loans with a full banking relationship. The loan pipeline was \$375.8 million at March 31, 2021, compared to \$354.6 million at December 31, 2020.

The following table shows loan originations and purchases for the periods indicated:

<i>(In thousands)</i>	For the three months ended March 31,	
	2021	2020
Multi-family residential ⁽¹⁾	\$ 58,553	\$ 67,318
Commercial real estate ⁽²⁾	17,156	99,571
One-to-four family – mixed-use property	8,712	13,455
One-to-four family – residential	3,131	8,413
Co-operative apartments	—	704
Construction ⁽³⁾	7,123	6,749
Small Business Administration ⁽⁴⁾	125,093	57
Commercial business and other ⁽⁵⁾	103,118	102,448
Total	\$ 322,886	\$ 298,715

(1) Includes purchases of \$3.1 million for the three months ended March 31, 2020.

(2) Includes purchases of \$30.0 million for the three months ended March 31, 2020.

(3) Includes purchases of \$3.3 million and \$3.5 million for the three months ended March 31, 2021 and 2020, respectively.

(4) Includes \$123.2 million of SBA PPP loans for the three months ended March 31, 2021.

(5) Includes purchases of \$22.6 million and \$40.7 million for the three months ended March 31, 2021 and 2020, respectively.

The Bank maintains its conservative underwriting standards that include, among other things, a loan-to-value ratio of 75% or less and a debt coverage ratio of at least 125%. Multi-family residential (excluding underlying co-operative mortgages), commercial real estate and one-to-four family mixed-use property mortgage loans originated and purchased during the three months ended March 31, 2021 had an average loan-to-value ratio of 47.1% and an average debt coverage ratio of 183%.

The Bank’s non-performing assets totaled \$21.2 million at March 31, 2021, an increase of \$0.1 million, or 0.5%, from \$21.1 million at December 31, 2020. Total non-performing assets as a percentage of total assets were 0.26% at March 31, 2021 and December 31, 2020. The ratio of allowance for loan losses to total non-performing loans was 212.9% at March 31, 2021 and 214.3% at December 31, 2020.

During the three months ended March 31, 2021, mortgage-backed securities increased \$114.3 million, or 27.7%, to \$526.7 million from \$412.4 million at December 31, 2020. The increase in mortgage-backed securities during the three months ended March 31, 2021 was primarily due to the purchase of securities totaling \$177.6 million at an average rate of 1.28%, partially offset by maturities and principal repayments of securities totaling \$52.6 million, and the decline in the fair value of the securities totaling \$9.9 million.

During the three months ended March 31, 2021, other securities, decreased \$1.1 million, or 0.4%, to \$292.4 million from \$293.4 million at December 31, 2020. The decrease in other securities during the three months ended March 31, 2021, was primarily due to the calls totaling \$7.5 million, partially offset by an increase in the fair value of other securities of \$6.6 million. At March 31, 2021 other securities primarily consist of securities issued by mutual or bond funds that invest in government and government agency securities, municipal bonds, corporate bonds and CLO’s.

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Liabilities. Total liabilities were \$7,520.0 million at March 31, 2021, an increase of \$162.6 million, or 2.2%, from \$7,357.4 million at December 31, 2020. During the three months ended March 31, 2021, due to depositors increased \$235.8 million, or 3.9%, to \$6,326.6 million due to an increase of \$303.6 million in non-maturity deposits, partially offset by a decrease of \$67.8 million in certificates of deposit. The decrease in certificates of deposit was due to management’s decision to allow these deposits to mature and replace with lower cost funding. The increase in non-maturity deposits was due to increases of \$308.3, \$138.5 and \$2.1 million in money market accounts, demand deposits accounts and savings accounts, respectively, partially offset by a decrease of \$145.3 million in NOW accounts. Included in deposits were brokered deposits totaling \$550.9 million, a decrease of \$523.2 million from \$1,074.1 million at December 31, 2020. Borrowed funds decreased \$72.0 million during the three months ended March 31, 2021. The decrease in borrowed funds was primarily due to maturities of wholesale borrowings totaling \$73.4 million at an average rate of 1.57%.

Equity. Total stockholders’ equity increased \$20.2 million, or 3.3%, to \$639.2 million at March 31, 2021 from \$619.0 million at December 31, 2020. Stockholders’ equity increased due to net income totaling \$19.0 million, an increase in accumulated other comprehensive income of \$5.6 million and the net impact of vesting and exercising of shares of employee and director stock plans totaling \$2.3 million. These increases were partially offset by declaration and payment of dividends on the Company’s common stock of \$0.21 per common share totaling \$6.7 million. Book value per common share improved to \$20.65 at March 31, 2021 compared to \$20.11 at December 31, 2020.

Cash flow. During the three months ended March 31, 2021, funds provided by the Company’s operating and financing activities amounted to \$10.0 million and \$183.2 million, respectively. These funds were utilized to fund \$176.2 million used in investing activities. The Company’s primary business objective is the origination and purchase of multi-family residential loans, commercial business loans and commercial real estate mortgage loans and to a lesser extent one-to-four family (including mixed-use properties) and SBA loans. During the three months ended March 31, 2021, the net total of loan originations and purchases less loan repayments and sales was \$59.9 million. During the three months ended March 31, 2021, the Company also funded \$352.6 million in purchases of securities available for sale. During the three months ended March 31, 2021, funds were provided by sales, calls, prepayments and maturities of available for sale securities totaling \$235.3 million. During the three months ended March 31, 2021, funds were provided by increases in deposits of \$264.5 million. The funds were used to repay \$73.4 million in long-term borrowings. The Company also used funds of \$6.7 million for dividend payments and \$1.3 million in purchases of treasury stock during the three months ended March 31, 2021.

INTEREST RATE RISK

The Consolidated Statements of Financial Position have been prepared in accordance with generally accepted accounting principles in the United States of America (“GAAP”), which require the measurement of financial position and operating results in terms of historical dollars without considering the changes in fair value of certain investments due to changes in interest rates. Generally, the fair value of financial investments such as loans and securities fluctuates inversely with changes in interest rates. As a result, increases in interest rates could result in decreases in the fair value of the Company’s interest-earning assets which could adversely affect the Company’s results of operations if such assets were sold, or, in the case of securities classified as available for sale, decreases in the Company’s stockholders’ equity, if such securities were retained.

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The Company manages the mix of interest-earning assets and interest-bearing liabilities on a continuous basis to maximize return and adjust its exposure to interest rate risk. On a quarterly basis, management prepares the “Earnings and Economic Exposure to Changes in Interest Rate” report for review by the Asset Liability Committee of the Board of Directors, as summarized below. This report quantifies the potential changes in net interest income and net portfolio value should interest rates go up 200 basis points or down 100 basis points (shocked), assuming the yield curves of the rate shocks will be parallel to each other. Net portfolio value is defined as the market value of assets net of the market value of liabilities. The market value of assets and liabilities is determined using a discounted cash flow calculation. The net portfolio value ratio is the ratio of the net portfolio value to the market value of assets. All changes in income and value are measured as percentage changes from the projected net interest income and net portfolio value at the base interest rate scenario. The base interest rate scenario assumes interest rates at March 31, 2021. Various estimates regarding prepayment assumptions are made at each level of rate shock. However, prepayment penalty income is excluded from this analysis. Actual results could differ significantly from these estimates. At March 31, 2021, the Company was within the guidelines set forth by the Board of Directors for each interest rate level.

The following table presents the Company’s interest rate shock as of March 31, 2021:

Change in Interest Rate	Projected Percentage Change In		
	<u>Net Interest Income</u>	<u>Net Portfolio Value</u>	<u>Net Portfolio Value Ratio</u>
-100 Basis points	4.29 %	(11.32)%	10.25 %
Base interest rate	—	—	11.71
+100 Basis points	(7.00)	(3.68)	11.56
+200 Basis points	(13.95)	(7.60)	11.35

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AVERAGE BALANCES

Net interest income represents the difference between income on interest-earning assets and expense on interest-bearing liabilities. Net interest income depends upon the relative amount of interest-earning assets and interest-bearing liabilities and the interest rate earned or paid on them. The following table sets forth certain information relating to the Company’s Consolidated Statements of Financial Condition and Consolidated Statements of Income for the three months ended March 31, 2021 and 2020, and reflects the average yield on assets and average cost of liabilities for the periods indicated. Such yields and costs are derived by dividing income or expense by the average balance of assets or liabilities, respectively, for the periods shown. Average balances are derived from average daily balances. The yields include amortization of fees which are considered adjustments to yields.

	For the three months ended March 31,					
	2021			2020		
	Average Balance	Interest	Yield/ Cost	Average Balance	Interest	Yield/ Cost
<i>(Dollars in thousands)</i>						
Assets						
Interest-earning assets:						
Mortgage loans, net	\$ 5,155,975	\$ 55,219	4.28 %	\$ 4,697,531	\$ 49,412	4.21 %
Other loans, net	1,544,501	13,802	3.57	1,097,335	11,697	4.26
Total loans, net ^{(1) (2)}	<u>6,700,476</u>	<u>69,021</u>	<u>4.12</u>	<u>5,794,866</u>	<u>61,109</u>	<u>4.22</u>
Taxable securities:						
Mortgage-backed securities	433,917	1,698	1.57	507,912	3,040	2.39
Other securities	300,828	963	1.28	243,726	1,697	2.79
Total taxable securities	<u>734,745</u>	<u>2,661</u>	<u>1.45</u>	<u>751,638</u>	<u>4,737</u>	<u>2.52</u>
Tax-exempt securities: ⁽³⁾						
Other securities	50,828	530	4.17	63,535	676	4.26
Total tax-exempt securities	<u>50,828</u>	<u>530</u>	<u>4.17</u>	<u>63,535</u>	<u>676</u>	<u>4.26</u>
Interest-earning deposits and federal funds sold	181,168	36	0.08	109,818	290	1.06
Total interest-earning assets	<u>7,667,217</u>	<u>72,248</u>	<u>3.77</u>	<u>6,719,857</u>	<u>66,812</u>	<u>3.98</u>
Other assets	480,497			387,141		
Total assets	<u>\$ 8,147,714</u>			<u>\$ 7,106,998</u>		
Liabilities and Equity						
Interest-bearing liabilities						
Deposits:						
Savings accounts	\$ 170,079	75	0.18	\$ 194,026	281	0.58
NOW accounts	2,183,356	1,706	0.31	1,419,739	4,648	1.31
Money market accounts	1,905,543	2,100	0.44	1,697,783	7,042	1.66
Certificate of deposit accounts	1,102,641	2,222	0.81	1,267,245	6,767	2.14
Total due to depositors	5,361,619	6,103	0.46	4,578,793	18,738	1.64
Mortgagors' escrow accounts	65,372	2	0.01	65,503	40	0.24
Total deposits	5,426,991	6,105	0.45	4,644,296	18,778	1.62
Borrowed funds	1,048,852	5,140	1.96	1,307,629	7,066	2.16
Total interest-bearing liabilities	6,475,843	11,245	0.69	5,951,925	25,844	1.74
Non-interest-bearing deposits	858,080			449,761		
Other liabilities	194,144			128,715		
Total liabilities	7,528,067			6,530,401		
Equity	619,647			576,597		
Total liabilities and equity	<u>\$ 8,147,714</u>			<u>\$ 7,106,998</u>		
Net interest income / net interest rate spread (tax equivalent) ⁽³⁾	<u>\$ 61,003</u>		<u>3.08 %</u>	<u>\$ 40,968</u>		<u>2.24 %</u>
Net interest-earning assets / net interest margin (tax equivalent)	<u>\$ 1,191,374</u>	<u>3.18 %</u>		<u>\$ 767,932</u>	<u>2.44 %</u>	
Ratio of interest-earning assets to interest-bearing liabilities			<u>1.18 X</u>			<u>1.13 X</u>

- (1) Loan interest income includes loan fee income (which includes net amortization of deferred fees and costs, late charges, and prepayment penalties) of approximately \$1.6 million and \$0.2 million for the three months ended March 31, 2021 and 2020, respectively.
- (2) Loan interest income includes net gains (losses) from fair value adjustments on qualifying hedges of \$1.4 million and (\$2.1) million for the three months ended March 31, 2021 and 2020, respectively.
- (3) Interest and yields are calculated on the tax equivalent basis using the statutory federal income tax rate of 21% for the periods presented totaling \$0.1 million in each period.

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LOANS

The following table sets forth the Company’s loan originations (including the net effect of refinancing) and the changes in the Company’s portfolio of loans, including purchases, sales and principal reductions for the periods indicated.

<i>(In thousands)</i>	For the three months ended March 31,	
	2021	2020
Mortgage Loans		
At beginning of period	\$ 5,228,271	\$ 4,677,703
Mortgage loans originated:		
Multi-family residential	58,553	64,190
Commercial real estate	17,156	69,566
One-to-four family – mixed-use property	8,712	13,455
One-to-four family – residential	3,131	8,413
Co-operative apartments	—	704
Construction	3,819	3,354
Total mortgage loans originated	<u>91,371</u>	<u>159,682</u>
Mortgage loans purchased:		
Multi-family residential	—	3,128
Commercial real estate	—	30,005
Construction	3,304	3,395
Total mortgage loans purchased	<u>3,304</u>	<u>36,528</u>
Less:		
Principal and other reductions	162,984	79,035
Sales	7,842	498
Charge-offs	136	—
At end of period	<u>\$ 5,151,984</u>	<u>\$ 4,794,380</u>
Non-Mortgage Loans		
At beginning of period	\$ 1,473,358	\$ 1,079,232
Other loans originated:		
Small Business Administration ⁽¹⁾	125,093	57
Commercial business	80,191	61,208
Other	283	535
Total other loans originated	<u>205,567</u>	<u>61,800</u>
Other loans purchased:		
Commercial business	22,644	40,705
Total other loans purchased	<u>22,644</u>	<u>40,705</u>
Less:		
Principal and other reductions	105,006	58,154
Sales	—	—
Charge-offs	2,786	1,259
At end of period	<u>\$ 1,593,777</u>	<u>\$ 1,122,324</u>

(1) Includes SBA PPP originations totaling \$123.2 million and none for the three months ended March 31, 2021 and 2020, respectively.

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TROUBLED DEBT RESTRUCTURED (“TDR”) AND NON-PERFORMING ASSETS

The following table shows loans classified as TDR at amortized cost that are performing according to their restructured terms at the periods indicated:

<i>(In thousands)</i>	March 31, 2021	December 31, 2020
Accrual Status:		
Multi-family residential	\$ 1,686	\$ 1,700
Commercial real estate	7,584	7,702
One-to-four family - mixed-use property	1,446	1,459
One-to-four family - residential	501	507
Commercial business and other	1,548	1,588
Total	<u>12,765</u>	<u>12,956</u>
Non-Accrual Status:		
One-to-four family - mixed-use property	274	272
Commercial business and other	2,239	2,243
Taxi medallion	—	440
Total	<u>2,513</u>	<u>2,955</u>
Total performing troubled debt restructured	<u>\$ 15,278</u>	<u>\$ 15,911</u>

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The following table shows our non-performing assets at the period indicated:

<i>(In thousands)</i>	March 31, 2021	December 31, 2020
Loans 90 days or more past due and still accruing:		
Multi-family residential	\$ 201	\$ 201
Commercial real estate	—	2,547
Construction	2,381	—
Total	<u>2,582</u>	<u>2,748</u>
Non-accrual loans:		
Multi-family residential	4,338	2,524
Commercial real estate	8	1,683
One-to-four family - mixed-use property ⁽¹⁾	2,355	1,366
One-to-four family - residential	7,335	5,854
Small business administration	1,151	1,151
Taxi medallion ⁽¹⁾	—	2,317
Commercial Business and other ⁽¹⁾	3,417	3,430
Total	<u>18,604</u>	<u>18,325</u>
Total non-performing loans	<u>21,186</u>	<u>21,073</u>
Other non-performing assets:		
Other assets acquired through foreclosure	35	35
Total	<u>35</u>	<u>35</u>
Total non-performing assets	<u>\$ 21,221</u>	<u>\$ 21,108</u>
Non-performing assets to total assets	0.26 %	0.26 %
Allowance for loan losses to non-performing loans	212.87 %	214.27 %

(1) Not included in the above analysis are non-accrual performing mixed-use property loans totaling \$0.3 million at March 31, 2021 and December 31, 2020; non-accrual performing TDR taxi medallion loans totaling \$0.4 million at December 31, 2020 and non-accrual performing TDR commercial business loans totaling \$2.2 million at March 31, 2021 and December 31, 2020.

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CRITICIZED AND CLASSIFIED ASSETS

Our policy is to review our assets, focusing primarily on the loan portfolio, OREO and the investment portfolios, to ensure that credit quality is maintained at the highest levels. See Note 5 (“Loans”) of the Notes to the Consolidated Financial Statements for a description of how loans are determined to be criticized or classified and a table displaying criticized and classified loans at March 31, 2021 and December 31, 2020. The Company did not hold any criticized or classified investment securities at March 31, 2021 and December 31, 2020. Our total Criticized and Classified assets were \$63.1 million at March 31, 2021, a decrease of \$8.6 million from \$71.7 million at December 31, 2020.

Included within net loans as of March 31, 2021 and December 31, 2020 were \$6.7 million and \$5.9 million, respectively, of consumer mortgage loans secured by residential real estate properties for which formal foreclosure proceedings were in process according to local requirements of the applicable jurisdiction.

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ALLOWANCE FOR CREDIT LOSSES

The following table shows allowance for credit losses at the period indicated:

<i>(Dollars in thousands)</i>	At or for the three months ended March 31,	
	2021	2020
Balance at beginning of period	\$ 45,153	\$ 21,751
Loans- CECL Adoption	—	379
Loans- Charge-off	(2,922)	(1,259)
Loans- Recovery	57	110
Loans- Provision	2,811	7,117
Allowance for loan losses	<u>\$ 45,099</u>	<u>\$ 28,098</u>
Balance at beginning of period	\$ 907	\$ —
HTM Securities- CECL Adoption	—	340
HTM Securities- Provision	8	62
Allowance for HTM Securities losses	<u>\$ 915</u>	<u>\$ 402</u>
Balance at beginning of period	\$ 1,815	\$ —
Off-Balance Sheet - CECL Adoption	—	553
Off-Balance Sheet- Provision (Benefit)	(511)	244
Allowance for Off-Balance Sheet losses	<u>\$ 1,304</u>	<u>\$ 797</u>
Allowance for Credit Losses	<u><u>\$ 47,318</u></u>	<u><u>\$ 29,297</u></u>

PART I – FINANCIAL INFORMATION
FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES
Management’s Discussions and Analysis of
Financial Condition and Results of Operations

The following table sets forth the activity in the Company’s allowance for loan losses for the periods indicated:

<i>(Dollars in thousands)</i>	At or for the three months ended March 31,	
	2021	2020
Balance at beginning of period	\$ 45,153	\$ 21,751
CECL Adoption	—	379
Provision for loan losses	2,811	7,117
Loans charged-off:		
Multi-family residential	(43)	—
Commercial real estate	(64)	—
One-to-four family - mixed-use property	(29)	—
Taxi medallion	(2,758)	—
Commercial business and other	(28)	(1,259)
Total loans charged-off	<u>(2,922)</u>	<u>(1,259)</u>
Recoveries:		
Multi-family residential	10	6
One-to-four family - mixed-use property	10	78
One-to-four family - residential	5	5
Small Business Administration	10	7
Commercial business and other	22	14
Total recoveries	<u>57</u>	<u>110</u>
Net charge-offs	<u>(2,865)</u>	<u>(1,149)</u>
Balance at end of period	<u>\$ 45,099</u>	<u>\$ 28,098</u>
Ratio of net charge-offs during the period to average loans outstanding during the period	0.17 %	0.08 %
Ratio of allowance for loan losses to gross loans at end of period	0.31 %	0.47 %
Ratio of allowance for loan losses to non-performing assets at end of period	212.52 %	165.32 %
Ratio of allowance for loan losses to non-performing loans at end of period	212.87 %	167.73 %

**PART I – FINANCIAL INFORMATION
FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES**

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

For a discussion of the qualitative and quantitative disclosures about market risk, see the information under the caption "Management's Discussion and Analysis of Financial Condition and Results of Operations - Interest Rate Risk."

ITEM 4. CONTROLS AND PROCEDURES

The Company carried out, under the supervision and with the participation of the Company's management, including its Chief Executive Officer and Chief Financial Officer, an evaluation of the effectiveness of the design and operation of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934) as of the end of the period covered by this Quarterly Report. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that, as of March 31, 2021, the design and operation of these disclosure controls and procedures were effective. During the period covered by this Quarterly Report, there have been no changes in the Company's internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

**PART II – OTHER INFORMATION
FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES**

ITEM 1. LEGAL PROCEEDINGS

The Company is a defendant in various lawsuits. Management of the Company, after consultation with outside legal counsel, believes that the resolution of these various matters will not result in any material adverse effect on the Company's consolidated financial condition, results of operations and cash flows.

ITEM 1A. RISK FACTORS

There have been no material changes from the risk factors disclosed in the Company's annual report on Form 10-K for the year ended December 31, 2020.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The following table sets forth information regarding the shares of common stock repurchased by the Company during the three months ended March 31, 2021:

Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Shares That May Yet Be Purchased Under the Plans or Programs
January 1 to January 31, 2021	—	\$ —	—	284,806
February 1 to February 28, 2021	—	—	—	284,806
March 1 to March 31, 2021	—	—	—	284,806
Total	—	—	—	—

During the quarter ended March 31, 2021, the Company did not repurchase any shares of the Company's common stock. On March 31, 2021, 284,806 shares remained to be repurchased under the currently authorized stock repurchase program. Stock will be purchased under the current stock repurchase programs from time to time, in the open market or through private transactions, subject to market conditions. There is no expiration or maximum dollar amount under these authorizations.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

ITEM 5. OTHER INFORMATION

None.

**PART II – OTHER INFORMATION
FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES**

ITEM 6. EXHIBITS

Exhibit No.	Description
3.1 P	Certificate of Incorporation of Flushing Financial Corporation (1)
3.2	Certificate of Amendment to Certificate of Incorporation of Flushing Financial Corporation (3)
3.3	Certificate of Amendment to Certificate of Incorporation of Flushing Financial Corporation (5)
3.4	Certificate of Designations of Series A Junior Participating Preferred Stock of Flushing Financial Corporation (4)
3.5	Certificate of Increase of Shares Designated as Series A Junior Participating Preferred Stock of Flushing Financial Corporation (2)
3.6	Amended and Restated By-Laws of Flushing Financial Corporation (6)
4.1	Subordinated Indenture, dated as of December 12, 2016, by and between the Company and Wilmington Trust, National Association, as Trustee. (7)
4.2	First Supplemental Indenture, dated as of December 12, 2016, by and between the Company and Wilmington Trust, National Association, as Trustee, including the form of the Notes attached as Exhibit A thereto. (7)
4.3	Flushing Financial Corporation has outstanding certain long-term debt. None of such debt exceeds ten percent of Flushing Financial Corporation's total assets; therefore, copies of constituent instruments defining the rights of the holders of such debt are not included as exhibits. Copies of instruments with respect to such long-term debt will be furnished to the Securities and Exchange Commission upon request.
31.1	Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by the Chief Executive Officer (filed herewith)
31.2	Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by the Chief Financial Officer (filed herewith)
32.1	Certification Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes Oxley Act of 2002 by the Chief Executive Officer (furnished herewith)
32.2	Certification Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes Oxley Act of 2002 by the Chief Financial Officer (furnished herewith)
101.INS	XBRL Instance Document -the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document
101.SCH	XBRL Taxonomy Extension Schema Document (filed herewith)
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document (filed herewith)
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document (filed herewith)
101.LAB	XBRL Taxonomy Extension Label Linkbase Document (filed herewith)
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document (filed herewith)
104	Cover Page Interactive Data File (formatted as inline XBRL and contained in Exhibit 101)

- (1) Incorporated by reference to Exhibits filed with the Registration Statement on Form S-1 filed September 1, 1995, Registration No. 33-96488. (P: Indicates a filing submitted in paper)
- (2) Incorporated by reference to Exhibit filed with Form 8-K filed September 27, 2006.
- (3) Incorporated by reference to Exhibits filed with Form S-8 filed May 31, 2002.
- (4) Incorporated by reference to Exhibits filed with Form 10-Q for the quarter ended September 30, 2002.
- (5) Incorporated by reference to Exhibit filed with Form 10-K for the year ended December 31, 2011.
- (6) Incorporated by reference to Exhibit filed with Form 10-Q for the quarter ended June 30, 2014.
- (7) Incorporated by reference to Exhibit filed with Form 8-K filed December 12, 2016.

**FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES
EXHIBIT INDEX**

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- (6) Incorporated by reference to Exhibit filed with Form 10-Q for the quarter ended June 30, 2014.
- (7) Incorporated by reference to Exhibit filed with Form 8-K filed December 12, 2016.

**FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES
SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Flushing Financial Corporation,

Dated: May 7, 2021

By: /s/John R. Buran

John R. Buran
President and Chief Executive Officer

Dated: May 7, 2021

By: /s/Susan K. Cullen

Susan K. Cullen
Senior Executive Vice President, Treasurer and
Chief Financial Officer

FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES

**CERTIFICATION PURSUANT TO
SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002**

I, John R. Buran, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Flushing Financial Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 7, 2021

By: /s/John R. Buran

John R. Buran
President and Chief Executive Officer

FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES**CERTIFICATION PURSUANT TO
SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002**

I, Susan K. Cullen, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Flushing Financial Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 7, 2021

By: /s/Susan K. Cullen

Susan K. Cullen
Senior Executive Vice President, Treasurer and Chief
Financial Officer

FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES

**CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Flushing Financial Corporation (the "Corporation") on Form 10-Q for the period ended March 31, 2021 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, John R. Buran, Chief Executive Officer of the Corporation, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to my knowledge:

(1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Corporation.

By: /s/John R. Buran

John R. Buran

Chief Executive Officer

May 7, 2021

FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES

**CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Flushing Financial Corporation (the "Corporation") on Form 10-Q for the period ended March 31, 2021 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Susan K. Cullen, Chief Financial Officer of the Corporation, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to my knowledge:

- (1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Corporation.

By: /s/Susan K. Cullen

Susan K. Cullen
Chief Financial Officer
May 7, 2021
