# Flushing Financial Corporation Reports 2Q22 GAAP EPS of \$0.81 and Core EPS of \$0.70

Jul 26, 2022 5:30 PM

Record Loan Closings; Loan Growth with Stable NIM QoQ

John R. Buran, President and CEO Commentary

UNIONDALE, N.Y., July 26, 2022 (GLOBE NEWSWIRE) -- The Company reported second quarter 2022 GAAP EPS of \$0.81, up 32.8% YoY, with a ROAA of 1.22%, and ROAE of 15.0%. Core 2Q22 EPS was \$0.70, a decrease of 4.1% YoY, with a ROAA of 1.05% and the ROAE of 12.90%.

"Record loan closings of \$504 million drove a 3.4% YoY increase in net loans, excluding PPP. Core loan yields increased 11 bps QoQ compared to only 7 bps for core deposit costs. 2Q22 was the first quarter since 2020 where yields on loan closings exceeded yields on satisfactions excluding PPP. Despite our liability sensitive balance sheet, the NIM was stable QoQ, however, the pace and magnitude of rate increases this cycle are stronger than anticipated and will likely pressure the NIM going forward. A partial offset to this pressure is \$986 million of loans that reprice within the quarter and an additional \$1.3 billion of loans that are scheduled to reprice or mature through the end of 2023. The Bank continues to grow noninterest bearing deposits, which are now over 16% of average deposits, up from 14.2% a year ago. We opened our 25<sup>th</sup> branch this quarter in Elmhurst further expanding our footprint in the Asian community. Given the low risk nature of our loan portfolio (>87% real estate based, average LTVs of <38%, and strong debt coverage ratios), the Company is well positioned to handle any potential economic downturn affecting credit markets."

- John R. Buran, President and CEO

**NIM Stable QoQ; Loan Pipeline Remains Strong.** Record net interest income of \$64.7 million increased 6.0% YoY and 2.0% QoQ. NIM FTE was 3.35% in 2Q22 compared to 3.36% in 1Q22 and 3.14% a year ago. Core NIM FTE increased by 19 bps to 3.33% YoY and 2 bps QoQ. Period end net loans, excluding PPP, increased 2.6% QoQ, with commercial business and other loans growing 3.2%. Record loan closings, excluding PPP, were up 63% YoY and repayment speeds remained elevated. The Company continued to benefit from the merger disruption in our markets as we have hired 42 people, including 18 revenue producers since March 31, 2021 from institutions involved with mergers.

**Returned 61% of Earnings in 2Q22; Tangible Book Value Per Share Increased 6% YoY.** The Company repurchased 387,689 shares of common stock at an average price of \$22.01 during the quarter. Book value and tangible book value per share were \$22.38 and \$21.71, respectively, while TCE/TA<sup>1</sup> was 7.82% at June 30, 2022 compared to 8.05% at March 31, 2022.

	Key Financ	ial Metrics <sup>2</sup>				
Г	2022	1022	4021	3021	2021	

GAAP:					
EPS	\$ 0.81	\$ 0.58	\$ 0.58	\$ 0.81	\$ 0.61
ROAA (%)	1.22	0.91	0.89	1.26	0.93
ROAE (%)	15.00	10.83	10.77	15.42	11.95
NIM FTE <sup>3</sup> (%)	3.35	3.36	3.29	3.34	3.14
Core:					
EPS	\$ 0.70	\$ 0.61	\$ 0.67	\$ 0.88	\$ 0.73
ROAA (%)	1.05	0.94	1.04	1.38	1.11
ROAE (%)	12.90	11.27	12.49	16.88	14.27
Core NIM FTE (%)	3.33	3.31	3.21	3.27	3.14
Efficiency Ratio (%)	52.3	58.9	58.7	52.3	53.4
Credit Quality:					
NPAs/Loans&REO (%)	0.72	0.21	0.23	0.31	0.26
ACLs/Loans (%)	0.58	0.57	0.56	0.55	0.64
ACLs/NPLs (%)	141.06	266.12	248.66	179.86	242.55
NCOs/Avg Loans (%)	(0.03)	0.06	-	(0.04)	0.05
Balance Sheet:					
Avg Loans (\$B)	\$ 6.6	\$ 6.6	\$ 6.6	\$ 6.6	\$ 6.7
Avg Dep (\$B)	\$ 6.4	\$ 6.4	\$ 6.5	\$ 6.4	\$ 6.5
Book Value/Share	\$ 22.38	\$ 22.26	\$ 22.26	\$ 21.78	\$ 21.16
Tangible BV/Share	\$ 21.71	\$ 21.61	\$ 21.61	\$ 21.13	\$ 20.51
TCE/TA (%)	7.82	8.05	8.22	8.04	7.80

<sup>&</sup>lt;sup>1</sup> Tangible Common Equity ("TCE")/Total Assets ("TA") <sup>2</sup> See "Reconciliation of GAAP Earnings and Core Earnings" and "Reconciliation of GAAP Net Interest Margin to Core and Base Net Interest Income and Net Interest Margin." <sup>3</sup> Net Interest Margin ("NIM") Fully Taxable Equivalent ("FTE")

#### **2Q22 Highlights**

- Net interest income increased 2.0% QoQ (as average earning assets increased 2.2% QoQ), and 6.0% YoY to a record \$64.7 million; Core net interest income grew 3.0% QoQ and 5.4% YoY to a record \$64.4 million
- Net interest margin FTE decreased 1 bps QoQ but increased 21 bps YoY to 3.35%; Core net interest margin FTE increased 2 bps QoQ and 19 bps YoY to 3.33%; Core NIM expansion QoQ was primarily driven by loan yields increasing greater than deposit costs
- Excluding PPP, period end net loans increased 2.6% QoQ and 3.4% YoY; loan closings were a record \$503.8 million in 2Q22, up 53.0% QoQ and 63.0% YoY
- Average deposits, including mortgage escrow, increased 0.5% QoQ, but decreased 1.1% YoY to \$6.4 billion, with core deposits comprising 87.3% of total average deposits; record average noninterest bearing deposits were up 13.1% YoY
- Loan pipeline increased 34.7% YoY to \$582.6 million
- Provision for credit losses was \$1.6 million in 2Q22 compared to a benefit for credit losses of \$1.6 million in 2Q21; net recoveries were \$0.5 million in 2Q22 compared to net charge-offs of \$0.9 million in 2Q21
- NPAs increased to \$48.9 million, up from \$14.1 million at 1Q22 and \$17.6 million at 2Q21. The increase in NPAs primarily relates to a previously identified \$24.1 million criticized

- investment security and related loan (combined LTV of 63%) and two commercial relationships (one was resolved after quarter end)
- Tangible Common Equity to Tangible Assets was 7.82% down from 8.05% at 1Q22; the change in AOCI (primarily from rising rates) impacted this ratio by an additional 19 bps in 2Q22 compared to 1Q22
- Repurchased 387,689 shares at an average price of \$22.01; dividends and share repurchases were 61% of net income in 2Q22

#### **Income Statement Highlights**

(\$000 EDC)	2022	1022	4021	2021	2021	YoY	QoQ
(\$000s, except EPS)	2Q22	1Q22	4Q21	3Q21	2Q21	Change	Change
Net Interest Income Provision (Benefit) for	\$64,730	\$63,479	\$62,674	\$63,364	\$61,039	6.0 %	2.0 %
Credit Losses	1,590	1,358	761	(6,927)	(1,598)	(199.5)	17.1
Noninterest Income							
(Loss)	7,353	1,313	(280)	866	(3,210)	(329.1)	460.0
Noninterest Expense	35,522	38,794	38,807	36,345	34,011	4.4	(8.4)
Income Before Income							
Taxes	34,971	24,640	22,826	34,812	25,416	37.6	41.9
Provision for Income							
Taxes	9,936	6,421	4,743	9,399	6,158	61.4	54.7
Net Income	\$25,035	\$18,219	\$18,083	\$25,413	\$19,258	30.0	37.4
Diluted EPS	\$ 0.81	\$ 0.58	\$ 0.58	\$ 0.81	\$ 0.61	32.8	39.7
Avg. Diluted Shares							
(000s)	30,937	31,254	31,353	31,567	31,677	(2.3)	(1.0)
Core Net Income <sup>1</sup>	\$21,518	\$18,969	\$20,968	\$27,829	\$22,994	(6.4)	13.4
Core EPS <sup>1</sup>	\$ 0.70	\$ 0.61	\$ 0.67	\$ 0.88	\$ 0.73	(4.1)	14.8

<sup>&</sup>lt;sup>1</sup> See Reconciliation of GAAP Earnings and Core Earnings

**Net interest income** totaled \$64.7 million in 2Q22 (an increase of 6.0% YoY, and 2.0% QoQ), compared to \$63.5 million in 1Q22, \$62.7 million in 4Q21, \$63.4 million in 3Q21, and \$61.0 million in 2Q21.

- Net interest margin, FTE ("NIM") of 3.35% increased 21 bps YoY, but decreased 1 bp QoQ; PPP loans caused a 2 bps, 3 bps, and 2 bps positive impact on the NIM in 2Q22, 1Q22, 4Q21, and 3Q21, respectively, and were neutral in 2Q21
- Prepayment penalty income from loans and securities, net reversals and recoveries of interest from nonaccrual loans, net gains and losses from fair value adjustments on qualifying hedges, and purchase accounting accretion totaled \$2.6 million (13 bps to the NIM) in 2Q22 compared to \$2.6 million (14 bps) in 1Q22, \$3.1 million (16 bps) in 4Q21, \$3.4 million (19 bps) in 3Q21, and \$1.9 million (10 bps) in 2Q21
- Excluding the items in the previous bullet, net interest margin was 3.22% in 2Q22 and in 1Q22, 3.13% in 4Q21, 3.15% in 3Q21, and 3.04% in 2Q21, or an increase of 17 bps YoY and stable QoQ

• Net PPP loan fees were \$0.5 million in 2Q22, \$0.9 million in 1Q22, \$1.2 million in 4Q21, \$1.3 million in 3Q21, and \$1.2 million in 2Q21

The Company recorded a **provision for credit losses** of \$1.6 million in 2Q22, \$1.4 million in 1Q22, and \$0.8 million in 4Q21 compared to a benefit for credit losses of \$6.9 million in 3Q21 and \$1.6 million in 2Q21.

- 2Q22 provision for credit losses of \$1.6 million was primarily due to loan growth
- Net charge-offs (recoveries) were \$(0.5) million in 2Q22 ((3) bps of average loans), \$0.9 million in 1Q22 (6 bps of average loans), \$(29) thousand in 4Q21 (negligible as compared to average loans), \$(0.6) million in 3Q21 ((4) bps of average loans), and \$0.9 million in 2Q21 (5 bps of average loans)

**Noninterest income (loss)** was \$7.4 million in 2Q22, \$1.3 million in 1Q22, \$(0.3) million in 4Q21, \$0.9 million in 3Q21, and \$(3.2) million in 2Q21.

- Noninterest income included net gains (losses) from fair value adjustments of \$2.5 million in 2Q22 or \$0.06 per share, net of tax, \$(1.8) million in 1Q22 or \$(0.04) per share, net of tax, \$(5.1) million in 4Q21 or \$(0.13) per share, net of tax, \$(2.3) million in 3Q21 or \$(0.05) per share, net of tax, and \$(6.5) million or \$(0.15) per share, net of tax in 2Q21
- Life insurance proceeds were \$1.5 million (\$0.05 per share) in 2Q22
- Absent all above items and other immaterial adjustments, core noninterest income was \$3.3 million in 2Q22, up 2.1% YoY, and 5.2% QoQ
- After a pilot program, the Company made the decision to suspend its agreement with NYDIG to offer bitcoin services; all pilot program customers have been notified and all accounts have been closed; the financial impact was immaterial
- Included in 4Q21 core noninterest income was a one-time \$2.0 million (\$0.05 per share, net of tax) dividend received on retirement plan investments

**Noninterest expense** totaled \$35.5 million in 2Q22 (an increase of 4.4% YoY, but a decrease of 8.4% QoQ) compared to \$38.8 million in 1Q22, \$38.8 million in 4Q21, \$36.3 million in 3Q21, and \$34.0 million in 2Q21.

- Included in 1Q22 noninterest expense was \$4.3 million of seasonal compensation expense; 4Q21 noninterest expense included a one-time \$4.3 million (\$0.11 per share, net of tax) of increased compensation and benefits for all employees due to a record year of earnings in 2021 and employee performance through the pandemic
- Noninterest expense included \$17 thousand pre-tax merger benefit (<\$0.01 per share, net of tax) in 4Q21, \$2.1 million of pre-tax merger charges (\$0.05 per share, net of tax) in 3Q21, and \$0.5 million of pre-tax merger benefits (\$(0.01) per share, net of tax) in 2Q21
- Excluding the effects of the merger and other immaterial adjustments, core operating expenses were \$35.4 million in 2Q22, up 3.0% YoY, but down 8.5% QoQ
- The efficiency ratio was 52.3% in 2Q22, 58.9% in 1Q22, 58.7% in 4Q21, 52.3% in 3Q21, and 53.4% in 2Q21

The **provision for income taxes** was \$9.9 million in 2Q22 compared to \$6.4 million in 1Q22, \$4.7 million in 4Q21, \$9.4 million in 3Q21, and \$6.2 million in 2Q21.

- The effective tax rate was 28.4% in 2Q22, 26.1% in 1Q22, 20.8% in 4Q21, 27.0% in 3Q21, and 24.2% in 2Q21
- The 2Q22 effective tax rate includes a loss of a certain state and city tax deductions and a resolution of certain examinations

- The 4Q21 effective tax rate declined due to lower levels of taxable state income and higher percentage of permanent differences
- The 2Q21 effective tax rate includes \$0.8 million benefit from a state tax rate change; absent this benefit the effective tax rate would have been 27.2%

#### **Balance Sheet, Credit Quality, and Capital Highlights**

						YoY	QoQ
	2Q22	1Q22	4Q21	3Q21	2Q21	Change	Change
Average Loans And Deposits (\$MM)							
Loans	\$ 6,640	\$ 6,579	\$ 6,558	\$ 6,633	\$ 6,687	(0.7)%	0.9 %
Deposits	6,441	6,410	6,459	6,408	6,511	(1.1)	0.5
Credit Quality (\$000s)							
Nonperforming Loans	\$27,948	\$14,066	\$14,934	\$20,217	\$17,592	58.9 %	98.7 %
Nonperforming Assets	48,929	14,066	14,934	20,217	17,592	178.1	247.9
Criticized and Classified							
Loans	57,145	59,548	57,650	68,913	69,161	(17.4)	(4.0)
Criticized and Classified							
Assets	78,125	80,527	78,628	89,889	90,135	(13.3)	(3.0)
Allowance for Credit Losses/Loans (%)	0.58	0.57	0.56	0.55	0.64	(6) bps	1 bp
Capital							
Book Value/Share	\$ 22.38	\$ 22.26	\$ 22.26	\$ 21.78	\$ 21.16	5.8 %	0.5 %
Tangible Book Value/							
Share	21.71	21.61	21.61	21.13	20.51	5.9	0.5
Tang. Common Equity/							
Tang. Assets (%)	7.82	8.05	8.22	8.04	7.80	2 bps	(23) bps
Leverage Ratio (%)	8.91	9.05	8.98	8.83	8.50	41	(14)

**Average loans** were \$6.6 billion, a decrease of 0.7% YoY, but up 0.9% QoQ.

- Period end net loans, excluding PPP loans, totaled \$6.7 billion, up 3.4% YoY and 2.6% QoQ
- Total loan closings were a record \$503.8 million in 2Q22, \$329.3 million in 1Q22, \$362.7 million in 4Q21, \$243.9 million in 3Q21, and \$324.4 million (\$309.0 million excluding PPP) in 2Q21
- The loan pipeline was \$582.6 million at June 30, 2022, up 34.7% YoY, but down 12.2% from record levels QoQ
- PPP loans held at the end of each quarter totaled \$22.2 million at 2Q22, \$43.2 million at 1Q22, \$77.4 million at 4Q21, \$130.8 million at 3Q21, and \$197.3 million at 2Q21; forgiven PPP loans were \$21.0 million in 2Q22, \$34.1 million in 1Q22, \$53.4 million in 4Q21, \$66.5 million in 3Q21, and \$69.2 million in 2Q21

**Average Deposits** totaled \$6.4 billion, decreasing 1.1% YoY, but up 0.5% QoQ.

• Average core deposits (non-CD deposits) increased to 87.3% of total average deposits (including escrow deposits) in 2Q22, compared to 84.0% a year ago

 Average noninterest bearing deposits increased 13.1% YoY and 4.3% QoQ and comprised 16.2% of total average deposits (including escrow deposits) in 2Q22 compared to 14.2% a year ago

**Credit Quality:** Nonperforming loans held at the end of each quarter totaled \$27.9 million at 2Q22, \$14.1 million at 1Q22, \$14.9 million at 4Q21, \$20.2 million at 3Q21, and \$17.6 million at 2Q21.

- The \$13.8 million QoQ increase in NPLs was primarily driven by three previously identified as criticized and classified commercial business credits (one resolved subsequent to quarter end)
- Nonperforming assets totaled \$48.9 million, up from \$14.1 million at 1Q22 and \$17.6 million at 2Q21; the increase in nonperforming assets primarily relates to a previously disclosed criticized investment security and loan totaling \$24.1 million that has a combined LTV of 63%
- Criticized and classified loans totaled \$57.1 million at 2Q22 (85 bps of loans), \$59.5 million at 1Q22 (90 bps of loans), \$57.7 million at 4Q21 (87 bps of loans), \$68.9 million at 3Q21 (104 bps of loans), and \$69.2 million at 2Q21 (103 bps of loans)
- Criticized and classified assets are composed of criticized and classified loans, as detailed above, plus one criticized investment security totaling \$21.0 million in each quarter of 2Q22, 1Q22, 4Q21, and 3Q21
- Loans classified as troubled debt restructured (TDR) totaled \$14.8 million at 2Q22 compared to \$15.1 million at 1Q22 and \$15.5 million a year ago
- Over 87% of gross loans are collateralized by real estate with an average loan-to-value ratio of <38% as of June 30, 2022</li>
- Allowance for credit losses were 0.58% of loans at 2Q22 compared to 0.57% at 1Q22 and 0.64% a year ago
- Allowance for credit losses were 141.1% of nonperforming loans at 2Q22 compared to 266.1% at 1Q22 and 242.6% a year ago

**Capital:** Book value per common share was \$22.38 at 2Q22, up 0.5% QoQ and 5.8% YoY; tangible book value per common share, a non-GAAP measure, was \$21.71 at 2Q22, up 0.5% QoQ and 5.9% YoY.

- The Company paid a dividend of \$0.22 per share and repurchased 387,689 shares at an average price of \$22.01 in 2Q22
- During the quarter, the Board of Directors authorized an increase of 1 million shares to the current share repurchase program; as of the end of 2Q22, 1,100,498 shares remain subject to repurchase under the authorized stock repurchase programs, which has no expiration or maximum dollar limit
- Tangible common equity to tangible assets was 7.82% at 2Q22 compared to 8.05% at 1Q22 and 7.80% at 2Q21
- The Company and the Bank remain well capitalized under all applicable regulatory requirements
- The leverage ratio was 8.91% at 2Q22 compared to 9.05% at 1Q22 and 8.50% at 2Q21

#### **Conference Call Information And Third Quarter Earnings Release Date**

#### **Conference Call Information:**

 John R. Buran, President and Chief Executive Officer, and Susan K. Cullen, Senior Executive Vice President and Chief Financial Officer, will host a conference call on Wednesday, July 27, 2022, at 9:30 AM (ET) to discuss the Company's second quarter 2022 results and strategy. • Dial-in for Live Call: 1-877-509-5836; Canada 855-669-9657

• Webcast: https://services.choruscall.com/links/ffic220727.html

• Dial-in for Replay: 1-877-344-7529; Canada 855-669-9658

• Replay Access Code: 3593053

• The conference call will be simultaneously webcast and archived

#### Third Quarter 2022 Earnings Release Date:

The Company plans to release Third Quarter 2022 financial results after the market close on October 25, 2022; followed by a conference call at 9:30 AM (ET) on October 26, 2022.

A detailed announcement will be issued prior to the third quarter's close confirming the date and time of the earnings release.

#### **About Flushing Financial Corporation**

Flushing Financial Corporation (Nasdaq: FFIC) is the holding company for Flushing Bank®, an FDIC insured, New York State—chartered commercial bank that operates banking offices in Queens, Brooklyn, Manhattan, and on Long Island. The Bank has been building relationships with families, business owners, and communities since 1929. Today, it offers the products, services, and conveniences associated with large commercial banks, including a full complement of deposit, loan, equipment finance, and cash management services. Rewarding customers with personalized attention and bankers that can communicate in the languages prevalent within these multicultural markets is what makes the Bank uniquely different. As an Equal Housing Lender and leader in real estate lending, the Bank's experienced lending teams create mortgage solutions for real estate owners and property managers both within and outside the New York City metropolitan area. The Bank also fosters relationships with consumers nationwide through its online banking division with the iGObanking® and BankPurely® brands.

Additional information on Flushing Bank and Flushing Financial Corporation may be obtained by visiting the Company's website at FlushingBank.com. Flushing Financial Corporation's earnings release and presentation slides will be available prior to the conference call at FlushingBank.com under Investor Relations.

"Safe Harbor" Statement under the Private Securities Litigation Reform Act of 1995: Statements in this Press Release relating to plans, strategies, economic performance and trends, projections of results of specific activities or investments and other statements that are not descriptions of historical facts may be forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking information is inherently subject to risks and uncertainties, and actual results could differ materially from those currently anticipated due to a number of factors, which include, but are not limited to, risk factors discussed in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2021 and in other documents filed by the Company with the Securities and Exchange Commission from time to time. Forwardlooking statements may be identified by terms such as "may", "will", "should", "could", "expects", "plans", "intends", "anticipates", "believes", "estimates", "predicts", "forecasts", "goals", "potential" or "continue" or similar terms or the negative of these terms. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance or achievements. The Company has no obligation to update these forward-looking statements.

Investor Contact: Susan K. Cullen, SEVP, CFO and Treasurer, 718-961-5400

#### - Statistical Tables Follow -

### FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES FINANCIAL HIGHLIGHTS

			or the three month		
	June 30,	March 31,	December 31,	September 30,	June 30,
Oollars in ousands,					
cept per					
are data)	2022	2022	2021	2021	2021
rformance					
tios <sup>(1)</sup>					
eturn on					
rerage assets	1.22 %	0.91%	0.89 %	1.26 %	0.93%
eturn on erage equity	15.00	10.83	10.77	15.42	11.95
eld on	13.00	10.05	10.77	13.42	11.95
rerage					
terest-					
rning assets )	2.05	0.55	2 ==	2.04	0.60
-4 - C	3.85	3.77	3.77	3.84	3.69
ost of erage					
terest-					
earing					
bilities	0.60	0.50	0.58	0.61	0.66
st of funds	0.52	0.43	0.50	0.53	0.57
t interest					
te spread ring period					
ing period	3.25	3.27	3.19	3.23	3.03
et interest					
argin <sup>(2)</sup>	3.35	3.36	3.29	3.34	3.14
oninterest					
pense to	4 =0	4.00	4.00	4.00	4.0=
rerage assets	1.73	1.93	1.92	1.80	1.65
iciency	ED 05	E0.05	E0.66	E2 20	E2 20
0 (3)	52.27	58.87	58.66	52.28	53.38
erage erest-					
ning assets					
0					
rage					
erest-	1.22 X	1.22 X	1.22 X	1.21 X	1.19 X

bearing liabilities												
Average Balances												
Total loans, net	\$6,	640,331	\$ (	6,578,680	\$6	5,558,285	\$6	5,633,301	\$ (	6,686,888	\$0	6,609
Total interest- earning assets		740,683		7,570,373		7,627,256		7,608,317		7,790,174	- 1	7,655,
Total assets Total due to	8,	,211,763	{	8,049,470	9	3,090,701	8	3,072,918	8	8,263,553	{	8,131
depositors Total interest- bearing	5,	298,855	į	5,336,983	5	5,397,802	5	5,406,423	Į	5,495,936		5,317
liabilities Stockholders'	6,	337,374	(	6,220,510	$\epsilon$	5,276,221	6	5,310,859	(	6,532,891		6,279
equity		667,456		673,012		671,474		659,288		644,690		670
Per Share Data Book value per												
common share (4) Tangible book value per	\$	22.38	\$	22.26	\$	22.26	\$	21.78	\$	21.16	\$	2
common share (5)	\$	21.71	\$	21.61	\$	21.61	\$	21.13	\$	20.51	\$	2
Stockholders' Equity Stockholders'												
equity Tangible	\$	670,812	\$	675,813	\$	679,628	\$	668,096	\$	655,167	\$	670,
stockholders' equity		650,894		656,085		659,758		648,039		634,959		650,
Consolidated Regulatory Capital Ratios	\$	739,776	\$	731,536	\$	726,174	\$	711,276	\$	697,591	\$	739.
Tier 1 capital Common equity Tier 1 capital	·	686,258	Ψ	675,434	ψ	671,494	ψ	661,340	Ψ	649,367	Ψ	686
Total risk-												
based capital Risk Weighted		903,047		892,861		885,469		832,255		823,494		903,
Assets	6,	522,710	(	6,232,020	6	5,182,095	6	5,194,207	(	6,344,076		6,522,
Tier 1 leverage capital (well		8.91 %		9.05%		8.98 %	)	8.83 %		8.50%		

capitalized =						
5%) Common equity Tier 1 risk-based						
capital (well capitalized = 6.5%) Tier 1 risk-based capital (well	10.52	10.84	10.86	10.68	10.24	10
capitalized = 8.0%) Total risk-based capital (well	11.34	11.74	11.75	11.48	11.00	1
capitalized = 10.0%)	13.84	14.33	14.32	13.44	12.98	13
Capital Ratios Average equity						
to average assets	8.13 %	8.36%	8.30 %	8.17 %	7.80%	
Equity to total assets Tangible common equity to	8.04	8.27	8.45	8.27	8.03	
tangible assets (6)	7.82	8.05	8.22	8.04	7.80	
Asset Quality Nonaccrual						
loans <sup>(7)</sup> Nonperforming	\$ 27,848	\$ 14,066	\$ 14,933	\$ 18,292	\$ 17,391	\$ 27,
loans	27,948	14,066	14,933	20,217	17,592	27,
Nonperforming assets	48,929	14,066	14,933	20,217	17,592	48,
Net charge-offs (recoveries)	(501)	935	(29)	(619)	902	
Asset Quality Ratios Nonperforming loans to gross						
loans Nonperforming	0.41 %	0.21%	0.23 %	0.31 %	0.26%	
assets to total assets	0.59	0.17	0.19	0.25	0.22	

Allowance for credit losses to gross loans Allowance for credit losses to	0.58	0.57	0.56	0.55	0.64
nonperforming assets Allowance for credit losses to	80.57	266.12	248.66	179.86	242.55
nonperforming loans Net charge-offs (recoveries) to	141.06	266.12	248.66	179.86	242.55
average loans	(0.03)	0.06	_	(0.04)	0.05
Full-service customer facilities	25	24	24	24	25

8

(See footnotes on next page)

### FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME

					For the s	ix months
	For th	en	ded			
	March	December	September			
June 30,	31,	31,	30,	June 30,	June 30,	June 30,

<sup>(1)</sup> Ratios are presented on an annualized basis, where appropriate.

 $<sup>^{(2)}</sup>$  Yields are calculated on the tax equivalent basis using the statutory federal income tax rate of 21% for the periods presented.

<sup>&</sup>lt;sup>(3)</sup> Efficiency ratio, a non-GAAP measure, was calculated by dividing noninterest expense (excluding merger expense, OREO expense, prepayment penalty on borrowings, the net gain/loss from the sale of OREO and net amortization of purchase accounting adjustments) by the total of net interest income (excluding net gains and losses from fair value adjustments on qualifying hedges and net amortization of purchase accounting adjustments) and noninterest income (excluding life insurance proceeds, net gains and losses from the sale or disposition of securities, assets and fair value adjustments).

<sup>(4)</sup> Calculated by dividing stockholders' equity by shares outstanding.

<sup>&</sup>lt;sup>(5)</sup> Calculated by dividing tangible stockholders' common equity, a non-GAAP measure, by shares outstanding. Tangible stockholders' common equity is stockholders' equity less intangible assets (goodwill, net of deferred taxes). See "Calculation of Tangible Stockholders' Common Equity to Tangible Assets".

<sup>(6)</sup> See "Calculation of Tangible Stockholders' Common Equity to Tangible Assets".

<sup>(7)</sup> Excludes performing nonaccrual TDR loans.

(In thousands, except per share data)	2022	2022	2021	2021	2021	2022	2021
Interest and Dividend Income							
Interest and fees on loans Interest and	\$69,192	\$67,516	\$ 68,113	\$ 69,198	\$67,999	\$136,708	\$137,020
dividends on securities:							
Interest Dividends	4,929 11	3,745 8	3,536 7	3,706 7	3,685 7	8,674 19	6,757 15
Other interest income	159	51	74	42	51	210	87
Total interest and dividend income	74,291	71,320	71,730	72,953	71,742	145,611	143,879
Interest Expense							
Deposits	4,686	3,408	3,975	4,705	5,539	8,094	11,644
Other interest expense	4,875	4,433	5,081	4,884	5,164	9,308	10,304
Total interest expense	9,561	7,841	9,056	9,589	10,703	17,402	21,948
Net Interest Income	64,730	63,479	62,674	63,364	61,039	128,209	121,931
Provision (benefit) for credit losses	1,590	1,358	761	(6,927)	(1,598)	2,948	1,222
Net Interest Income After Provision (Benefit)							
for Credit Losses	63,140	62,121	61,913	70,291	62,637	125,261	120,709
Noninterest Income (Loss)							
Banking services fee income	1,166	1,374	1,142	865	1,233	2,540	3,958
Net gain (loss) on sale of securities		_		(10)	123	_	123
Net gain on sale of loans	73	_	46	131	127	73	158
Net gain on disposition of assets	_	_	_	_	_	_	621
Net gain (loss) from fair value adjustments Federal Home Loan	2,533	(1,809)	(5,140)	(2,289)	(6,548)	724	(5,566)
Bank of New York stock dividends Life insurance	407	397	417	491	500	804	1,189
proceeds	1,536	_		_	_	1,536	

Bank owned life						I	
insurance	1,115	1,114	1,023	1,015	1,009	2,229	2,006
Other income	523	237	2,232	663	346	760	612
Total noninterest			,				
income (loss)	7,353	1,313	(280)	866	(3,210)	8,666	3,101
Noninterest							
Expense							
Salaries and							
employee benefits	21,109	23,649	25,223	20,544	19,879	44,758	42,543
Occupancy and							
equipment	3,760	3,604	3,579	3,534	3,522	7,364	6,889
Professional services	2,285	2,222	1,152	1,899	1,988	4,507	4,388
FDIC deposit							
insurance	615	420	391	618	729	1,035	1,942
Data processing	1,383	1,424	1,757	1,759	1,419	2,807	3,528
Depreciation and							
amortization	1,447	1,460	1,521	1,627	1,638	2,907	3,277
Other real estate							
owned/foreclosure							
expense	32	84	129	182	22	116	12
Other operating							
expenses	4,891	5,931	5,055	6,182	4,814	10,822	9,591
Total noninterest	0= =00	20.504	20.00=	2004	24044	<b>-</b> 4.546	<b>5</b> 0.4 <b>5</b> 0
expense	35,522	38,794	38,807	36,345	34,011	74,316	72,170
Income Before							
Provision for	24.071	24.640	22.026	24.012	DE 416	FO C11	E1 C40
Income Taxes	34,971	24,640	22,826	34,812	25,416	59,611	51,640
D							
Provision for Income	9,936	<i>C</i> 421	4,743	0.200	<i>C</i> 150	16 257	10 040
Taxes	9,930	6,421	4,743	9,399	6,158	16,357	13,343
NT . T	ቀ ጋር ሰጋር	¢ 10 710	<b>¢</b> 10 000	<b>ቀ ጋር 41</b> ጋ	¢ 10 250	   # 42.254 #	20.207
Net Income	\$25,035	\$18,219	\$ 18,083	\$ 25,413	\$19,258	\$ 43,254 \$	30,297
Basic earnings per	Φ 0.04	ф 0 <b>=</b> 0	Φ 0.50	ф 004	ф. о са	h 100 h	4.04
common share	\$ 0.81	\$ 0.58	\$ 0.58	\$ 0.81	\$ 0.61	\$ 1.39 \$	1.21
Diluted earnings per	Ф 0.04	Φ 0.50	Φ 0.50	Ф 0.04	Φ 0.64	ф 4 DO ф	4.04
common share	\$ 0.81	\$ 0.58	\$ 0.58	\$ 0.81	\$ 0.61	\$ 1.39 \$	1.21
Dividends per	Ф 0.22	ф <b>О</b> ЭЭ	ф 0.D1	ф 0.D1	ф 0.D1	h 0.44 h	0.40
common share	\$ 0.22	\$ 0.22	\$ 0.21	\$ 0.21	\$ 0.21	\$ 0.44 \$	0.42
Daria - 1	20.025	24 25 4	04.050	04 505	04 655	24.005	21 644
Basic average shares	30,937	31,254	31,353	31,567	31,677	31,095	31,641
Diluted average	20 027	21 254	24 252	21 505	)1 C77	21.005	21 641
shares	30,937	31,254	31,353	31,567	31,677	31,095	31,641

FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION (Unaudited)

(Dollars in thousands)	June 30, 2022	March 31, 2022	December 31, 2021	September 30, 2021	June 30, 2021
ASSETS					
Cash and due from					
banks	\$ 137,026	\$ 186,407	\$ 81,723	\$ 178,598	\$ 145,971
Securities held-to-					
maturity:					
Mortgage-backed					
securities	7,885	7,890	7,894	7,899	7,904
Other securities	66,230	66,327	49,974	49,989	49,986
Securities available for					
sale:					
Mortgage-backed	E10.024	EE2 020	E70.104	E04 1 4E	FOC CC1
securities	510,934	553,828	572,184	584,145	596,661
Other securities	346,720	286,041	205,052	212,654	224,784
Loans	6,760,393	6,607,264	6,638,105	6,630,354	6,718,806
Allowance for credit	(39,424)	(37,433)	(37,135)	(36,363)	(42,670)
losses					(42,670)
Net loans	6,720,969	6,569,831	6,600,970	6,593,991	6,676,136
Interest and dividends receivable	38,811	37,308	38,698	40,912	43,803
Bank premises and	50,011	37,300	30,030	40,312	45,005
equipment, net	22,285	22,752	23,338	24,018	26,438
Federal Home Loan	22,200	22,732	25,550	24,010	20,450
Bank of New York					
stock	50,017	33,891	35,937	36,158	41,630
Bank owned life					
insurance	211,220	211,867	210,754	184,730	183,715
Goodwill	17,636	17,636	17,636	17,636	17,636
Core deposit					
intangibles	2,282	2,420	2,562	2,708	2,859
Right of use asset	46,687	48,475	50,200	50,155	51,972
Other assets	160,885	125,160	148,989	93,741	89,850
Total assets	\$8,339,587	\$8,169,833	\$8,045,911	\$8,077,334	\$8,159,345
LIABILITIES					
Deposits	\$6,350,000	\$6,373,400	\$6,333,532	\$6,421,391	\$6,298,790
Mortgagors' escrow	-			. ,	
deposits	57,577	79,495	51,913	67,207	58,230
Borrowed funds	1,089,621	877,122	815,544	752,925	971,827
Operating lease liability		52,292	54,155	54,239	56,151
Other liabilities	121,231	111,711	111,139	113,476	119,180
Total liabilities	7,668,775	7,494,020	7,366,283	7,409,238	7,504,178
	,,	, - ,	, <del>,</del>		

STOCKHOLDERS' EQUITY

Preferred stock					
(5,000,000 shares					
authorized; none					
issued)				_	
Common stock (\$0.01					
par value; 100,000,000					
shares authorized)	341	341	341	341	341
Additional paid-in					
capital	262,860	261,837	263,375	262,009	260,958
Treasury stock	(88,342)	(79,834)	(75,293)	(71,738)	(65,335)
Retained earnings	527,217	508,973	497,889	486,418	467,620
Accumulated other					
comprehensive loss, net					
of taxes	(31,264)	(15,504)	(6,684)	(8,934)	(8,417)
Total stockholders'					
equity	670,812	675,813	679,628	668,096	655,167
Total liabilities and					
stockholders' equity	\$8,339,587	\$8,169,833	\$8,045,911	\$8,077,334	\$8,159,345
(In thousands)					
Issued shares	34,088	34,088	34,088	34,088	34,088
Outstanding shares	29,980	30,367	30,526	30,676	30,962
Treasury shares	4,108	3,721	3,561	3,412	3,126

### FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES AVERAGE BALANCE SHEETS

			For the s	ix months			
		For the	ended				
			December	September	_		_
	June 30,	March 31,	31,	30,	June 30,	June 30,	June 30,
(In thousands)	2022	2022	2021	2021	2021	2022	2021
Interest-							
earning							
Assets:							
Mortgage							
loans, net	\$5,178,029	\$5,152,070	\$5,140,233	\$5,158,213	\$5,130,400	\$5,165,121	\$5,143,117
Other loans,							
net	1,462,302	1,426,610	_1,418,052	1,475,088	1,556,488	_1,444,555	1,550,527
Total loans,							
net	6,640,331	6,578,680	6,558,285	6,633,301	6,686,888	6,609,676	6,693,644
Taxable							
securities:							

Mortgago						I	
Mortgage- backed							
securities	594,923	580,670	595,538	590,732	578,134	587,836	506,424
Other							
securities	333,158	226,744	207,482	217,763	232,020	280,245	266,234
Total							
taxable	000 001	007.414	002.020	000 405	010 15 4	0.00 0.01	770 (50
securities	928,081	807,414	803,020	808,495	810,154	868,081	772,658
Tax-exempt securities:							
Other							
securities	67,315	57,611	50,834	50,832	50,830	62,490	50,829
Total tax-							
exempt							
securities	67,315	57,611	50,834	50,832	50,830	62,490	50,829
Interest-							
earning							
deposits and							
federal funds							
sold	104,956	126,668	215,117	115,689	242,302	115,752	211,904
Total interest-	==40.600		= 60= 0=6	<b>=</b> 600 04 <b>=</b>	= =00 1=1		= ====
earning assets	7,740,683	7,570,373	7,627,256	7,608,317	7,790,174	7,655,999	7,729,035
Other assets	471,080	479,097	463,445	464,601	473,379	475,066	476,919
Total assets	\$8,211,763	<u>\$8,049,470</u>	\$8,090,701	\$8,072,918	\$8,263,553	\$8,131,065	\$8,205,954 
T							
Interest-							
bearing							
bearing Liabilities:							
bearing Liabilities: Deposits:							
bearing Liabilities: Deposits: Savings	\$ 156 <b>,</b> 785	\$ 156,592	\$ 154,471	\$ 153,120	\$ 153,113	\$ 156,689	\$ 161,549
bearing Liabilities: Deposits: Savings accounts	\$ 156,785	\$ 156,592	\$ 154,471	\$ 153,120	\$ 153,113	\$ 156,689	\$ 161,549
bearing Liabilities: Deposits: Savings	\$ 156,785 2,089,851	\$ 156,592 2,036,914	\$ 154,471 2,115,619	\$ 153,120 2,107,866	\$ 153,113 2,255,581	\$ 156,689 2,063,529	\$ 161,549 2,220,677
bearing Liabilities: Deposits: Savings accounts NOW	•						
bearing Liabilities: Deposits: Savings accounts NOW accounts	•						
bearing Liabilities: Deposits: Savings accounts NOW accounts Money market accounts	•						
bearing Liabilities: Deposits: Savings accounts NOW accounts Money market accounts Certificate	2,089,851	2,036,914	2,115,619	2,107,866	2,255,581	2,063,529	2,220,677
bearing Liabilities: Deposits: Savings accounts NOW accounts Money market accounts Certificate of deposit	2,089,851 2,231,743	2,036,914 2,253,630	2,115,619 2,177,928	2,107,866 2,107,473	2,255,581 2,043,257	2,063,529 2,242,626	2,220,677 1,974,781
bearing Liabilities: Deposits: Savings accounts NOW accounts Money market accounts Certificate of deposit accounts	2,089,851	2,036,914	2,115,619	2,107,866	2,255,581	2,063,529	2,220,677
bearing Liabilities: Deposits: Savings accounts NOW accounts Money market accounts Certificate of deposit accounts Total due to	2,089,851 2,231,743 820,476	2,036,914 2,253,630 889,847	2,115,619 2,177,928 949,784	2,107,866 2,107,473 1,037,964	2,255,581 2,043,257 1,043,985	2,063,529 2,242,626 854,970	2,220,677 1,974,781 1,073,151
bearing Liabilities: Deposits: Savings accounts NOW accounts Money market accounts Certificate of deposit accounts Total due to depositors	2,089,851 2,231,743	2,036,914 2,253,630	2,115,619 2,177,928	2,107,866 2,107,473	2,255,581 2,043,257	2,063,529 2,242,626	2,220,677 1,974,781
bearing Liabilities: Deposits: Savings accounts NOW accounts Money market accounts Certificate of deposit accounts Total due to depositors Mortgagors'	2,089,851 2,231,743 820,476	2,036,914 2,253,630 889,847	2,115,619 2,177,928 949,784	2,107,866 2,107,473 1,037,964	2,255,581 2,043,257 1,043,985	2,063,529 2,242,626 854,970	2,220,677 1,974,781 1,073,151
bearing Liabilities: Deposits: Savings accounts NOW accounts Money market accounts Certificate of deposit accounts Total due to depositors Mortgagors' escrow	2,089,851 2,231,743 820,476 5,298,855	2,036,914 2,253,630 889,847 5,336,983	2,115,619 2,177,928 949,784 5,397,802	2,107,866 2,107,473 1,037,964 5,406,423	2,255,581 2,043,257 1,043,985 5,495,936	2,063,529 2,242,626 854,970 5,317,814	2,220,677 1,974,781 1,073,151 5,430,158
bearing Liabilities: Deposits: Savings accounts NOW accounts Money market accounts Certificate of deposit accounts Total due to depositors Mortgagors' escrow accounts	2,089,851 2,231,743 820,476	2,036,914 2,253,630 889,847	2,115,619 2,177,928 949,784	2,107,866 2,107,473 1,037,964	2,255,581 2,043,257 1,043,985	2,063,529 2,242,626 854,970	2,220,677 1,974,781 1,073,151
bearing Liabilities: Deposits: Savings accounts NOW accounts Money market accounts Certificate of deposit accounts Total due to depositors Mortgagors' escrow accounts Total	2,089,851 2,231,743 820,476 5,298,855	2,036,914 2,253,630 889,847 5,336,983	2,115,619 2,177,928 949,784 5,397,802	2,107,866 2,107,473 1,037,964 5,406,423	2,255,581 2,043,257 1,043,985 5,495,936	2,063,529 2,242,626 854,970 5,317,814	2,220,677 1,974,781 1,073,151 5,430,158
bearing Liabilities: Deposits: Savings accounts NOW accounts Money market accounts Certificate of deposit accounts Total due to depositors Mortgagors' escrow accounts	2,089,851 2,231,743 820,476 5,298,855	2,036,914 2,253,630 889,847 5,336,983	2,115,619 2,177,928 949,784 5,397,802	2,107,866 2,107,473 1,037,964 5,406,423	2,255,581 2,043,257 1,043,985 5,495,936	2,063,529 2,242,626 854,970 5,317,814	2,220,677 1,974,781 1,073,151 5,430,158
bearing Liabilities: Deposits: Savings accounts NOW accounts Money market accounts Certificate of deposit accounts Total due to depositors Mortgagors' escrow accounts Total interest-	2,089,851 2,231,743 820,476 5,298,855	2,036,914 2,253,630 889,847 5,336,983	2,115,619 2,177,928 949,784 5,397,802	2,107,866 2,107,473 1,037,964 5,406,423	2,255,581 2,043,257 1,043,985 5,495,936	2,063,529 2,242,626 854,970 5,317,814	2,220,677 1,974,781 1,073,151 5,430,158
bearing Liabilities: Deposits: Savings accounts NOW accounts Money market accounts Certificate of deposit accounts Total due to depositors Mortgagors' escrow accounts Total interest- bearing	2,089,851 2,231,743 820,476 5,298,855 97,496	2,036,914 2,253,630 889,847 5,336,983 71,509	2,115,619 2,177,928 949,784 5,397,802 84,617	2,107,866 2,107,473 1,037,964 5,406,423 68,562	2,255,581  2,043,257  1,043,985  5,495,936  91,545	2,063,529  2,242,626  854,970  5,317,814  84,574	2,220,677  1,974,781  1,073,151  5,430,158  78,531

Total interest- bearing liabilities Noninterest- bearing demand	6,337,374	6,220,510	6,276,221	6,310,859	6,532,891	6,279,265	6,505,534
deposits	1,044,553	1,001,571	976,803	933,443	923,220	1,023,181	889,821
Other liabilities	162,380	154,377	166,203	169,328	162,752	158,400	178,361
Total							
liabilities	7,544,307	7,376,458	7,419,227	7,413,630	7,618,863	7,460,846	7,573,716
Equity	667,456	673,012	671,474	659,288	644,690	670,219	632,238
Total liabilities							
and equity	\$8,211,763	\$8,049,470	\$8,090,701	\$8,072,918	\$8,263,553	\$8,131,065	\$8,205,954
Net interest-							
earning assets	\$1,403,309	\$1,349,863	\$1,351,035	\$1,297,458	\$1,257,283	\$1,376,734	\$1,223,501

## FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES NET INTEREST INCOME AND NET INTEREST MARGIN

		For the	e three months	s ended		For the six months end	
	June 30,	March 31,	December 31,	September 30,	June 30,	June 30,	June 30
(Dollars in							
thousands)	2022	2022	2021	2021	2021	2022	2021
Interest							
Income:							
Mortgage							
loans, net	\$54,775	\$53,970	\$54,260	\$55,114	\$52,987	\$108,745	\$108,206
Other loans,							
net	14,417	13,546	13,853	14,084	15,012	27,963	28,814
Total loans,							
net	69,192	67,516	68,113	69,198	67,999	136,708	137,020
Taxable securities:							
Mortgage-							
backed							
securities	2,356	2,167	2,125	2,279	2,233	4,523	3,931
Other							
securities	2,090	1,119	993	1,008	1,037	3,209	2,000
Total					<del></del>		
taxable							
securities	4,446	3,286	3,118	3,287	3,270	7,732	5,931
Tax-exempt securities:							

Other							
securities	625	591_	538	539	535	1,216	1,065
Total tax-							
exempt							
securities	625	591_	538	539	535	1,216	1,065
Interest-							
earning							
deposits and							
federal funds							
sold	159	51	74	42	51	210	87
Total interest-							
earning assets	74,422	71,444	71,843	73,066	71,855	145,866	144,103
Interest							
<b>Expense:</b>							
Deposits:							
Savings							
accounts	\$ 50	\$ 49	\$ 53	\$ 61	\$ 66	\$ 99	\$ 141
NOW		•	-	-			
accounts	1,405	793	1,021	1,227	1,499	2,198	3,205
Money	,		,	•	•		· I
market							
accounts	1,952	1,275	1,428	1,683	2,060	3,227	4,160
Certificate	<del>-</del> ,	,	,	,-	,-		ĺ
of deposit							
accounts	1,273	1,289	1,471	1,734	1,913	2,562	4,135
Total due to						<u> </u>	
depositors	4,680	3,406	3,973	4,705	5,538	8,086	11,641
Mortgagors'		<del>-, -</del>	<del>-,-</del> -	-,	-,		, -
escrow							
accounts	6	2	2		1	8	3
Total							
interest-							
bearing							
deposits	4,686	3,408	3,975	4,705	5,539	8,094	11,644
Borrowings	4,875	4,433	5,081	4,884	5,164	9,308	10,304
Total							
interest-							
bearing							
liabilities	9,561	7,841	9,056	9,589	10,703	17,402	21,948
Net interest							
income- tax							
equivalent	\$64,861	\$63,603	\$62,787	\$63,477	\$61,152	\$128,464	\$122,155
Included in							
net interest							
income above:							
Prepayment							
penalties							
received on							I
loans and							
securities and	\$ 2,281	\$ 1,716	\$ 1,497	\$ 2,136	\$ 2,046	\$ 3,997	\$ 2,993

net of reversals and recovered interest from nonaccrual loans Net gains/ (losses) from fair value adjustments on qualifying hedges included in loan interest							
income	(60)	(129)	1,122	194	(664)	(189)	763
Purchase accounting							
adjustments	367	1,058	462	1,100	565	1,425	1,487
Interest-							
earning Assets Yields:							
Mortgage							
loans, net	4.23 %	4.19 %	4.22%	4.27%	4.13 %	4.21 %	4.21
Other loans,							
net .	3.94	3.80	3.91	3.82	3.86	3.87	3.72
Total loans, net	4.17	4.11	4.15	4.17	4.07	4.14	4.09
Taxable .	7.17	7,11	4,10	7,17	4.07		4,05
securities:							
Mortgage-							
backed	4.50	4 40	4.40				4
securities Other	1.58	1.49	1.43	1.54	1.54	1.54	1.55
securities	2.51	1.97	1.91	1.85	1.79	2.29	1.50
Total							1,00
taxable							
securities	1.92	1.63	1.55	1.63	1.61	1.78	1.54
Tax-exempt							
securities: (1)							
Other securities	3.71	4.10	4.23	4.24	4.21	3.89	4.19
Total tax-		4,10	4,25	7,27			4.13
exempt							
securities	3.71	4.10	4.23	4.24	4.21	3.89	4.19
Interest-							
earning deposits and							
federal funds							
sold	0.61	0.16	0.14	0.15	0.08	0.36	80.0

Total interest- earning assets	3.85 %	3.77 %	3.77%	3.84%	3.69 %	3.81 %	3.73
Interest- bearing Liabilities							
Yields:							
Deposits:							
Savings					ļ		
accounts	0.13 %	0.13 %	0.14%	0.16%	0.17 %	0.13 %	0.17
NOW					ļ		
accounts	0.27	0.16	0.19	0.23	0.27	0.21	0.29
Money					!		
market					!		
accounts	0.35	0.23	0.26	0.32	0.40	0.29	0.42
Certificate					!		
of deposit							
accounts	0.62	0.58	0.62	0.67	0.73	0.60	0.77
Total due to		0	0				0.45
depositors	0.35	0.26	0.29	0.35	0.40	0.30	0.43
Mortgagors'					!		
escrow	0.00	0.04	0.04		!	0.00	0.01
accounts	0.02	0.01	0.01			0.02	0.01
Total					!		
interest-					!	1	
bearing	0.35	0.25	0.29	0.34	0.40	0.30	0.47
deposits							0.42
Borrowings .	2.07	2.18	2.56	2.34	2.18	2.12	2.07
Total					!	1	
interest- bearing					!		
liabilities	0.60 %	0.50 %	0.58%	0.61%	0.66 %	0.55 %	0.67
Havinues	0.00 /0	0.50 /0	0.50 /0	0.01 /0	0.00 /0	0.55 /0	0.07
Net interest					!		
rate spread (tax					!		
equivalent)	3.25 %	3.27 %	3.19%	3.23%	3.03 %	3.26 %	3.06
Net interest	<b>5.25</b> 70	0.2/ /0	0.10 /0	0.20 /0	5.05 /0	J.20 /0	0.00
margin (tax					!		
equivalent)	3.35 %	3.36 %	3.29%	3.34%	3.14 %	3.36 %	3.16
Ratio of							
interest-earning					!		
assets to					!		
interest-bearing					!		
liabilities	1.22 X	1.22 X	1.22 X	1.21 X	1.19 X	1.22 X	1.19
						•	

 $<sup>^{(1)}</sup>$  Yields are calculated on the tax equivalent basis using the statutory federal income tax rate of 21% for the periods presented.

### FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES DEPOSIT and LOAN COMPOSITION

(Unaudited)

#### **Deposit Composition**

(Dollars in thousands)	June 30, 2022	March 31, 2022	December 31,	September 30,	June 30, 2021	June 2022 vs. March 2022 % Change	June 2022 vs. June 2021 % Change
Noninterest							
bearing	\$ 1,081,208	\$ 1,041,027	\$ 967,621	\$ 941,259	\$ 945,491	3.9 %	14.4 %
Interest							
bearing:							
Certificate of deposit							
accounts	906,943	886,317	946,575	1,040,098	1,020,615	2.3	(11.1)
Savings	500,515	000,517	5 10,575	1,010,000	1,020,013	_,0	(1111)
accounts	154,670	158,542	156,554	152,306	152,931	(2.4)	1.1
Money							
market							
accounts	2,229,993	2,362,390	2,342,003	2,152,085	2,057,188	(5.6)	8.4
NOW	1 077 100	1 005 104	1 020 770	2 125 (42	2 122 505	2.7	(C 0)
accounts Total	1,977,186	1,925,124	1,920,779	2,135,643	2,122,565	2.7	(6.8)
interest-							
bearing							
deposits	5,268,792	5,332,373	5,365,911	5,480,132	5,353,299	(1.2)	(1.6)
Total							
deposits	\$ 6,350,000	\$ 6,373,400	\$6,333,532	\$6,421,391	\$6,298,790	<u>(0.4)</u> %	%

#### **Loan Composition**

	June 30,	March 31,	December 31,	September 30,	June 30,	June 2022 vs. March 2022	June 2022 vs. June 2021
(Dollars in thousands)	2022	2022	2021	2021	2021	% Change	% Change
						Change	Change
Multifamily residential	\$2,531,858	\$2,500,570	\$2,517,026	\$2,498,980	\$2,542,010	1.3 %	(0.4)%
Commercial real estate	1,864,507	1,764,927	1,775,629	1,745,855	1,726,895	5.6	8.0
One-to-four family —	561,100	563,679	571,795	579,100	582,211	(0.5)	(3.6)

mixed-use property							
One-to-four family —							
residential	242,729	248,226	268,255	280,343	288,652	(2.2)	(15.9)
Co-operative	0.400	0.0.40	0.04.0	<b>7</b> 00 4	<b>=</b> 000	(4 A)	0.4
apartments	8,130	8,248	8,316	7,804	7,883	(1.4)	3.1
Construction Mortgage	72,148	68,488	59,761	71,464	62,802	5.3	14.9
Loans	5,280,472	5,154,138	5,200,782	5,183,546	5,210,453	2.5	1.3
Small Business							
Administration (1)	40,572	59,331	93,811	148,855	215,158	(31.6)	(81.1)
Commercial business and							
other	1,431,417	1,387,155	1,339,273	1,294,688	1,291,526	3.2	10.8
Nonmortgage loans	1,471,989	1,446,486	1,433,084	1,443,543	1,506,684	1.8	(2.3)
Net unamortized premiums and unearned loan							
fees (2)	7,932	6,640	4,239	3,265	1,669	19.5	375.3
Allowance for	(00.45.4)	(05.400)	(0= 40=)	(0.0.000)	(40.050)	<b>F</b> 0	(7.6)
credit losses	(39,424)	(37,433)		(36,363)	(42,670)	5.3	(7.6)
Net loans	\$6,720,969	\$6,569,831	\$6,600,970	\$6,593,991	\$6,676,136	2.3 %	%

### FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES LOAN CLOSINGS and RATES

(Unaudited)

#### **Loan Closings**

<sup>&</sup>lt;sup>(1)</sup> Includes \$22.2 million, \$43.2 million, \$77.4 million, \$130.8 million, and \$197.3 million of PPP loans at June 30, 2022, March 31, 2022, December 31, 2021, September 30, 2021, and June 30, 2021, respectively.

<sup>&</sup>lt;sup>(2)</sup> Includes \$6.6 million, \$6.9 million, \$8.0 million, \$8.6 million, and \$9.7 million of purchase accounting unamortized discount resulting from the acquisition of Empire Bancorp at June 30, 2022, March 31, 2022, December 31, 2021, September 30, 2021, and June 30, 2021, respectively.

		For the	three mont	hs ended		ended	
		March December September					
	June 30,	31,	31,	30,	June 30,	June 30,	June 30,
(In thousands)	2022	2022	2021	2021	2021	2022	2021
Multifamily							
residential	\$136,902	\$ 98,180	\$ 79,648	\$ 41,850	\$ 66,913	\$235,082	\$125,466
Commercial							
real estate	164,826	45,102	64,916	48,447	37,963	209,928	55,119
One-to-four							
family –							
mixed-use	12 220	0.400	12 440	12 022	7 1 2 5	20.726	15 047
property	12,228	8,498	12,440	12,823	7,135	20,726	15,847
One-to-four family –							
residential	4,211	9,237	5,162	2,761	59,494	13,448	62,625
Co-operative	7,211	3,237	5,102	2,701	55,454	15,440	02,023
apartments		24	413			24	
Construction	8,319	8,802	17,033	8,687	5,281	17,121	12,404
Mortgage							
Loans	326,486	169,843	179,612	114,568	176,786	496,329	271,461
	0=0,100	,	_, _,,	,	_, _, _,	100,000	_, _,
Small							
Business							
Administration							
(1)	2,750	_	270	415	17,585	2,750	142,678
Commercial							
business and							
other	174,551	159,476	182,858	128,946	130,036	334,027	233,154
Nonmortgage							
Loans	177,301	159,476	183,128	129,361	147,621	336,777	375,832
Total	¢ = 02 707	¢ 220 210	¢ 262 740	¢ 242 020	¢ 224 407	¢ 022 106	¢ 647 202
Closings	\$505,/8/	φ329,319	\$ 302,740	\$ 243,929	Φ324,4U/	\$833,106	<u>\$647,293</u>

For the six months

#### **Weighted Average Rate on Loan Closings**

		For the three months ended										
		December September										
	June 30, March 31, 31, 30, June 3											
Loan type	2022	2022	2021	2021	2021							
Mortgage loans	3.76%	3.61%	3.77%	3.80%	3.53%							
Nonmortgage loans	4.21											

<sup>&</sup>lt;sup>(1)</sup> Includes \$15.5 million and \$138.7 million of PPP closings for the three and six months ended June 30, 2021, respectively.

Total loans	3.92%	3.44%	3.51%	3.64%	3.39%
Excluding PPP loans	3.92%	3.44%	3.51%	3.64%	3.51%

## FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES ASSET QUALITY (Unaudited) Allowance for Credit Losses

		For th	e three month	ns ended		For the six	months ended
			December	September			
	June 30,	March 31,	31,	30,	June 30,	June 30,	June 30,
(Dollars in	2022	2022	2021	2021	2021	2022	2021
thousands)	2022	2022	2021	2021	2021	2022	2021
Allowance for credit losses							
Beginning							
balances	\$37,433	\$37,135	\$36,363	\$42,670	\$45,099	37,135	45,153
Net loan							
charge-off							
(recoveries): Multifamily							
residential	(1)			_		\$ (1)	\$ 33
Commercial	(-)						4 55
real estate	_					_	64
One-to-four							
family – mixed-use							
property	_		1	(123)	3		22
One-to-four			1	(123)	5		
family –							
residential	(2)	(2)	(3)	(147)	(2)	(4)	(7)
Small							
Business Administration	13	1,015	(7)	(8)	(9)	1,028	(19)
Taxi medallion	(435)	(12)	_	(1,235)	(222)	(447)	2,536
Commercial	( )	( )		( ))	,		,
business and							
other	(76)	(66)	(20)	894	1,132	(142)	1,138
Total	(501)	935	(29)	(619)	902	434	3,767
Provision							
(benefit) for	4 400	4.000	<b>5</b> .40	(0.000)	(4.505)	2.722	4.004
loan losses	1,490	1,233	743	(6,926)	(1,527)	2,723	1,284
Ending balance	\$39,424	\$37,433	\$37,135	\$36,363	\$42,670	\$39,424	\$42,670
Datatice	<del></del>	Ψυν, <del>-</del> υυ	=======================================	\$50,505	Ψ-2,070	Ι #55, 424	Ψ-2,070

Gross charge- offs Gross recoveries	\$ 50 551	\$	1,036 101	\$ 7 36	\$ 1,019 1,638	\$	1,186 284	\$ 1,086 652	\$ 4,108 341
Allowance for credit losses to gross loans Net loan charge-offs (recoveries) to average loans	0.58 %	)	0.57 % 0.06	0.56 %	0.55 %	, 0	0.64 %	0.58 %	0.64 9

### **Nonperforming Assets**

(Dollars in thousands)	June 30, March 31, 2022 2022		December 31, 2021	31, 30,	
Loans 90 Days Or					
More Past Due and					
Still Accruing:	\$ —	\$ —	\$ —	\$ —	\$ 201
Multifamily residential Construction	<b>5</b> —	<b>5</b> —	<b>5</b> —	\$ — 873	\$ 201
Commercial business		<del></del>		0/3	<del></del>
and other	100			1,052	
Total	100			1,925	201
Total		-			
Nonaccrual Loans:					
Multifamily residential	3,414	3,414	2,431	4,192	4,669
Commercial real estate	242	5	613	613	8
One-to-four family -		J	010	015	G
mixed-use property (1)	790	790	1,309	2,204	2,309
One-to-four family -					
residential	5,055	7,387	7,725	7,807	6,940
Construction	856	_			
Small Business					
Administration	937	937	937	976	976
Commercial business					
and other <sup>(1)</sup>	16,554	1,533	1,918	2,500	2,489
Total	27,848	14,066	14,933	18,292	17,391
Total Nonperforming					
Loans (NPLs)	27,948	14,066	14,933	20,217	17,592
Total Nonaccrual HTM Securities	20,981	_		_	_
HTM Securities	20,981				

Total Nonperforming Assets	\$ 48,929	\$ 14,066	\$ 14,933	\$ 20,217	\$ 17,592
Nonperforming Assets to Total Assets	0.59%	0.17%	0.19%	0.25%	0.22%
Allowance for Credit Losses to NPLs	141.1%	266.1%	248.7%	179.9%	242.6%

<sup>&</sup>lt;sup>(1)</sup> Not included in the above analysis are nonaccrual performing TDR one-to-four family - mixed use property loans totaling \$0.3 million each in 2Q22, 1Q22, 4Q21, 3Q21, and 2Q21; nonaccrual performing TDR commercial business loans totaling \$2.8 million in 2Q22 and 1Q22, less than \$0.1 million in 4Q21 and 3Q21, and \$2.2 million in 2Q21.

### FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES RECONCILIATION OF GAAP EARNINGS and CORE EARNINGS

#### Non-cash Fair Value Adjustments to GAAP Earnings

The variance in GAAP and core earnings is partly driven by the impact of non-cash net gains and losses from fair value adjustments. These fair value adjustments relate primarily to swaps designated to protect against rising rates and borrowing carried at fair value under the fair value option. As the swaps get closer to maturity, the volatility in fair value adjustments will dissipate. In a declining interest rate environment, the movement in the curve exaggerates our mark-to-market loss position. In a rising interest rate environment or a steepening of the yield curve, the loss position would experience an improvement.

Core Net Income, Core Diluted EPS, Core ROAE, Core ROAA, Pre-provision Pre-tax Net Revenue, Core Net Interest Income FTE, Core Net Interest Margin FTE, Base Net Interest Income FTE, Base Net Interest Income FTE, Base Net Interest Income and Yield on Total Loans, Base Interest Income and Yield on Total Loans, Core Noninterest Income, Core Noninterest Expense and Tangible Book Value per common share are each non-GAAP measures used in this release. A reconciliation to the most directly comparable GAAP financial measures appears below in tabular form. The Company believes that these measures are useful for both investors and management to understand the effects of certain interest and noninterest items and provide an alternative view of the Company's performance over time and in comparison to the Company's competitors. These measures should not be viewed as a substitute for net income. The Company believes that tangible book value per common share is useful for both investors and management as these are measures commonly used by financial institutions, regulators and investors to measure the capital adequacy of financial institutions. The Company believes these measures facilitate comparison of the quality and composition of the Company's capital over time and in comparison to its competitors. These measures should not be viewed as a substitute for total shareholders' equity.

These non-GAAP measures have inherent limitations, are not required to be uniformly applied and are not audited. They should not be considered in isolation or as a substitute for analysis of results reported under GAAP. These non-GAAP measures may not be comparable to similarly titled measures reported by other companies.

### FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES RECONCILIATION OF GAAP EARNINGS and CORE EARNINGS

	For the three months ended											For t
(Dollars in thousands, except per		June 30,		March 31,	D	ecember 31,	Se	eptember 30,		June 30,		June
share data)		2022		2022		2021		2021		2021	_	20
GAAP income before income taxes	\$	34,971	\$	24,640	\$	22,826	\$	34,812	\$	25,416	\$	59,
Net (gain) loss from fair value adjustments (Noninterest income (loss)) Net (gain) loss on sale of securities		(2,533)		1,809		5,140		2,289		6,548		(
(Noninterest income (loss)) Life insurance proceeds		_		_		_		10		(123)		
(Noninterest income (loss)) Net gain on disposition of assets (Noninterest		(1,536)		_		_		_		_		(1,
income (loss)) Net (gain) loss from fair value adjustments on qualifying hedges		_		_		_		_		_		
(Interest and		60		129		(1,122)		(194)		664		

fees on loans) Net amortization of purchase accounting adjustments (Various) Merger (benefit) expense (Various)	(237)	(924)	(324)	(958) 2,096	(418) (490)		(1,
Core income before taxes	 30,725	25,654	26,503	 38,055	 31,597	-	56,
Provision for income taxes for core income	9,207	6,685	 5,535	10,226	8,603	-	15,
Core net income	\$ 21,518	\$ 18,969	\$ 20,968	\$ 27,829	\$ 22,994	1	\$ 40,
GAAP diluted earnings per common share Net (gain) loss from fair value adjustments, net of tax	\$ 0.81	\$ 0.58	\$ 0.58 0.13	\$ 0.81	\$ 0.61 0.15		\$ 1
Net loss on sale of securities, net of tax Life	_	_	_	_	_		
insurance proceeds Net gain on disposition	(0.05)	_	_	_	_		(0
of assets, net of tax Net (gain) loss from	_	_	_	_	_		
fair value adjustments	_	_	(0.03)		0.02		

on qualifying hedges, net of tax Net amortization of purchase accounting adjustments, net of tax Merger (benefit)	(0.01)	(0.02)		(0.01)		(0.02)	(0.01)	()
expense, net of tax	_	_		_		0.05	(0.01)	
NYS tax change							 (0.02)	
Core diluted earnings per common share <sup>(1)</sup>	\$ 0.70	\$ 0.61	\$	0.67	\$	0.88	\$ 0.73	\$ 1
Core net income, as calculated above	\$ 21,518	\$ 18,969	\$	20,968	\$	27,829	\$ 22,994	\$ 40,
Average assets	211,763	3,049,470		,090,701		,072,918	,263,553	,131,
Average equity Core return on average	667,456	673,012	J.	671,474	3	659,288	644,690	670,
assets <sup>(2)</sup> Core return on average	1.05 %	0.94 %		1.04 %		1.38 %	1.11 %	1
equity <sup>(2)</sup>	12.90 %	11.27 %		12.49 %		16.88 %	14.27 %	12

<sup>(1)</sup> Core diluted earnings per common share may not foot due to rounding.

## FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES RECONCILIATION OF GAAP REVENUE and PRE-PROVISION PRE-TAX NET REVENUE

<sup>(2)</sup> Ratios are calculated on an annualized basis.

		For the	e three month			ix months ded	
	June 30,	March 31,	December 31,	September 30,	June 30,	June 30,	June 30,
(Dollars in thousands)	2022	2022	2021	2021	2021	2022	2021
GAAP Net interest income Net (gain) loss from fair value adjustments on	\$ 64,730	\$ 63,479	\$ 62,674	\$ 63,364	\$ 61,039	\$128,209	\$121,931
qualifying hedges Net amortization of purchase	60	129	(1,122)	(194)	664	189	(763)
accounting adjustments Core Net	(367)	(1,058)	(462)	(1,100)	(565)	(1,425)	(1,487)
interest income	\$ 64,423	\$ 62,550	\$ 61,090	\$ 62,070	\$ 61,138	<u>\$126,973</u>	\$119,681
GAAP Noninterest income (loss) Net (gain) loss from fair value adjustments Net gain	\$ 7,353 (2,533)	\$ 1,313 1,809	\$ (280) 5,140	\$ 866 2,289	\$ (3,210) 6,548	\$ 8,666 (724)	\$ 3,101 5,566
(loss) on sale of securities Life insurance proceeds	— (1,536)	_	_	10	(123)	(1,536)	(123)
Net gain on sale of assets Core Noninterest							(621)
income	\$ 3,284	\$ 3,122	\$ 4,860	\$ 3,165	\$ 3,215	\$ 6,406	\$ 7,923

GAAP Noninterest expense Net amortization of purchase	\$ 35,522	\$ 38,794	\$ 38,807	\$ 36,345	\$ 34,011	\$ 74,316	\$ 72,170
accounting adjustments Merger	(130)	(134)	(138)	(142)	(147)	(264)	(280)
expense (benefit) Core			17	(2,096)	490		(483)
Noninterest expense	\$ 35,392	\$ 38,660	\$ 38,686	\$ 34,107	\$ 34,354	\$ 74,052	\$ 71,407
Net interest income Noninterest	\$ 64,730	\$ 63,479	\$ 62,674	\$ 63,364	\$ 61,039	\$128,209	\$121,931
income (loss)	7,353	1,313	(280)	866	(3,210)	8,666	3,101
Noninterest expense Pre-	(35,522)	(38,794)	(38,807)	(36,345)	(34,011)	(74,316)	(72,170)
provision pre-tax net revenue	\$ 36,561	\$ 25,998	\$ 23,587	\$ 27,885	\$ 23,818	\$ 62,559	\$ 52,862
Core: Net interest income Noninterest	\$ 64,423	\$ 62,550	\$ 61,090	\$ 62,070	\$ 61,138	\$126,973	\$ 119,681
income	3,284	3,122	4,860	3,165	3,215	6,406	7,923
Noninterest expense Pre- provision	(35,392)	(38,660)	(38,686)	(34,107)	(34,354)	(74,052)	(71,407)
pre-tax net revenue	\$ 32,315	\$ 27,012	\$ 27,264	\$ 31,128	\$ 29,999	\$ 59,327	\$ 56,197
Efficiency Ratio	52.3 %	6 58.9 %	6 58.7 %	6 52.3 %	6 53.4 %	55.5 %	6 56.0 %

## FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES RECONCILIATION OF GAAP NET INTEREST INCOME and NET INTEREST MARGIN to CORE and BASE NET INTEREST INCOME

For the three months ended	I	For the
Tor the timee months chaca	1	OI UIC

(D. II	June 30,		March 31,		December 31,		September 30,		June 30,		June 30		
(Dollars in thousands)	2022		2022		2021			2021		2021		2022	
GAAP net interest income Net (gain) loss from fair value adjustments on	\$	64,730	\$	63,479	\$	62,674	\$	63,364	\$	61,039	\$	128,2	
qualifying hedges Net amortization of purchase accounting		60		129		(1,122)		(194)		664		1	
adjustments Tax		(367)		(1,058)		(462)		(1,100)		(565)		(1,4	
equivalent adjustment Core net		131		124		113		113		113	_	2	
interest income FTE Prepayment penalties received on loans and securities, net of reversals and recoveries of interest from	\$	64,554	\$	62,674	\$	61,203	\$	62,183	\$	61,251	\$	127,2	
nonaccrual loans Base net		(2,281)		(1,716)		(1,497)		(2,136)		(2,046)	_	(3,9	
interest income FTE	\$	62,273	\$	60,958	\$	59,706	\$	60,047	\$	59,205	\$	123,2	
Total average interest- earning assets (1) Core net interest margin FTE	\$7	3.33 %	\$7	,577,053 3.31 %	\$7,	,634,601 3.21 %	\$7	,616,332 3.27 %	\$7	,799,176 3.14 %	\$7	7,662,3 3.	

Base net interest margin FTE		3.22 %		3.22 %		3.13 %		3.15 %		3.04 %	
GAAP interest income on total loans, net Net (gain) loss from fair value adjustments	\$	69,192	\$	67,516	\$	68,113	\$	69,198	\$	67,999	\$ 136,
on qualifying hedges Net amortization		60		129		(1,122)		(194)		664	
of purchase accounting adjustments Core interest		(357)		(1,117)		(535)		(1,126)		(624)	(1,
income on total loans, net Prepayment penalties received on loans, net of reversals and recoveries of interest	\$	68,895	\$	66,528	\$	66,456	\$	67,878	\$	68,039	\$ 135,
from nonaccrual loans Base interest		(2,333)		(1,716)		(1,497)		(2,135)		(2,046)	(4,
income on total loans, net	\$	66,562	\$	64,812	\$	64,959	\$	65,743	\$	65,993	\$ 131,
Average total loans, net <sup>(1)</sup> Core yield	\$6	,647,131	\$6	,586,253	\$6	,566,654	\$6	,642,434	\$6	,697,103	\$6,616,
on total loans		4.15 %		4.04 %		4.05 %		4.09 %		4.06 %	

Base yield					
on total					
loans	4.01 %	3.94 %	3.96 %	3.96 %	3.94 %

<sup>(1)</sup> Excludes purchase accounting average balances for all periods presented.

## FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES CALCULATION OF TANGIBLE STOCKHOLDERS' COMMON EQUITY to TANGIBLE ASSETS

	June 30,	March 31,	December 31,	September 30,	June 30,
(Dollars in thousands)	2022	2022	2021	2021	2021
Total Equity	\$ 670,812	\$ 675,813	\$ 679,628	\$ 668,096	\$ 655,167
Less:	Ψ 0/0,012	ψ 0/3,013	Ψ 073,020	Ф 000,000	ψ 055,107
Goodwill Core deposit	(17,636)	(17,636)	(17,636)	(17,636)	(17,636)
Intangibles	(2,282)	(2,420)	(2,562)	(2,708)	(2,859)
Intangible deferred tax liabilities Tangible Stockholders'		328	328	287_	287_
Common Equity	\$ 650,894	\$ 656,085	\$ 659,758	\$ 648,039	\$ 634,959
Total Assets	\$8,339,587	\$8,169,833	\$8,045,911	\$8,077,334	\$8,159,345
Less:					
Goodwill	(17,636)	(17,636)	(17,636)	(17,636)	(17,636)
Core deposit Intangibles Intangible	(2,282)	(2,420)	(2,562)	(2,708)	(2,859)
deferred tax					
liabilities		328	328	287	287
Tangible Assets	\$8,319,669	\$8,150,105	\$8,026,041	\$8,057,277	\$8,139,137
Tangible Stockholders' Common Equity to Tangible					
Assets	7.82 %	<u>8.05</u> %	8.22 %	8.04 %	<u>7.80</u> %

Source: Flushing Financial Corporation