

#### **NEWS RELEASE**

### Flushing Financial Corporation Reports Record Full Year GAAP Diluted EPS of \$2.24; 10.2% Annual Loan Growth While Credit Quality Remains Strong

### 1/31/2017

### FOURTH QUARTER 2016<sup>1</sup>

- GAAP diluted EPS was \$0.50, up 35.1%, and core diluted EPS was \$0.40, up 2.6% QoQ
- Net interest income was \$42.4 million, up 1.5%, and net interest margin was 2.96%, up 2bps QoQ
  - Excluding prepayment penalty income from loans and securities and recovered interest from nonaccrual loans, net interest margin was 2.81%, unchanged QoQ
- GAAP ROAE was 11.2%, compared with 9.9% and core ROAE was 9.1%, compared with 10.3% for 4Q15
- GAAP ROAA was 1.0%, compared with 0.8% and core ROAA was 0.8%, compared with 0.9% for 4Q15
- Raised \$75.0 million of subordinated debt
- Sold two branch buildings for a pre-tax gain of \$14.2 million
- Restructured balance sheet by prepaying \$130.0 million in advances at an average cost of 2.82% and \$40.0 million in repurchase agreements at an average cost of 3.45%, recording a prepayment penalty of \$8.3 million

### FULL YEAR 2016<sup>1</sup>

- GAAP diluted EPS was a record \$2.24, up 40.9%, and core diluted EPS was \$1.52, up 2.0% YoY
- Net interest income was a record \$167.1 million, up 8.2%, and net interest margin was 2.97%, down 7bps YoY
  - Excluding prepayment penalty income from loans and securities and recovered interest from nonaccrual loans, the net interest margin was 2.83%, down 5bps YoY
- GAAP ROAE was 13.1%, compared with 9.9% and core ROAE was 8.9%, compared with 9.3% for 2015

- GAAP ROAA was 1.1%, compared with 0.9% and core ROAA was 0.7%, compared with 0.8% for 2015
- Sold three branch buildings for a pre-tax gain of \$48.0 million

UNIONDALE, N.Y., Jan. 31, 2017 (GLOBE NEWSWIRE) -- Flushing Financial Corporation (the "Company") (Nasdaq:FFIC), the parent holding company for Flushing Bank (the "Bank"), today announced its financial results for the fourth quarter and the year ended December 31, 2016.

John R. Buran, President and Chief Executive Officer, remarked, "The results achieved for the fourth quarter reflect the continued successful execution of our strategy to maintain net loan growth and increase net interest income by focusing on yield, as opposed to volume. We emphasized assets with the best risk-adjusted returns, resulting in strong GAAP and core diluted EPS of \$0.50 and \$0.40, respectively. We are pleased to see the beginning of a return to pricing power as the yield on originated loans and commitments in the pipeline have both increased quarter over quarter while we maintain consistently prudent underwriting standards."

<sup>1</sup> Core earnings and core diluted earnings per common share ("EPS") are not Generally Accepted Accounting Principle ("GAAP") measures. Core earnings exclude the effects of the net gains/losses from the sale of buildings and securities and from fair value adjustments, prepayment penalties from the extinguishment of debt, and gains from life insurance proceeds.

For a reconciliation of core earnings and core diluted EPS to net income and GAAP diluted EPS, please refer to the table entitled "Reconciliation of GAAP Earnings and Core Earnings."

"We made progress on our drive to improve operational scalability and efficiency by reconfiguring our fourth branch to our 'tellerless' universal banker model. We continued to effectively manage credit risk posting another net recovery this quarter. Also, we continued to grow core deposits as our consumer and business checking balances improved."

### Strategic Update:

The Company completed several strategic actions in this extremely productive year to position itself for profitable growth in 2017 and beyond.

• Obtained favorable credit ratings with a Stable outlook for both the Company (A-/K2) and the Bank (BBB+/K2), from The Kroll Bond Rating Agency and raised \$75.0 million of fixed-to-floating rate subordinated debt (5.25% fixed for five years) to fund balance sheet growth and further enhance our already strong regulatory capital ratios

- Restructured our balance sheet to further benefit as the spread between 2- and 10-year Treasury yields widens and to support net interest margin in a rising rate environment
- Sold two branch buildings in the fourth quarter, recognizing a pre-tax gain of \$14.2 million, which brings the total for 2016 to three branch buildings sold for a pre-tax gain of \$48.0 million
- Completed the renovation of two branches during 2016 to the Universal Banker model, which will result in savings in both personnel and occupancy costs, and developed plans to convert an additional three branches during 2017. This will provide our customers with cutting-edge technology and a higher-quality experience in 8 of our 19 branches.
- Obtained approval from the FDIC for two new full-service branches in the Flushing, Queens market, where we plan to move two of our traditional branches, as we continue to invest in technology and convert our branches to our Universal Banker model
- Piloted an in branch program, "LISA" (Live Interactive Service Assistant), which allows customers to experience a 'Facetime™-like' conversation with a dedicated banker until 11 p.m., 7 days a week

The strategic plan continues to emphasize the diversified growth of multi-family, commercial real estate ("CRE"), and commercial business loans while maintaining a conservative approach to managing risk. In the fourth quarter, \$243.2 million of multi-family, CRE, and commercial business loans were originated, representing 86.1% of all originations while maintaining conservative loan-to-values, debt coverage ratios, and increasing yield.

Mr. Buran added, "Stress testing and portfolio management have enhanced our disciplined approach to due diligence and overall risk management of CRE concentration. Furthermore, recently raised subordinated debt reduced our regulatory CRE concentration from 613% in 3Q16 to 545% in 4Q16."

The Company continues to focus on maintaining strong risk management practices, including conservative underwriting standards and improving yields to achieve desired risk-adjusted returns.

- The average interest rate obtained for fourth quarter originations was 3.81% compared to 3.74% for the linked quarter and 3.68% for the quarter ended December 31, 2015.
- The average rate of mortgage loan applications in the pipeline totaled 4.20% at December 31, 2016 as compared to 4.05% at September 30, 2016, and 3.94% at December 31, 2015.
- Multi-family (excluding underlying co-operative mortgages), commercial real estate, and one-to-four family mixed-use property mortgage loans originated during the fourth quarter of 2016 had a low average loan-tovalue ratio of 47.0% and an average debt coverage ratio of 203%
- The loan-to-value ratio on real estate dependent loans as of December 31, 2016 totaled just 40.5%.
- Stress test the regulatory CRE concentration as if a \$10 billion institution and have internal stress tests validated by an independent third party
- · Actively monitor and implement regulatory recommendations surrounding the enhanced due diligence of the

### regulatory CRE concentration

Buran concluded, "Overall, we remain well capitalized and positioned to deliver profitable growth and long-term value to our shareholders as we continue to execute on our strategic objectives."

### Summary of Strategic Objectives

- Increase core deposits and continue to improve funding mix
- Increase net interest income by leveraging loan pricing opportunities
- Enhance core earnings power by managing net interest margin and improving scalability and efficiency
- Manage credit risk
- Maintain well capitalized levels under all stress test scenarios

### Earnings Summary:

Quarter ended December 31, 2016 (4Q16) compared to the quarters ended December 31, 2015 (4Q15) and September 30, 2016 (3Q16).

### Net Interest Income

Net interest income for 4Q16 was \$42.4 million, an increase of 7.4% YoY and an increase of 1.5% QoQ.

- Average balance of total interest-earning assets of \$5,717.3 million increased \$432.3 million, or 8.2% YoY and \$32.9 million, or 0.6% QoQ
- Yield on interest-earning assets of 3.92% decreased five basis points YoY but increased one basis point QoQ
- Cost of interest-bearing liabilities of 1.08% decreased two basis points YoY and decreased one basis point QoQ, driven by an improvement in our funding mix
- Net interest margin of 2.96%, decreased two basis points YoY but increased two basis points QoQ
- Net interest spread of 2.84%, decreased three basis points YoY but increased two basis points QoQ
- Includes prepayment penalty income from loans and securities of \$1.6 million in each of 4Q16 and 4Q15, compared with \$1.5 million in 3Q16, and recovered interest from nonaccrual loans of \$0.6 million, compared with \$0.2 million in 4Q15 and \$0.3 million in 3Q16
- Excluding prepayment penalty income from loans and securities and recovered interest from nonaccrual loans, the yield on interest-earning assets, would have been 3.77% in 4Q16, compared with 3.83% in 4Q15 and 3.81% in 3Q16, and the net interest margin would have been 2.81% in 4Q16, compared with 2.84% in 4Q15 and 2.81% in 3Q16
- Cost of funds of 1.01% decreased three basis points YoY and decreased two basis points QoQ

### Non-interest Income

Non-interest income (excluding: net gains on sale of buildings and net gain/losses on the sale of securities) for 4Q16 was \$2.1 million, a decrease of \$0.1 million, or 3.9% YoY, but an increase of \$0.2 million, or 11.2% QoQ.

• Increase in fair value adjustments of \$0.4 million and \$0.3 million compared to 4Q15 and 3Q16, respectively

### Non-interest Expense

Non-interest expense for 4Q16 was \$35.4 million, an increase of \$11.6 million, or 48.5% YoY, and an increase of \$9.1 million, or 34.6% QoQ, largely driven by a \$8.3 million non-recurring prepayment penalty.

- The \$8.3 million non-recurring penalty on the prepayment of \$130.0 million in advances and \$40.0 million in repurchase agreements, as part of a balance sheet restructure, is expected to improve future net interest margin
- Salaries and benefits increased \$3.2 million YoY primarily due to annual salary increases, additions in staffing and an increase in stock-based compensation and increased \$1.0 million QoQ due to an increase in year-end incentive accruals from exceeding certain performance targets, and an increase in stock-based compensation costs because of an increase in the Company's stock price
- 4Q16 and 3Q16 include write-downs of \$0.2 and \$0.8 million, respectively, on one OREO property that was sold in 4Q16
- Non-interest expense (excluding: salaries and benefits expense, prepayment penalty on borrowings and net gain/losses on sale of OREO) totaled \$11.0 million, a decrease of \$0.2 million, or 1.6% YoY, but an increase of \$0.4 million, or 3.5% QoQ
- The efficiency ratio increased to 59.6% in 4Q16 from 56.0% in 4Q15 and 57.4% in 3Q16

### Provision for Income Taxes

The provision for income taxes for 4Q16 was \$8.1 million, an increase of \$2.7 million YoY and an increase of \$1.5 million QoQ.

- Income before income taxes increased by \$5.3 million YoY and \$5.1 million QoQ
- Effective tax rates of 36.2% in 4Q16, 38.5% in 3Q16 and 31.9% in 4Q15 were impacted by adjustments to the percentage of income allocated to New York City for municipal income taxes

Financial Condition Summary:

#### Loans:

- Net loans were \$4,813.5 million reflecting an increase of 2.0% QoQ (not annualized) and 10.2% YoY as we continue to focus on the origination of multi-family, commercial real estate and commercial business loans with a full banking relationship
- Loan originations and purchases of multi-family, commercial real estate and commercial business loans totaled \$1,020.7 million for the year, or 90.1% of loan production
- Loan purchases which are underwritten to the same standards as organic originations, were \$186.7 million for the year, a decrease of \$92.2 million YoY
- Loan pipeline totaled \$310.9 million at December 31, 2016, compared to \$289.3 million at September 30, 2016 and \$330.5 million at December 31, 2015
- Multi-family (excluding underlying co-operative mortgages), commercial real estate and one-to-four family mixed-use property mortgage loans originated during the quarter had an average loan-to-value ratio of 47.0% and an average debt coverage ratio of 203%

The following table shows the average rate received from loan originations and purchases for the periods indicated:

		For the three months ended	
	December 31,	September 30,	December 31,
Loan type	2016	2016	2015
Mortgage loans	3.70%	3.52%	3.60%
Non-mortgage loans	4.05%	4.12%	3.88%
Total loans	3.81%	3.74%	3.68%

### **Credit Quality:**

- Non-performing loans totaled \$21.4 million, a decrease of \$4.7 million, or 17.9%, from \$26.1 million at December 31, 2015
- Classified assets totaled \$44.0 million, an increase of \$0.1 million, or 0.2%, from \$43.9 million at December 31, 2015, primarily due to an increase in substandard taxi medallion loans, partially offset by reductions in non-performing assets
- Loans classified as troubled debt restructured totaled \$17.4 million, an increase of \$7.9 million, or 83.4%, from \$9.5 million at December 31, 2015, primarily due to the addition of restructured taxi medallion loans
- Strong underwriting standards coupled with our practice of obtaining updated appraisals and recording charge-offs early in the delinquency process has resulted in a 39.1% average loan-to-value for non-performing loans collateralized by real estate
- In 2016, no provision for loan losses was recorded compared with a benefit of \$1.0 million recorded in the comparable prior year period

- Net recoveries totaled \$0.7 million in 2016, amid continued improvement in credit conditions
- We anticipate continued low loss content in the loan portfolio given the average loan-to-value of 39.1% for non-performing loans collateralized by real estate using the appraised value at the time of origination

### **Capital Management:**

- The Company and Bank are subject to the same regulatory requirements and at December 31, 2016, both were well-capitalized under all regulatory requirements
- For the year, stockholders' equity increased \$40.8 million, or 8.6%, to \$513.9 million due to net income of \$64.9 million, partially offset by a decline in other comprehensive income of \$2.8 million, the declaration and payment of dividends on the Company's common stock, and the repurchase of 403,695 shares
- As of December 31, 2016, the Company had 495,905 shares that may be repurchased under the current authorized stock repurchase program, which has no expiration or maximum dollar limit
- Book value per common share was \$17.95 at December 31, 2016, compared to \$17.90 at September 30, 2016 and \$16.41 at December 31, 2015
- Tangible book value, a non-GAAP measure, per common share was \$17.40 at December 31, 2016, compared to \$17.35 at September 30, 2016 and \$15.86 at December 31, 2015

### About Flushing Financial Corporation

Flushing Financial Corporation is the holding company for Flushing Bank, a New York State-chartered commercial bank insured by the Federal Deposit Insurance Corporation. The Bank serves consumers, businesses, and public entities by offering a full complement of deposit, loan, and cash management services through its 19 banking offices located in Queens, Brooklyn, Manhattan, and Nassau County. The Bank also operates an online banking division, iGObanking.com®, which offers competitively priced deposit products to consumers nationwide.

Additional information on Flushing Financial Corporation may be obtained by visiting the Company's website at http://www.flushingbank.com.

"Safe Harbor" Statement under the Private Securities Litigation Reform Act of 1995: Statements in this Press Release relating to plans, strategies, economic performance and trends, projections of results of specific activities or investments and other statements that are not descriptions of historical facts may be forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking information is inherently subject to risks and uncertainties, and actual results could differ materially from those currently anticipated due to a number of factors, which include, but are not limited to, risk factors discussed in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2015 and in other documents filed by the Company with the Securities and Exchange Commission from time to time. Forward-looking statements may be identified by terms

such as "may", "will", "should", "could", "expects", "plans", "intends", "anticipates", "believes", "estimates", "predicts", "forecasts", "potential" or "continue" or similar terms or the negative of these terms. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance or achievements. The Company has no obligation to update these forward-looking statements.

### - Statistical Tables Follow -

## FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME (Dollars in thousands, except per share data) (Unaudited)

	D	For the ecember						For the tw er		
		31,	)(	30,	31,			Decer	nbei	<sup>-</sup> 31,
		2016		2016		2015		2016		2015
Interest and Dividend Income Interest and fees on loans Interest and dividends on securities:	\$	49,973	\$	49,181	\$	45,859	\$	195,125	\$	178,720
Interest Dividends Other interest income		5,866 121 59		6,173 121 49		6,461 118 30		25,141 481 250		24,827 473 126
Total interest and dividend income		56,019		55,524		52,468		220,997		204,146
Interest Expense Deposits Other interest expense Total interest expense		8,760 4,908 13,668		8,520 5,291 13,811		7,740 5,312 13,052	· <u></u>	33,350 20,561 53,911		30,336 19,390 49,726
Net Interest Income Provision (benefit) for Ioan Iosses Not Interest Income After Provision (Panefit) for Ioa		42,351 -		41,713 -		39,416 664		167,086		154,420 (956)
Net Interest Income After Provision (Benefit) for Loan Losses		42,351	r the three months ended per September 30, 31, December 30, 31, December 30, 31, 2016  2016 2015 2016  2016 2015 2016  2073 \$ 49,181 \$ 45,859 \$ 195,125 \$ 366 6,173 6,461 25,141 18 481 59 49 30 250 250 250 250 2019 55,524 52,468 220,997  260 8,520 7,740 33,350 20,88 5,291 5,312 20,561 568 13,811 13,052 53,911 20,561 53,911 20,561 53,911 20,561 53,911 20,561 53,911 20,561 53,911 20,561 53,911 20,561 53,911 20,561 54,713 38,752 167,086 20,93	155,376						
Non-interest Income Banking services fee income Net (loss) gain on sale of securities Net gain on sale of loans Net gain on sale of buildings Net loss from fair value adjustments Federal Home Loan Bank of New York stock dividends Gains from life insurance proceeds Bank owned life insurance Other income Total non-interest income		701		240 - (823) 665 47 707 191		(920) 514 - 723 516		1,524 584 48,018 (3,434) 2,664 460 2,797 1,165		3,805 167 422 6,537 (1,841) 1,969 2,880 1,780 15,719
Non-interest Expense Salaries and employee benefits Occupancy and equipment Professional services FDIC deposit insurance Data processing Depreciation and amortization		15,801 2,550 1,813 613 1,135 1,187		2,576 1,730 536 939		2,415 2,038 859 1,046		9,848 7,720 2,993 4,364		53,093 10,206 7,074 3,236 4,471 3,579

Other real estate owned/foreclosure expense Prepayment penalty on borrowings Other operating expenses Total non-interest expense		4/6 8,274 3,526 35,375		4,259 26,277	· <u> </u>	3,568 23,824		1,307 10,356 16,740 118,603		942 - 15,118 97,719
Income Before Income Taxes		22,402		17,289		17,073		106,019		73,376
Provision for Income Taxes Federal State and local Total taxes	_	8,062 54 8,116		5,568 1,087 6,655	· <u> </u>	5,061 378 5,439		33,580 7,523 41,103		21,843 5,324 27,167
Net Income	\$	14,286	\$	10,634	\$	11,634	\$	64,916	\$	46,209
Basic earnings per common share Diluted earnings per common share Dividends per common share	\$ \$ \$	0.50 0.50 0.17	\$ \$ \$	0.37 0.37 0.17	\$ \$ \$	0.40 0.40 0.16	\$ \$	2.24 2.24 0.68	\$ \$ \$	1.59 1.59 0.64

# FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION (Dollars in thousands, except per share data) (Unaudited)

	D	ecember 31, 2016	S	eptember 30, 2016	D	ecember 31, 2015
ASSETS Cash and due from banks	\$	35,857	\$	47,880	\$	42,363
Securities held-to-maturity: Other securities Securities available for sale:		37,735		33,274		6,180
Mortgage-backed securities Other securities		516,476 344,905		545,067 365,812		668,740 324,657
Loans:  Multi-family residential Commercial real estate One-to-four family — mixed-use property One-to-four family — residential Co-operative apartments Construction Small Business Administration Taxi medallion Commercial business and other Net unamortized premiums and unearned loan fees Allowance for loan losses Net loans Interest and dividends receivable Bank premises and equipment, net Federal Home Loan Bank of New York stock Bank owned life insurance Goodwill Other assets Total assets		2,178,504 1,246,132 558,502 185,767 7,418 11,495 15,198 18,996 597,122 16,559 (22,229) 4,813,464 20,228 26,561 59,173 132,508 16,127 55,453 5,058,487		2,171,289 1,195,266 555,691 183,993 7,494 11,250 14,339 20,536 564,972 16,447 (21,795) 4,719,482 19,833 26,000 65,185 115,807 16,127 44,788 5,999,255		2,055,228 1,001,236 573,043 187,838 8,285 7,284 12,194 20,881 506,622 15,368 (21,535) 4,366,444 18,937 25,622 56,066 115,536 16,127 63,962 5,704,634
LIABILITIES Due to depositors: Non-interest bearing	\$	333,163	\$	320,060	\$	269,469

Interest-bearing:     Certificate of deposit accounts     Savings accounts     Money market accounts     NOW accounts     Total interest-bearing deposits  Mortgagors' escrow deposits  Borrowed funds Other liabilities  Total liabilities	1,372,115	1,384,551	1,403,302
	254,283	258,058	261,748
	843,370	733,361	472,489
	1,362,484	1,296,475	1,448,695
	3,832,252	3,672,445	3,586,234
	40,216	49,276	36,844
	1,266,563	1,360,515	1,271,676
	72,440	84,338	67,344
	5,544,634	5,486,634	5,231,567
STOCKHOLDERS' EQUITY Preferred stock (5,000,000 shares authorized; none issued) Common stock (\$0.01 par value; 100,000,000 shares authorized; 31,530,595 shares issued at December 31, 2016, September 30, 2016 and December 31, 2015; 28,632,904 shares, 28,632,796 shares and 28,830,558 shares outstanding at December 31, 2016,	-	-	-
September 30, 2016 and December 31, 2015, respectively)	315	315	315
Additional paid-in capital	214,462	213,488	210,652
Treasury stock (2,897,691 shares, 2,897,799 shares and 2,700,037 shares at December 31, 2016, September 30, 2016 and December 31, 2015, respectively) Retained earnings Accumulated other comprehensive income (loss), net of taxes Total stockholders' equity	(53,754)	(53,373)	(48,868)
	361,192	351,942	316,530
	(8,362)	249	(5,562)
	513,853	512,621	473,067
Total liabilities and stockholders' equity	\$ 6,058,487	\$ 5,999,255	\$ 5,704,634

# FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES SELECTED CONSOLIDATED FINANCIAL DATA (Dollars in thousands, except per share data) (Unaudited)

	[	At or for December 31,	 e three mont September 30,		At or for the twelve months ended  December 31,				
		2016	2016	31, 2015		2016		2015	
Per Share Data Basic earnings per share Diluted earnings per share Average number of shares outstanding for: Basic earnings per common share	\$	0.50 0.50	\$ 0.37 0.37	0.40 0.40	\$	2.24 2.24	\$	1.59 1.59	
computation Diluted earnings per common share		28,849,783	28,861,101	28,862,319		28,956,859		29,106,112	
computation Shares outstanding		28,859,665 28,632,904	28,874,979 28,632,796	28,878,829 28,830,558		28,969,582 28,632,904		29,126,108 28,830,558	
Book value per common share <sup>(1)</sup>	\$	17.95	\$ 17.90	\$ 16.41	\$	17.95	\$	16.41	
Tangible book value per common share <sup>(2)</sup>	\$	17.40	\$ 17.35	\$ 15.86	\$	17.40	\$	15.86	
<u>Stockholders' Equity</u> Stockholders' equity Tangible stockholders' common equity	\$	513,853 498,115	\$ 512,621 496,901	\$ 473,067 457,346	\$	513,853 498,115	\$	473,067 457,346	
Average Balances Total loans, net Total interest-earning assets	\$	4,757,124 5,717,298	\$ 4,686,593 5,684,413	\$ 4,230,033 5,284,978	\$	4,600,682 5,626,748	\$	4,033,478 5,084,179	

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Total assets Total due to depositors Total interest-bearing liabilities Stockholders' equity	6,003,125	5,9/6,/25	5,569,011	5,913,534	5,361,144
	3,796,337	3,673,731	3,507,037	3,748,822	3,429,714
	5,077,893	5,059,620	4,765,134	5,035,989	4,586,446
	512,317	508,974	470,765	496,820	465,194
Performance Ratios (3) Return on average assets Return on average equity Yield on average interest-earning assets Cost of average interest-bearing liabilities Interest rate spread during period Net interest margin Non-interest expense to average assets	0.95%	0.71%	0.84%	1.10%	0.86%
	11.15	8.36	9.89	13.07	9.93
	3.92	3.91	3.97	3.93	4.02
	1.08	1.09	1.10	1.07	1.08
	2.84	2.82	2.87	2.86	2.94
	2.96	2.94	2.98	2.97	3.04
	2.36	1.76	1.71	2.01	1.82
Efficiency ratio (4)	59.63	57.37	56.00	59.64	58.57
Average interest-earning assets to average interest-bearing liabilities	1.13X	1.12X	1.11X	1.12X	1.11X

- (1) Calculated by dividing stockholders' equity by shares outstanding.
- (2) Calculated by dividing tangible stockholders' common equity, a non-GAAP measure by shares outstanding. Tangible stockholders' common equity is stockholders' equity less intangible assets (goodwill, net of deferred taxes). See "Reconciliation of GAAP Earnings and Core Earnings".
- (3) Ratios are presented on an annualized basis, where appropriate.
- (4) Efficiency ratio, a non-GAAP measure, was calculated by dividing non-interest expense (excluding OREO expense, prepayment penalties from the extinguishment of debt and the net gain/loss from the sale of OREO) by the total of net interest income and non-interest income (excluding net gains and losses from fair value adjustments, net gain and losses from the sale of securities, life insurance proceeds, and sale of buildings).

## FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES SELECTED CONSOLIDATED FINANCIAL DATA (Dollars in thousands) (Unaudited)

	r for the year ended mber 31, 2016	At or for the year ended December 31, 2015		
Selected Financial Ratios and Other Data				
Regulatory capital ratios (for Flushing Financial Corporation): Tier 1 capital Common equity Tier 1 capital Total risk-based capital	\$ 539,228 506,432 636,457	\$	490,919 462,883 512,454	
Tier 1 leverage capital (well capitalized = 5%) Common equity Tier 1 risk-based capital (well capitalized = 6.5%)	9.00% 11.79		8.84% 11.83	

Tier 1 risk-based capital (well capitalized = 8.0%) Total risk-based capital (well capitalized = 10.0%)	12.56 14.82	12.55 13.10
Regulatory capital ratios (for Flushing Bank only): Tier 1 capital Common equity Tier 1 capital Total risk-based capital	\$ 607,033 607,033 629,262	\$ 494,690 494,690 516,226
Tier 1 leverage capital (well capitalized = 5%) Common equity Tier 1 risk-based capital (well capitalized = 6.5%) Tier 1 risk-based capital (well capitalized = 8.0%) Total risk-based capital (well capitalized = 10.0%)	10.12% 14.12 14.12 14.64	8.89% 12.62 12.62 13.17
Capital ratios: Average equity to average assets Equity to total assets Tangible stockholders' common equity to tangible assets (1)	8.40% 8.48 8.24	8.68% 8.29 8.04
Asset quality:  Non-accrual loans <sup>(2)</sup> Non-performing loans  Non-performing assets  Net charge-offs/ (recoveries)	\$ 21,030 21,416 21,949 (694)	\$ 22,817 26,077 31,009 2,605
Asset quality ratios: Non-performing loans to gross loans Non-performing assets to total assets Allowance for loan losses to gross loans Allowance for loan losses to non-performing assets Allowance for loan losses to non-performing loans	0.44% 0.36 0.46 101.28 103.80	0.60% 0.54 0.49 69.45 82.58
Full-service customer facilities	19	19

- (1) See "Calculation of Tangible Stockholders' Common Equity to Tangible Assets".
- (2) Excludes performing non-accrual TDR loans.

# FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES NET INTEREST MARGIN (Dollars in thousands) (Unaudited)

	Decer	mber 31, 20	ended 16	Decembe	er 31, 201	15			
	Average Balance		Yield/ Cost	Average Balance	Interest	Yield/ Cost	Average Balance	Interest	Yield/ Cost
Interest-earning Assets: Mortgage loans, net Other loans, net	\$ 4,140,5 616.6	11\$ 44,219 13 5,754		6\$ 4,093,2409 593,353	\$ 43,777 5.402		3,697,169 532,864	41,184 4.675	
Total loans, net <sup>(1)</sup> Taxable securities:	4,757,1			4,686,593	49,179		4,230,033	45,859	
Mortgage-backed securities Other securities	514,5 248,7	-,		554,515 245,477	3,350 2,162		674,103 199,258	4,281 1,501	2.54 3.01

Total taxable securities		763,292	5,205	2.73	_	799,992	5,512	2.76	_	873,361	5,782	2.65
Tax-exempt securities: (2) Other securities Total tax-exempt securities		147,184 147,184	782 782	2.13	_	148,004 148,004	784 784	2.12		128,024 128,024	797 797	2.49 2.49
Interest-earning deposits and federal funds sold		49,698	59	0.47		49,824	49	0.39		53,560	30	0.22
Total interest-earning assets Other assets Total assets	\$	5,717,298 285,827 6,003,125	56,019	3.92	\$	5,684,413 292,312 5,976,725	55,524	3.91	\$	5,284,978 284,033 5,569,011	52,468	3.97
Interest-bearing Liabilities:												
Deposits: Savings accounts NOW accounts Money market accounts	\$	256,677 1,370,618 780,233	309 2,028 1,315	0.48 0.59 0.67	\$	258,884 1,384,368 601,709	306 1,979 990	0.47 0.57 0.66	\$	262,103 1,405,933 463,551	299 1,746 536	0.46 0.50 0.46
Certificate of deposit accounts Total due to depositors		1,388,809 3,796,337	5,081 8,733	1.46 0.92	_	1,428,770 3,673,731	5,213 8,488	1.46 0.92	_	1,375,450 3,507,037	5,134 7,715	1.49 0.88
Mortgagors' escrow accounts	_	58,151	27	0.19		48,840	32	0.26		54,121	25	0.18
Total interest-bearing deposits Borrowings Total interest-bearing		3,854,488 1,223,405	8,760 4,908	0.91 1.60		3,722,571 1,337,049	8,520 5,291	0.92 1.58		3,561,158 1,203,976	7,740 5,312	0.87 1.76
liabilities		5,077,893	13,668	1.08		5,059,620 <u></u>	13,811	1.09		4,765,134 <u></u>	13,052	1.10
Non interest-bearing demand deposits Other liabilities Total liabilities Equity	_	331,232 81,683 5,490,808 512,317			_	318,188 89,943 5,467,751 508,974			_	270,651 62,461 5,098,246 470,765		
Total liabilities and equity	\$	6,003,125			\$	5,976,725			\$	5,569,011		
Net interest income / net interest rate spread		<u>:</u>	\$ 42,351	2.849	6	9	41,713	2.829	%	<u>\$</u>	39,416	2.87%
Net interest-earning assets / net interest margin	\$	639,405	-	2.969	6 <u>\$</u>	624,793	_	2.949	% <u>\$</u>	519,844	_	2.98%
Ratio of interest-earning assets to interest-bearing liabilities			_	1.13	(		_	1.12	<		_	1.11X

- (1) Loan interest income includes loan fee income (which includes net amortization of deferred fees and costs, late charges, and prepayment penalties) of approximately \$0.9 million, \$0.9 million and \$1.1 million for the three months ended December 31, 2016, September 30, 2016 and December 31, 2015, respectively.
- (2) Interest income on tax-exempt securities does not include the tax benefit of the tax-exempt securities.

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### FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES NET INTEREST MARGIN (Dollars in thousands) (Unaudited)

			For the ye	ear e	ended		
	Decembe	er 31, 2016			Decemb	er 31, 2015	
	 Average Balance	Interest	Yield/ Cost	_	Average Balance	Interest	Yield/ Cost
Interest-earning Assets:  Mortgage loans, net  Other loans, net	\$ 4,014,734 \$ 585,948	173,419 21,706		\$	3,524,331 \$ 509,147	161,115 17,605	4.57% 3.46
Total loans, net (1)	 4,600,682	195,125			4,033,478	178,720	
Taxable securities: Mortgage-backed securities	 581,505	14,231	2.45		693,893	17,309	2.49
Other securities	 243,567	8,243			163,604	4,398	
Total taxable securities  Tax-exempt securities: (2)	 825,072	22,474			857,497	21,707	2.53
Other securities	 142,472	3,148	2.21		134,807	3,593	
Total tax-exempt securities	 142,472	3,148	2.21		134,807	3,593	2.67
Interest-earning deposits and federal funds sold	 58,522	250	0.43		58,397	126	0.22
Total interest-earning assets Other assets	5,626,748 <u> </u>	220,997	3.93		5,084,179 <u> </u>	204,146	4.02
Total assets	\$ 5,913,534			\$	5,361,144		
Interest-bearing Liabilities: Deposits: Savings accounts NOW accounts Money market accounts Certificate of deposit accounts Total due to depositors Mortgagors' escrow accounts Total interest-bearing deposits Borrowings Total interest-bearing	\$ 260,948 1,496,712 581,390 1,409,772 3,748,822 56,152 3,804,974 1,231,015	1,219 7,891 3,592 20,536 33,238 112 33,350 20,561	0.53 0.62 1.46 0.89 0.20 0.88 1.67	\$	264,891 1,432,609 380,595 1,351,619 3,429,714 52,364 3,482,078 1,104,368	1,151 6,593 1,551 20,943 30,238 98 30,336 19,390	0.41  1.55  0.88  0.19  0.87  1.76
liabilities	5,035,989	53,911	1.07		4,586,446 <u> </u>	49,726	1.08
Non interest-bearing demand deposits Other liabilities Total liabilities Equity	 305,096 75,629 5,416,714 496,820				250,488 59,016 4,895,950 465,194		
Total liabilities and equity	\$ 5,913,534			\$	5,361,144		
Net interest income / net interest rate spread	<u>\$</u>	167,086	2.86%		\$	154,420	2.94%
Net interest-earning assets / net interest margin	\$ 590,759		2.97%	\$	497,733	-	3.04%
Ratio of interest-earning assets to interest-bearing liabilities			1.12X				1.11X

- (1) Loan interest income includes loan fee income (which includes net amortization of deferred fees and costs, late charges, and prepayment penalties) of approximately \$4.2 million for each of the years ended December 31, 2016 and 2015, respectively.
- (2) Interest income on tax-exempt securities does not include the tax benefit of the tax-exempt securities.

### FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES DEPOSIT COMPOSITION (Unaudited)

	D	Control			December 2016 vs.		December 2016 vs.
	Decembe 31,	30,	June 30,	March 31,	September, 2016	December 31,	December 2015
(Dollars in thousands)	2016	2016	2016	2016	% Change	2015	% Change
<u>Deposits</u> Non-interest bearing Interest bearing: Certificate of deposit	\$ 333,1	63 \$ 320,060	\$ 317,112	\$ 280,450	4.1%	\$ 269,469	23.6%
accounts Savings accounts Money market accounts NOW accounts	1,372,1 254,2 843,3 1,362,4	83 258,058 70 733,361	452,589	1,362,062 268,057 485,774 1,610,932	(1.5%) 15.0%	1,403,302 261,748 472,489 1,448,695	(2.2%) (2.9%) 78.5% (6.0%)
Total interest-bearing deposits	3,832,2	52 3,672,445	3,578,207	3,726,825	4.4%	3,586,234	6.9%
Total deposits	\$ 4,165,4	15 \$ 3,992,505	\$3,895,319	\$4,007,275	4.3%	\$ 3,855,703	8.0%

# FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES LOANS (Unaudited)

### **Loan Origination and Purchases**

		Fo	For the year	ended				
	Dec	December 31, September 30, December 31,				December	r 31,	
(In thousands)		2016		2016		2015	2016	2015
Multi-family residential	\$	77,812	\$	61,378	\$	104,622 \$	371,197 \$	373,843
Commercial real estate		77,607		68,970		157,005	322,721	452,089
One-to-four family – mixed-use property		20,242		12,618		23,390	62,735	68,295
One-to-four family – residential		7,770		3,362		6,135	24,820	40,831
Co-operative apartments		-		-		-	470	1,625
Construction		9,738		1,920		1,613	15,772	4,999
Small Business Administration		1,662		470		2,548	8,447	11,261

Commercial business and other Total

8/,/61	84,525	100,279	326,776	280,518
\$ 282,592	\$ 233,243	\$ 395,592	\$ 1,132,938	\$ 1,233,461

### **Loan Composition**

	December	September			December 2016 vs. September	December	December 2016 vs.
(Dollars in thousands)	31, 2016	30, 2016	June 30, 2016	March 31, 2016	2016 % Change	31, 2015	December 2015 % Change
Loans:	¢ 2.470 F0.4	¢ 2.474.200	¢2.450.430	¢2,020,704	0.20/	¢2.055.220	6.004
Multi-family residential Commercial real estate	\$ 2,178,504 1.246,132	\$ 2,171,289 1.195,266	\$2,159,138 1,146,400	\$2,039,794 1,058,028	0.3% 4.3%	\$2,055,228 1,001,236	6.0% 24.5%
One-to-four family —	1,240,132	1,195,200	1,140,400	1,030,020	4.5%	1,001,230	24.5%
mixed-use property	558,502	555,691	566,702	571,846	0.5%	573,043	(2.5%)
One-to-four family —	,	,	,	,		-,-	(,
residential	185,767	183,993	190,251	191,158	1.0%	187,838	(1.1%)
Co-operative apartments	7,418	7,494	7,571	8,182	(1.0%)	8,285	(10.5%)
Construction Small Business	11,495	11,250	9,899	7,472	2.2%	7,284	57.8%
Administration	15.198	14.339	14.718	14.701	6.0%	12.194	24.6%
Taxi medallion	18,996	20,536	20,641	20,757	(7.5%)	20,881	(9.0%)
Commercial business and	10,330	20,000	20,011	20,707	(7.570)	20,001	(3.070)
other	597,122	564,972	564,084	531,322	5.7%	506,622	17.9%
Net unamortized premiums							
and unearned loan fees	16,559	16,447	16,875	15,281	0.7%	15,368	7.7%
Allowance for loan losses	(22,229)	(21,795)	(22,198)	\	2.0%	(21,535)	
Net loans	\$ 4,813,464	\$ 4,719,482	\$4,674,081	\$4,436,548	2.0%	\$4,366,444	10.2%

### <u>Loan Activity</u>

	Three Months Ended										
	Dec	cember 31,	Se	ptember 30,		June 30,	N	1arch 31,	De	cember 31,	
(In thousands)		2016		2016		2016		2016		2015	
Loans originated and purchased	\$	282,592	\$	233,243	\$	387,863	\$	229,240	\$	395,592	
Principal reductions		(187,780)		(183,583)		(149,308)		(152,521)		(206, 125)	
Loans sold		-		(3,693)		(2,310)		(5,515)		(1,164)	
Loan charged-offs		(370)		(541)		(101)		(147)		(2,478)	
Foreclosures		(138)		-		-		(408)		(34)	
Net change in deferred (fees) and costs		112		(428)		1,594		(87)		1,239	
Net change in the allowance for loan losses		(434)		403		(205)		(458)		1,438	
Total loan activity	\$	93,982	\$	45,401	\$	237,533	\$	70,104	\$	188,468	

### FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES NON-PERFORMING ASSETS and NET CHARGE-OFFS (Unaudited)

(Dollars in thousands)	De	cember 31, 2016	Sep	tember 30, 2016	June 30, 2016	March 31, 2016	De	cember 31, 2015
Loans 90 Days Or More Past Due and Still Accruing: Multi-family residential Commercial real estate One-to-four family - mixed-use property One-to-four family - residential Construction Commercial business and other Total	\$	386 - - - 386	\$	1,183 470 - - - 1,653	\$ 574 320 635 13 - - 1,542	\$ 792 1,083 743 13 570 - 3,201	\$	233 1,183 611 13 1,000 220 3,260
Non-accrual Loans: Multi-family residential Commercial real estate One-to-four family - mixed-use property One-to-four family - residential Small business administration Taxi Medallion Commercial business and other Total	_	1,837 1,148 4,025 8,241 1,886 3,825 68 21,030	_	1,649 1,157 4,534 8,340 2,132 3,971 99 21,882	3,162 2,299 6,005 8,406 185 196 128 20,381	3,518 3,295 5,519 8,861 201 196 511 22,101	_	3,561 2,398 5,952 10,120 218 568 22,817
Total Non-performing Loans		21,416		23,535	21,923	25,302		26,077
Other Non-performing Assets: Real estate acquired through foreclosure Total		533 533	_	2,839 2,839	3,668 3,668	4,602 4,602	_	4,932 4,932
Total Non-performing Assets	\$	21,949	\$	26,374	\$ 25,591	\$ 29,904	\$	31,009
Non-performing Assets to Total Assets Allowance For Loan Losses to Non-performing Loans		0.36% 103.8%		0.44% 92.6%	0.43% 101.3%			0.54% 82.6%

### Net Charge-Offs (Recoveries)

	Three Months Ended											
	December 31,		Sep	September 30,		June 30,		March 31,		cember 31,		
(In thousands)		2016		2016		2016		2016		2015		
Multi-family residential	\$	(103)	\$	79	\$	(183)	\$	29	\$	(35)		
Commerciál real estate		_		(11)		-		-		_		
One-to-four family – mixed-use property		(520)		24		36		(173)		18		
One-to-four family – residential		40		-		7		(299)		97		
Small Business Administration		186		317		(42)		(31)		17		
Taxi Medallion		142		-		-		_		-		
Commercial business and other		(179)		(6)		(23)		16		2,005		
Total net loan charge-offs (recoveries)	\$	(434)	\$	403	\$	(205)	\$	(458)	\$	2,102		

Core Diluted EPS, Core ROAE, Core ROAA, tangible book value per common share and tangible common stockholders' equity are each non-GAAP measures used in this release. A reconciliation to the most directly comparable GAAP financial measures appears in tabular form at the end of this release. The Company believes that these measures are useful for both investors and management to understand the effects of certain non-interest items and provide an alternative view of the Company's performance over time and in comparison to the Company's competitors. These measures should not be viewed as a substitute for net income. The Company believes that tangible book value per share and tangible common stockholders' equity are useful for both investors and management as these are measures commonly used by financial institutions, regulators and investors to measure the capital adequacy of financial institutions. The Company believes these measures facilitate comparison of the quality and composition of the Company's capital over time and in comparison to its competitors. These measures should not be viewed as a substitute for total shareholders' equity.

These non-GAAP measures have inherent limitations, are not required to be uniformly applied and are not audited. They should not be considered in isolation or as a substitute for analysis of results reported under GAAP. These non-GAAP measures may not be comparable to similarly titled measures reported by other companies.

### FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES RECONCILIATION OF GAAP EARNINGS and CORE EARNINGS (Dollars in thousands, except per share data) (Unaudited)

			ree Months En	Twelve Months Ended				
	December 31, September 30, December 31, 2016 2015				De	December 31, December 2016 2015		
GAAP income before income taxes	\$	22,402	\$ 17,289	\$	17,073	\$	106,019 \$	73,376
Net loss from fair value adjustments Net loss (gain) on sale of securities Gain from life insurance proceeds Net gain on sale of buildings Prepayment penalty on borrowings		509 839 (2) (14,204) 8,274	823 (47)		920 - - - -		3,434 (1,524) (460) (48,018) 10,356	1,841 (167) - (6,537)
Core income before taxes		17,818	18,065		17,993		69,807	68,513
Provision for income taxes for core income		6,227	6,736		5,820		25,855	25,067
Core net income	\$	11,591	\$ 11,329	\$	12,173	\$	43,952 \$	43,446
GAAP diluted earnings per common share	\$	0.50	\$ 0.37	\$	0.40	\$	2.24 \$	1.59
Net loss from fair value adjustments, net of tax Net loss (gain) on sale of securities, net of tax Gain from life insurance proceeds Net gain on sale of buildings, net of tax Prepayment penalty on borrowings, net of tax		0.01 0.02 - (0.29) 0.17	0.03		0.02 - - - -		0.07 (0.03) (0.02) (0.95) 0.21	0.03

Core diluted earnings per common share*	\$ 0.40 \$	0.39	\$	0.42	\$ 1.52 \$	1.49
						_
Core net income, as calculated above	\$ 11,591 \$	11,329	\$	12,173	\$ 43,952 \$	43,446
Average assets	6,003,125	5,976,725		5,569,011	5,913,534	5,361,144
Average equity	512,317	508,974		470,765	496,820	465,194
Core return on average assets**	0.77%	0.769	6	0.87%	0.74%	0.81%
Core return on average equity**	9.05%	8.90%	6	10.34%	8.85%	9.34%

<sup>\*</sup> Core diluted earnings per common share may not foot due to rounding. \*\* Ratios are calculated on an annualized basis.

# FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES CALCULATION OF TANGIBLE STOCKHOLDERS' COMMON EQUITY to TANGIBLE ASSETS (Unaudited)

(Dollars in thousands)	December 31, 2016		December 31, 2015
Total Equity	\$ 513,853	\$	473,067
Less: Goodwill Intangible deferred tax liabilities	(16,127) 389		(16,127) 406
Tangible Stockholders' Common Equity	\$ 498,115	\$	457,346
Total Assets Less:	\$ 6,058,487	\$	5,704,634
Goodwill Intangible deferred tax liabilities	 (16,127) 389		(16,127) 406
Tangible Assets	\$ 6,042,749	\$	5,688,913
Tangible Stockholders' Common Equity to Tangible Assets	 8.24%	)	8.04%

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